# Meet Rusty Lundegreen, Owner of Rusty's Pressure Washing & More in New Braunfels



My clients are often in need of professional referrals when getting their home ready to sell or making a move into a new home. Please meet Rusty, my go to for fast reliable pressure washing. He specializes in exterior home soft washes, roof soft washes, driveways and walkways, decks and patios, boat docks, and swimming pool decks.

# WHAT TYPE OF CUSTOMERS DO YOU HAVE? ARE THE RESIDENTIAL OR COMMERCIAL?

My customer base is mainly residential, but I do have some commercial customers as well.

# THE NAME OF YOUR BUSINESS IS RUSTY'S PRESSURE WASHING AND MORE. TELL US ABOUT THE ADDITIONAL SERVICES YOU OFFER.

I'm glad you asked, haha. My name is marketed in way in hopes that people will ask that question. My business is specialized in pressure washing, but I do offer much more. Some people just have it in their mind that pressure washing is just concrete/driveway cleaning with a high pressure washer. I do provide those services along with so much more. I do all exterior cleaning of the home/building surface. That includes a soft wash process with low pressure to clean the homes outside structure. Whether that be brick, stone, siding, metal. I spray my cleaning solution on the surface to pre-treat and then soft wash with low pressure to remove all of the dust, dirt, grime, mold, and algae that our homes accumulate and stick to the surface with the moisture that we get. I also surface clean roofs, decks, pools, patios, boat docks/decks using the same process. A lot of my customer base comes from home owners looking at selling their home. They will call us and we'll come out and help clean it up and give it that curb appeal to add value so they can list it for a quick sell. My ultimate goal with my repeat customers is to help maintain and keep their home fresh and clean with my pressure washing/soft wash services year round.

#### DO YOU PROVIDE FREE ESTIMATES?

Yes, I do provide free estimates. Every job is different, so I like to meet the property owner at the property and go through the needs and then will provide them with a free estimate on that same day.

### WHAT MADE YOU DECIDE TO OPEN THIS BUSINESS?

This is my side business I started as I was working from home. I needed something to get me out of the house and get more active. I grew up working outside on our family ranch and I was always working hands on outside. My neighbor, Heston, who owns Pennicle Pest Defense here in New Braunfels suggested I look into doing some pressure washing on the side. Growing up in the Texas Panhandle we didn't really have a need for pressure washing of our homes and driveways because our climate was so dry that algae wasn't an issue so we didn't do much of it. So, this was all new to me. Lol, As I did my research and drove around I saw a need and opportunity for it and started the business off a limb not really expecting much. I got my business up and going and it just took off after that. I take pride in my work

and clean my customers home as if it was my own. I have a lot of repeat customers that will call me out quarterly and/or annually to maintain their properties to keep them looking fresh. It's been a great journey these last 4 years of being in business. I really enjoy the work. Im very blessed to be able to get out and meet so many great people and be able to provide my services to help keep their homes looking fresh as new.

# What are some odd requests you've had from clients?

I can't really think of any odd requests from customers but it's a dang good thing my buddies aren't my clients haha. I know it would be a different story. haha They are always giving me heck about my business name with the and more at the end! Haha Lord I could only imagine what they'd be requesting! Haha

Note: This article is about Rusty's Pressure Washing & More. Please visit their profile page to find more information and review the business.



Lachella Coley Real Estate Professional

Posted on Jan 23

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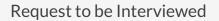
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