



Date: \_\_\_\_\_

### Dial Tracker:

**X=Not Interested**

✓ = Appointment Set

**\$=1 Call Closed**

[illegible]

**Lead Type:** \_\_\_\_\_

**Lead Qty:** \_\_\_\_\_

**Book Ratio:** \_\_\_\_\_

**Close Ratio:** \_\_\_\_\_

**Appts Set:** \_\_\_\_\_

# of Sits: \_\_\_\_\_

**Appts Sold:** \_\_\_\_\_

**Close Ratio:** \_\_\_\_\_