



New Agent Guide



CONTENTS

About Us	2
Why Go Infinite?	3
Infinite Agent Comp Overview	4

"The Possibilities of Success are INFINITE,
As long as YOU are willing to put the work in."



About Us



Our Mission

At Infinite, we strive on creating an environment where our agents can set themselves free of any limitations in their lives. Where they can build a life, they cannot afford to be without.

Our Vision

Is to create life changing opportunities for our Agents & Staff. Which will allow them to provide a better life for their families, themselves and our clients.

Our Commitment

Is to foster a culture of people who are committed to our people, focused on the mission,



At Infinite Insurance Group we pride ourselves on being a versatile life insurance agency, ready to cater to families with a comprehensive range of coverage options tailored to their individual needs.



**Final Expense
(FEX)**



**Term Life
Insurance**



**Mortgage
Protection**

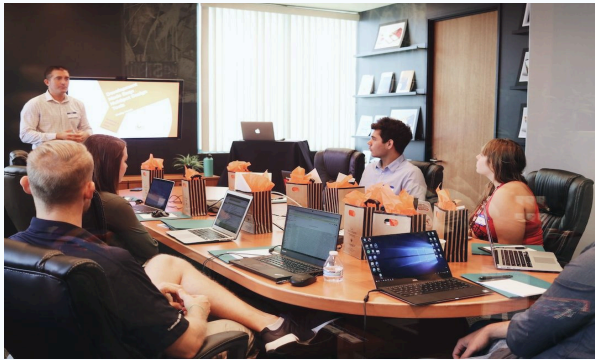


**Index
Universal Life**





Why Go Infinite?



Infinite Sales Agent

Schedule

As an Infinite sales agent, you will work a set schedule throughout the week to maximize and all sales leads. You'll have dedicated leaders readily available to support you when needed.

Benefits

- Free Live Transfer & Appointment Model
- Free Exclusive Leads
- In Person Mentorships/Trainings
- Dedicated Office Space
- Take Part of a Winning Culture
- Ability to Collaborate with Other Agents
- Content Creation for Personal Branding

Support

- Dedicated Leadership Support
- Coaching + Development
- Daily Training Model
- Uncapped Commission
- Office Space Provided

Tools & Resources

- Free CRM Profile
- Free Interactive Systems
- Agent Resource Center
- Personalized Agency Branding



Ordinary Sales Agent

Schedule

As a traditional sales agent, you have the ability to create your own schedule, only because you are on your own and expected to learn and understand how to present your products to your clients with little to no support.

Not a very favorable option!

Benefits

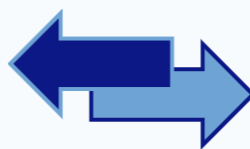
- Create Your Own Schedule
- Scheduled Trainings (If available)
- Inside Access to Preferred Lead Vendors
- Purchase Own Desired Lead Types
- Work at Your Own Pace

Support

- Scheduled Upline Coaching Model
- Self-Learn Training Model
- Capped Earning Potential
- Office Space for Rent (\$\$\$)

Tools & Resources

- CRM (At Your Expense)
- Additional Systems (At Your Expense)
- Self-Built Resources
- Individualized Branding



**Which Agent
Are
You?**



Commission Overview



Infinite Agent Comp Model

Commissions earned may be subject to chargeback according to the carrier's commission policy breakdown.

Accessible reporting will be available for viewing at all times.

Commission Breakdown:

Agent commission at Infinite is structured to compensate agents at all levels of experience, whether you're new to the field and learning or seasoned and adept at closing sales. Here, the earning potential is limitless.

Models are broken into 2 sections, compensation based on agent contract level:

House Agent (Leads provided by the Agency)

Dialer Agent (Outbound Appointment Setter):

➔ Agent will earn a 20% commission off the Annual Premium from the Policy sold off their appointment or live transfer.

Producer Agent (Inbound/Outbound Closer):

➔ Agent will earn a 40% commission off the Annual Premium from the Policy sold.

Remote Agent (Leads owned by the Agent)

Remote Agent (Independent Agent):

➔ Agent will earn a 100% commission off the Annual Premium from the Policy sold, per contract level.

Calculating Annual Premium + Payout

