



2026

Proudly Serving the Dental Industry for
Over 26 Years!

Welcome Kit

Precise Predictable Perfection

Welcome to Excelsior Dental Lab

At Excelsior Dental Lab, we understand that meeting patients' ever-evolving needs can be a challenge. That's why our mission is simple: we are here to help you deliver outstanding results for every case. From digital dentistry to cosmetic restorations, removable appliances, and beyond—our highly accomplished team is committed to providing you with top-tier products and services that reflect the latest advances in dental technology.

No matter how complex or unique your patient's requirements may be, Excelsior Dental Lab is your trusted partner in creating functional, beautiful, and long-lasting solutions.

Our Value Proposition

Customizable Solutions to Meet Your Unique Practice Needs

- **Precision & Quality**
We don't just settle for "good enough." Every restoration, appliance, and innovation we deliver is crafted with exceptional care and meticulous attention to detail for an impeccable fit and esthetics.
- **Personalized & Timely Service**
We understand that every practice has its own flow and timeline. With Excelsior Dental Lab, you can count on quick turnarounds, reliable communication, and customized services that align perfectly with your clinical needs.
- **Cutting-Edge Expertise**
Our team constantly explores the latest developments in digital dentistry to ensure you have access to the most creative, practical, and effective solutions. Whether it's advanced implant restorations or state-of-the-art digital workflows, we stay at the forefront so you can too. We utilize **Alienware CAD computers, 3Shape design software and desktop scanners, Rodin Dental 3D Resin (Official Partner), Kerr, Katana Zirconia, Dentsply, and Ivoclar Vivadent products** to deliver precise, high-quality results with the latest digital innovation.
- **Trusted Support**
Think of us as an in-house extension of your practice. Have a question about a complex treatment plan, or need guidance on a new technology? Reach out to our knowledgeable team for prompt, personalized assistance.

Case Submission Guidelines

Digital Cases

We proudly accept digital scans from many leading platforms, including Planmeca, CEREC, Medit, Dental Wings, iTero, Trios, and Carestream.

1. Add Us to Your Portal
 - Simply add Excelsior Dental Lab (ADMIN@ExcelsiorDentalLab.com) as your trusted lab provider.
2. Upload & Send
 - Follow your scanner's instructions to send us digital impressions quickly and securely.

Retro Cases (Traditional)

Still sending traditional impressions and models? No worries—we've got you covered.

1. Models & Articulations
 - Please include opposing models and bites when possible.
2. Shipping
 - Bundle multiple cases into a single shipment using our FedEx boxes. Need more boxes? Email us at ADMIN@EXCELSIORDENTALLAB.COM.

Shipping & Pick-Up

Local Pick-Ups (Buffalo, New York/ Tampa, Florida region)

For those in the Buffalo, New York/ Tampa, Florida region, contact us at 1-833-894-3217 to schedule a convenient pick-up time.

Domestic Shipping

Outside of our local pick-up area...No problem! We will send you a prepaid shipping label so you can quickly and conveniently send us your cases. We use FedEx Express 2-Day Shipping to ensure rapid turnaround. If you need alternative shipping options, please let us know and we will work with you to provide a solution that works best for you!

Turnaround Time Per Case


The average turnaround for most services is 5 business days or less. Please see attached fee schedule for specific case timelines or call us on 1-833-894-3217 for additional help.

- Crowns - 5 days
- Full-mouth restorations - 7 days
- Who needs braces when you have clear aligners - 5 days
- Screw retained - 5 days

We Are Here to Help!

Thank you for trusting Excelsior Dental Lab as your partner in exceptional patient care. We are committed to providing cutting-edge digital dentistry solutions and personalized support to help you achieve outstanding results.

