



ODS - Optic Drone Solutions, LLC

“High Quality, Superior, Data Rich, Aerial Videos, Photo Images and More”

Inspections - Verification - Confirmation - Technical - Assistance

7940 Denham Chase, Denham Springs, Louisiana 70726

Andrew Kennedy +1 225-445-2903 andrew@opticdronesolutions.com

Chad Kennedy +1 985-517-2301 chad@opticdronesolutions.com

Website ODS - Optic Drone Solutions, LLC

ods-opticdronesolutions.com

September 27, 2023

ODS - Work Hour Estimate - Proposal

Hello,

Name (Appropriately)

Specialty Refrigeration & Equipment, Inc.

Address Line 1

Address Line 2

Email Address: (Website) [Home - Specialty Refrigeration & Equipment](#)

Office No. 866-791-5723

Cell No.

Drone Project Description: **HVAC Shop - Equipment & Roof Inspection**

Great Consultation Meeting we had yesterday regarding ODS Drone Services for your project requirements.
Please Review - Our Work Hour Estimate - Proposal for your Approval.

Approximately Six (6) Job Site Work Hours of Drone footage which may include several Video and Photo files.

Travel Time: Zero (0) Hours

Approximately Three (3) ODS Office Work Hours for Close Out - Observation Report.

Approximate +/- Total Video Files: Four (4) Each

Approximate +/- Total Image Files: Seventeen (17) Each

Approximate +/- Total Thermal Image Files: Eight (8) Each

Close Out - Observation Report: Two (2) Each for HVAC Equipment #1 and Roof Inspection #2

Total Video Files - Image Files - Documents: Twenty Nine (29) Each

File Name Cross Reference Documents or Thermal Analysis Documents are not required at this time.

Per Our Project Agreements - Upon Completion at the Project Work Site,

ODS will Handover a Deliverable Copy of all Video and Photo Image Files, via

SD Memory Card and/or Laptop Computer File Transfer.

Also Available - ODS Google Drive Server - For Downloads

Total Video Files: Four (4) Each

Total Image Files: Twenty Five (25) Each

Please see Attached: Service Order, Lump Sum - Fixed Pricing - Service Agreement

Depending on the project work site conditions, our time is flexible for all Drone Observations.

After project completion, ODS will then prepare the Drone Project Close Out - Observation Report.

The report will include Observable Photo Images that were taken and also the actual work hours that were accumulated.

Project Work Hour - Worksheet Chart, For Record Keeping Purposes. Based on our Our Project Agreements.

Final Billing Invoice will be as follows.



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Drone Camera(s) Observation Videos & Images

ODS - Work Hour Estimate - Proposal

ODS Work Hour Estimate - Proposal- Worksheet

ITEM NO.	ODS DRONE PROJECT Specialty Refrigeration & Equipment	VIDEO-IMAGE FILES & DOCUMENTS ESTIMATE	WORK HOUR ESTIMATE
1	ODS Work Hour Estimate	1	0
2	Overview HVAC Shop Area Video	1	0.50
3	Overview HVAC Shop Area Images	1	0.50
4	HVAC Chiller 250 Ton Video	1	0.50
5	HVAC Chiller 250 Ton Images	5	0.50
6	HVAC Chiller 250 Ton Thermal Images	3	0.50
7	HVAC Chiller 60 Ton Video	1	0.50
8	HVAC Chiller 60 Ton Images	4	0.50
9	HVAC Chiller 60 Ton Thermal Images	2	0.50
10	HVAC Shop Roof Video	1	0.50
11	HVAC Shop Roof Images	7	1.00
12	HVAC Shop Roof Thermal Images	3	0.50
13	File Name Cross Reference Documents	3	0.00
14	Thermal Analysis Documents	8	0.00
15	Travel Time	0	0.00
16	Additional Work Hours Per Client Request	0	0.00
17	Approximate +/- Total Video Files	4	2.00
18	Approximate +/- Total Image Files	17	2.50
19	Approximate +/- Total Thermal Image Files	8	1.50
20	Approximate +/- Total Cross Ref. Files	29	0.00
21	Approx. +/- Total Thermal Analysis Doc.	8	0.00
22	ODS Close Out Observation Reports	3	3.00
23	Total	29	9.00



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In the Event there are Significant Additional Work Hours Accumulated, Extra Videos and Photo Images Taken, as Per Client Request, ODS Shall Include these Extra Work Hours in the Final Billing Invoice.

Clearly Defined as “Additional Project Work Hours - Per Client Request”

In Lieu of the Original Contract Lump Sum - Fixed Price.

Extra Hours Shall Be Charged as an Hourly Rate - Within Reason and Appropriately,

Reflected in the Final Billing Invoice - as an Add On Line Item.

If you have any questions or concerns, please do not hesitate to contact me.

Thank you for the opportunity.

Kind Regards,

Andrew Kennedy

ODS - Optic Drone Solutions, LLC

CFO - Partner - Drone Pilot

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