

# Welcome Packet

For Incoming Coalition Members

*For Communities, By Communities*



# COMMUNITY POWER COALITION OF NEW HAMPSHIRE

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## MISSION & VALUES

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### Mission

*Our mission is to foster resilient New Hampshire communities by empowering them to realize their energy goals.*

The Coalition creates value for our Community Power member municipalities by jointly contracting for services, developing projects and programs together, educating and engaging the public, and advocating for communities and customers at the Legislature and Public Utilities Commission.

### Values

In carrying out its activities, the Coalition is guided by the following values:

- ⚡ Embody an **inspiring vision** for **New Hampshire's energy future**.
- ⚡ Support communities to **reduce energy costs** and pursue economic vitality by harnessing the power of **competitive markets** and **innovation**.
- ⚡ Support communities to implement successful energy and climate policies and to **promote the transition to a carbon neutral energy system**.
- ⚡ **Balance the interests of member communities** who are diverse in demographics, geography and their energy goals.
- ⚡ Use our shared expertise, leadership and skills to **educate, empower and build the capacities** of our members.
- ⚡ Help communities **demystify the power sector** to **make informed decisions**.
- ⚡ Facilitate **collaboration and teamwork** by **championing diversity, equity and inclusion** of people and communities of all kinds.



## ABOUT THE COALITION

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The Community Power Coalition of New Hampshire (CPCNH or Coalition) is an all-requirements Joint Powers Agency incorporated as a government instrumentality and non-profit on October 1st, 2021, to provide for the launch and operation of Community Power Aggregations (CPAs) on behalf of participating Members.

The Coalition is governed “by communities, for communities,” empowering towns, cities and counties across New Hampshire to:

- ⚡ Streamline the process for authorizing a Community Power program locally.
- ⚡ Share services and staff support across member cities, towns and counties.
- ⚡ Participate in joint power solicitations and local project development opportunities.
- ⚡ Share knowledge and collaborate regionally on clean energy and resilient infrastructure development.
- ⚡ Speak with one voice at the Legislature and Public Utilities Commission on public advocacy issues related to energy and Community Power.

Coalition Membership is open to all New Hampshire cities, towns, counties and regionally operated Community Power Aggregations.

There are no upfront costs to join the Coalition. The expense of launching and operating each Member’s Community Power program will be repaid after program launch — through the electricity rates set by each Member’s governing body (town select boards, city councils and county executive committees) and the revenues received from participating customers in each program.

As of September 28, 2022, the Coalition is made up of twenty municipal members. The membership of two additional towns is pending Board approval.

### Member Service Territory

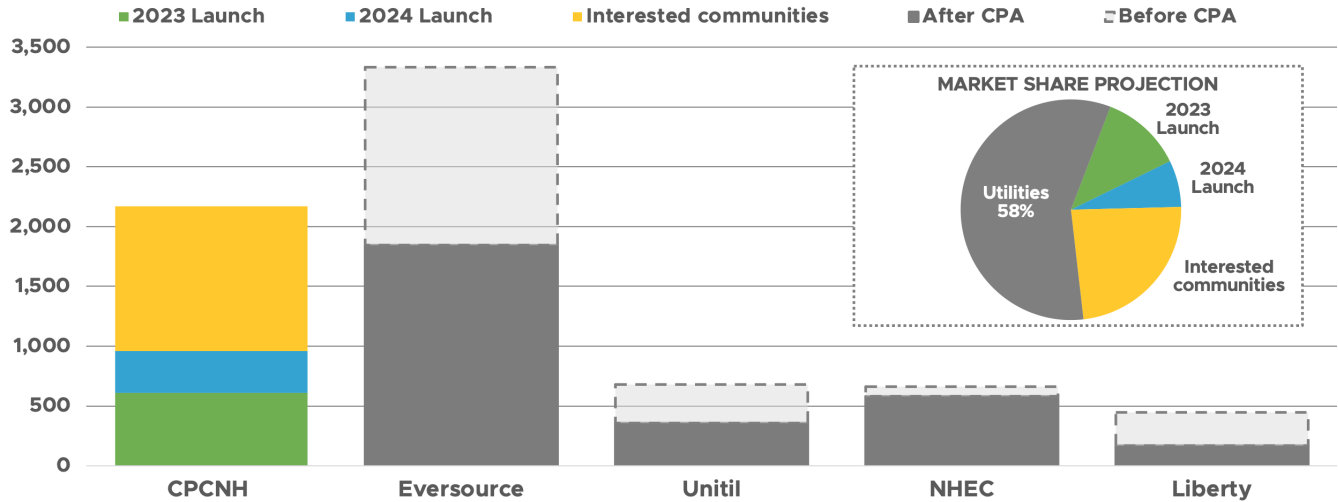
CPCNH’s twenty current municipal members represent approximately 20% of New Hampshire’s population, most of which intend to launch CPA programs in the next one to two years. The first wave of CPA programs is slated to launch between April and May of 2023, with service expansion to all current member territories thereafter (likely Q2 2024). At this point, CPCNH will serve ~110,000 customer accounts, provide ~900,000 MWh of electricity, and produce revenues of up to ~\$365 million per year (assuming retail pricing based on default utility rates in the current year).

