

Name: _____

Date: _____

Di	ial Tracker:	/=No Cont	act X=N	Not Intere	sted	O =Sit !	No Sale	✓ =App	ointme	ent Set	\$=1 Call	Closed		
												2		
												5		
												7		
												10		
												12		
												15		
Lead Type:					Lead Type:					Lead Type:				
Book Ratio:					Book Ratio:						Book Ratio:			
Appts Set:					Appts Set:					Appts Set:				
# of Sits:					# of Sits:					# of Sits:				
A	Appts Sold:					ld:		App	Appts Sold:					
Close Ratio:					Close Ratio:					Close Ratio:				