## HMS Plus & Eagle Premier Series

eApplication Quick Reference Guide



This guide provides information on how to utilize Americo's eApplication. In order to access the Agent Online Application you will need to have a valid writing number and be registered on our agent website. The online application can be used to complete forms and obtain an applicant's signature.

## TABLE OF CONTENTS

How to Access
Navigation and Helpful Hints
Create a New Case
Introduction & Insured Information
Product Information
Initiate Underwriting
Tablet Signing <sub>12</sub>
Email Signing. 16
Personal History Information24
Medical History25
Replacement Information.
Owner Information27
Beneficiary Information
Payment Information29
Agent Information30
Signing the eApplication
Tablet Signing31
Email Signing44
Finishing the Application Process57
eApplication Demo Site <sub>58</sub>

## **CONTACT PHONE NUMBERS:**

Americo Agent Services, Agent Licensing & Supplies: 800.231.0801

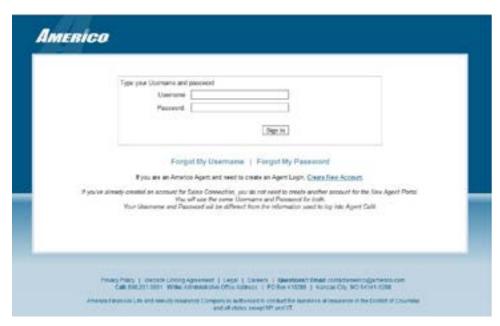
Claims, Underwriting, Customer Service, & Commissions: 877.212.2346

### How to Access

Go to www.Americo.com and login to the Americo Agent Portal by clicking on the SALES CONNECTION button.



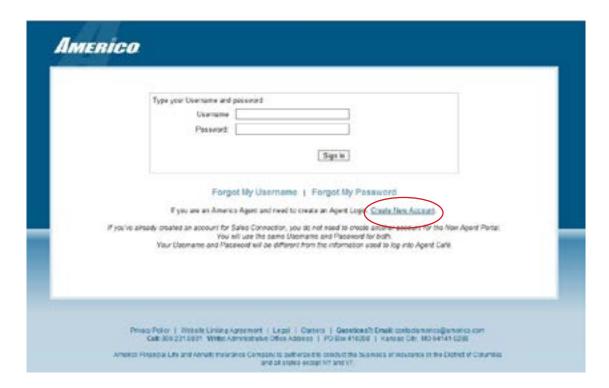
Login using your Username and Password.



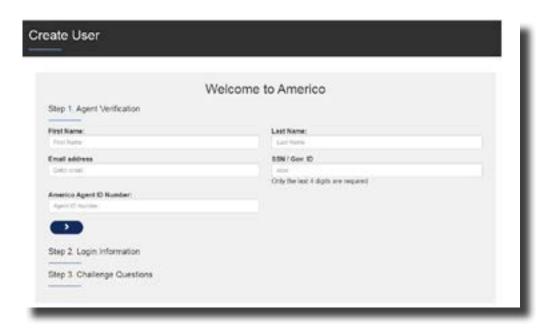
If you have not set up an agent account to access the Agent Portal, you will need to create an account. To create an account you will need the following:

- · Exact full name on your Agent license
- Last four digits of your Social Security Number
- · Americo Agent ID Number
- · Valid email address

Click on 'Create New Account' to get started.



Your name must match the name on your Agent License. You must be appointed with Americo to register. You can only register once.



Create a Username and Password you will remember. Follow the Username Requirements and Password Requirements provided on screen.



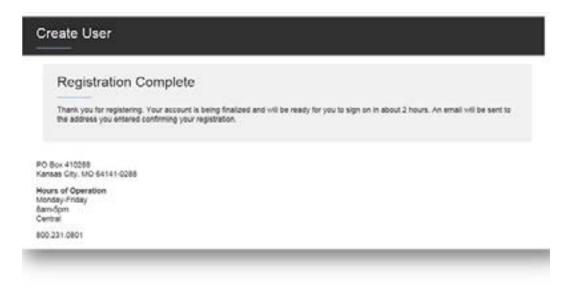
Select security questions and type in the answers to these questions. These questions and answers are used to verify your identity in order to recover your Username or Password.