Over 30 additional local governments have expressed interest in joining the Coalition, which would increase representation to ~50% of New Hampshire’s



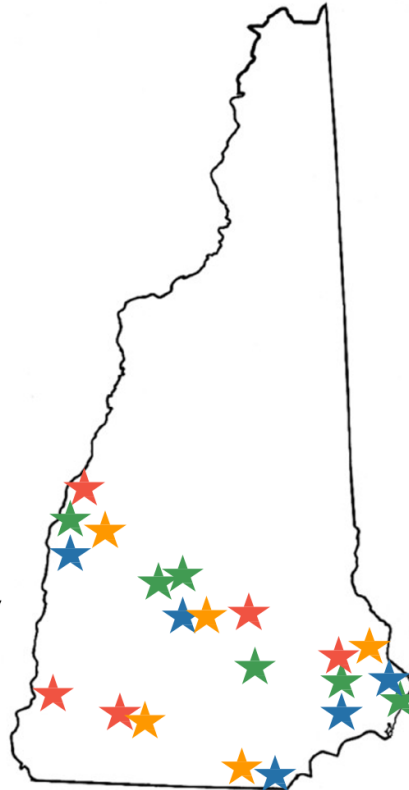
population. CPCNH subsequently expects relatively robust member recruitment, and the launch of dozens of new CPA programs in next two to three years.

Consequently, as shown in the graph, CPCNH is positioned to become the largest default supplier of electricity in New Hampshire:



## Member Map

- ★ 1. Hanover
- ★ 2. Lebanon
- ★ 3. Exeter
- ★ 4. Nashua
- ★ 5. Harrisville
- ★ 6. Rye
- ★ 7. Warner
- ★ 8. Dover
- ★ 9. Walpole
- ★ 10. Newmarket
- ★ 11. Plainfield
- ★ 12. Enfield
- ★ 13. Durham
- ★ 14. Pembroke
- ★ 15. Hudson
- ★ 16. Webster
- ★ 17. Cheshire County
- ★ 18. New London
- ★ 19. Portsmouth
- ★ 20. Peterborough
- ★ 21. Canterbury
- ★ 22. Wilmot





## BOARD OF DIRECTORS

CPCNH is governed by a Board of Directors and six committees of the Board, and led by an Officer team (elected officials, staff, and volunteers) appointed by each of our local municipal members. The Board and executive team bring great breadth and depth of experience to the organization with professional backgrounds that support the Coalition’s mission.

		<b>Director</b>	<b>Alternate</b>
<b>City of Lebanon</b>	Chair	Clifton Below	Greg Ames
<b>City of Dover</b>	Vice Chair	Christopher Parker	Jackson Kaspari
<b>Town of Enfield</b>	Treasurer	Kim Quirk	Jo-Ellen Courtney
<b>City of Nashua</b>		Doria Brown	
<b>Cheshire County</b>		Terry Clark	Chris Coates
<b>City of Portsmouth</b>		Kevin Charette	Peter Rice
<b>Town of Canterbury</b>		Kent Ruesswick	Howard Moffett
<b>Town of Durham</b>		Mandy Merrill	Nat Balch
<b>Town of Exeter</b>		Nick Devonshire	Julie Gilman
<b>Town of Hanover</b>		April Salas	Peter Kulbacki
<b>Town of Harrisville</b>		Andrea Hodson	Andrew Maneval
<b>Town of Hudson</b>		Craig Putnam	Kate Messner
<b>Town of New London</b>		Jamie Hess	Tim Paradis
<b>Town of Newmarket</b>		Toni Weinstein	Steve Fournier
<b>Town of Pembroke</b>		Matthew Miller	Jackie Wengenroth
<b>Town of Peterborough</b>		Steve Walker	Danica Melone
<b>Town of Plainfield</b>		Evan Oxenham	Steve Ladd
<b>Town of Rye</b>		Lisa Sweet	Howard Kalet
<b>Town of Walpole</b>		Paul Looney	Dennis Marcom
<b>Town of Warner</b>		Clyde Carson	George Packard
<b>Town of Webster</b>		Martin Bender	David Hemenway
<b>Town of Wilmot</b>		William Chaisson	

## Organizational Capacity

CPCNH is supported by outside General Counsel and two professional consultants, has recently concluded a competitive solicitation for services and credit support, and is now negotiating contracts — with Ascend Analytics, Calpine Energy Solutions, River City Bank, and Clean Energy NH — for \$750,000 in startup funding, \$8.5 million in credit support, and ~\$8 million to ~\$9 million in professional services to operate the power agency and expand CPCNH’s membership over the next three years.



