ENTREPRENEUR ECOSYSTEM **COMMUNITY NEEDS** ASSESSMENT



BIPOC REPRESENTATION

Of all businesses are Black, Indigenous, and People of Color (BIPOC) owned in the Twin Cities, when the BIPOC population represent 22% in the metro.

Startup Funding Fail Rate

Failure from running out of funding and personal money

38.8%

Fear of Applying for Loan

of BIPOC business owners did not apply for a loan out of fear of rejection compared to 15.2% of white business owners

28.2%

Always Approved

of BIPOC business owners are always approved for a loan compared to 67.4% of white business owners.

BIPOC Entrepreneur Fail Rate

of BIPOC-owned businesses fail within the first 18 months

90%

Black Founders Grant Funding

less unrestrictive grant funding then white led organizations doing the same work.

"A mentor is someone who allows you to see the hope inside yourself."

- Oprah Winfrey

A study of CEOs in formal mentoring programs had the following results:

- 84% said mentors had helped them avoid costly mistakes
- 84% become proficient in their roles faster
- 69% were making better decision