Note: Answers are case sensitive.

Welcome to Ameri	co
Step 1. Agent Verification	
Step 2. Login Information	
Step 3. Challenge Questions	
Question 1	
What is your favorite restaurant?	
Answer	
Question 2	
What is your mother's mader name?	
Answer	
Ownstion 3	
What is your favority restaurant?	· ·
Answer	
Question 4	
What is your favorite cooch	~
Answer	
Question 6	
Whit is your favorite instaurant?	
Answer	

Once your have completed the registration process, you will be taken to the 'Registration Complete' screen.

\*\*Please allow 2 hours before logging in for the first time while the system personalizes your account.



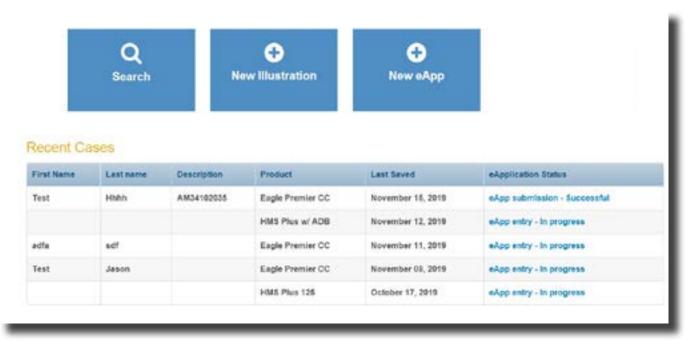
After 2 hours, go to Americo.com and enter your Username and Password to continue to Sales Connection.



You can also access Sales Connection from the Americo Agent Portal Home Page, click on the 'Sales Connection Web Version' link on the right side of the page.



### NAVIGATION AND HELPFUL HINTS



There are two options available on the Welcome screen:

- New Illustration: Quote Americo products
- · New eApp: Create a new eApplication

Recent Cases shows you a list of the cases you've accessed recently. Click on the line that you wish to open. You can also see the status of the case by clicking on the eApplication status link.

Search allows you to look for previously submitted cases.

It is recommended to use a stylus when capturing signatures.

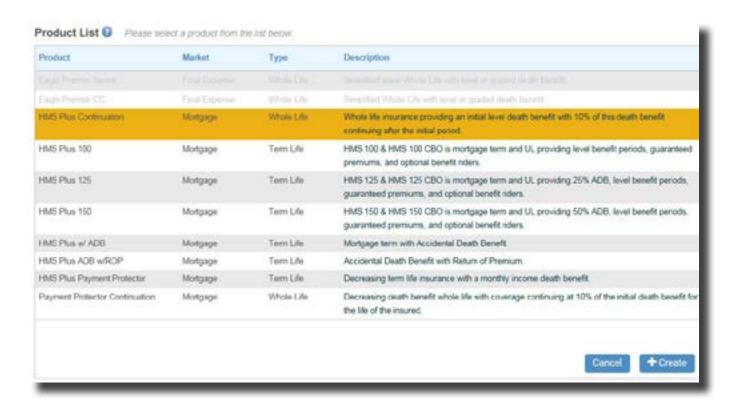
If you are using an iPad, you can use the arrow keys to navigate between fields.

### CREATE A NEW CASE

Click "New eApp" from the Welcome Screen

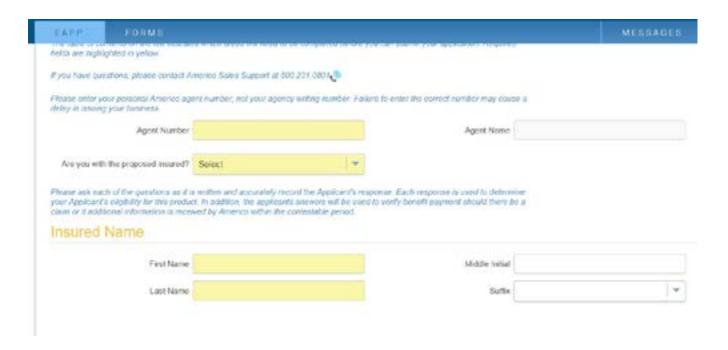


Select the Issue State, and Gender, and fill in the Date of Birth to determine what products are available.