## Officers and Leadership



Clifton Below, Chair  
**City of Lebanon**  
*Assistant Mayor & City Councilor*



Chris Parker, Vice Chair  
**City of Dover**  
*Deputy City Manager*



Kim Quirk, Treasurer  
**Town of Enfield**  
*Energy Committee*



Mandy Merrill  
**Town of Durham**  
*Chair, Regulatory & Legislative Affairs  
Committee*



Matt Miller  
**Town of Pembroke**  
*Chair, Risk Management Committee*



April Salas  
**Town of Hanover**  
*Chair, CEO & Staff Search Committee*



Lisa Sweet  
**Town of Rye**  
*Chair, Member Operations Committee*



## COMMITTEES

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Community Power Coalition of New Hampshire's Board of Directors and Committees are comprised of municipal staff, officials and volunteer community leaders appointed by our Member cities, towns and counties. New Board Directors and Alternates are encouraged to join and participate in at least one Committee.

### Executive Committee

Authorized to act on behalf of the Board on most matters in instances where decisions cannot wait until the next meeting of the Board.

- ✦ Chair Clifton Below
- ✦ Vice Chair Chris Parker
- ✦ Treasurer Kimberley Smith Quirk
- ✦ Secretary (vacant)
- ✦ Immediate Past-Chair Chair April Salas

### CEO and Staff Search Committee

Responsible for developing a solicitation and hiring process for Board review and approval in preparation for hiring a CEO and key staff.

- ✦ Director April Salas
- ✦ Secretary Doria Brown
- ✦ Director Kevin Charette
- ✦ Vice Chair Chris Parker

### Finance Committee

Responsible for advising the Treasurer and the Board as to the investments, budget, and general fiscal policy of the Coalition.

- ✦ Treasurer Kimberley Smith Quirk
- ✦ Director Terry Clark
- ✦ Director Paul Looney
- ✦ Chair Clifton Below

### Member Operations and Engagement Committee

Responsible for working with members' local energy committees to draft and adopt Electric Aggregation Plans and overseeing recruitment and onboarding of new member communities.

- ✦ Committee Chair: Director Lisa Sweet





- ✦ Director April Salas
- ✦ Vice Chair Chris Parker
- ✦ Director Craig Putnam
- ✦ Director Paul Looney
- ✦ Director Jamie Hess
- ✦ Alternative Director Jackie Wengenroth
- ✦ Alternative Director Jo-Ellen Courtney
- ✦ Alternative Director Nat Balch
- ✦ Alternative Director Howard Kalet

## **Regulatory and Legislative Affairs Committee**

Responsible for monitoring and advising the Coalition and its Members regarding regulatory and legislative engagement, and also for appointing representatives of the Corporation to serve on statutory commissions, study commissions, and other boards and commissions created by the state legislature.

- ✦ Committee Chair: Director Mandy Merrill
- ✦ Chair Clifton Below
- ✦ Director Evan Oxenham
- ✦ Director Clyde Carson

## **Risk Management Committee**

Responsible for (1) understanding and advising upon enterprise risk factors and mitigating strategies and (2) overseeing our competitive solicitation for services and credit support to launch and operate Community Power programs for members.

- ✦ Committee Chair: Director Matthew Miller
- ✦ Chair Clifton Below
- ✦ Director Kevin Charette
- ✦ Treasurer Kimberley Smith Quirk
- ✦ Director April Salas
- ✦ Director Nick Devonshire
- ✦ Alternative Director Jackson Kaspari
- ✦ Alternative Director Peter Kulbacki

The Coalition also intends to form an Audit Committee and Governance Committee prior to the launch of Community Power programs.



## Policies

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### Conflict of Interest

The Coalition adopted a [Conflict of Interest Policy \(https://bit.ly/3RgS5MI\)](https://bit.ly/3RgS5MI) on June 23, 2022. Directors and Alternates should review and sign the policy, and send the signed policy to the Secretary and cc Henry Herndon ([henry@cpcnh.org](mailto:henry@cpcnh.org)) for CPCNH records. The Board is in the process of developing additional policies.

## Resources

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Reach out to Lisa Sweet, Chair of Member Operations and Engagement Committee ([memberops@cpcnh.org](mailto:memberops@cpcnh.org)) and/or Henry Herndon, CPCNH consultant ([henry@cpcnh.org](mailto:henry@cpcnh.org)), with questions or for assistance in accessing resources.

### Shared Drive

The Coalition collaborates digitally in its [CPCNH Google drive \(https://bit.ly/3rgxX2w\)](https://bit.ly/3rgxX2w).

### Governance Documents

[Joint Powers Agreement \(https://bit.ly/3UGwpwh\)](https://bit.ly/3UGwpwh)

### Member Directory

The Coalition's [Member Directory \(https://bit.ly/3ftg5Pi\)](https://bit.ly/3ftg5Pi) houses contract information for Directors, Alternates and other Coalition affiliates.

### Meeting Schedules

Meetings of the Coalition's Board and Committees are publicly noticed at [www.cpcnh.org/calendar](http://www.cpcnh.org/calendar).

## Getting Started

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- ✦ Get access to CPCNH Google drive
- ✦ Sign the Conflict of Interest Policy and send to Henry Herndon [henry@cpcnh.org](mailto:henry@cpcnh.org).
- ✦ Provide contact information of yourself and your fellow committee members to Henry Herndon along with headshots of Directors/Alternates.
- ✦ Explore [www.cpcnh.org](http://www.cpcnh.org)

Welcome Aboard!