 Email: www.ADMIN@ExcelsiorDentalLab.com

 Call: 1-833-894-3217

Notes:



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Dental Lab Pricing Catalog

Precise Predictable Perfection

FIXED CROWN OR BRIDGE

ZIRCONIA AI (AI DESIGNED)	\$80
ZIRCONIA FC	\$95
ZIRCONIA HT	\$130
EMAX® ANTERIOR	\$170
EMAX® FC POSTERIOR	\$150
PFM CROWNS	<i>1997 WANTS ITS CROWN BACK</i>
3D PRINTED PMMA TEMPORARY CROWN	\$55
FULL METAL CROWNS/ METAL COPING	MARKET PRICE (SEMI PRECIOUS/IVOCLAR MINIGOLD 40% OR HIGH NOBLE/ARGEDENT BIO 87%)
CUSTOM SHADE APPOINTMENT	\$50

FULL MOUTH RESTORATIONS

ZIRCONIA HYRBID W/TRU PARTS (5 TI-BASES & PMMA TEMP PER ARCH)	\$5725
HT ZIRCONIA HYRBID W/TRU PARTS (5 TI-BASES & PMMA TEMP PER ARCH)	\$6500
ZIRCONIA HYRBID W/OEM PARTS (5 TI-BASES & PMMA TEMP PER ARCH)	\$6875
HT ZIRCONIA HYRBID W/OEM PARTS (5 TI-BASES & PMMA TEMP PER ARCH)	\$7500



FULL MOUTH RESTORATIONS CON'T

3D PRINTED HYRIBID DENTURE W/TRU PARTS (5 TI-BASES & PMMA TEMP PER ARCH)	\$3600
3D PRINTED HYRIBID DENTURE W/OEM PARTS (5 TI-BASES & PMMA TEMP PER ARCH)	\$4200

IMPLANTS OR ABUTMENTS

CUSTOM ZIRCONIA ABUTMENT	\$200
CUSTOM TITANIUM ABUTMENT	\$275
SCREW RETAINED MAXIMUS W/OUT PARTS	\$250
SCREW RETAINED MAXIMUS W/PARTS	\$325
SCREW RETAINED HT MAXIMUS W/OUT PARTS	\$270
SCREW RETAINED HT MAXIMUS W/PARTS	\$345
3D PRINTED TITANIUM IMPLANT BAR (REMOVEABLE OR FIXED)	CALL FOR PRICING

PARTNER WITH EXCELSIOR DENTAL LAB AND RECEIVE FIVE COMPLIMENTARY SCAN BODIES FROM TRUABUTMENT (OFFICIAL PARTNER). ENHANCE YOUR WORKFLOW WITH PRECISION-ENGINEERED COMPONENTS, ENSURING SUPERIOR IMPLANT RESTORATIONS.



DIGITAL DENTURE SERVICES

COMPLETE DENTURE (PER ARCH) \$215
(BITE BLOCK, DIGITAL SET-UP/TRY-IN, PROCESS & FINISH)

“FORGET THE METAL FRAME” OVER DENTURE (PER ARCH) \$275
(COMPOSITE FRAME, BITE BLOCK, DIGITAL SET-UP/TRY-IN, PROCESS & FINISH)

REMANIUM METAL FRAMEWORK (PER ARCH) \$290
(FRAME, DIGITAL SET-UP/TRY-IN, PROCESS & FINISH)

IMMEDIATE DENTURE (PER ARCH) \$235
(BASEPLATE W/BITE RIM, DIGITAL SET-UP/TRY-IN, PROCESS & FINISH)

FLEXIBLE PARTIALS (PER ARCH) \$215
(BASEPLATE W/BITE RIM, DIGITAL SET-UP/TRY-IN, PROCESS & FINISH)

FLEXIBLE/CAST PARTIALS COMBO (PER ARCH) \$325
(FRAMEWORK, BITE RIMS, DIGITAL SET-UP/TRY-IN, PROCESS & FINISH)

