# Nigahban Welfare Association

## **Annual Performance Report:**

Financial Year Ended: June 30, 2022

## **Executive Summary:**

Nigahban Welfare Association, a non-profit organization, is committed to providing quality healthcare services through the management of surgical wards at Civil Hospital Karachi and implementing a Hepatitis C Elimination program in District Kambar, Sindh. The organization relies on funding from the Sindh government and private donors to sustain its operations. The focus for the financial year 2022 was to raise funds amounting to 205 Million rupees through zakat and donations.

## **Financial Highlights:**

#### 1. Revenue Sources:

• Sindh Government Grant: Rs.100,00<mark>0,000/=</mark>

• Zakat and Donations: Rs.107,846,737/=

## 2. Expenditures:

• Surgical Wards Operations: Rs.203,119,170/=

• Administrative Costs: Rs.3,916,095/=

• Fundraising Expenses: Rs.3,316,332/=

• Miscellaneous: Rs.379,602/=

## 3. Fundraising Target for 2022:

• Zakat and Donations: 205 Million Rupees

## **Breakdown of Operations:**

Surgical Wards at Civil Hospital Karachi:

#### 1. Patient Services:

a. Number of Surgeries Conducted: No of Patient 1429

b. Emergency Services Provided: No of Patient 7171

c. Outpatient Clinics: No of Patient 6390

#### **Fundraising Initiatives:**

#### 1. Virtual Events

NWA turned to online platforms to host virtual fundraising events. This event allowed organizations to reach a global audience and maintain engagement despite physical distancing requirements.

#### 2. Crowdfunding Campaigns

Crowdfunding platforms became crucial for raising funds quickly and efficiently. NWA utilized and specialized non-profit crowdfunding sites to gather small donations from a large number of people.

## • Medical Supplies and Relief Funds:

Campaigns focused on raising money for NWA, medical supplies, and supporting healthcare workers.

## Community Support Initiatives:

Funds were raised to support vulnerable populations with food, housing, and other essential services.

#### 4. Corporate Partnerships and Sponsorships

NWA collaborated with businesses that wanted to demonstrate corporate social responsibility. These partnerships included direct donations, matching gift programs, and collaborative fundraising campaigns.

### Cause-Related Marketing:

Businesses donated a percentage of sales from certain products to support COVID-19 relief efforts.

#### 6. Grants and Foundation Support

Many foundations and grant-making organizations offered emergency funds and special grants to help NWA cope with the increased demand for their services during the pandemic.

#### • Emergency Relief Grants:

Foundations provided one-time grants to support NWA in maintaining operations and scaling up their services.

#### Capacity Building Grants:

Funds were allocated to help NWA enhance their technological capabilities for virtual operations and fundraising.

These initiatives demonstrated the resilience and innovation of NWA in adapting to the unprecedented challenges posed by the COVID-19 pandemic, ensuring continued support for their critical missions.

## **Challenges Faced:**

#### 1. Data Collection:

Gathering accurate and comprehensive data was challenging, especially if the NWA operates in remote or underdeveloped areas where infrastructure is lacking.

#### 2. Resource Constraints:

NWA typically operate with limited resources, which can restrict their ability to conduct thorough evaluations and assessments.

#### 3. Communication:

Communicating complex social issues and the impact of the NWA work in a clear and compelling manner can be challenging, especially when the audience may not be familiar with the context.

#### Nigahban's Future Plans:

**Expansion of Healthcare Services** 

#### 1. Enhanced Surgical Ward Services:

#### New Facilities:

Plans to expand the surgical ward facilities at Civil Hospital Karachi by adding more beds and advanced surgical equipment.

#### • Training Programs:

Implement comprehensive training programs for medical staff to enhance their skills and ensure the highest standards of patient care.

#### 2. Hepatitis C Elimination Program:

#### • Increased Outreach:

Extend the Hepatitis C Elimination program to additional districts in Sindh, aiming to reach individuals that are more affected.

#### • Mobile Clinics:

Deploy mobile clinics to remote areas to provide testing, treatment, and education about Hepatitis C.

#### Conclusion

Nigahban Welfare Association remains committed to enhancing healthcare services and preventive programs in Sindh. Through strategic expansion, innovative fundraising, community support initiatives, technological advancements, and capacity building, we aim to make a significant impact on the health and well-being of the communities we serve. Our dedication to transparency, accountability, and continuous improvement will guide our efforts in the coming years, ensuring that we continue to fulfil our mission effectively.

**Muhammad Saeed Quraishy** 

**General Secretary** 

Nigahban Welfare Association