GOLD DENTURE TEETH MARKET PRICE

RELINE HARD (PER ARCH) \$100

RELINE SOFT (PER ARCH) \$100

ACRYLIC REPAIR (INCLUDES TEETH) \$100

LASER WELDING \$70

IPN PORTRAIT DIGITAL TEETH LIBRARY (1X6 OR 1X8) \$50

NOBILIUM DIGITAL TEETH LIBRARY (1X6 OR 1X8) \$40

ATTACHMENTS FOR DENTURES CALL FOR PRICING



ADDITIONAL SERVICES

EXCEL YOUR SMILE (CLEAR ALIGNERS SYSTEM)		\$1000
DIGITAL WAX-UP		\$20/PER TOOTH
3D PRINTED MODEL		\$35
BLEACHING TRAYS		\$50
CLEAR RETAINER (VACUUM FORMED)		\$35
SOFT NIGHTGUARD (VACUUM FORMED)		\$50
HARD/SOFT PACDENT NIGHTGUARD (DIGITALLY FABRICATED)		\$120
ESSIX RETAINER (DIGITALLY FABRICATED)	1-3 TEETH	\$100
	4-7 TEETH	\$150
	8 PLUS TEETH	\$200
SURGICAL GUIDE/CASE PLANNING (DIGITALLY FABRICATED)		
	1ST IMPLANT	\$275
	ADDITIONAL IMPLANTS	\$50

Surgical Guide/Case Planning Helps to:

- Place implants with maximum precision, safety, and predictability
- Ensure restorative-driven implant positioning
- Producing a functional esthetic outcome
- Reduce Chair time
- Attain the best imaginable result with as little discomfort for the patient as possible!

***One-on-One video conferencing via Zoom, MEET, TeamViewer, or Google Remote available upon request. ***



ARTISAN CASE PRODUCTION TIMES

FIXED CROWN OR BRIDGE

IMPLANT RESTORATION W/IN HOUSE PART	5 DAYS
IMPLANT RESTORATION W/ORDERED PART	10 DAYS
ZIRCONIA/3D PRINTED HYBRID W/PARTS	7 DAYS
PFM CROWNS	14 DAYS
ZIRCONIA CROWN	5 DAYS
E.MAX® CROWN	10 DAYS

REMOVABLE

CUSTOM TRAY	3 DAYS
BITE BLOCKS	3 DAYS
SET-UP	5 DAYS
FINISH/PROCESS	5 DAYS
REMANIUM CAST METAL FRAMEWORK	21 DAYS
REPAIR/ RELINE/ REBASE (SAME DAYS AVAILABLE PER EXCELSIOR APPROVAL)	1 DAY
FLIPPER	4 DAYS
NIGHT GUARD	3 DAYS
ESSIX RETAINER	3 DAYS
CLEAR ALIGNERS (EXCEL YOUR SMILE)	7 DAYS
SURGICAL GUIDE (APPOINTMENT OPPTIONAL)	5 DAYS

LOCAL DELIVERIES: PLEASE ALLOW 1 ADDITIONAL BUSINESS DAY

****ALL OTHER DELIVERIES PLEASE ALLOW 2 ADDITIONAL BUSINESS DAYS FOR SHIPPING****

Contact Information

EXCELSIOR DENTAL LAB

342 Harris Hill Rd; Ste 103
Buffalo, NY 14221

6781 Waterton Drive
Riverview, FL33578

Office Phone: 1-833-894-3217

Email: Admin@ExcelsiorDentalLab.com

Website: <https://www.ExcelsiorDentalLab.com>

Lab Hours: 8:00am – 5:00pm

Operating Days: Monday – Friday

Add *EXCELSIOR DENTAL LAB*
(admin@excelsiordentallab.com) to your
INTRAORAL SCANNER'S PORTAL and START
SCANNING TODAY!



Notes:

WELCOME TO THE TEAM
We look forward to working with you!



At Excelsior Dental Lab we believe in investing in our partners and their families' futures. Join our team and start building a better future today!

**Our Future CEO
Girgious Samoel**



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Over 25 Years!

LIFETIME WARRANTY

Precise Predictable Perfection

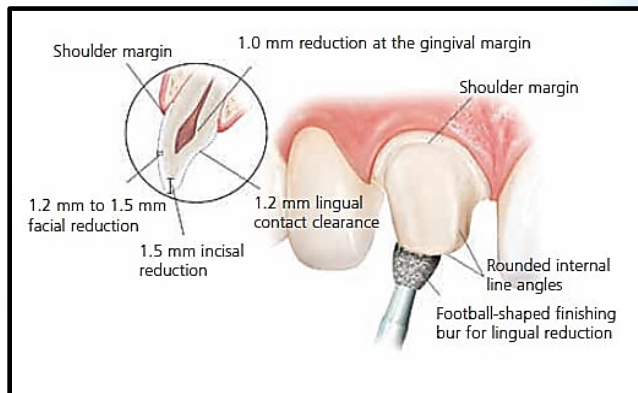
EXCELSIORDENTALLAB.COM 1-833-894-3217

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ANTERIOR CHAIRSIDE PREPARATION GUIDE

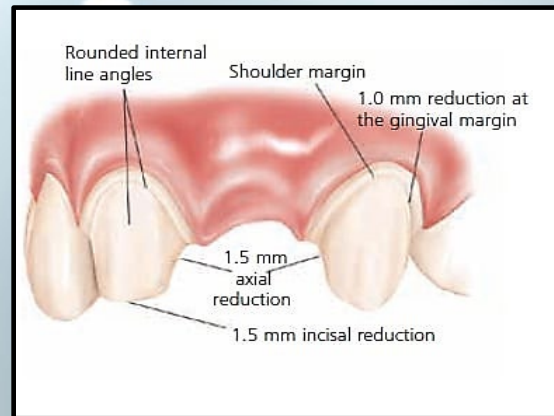
Full Coverage Restorations

Anterior Crown Preparations



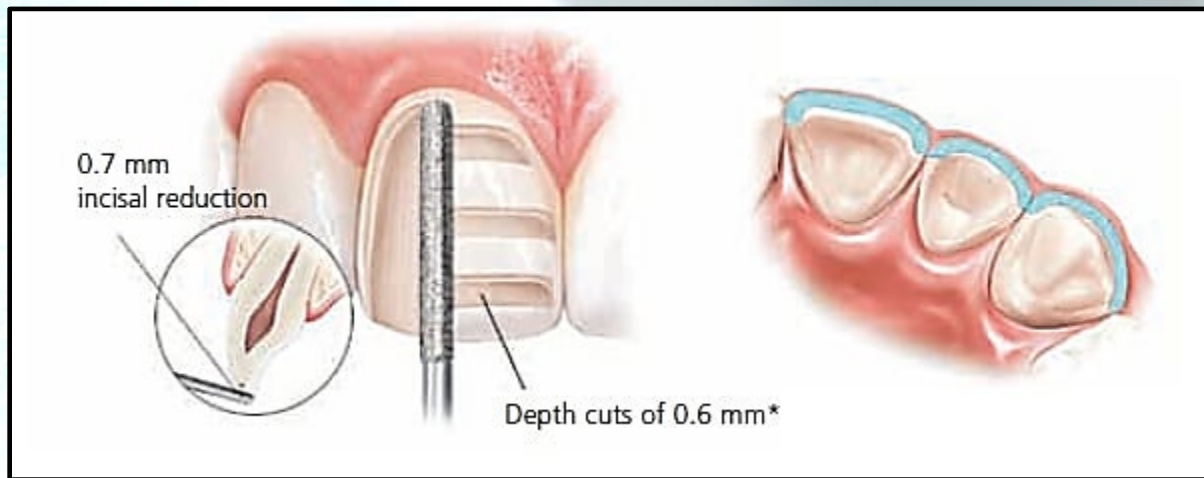
3-Unit Bridge Restorations

3-Unit Bridge Preparations



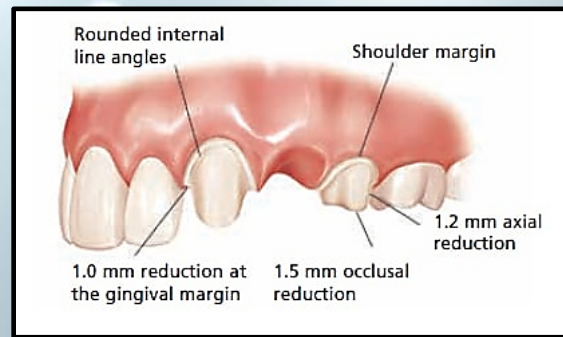
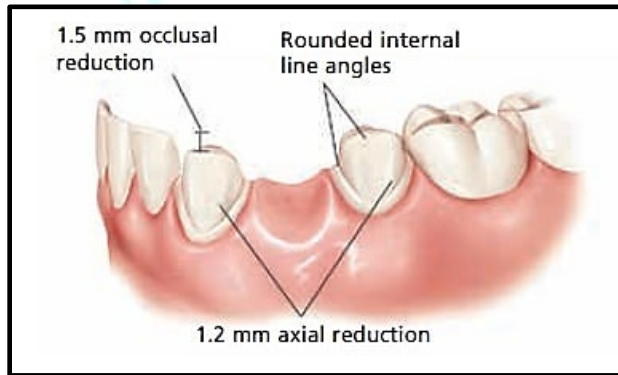
Veneers

A medium grit round-ended diamond bur is used to remove a uniform thickness of facial enamel by joining the depth-cut grooves.

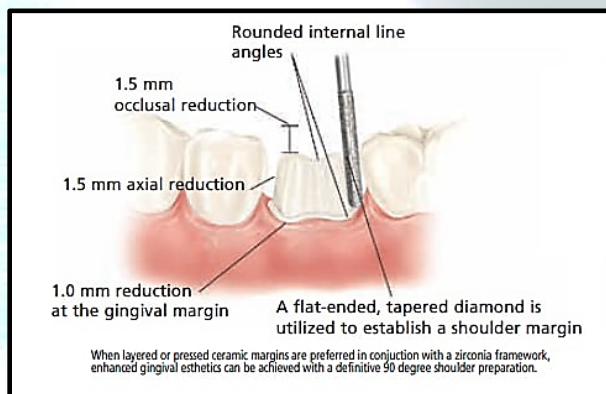


POSTERIOR CHAIRSIDE PREPARTION GUIDE

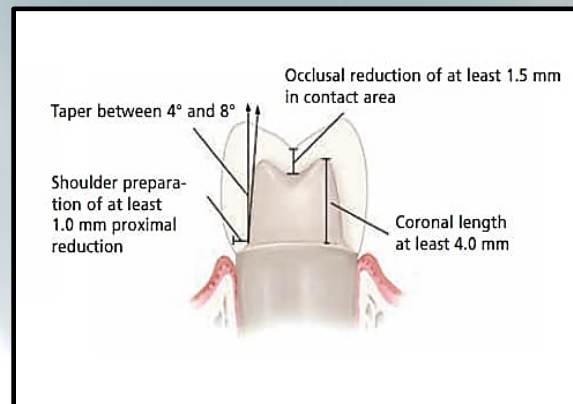
3-Unit Bridge Restorations



Full-Coverage Restorations



Conventional Cementation Preparation



LIMITED WARRANTY/LIMITATION OF LIABILITY. Excelsior Dental Lab (“the lab”) warrants that all dental devices (a “device”) are made according to your specification and approval in the belief that the device will be useful and **MAKES NO OTHER WARRANTIES INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.** Subject to the return of a device that is placed and then fails, the lab will repair or replace the device without charge for the cost of materials and workmanship, at the lab’s option, for the life of the patient originally receiving the restoration from the date of placement. This limited lifetime performance warranty shall apply to direct end-user customers (treating clinicians) only.