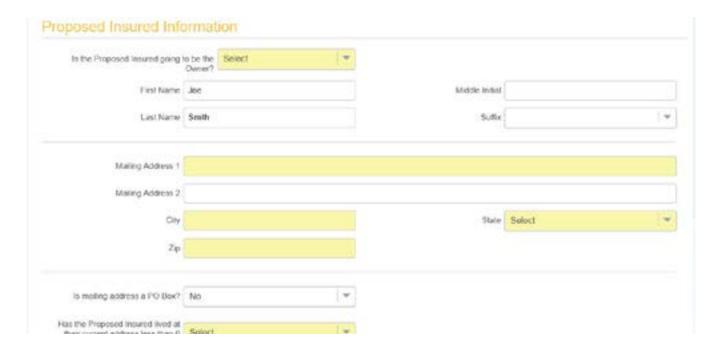


- · Available products will show up. Product will be grayed out if it is not available in the selected state or if it is not available based on the Date of Birth entered.
- · Click on the product to highlight.
- · Once the product is highlighted, click "Create".

### INTRODUCTION & INSURED INFORMATION

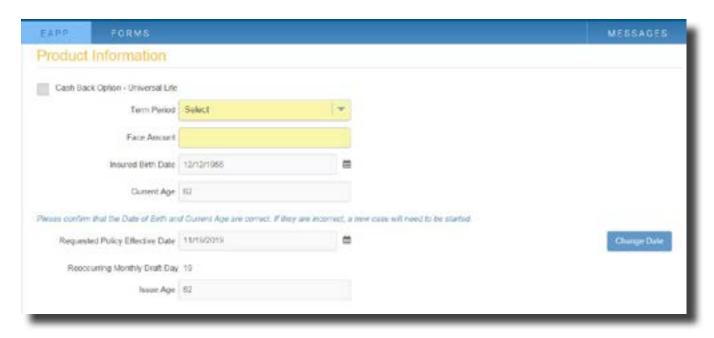


- · Enter your Agent ID and your name will appear.
- If the Insured Name was entered on the 'Create New Case' screen, it will already be listed here. If not, fill in the information.
- · Once you have filled in all the required information, in yellow' click the 'Next' button to continue.

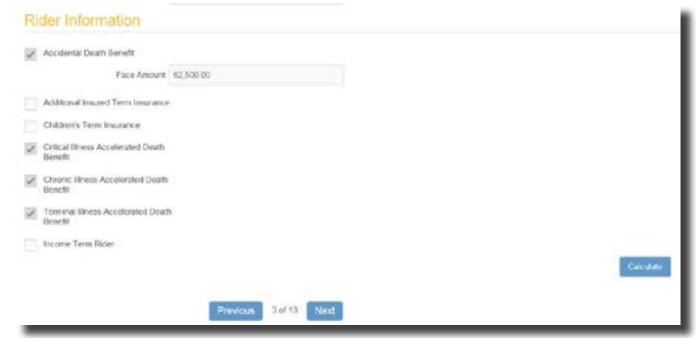


- This page collects all of the required information about the Proposed Insured.
- · Once you initiate underwriting, you will not be able to change anything on this page.
- · Be sure to scroll down completely and fill in all required information.

### PRODUCT INFORMATION



- Enter requested policy information
- Confirm that the Date of Birth and Current Age are correct. If not correct, a new case will need to be started.
- If the Payor would like a different Draft Day, or you would like to back date the policy, you must change the Effective Date. To change the date, click on the "Change Date" button.
- Select the requested Effective Date. If you backdate the policy greater than 30 days, two premiums may need to be paid.
- · Once you initiate underwriting, you will not be able to change this information.

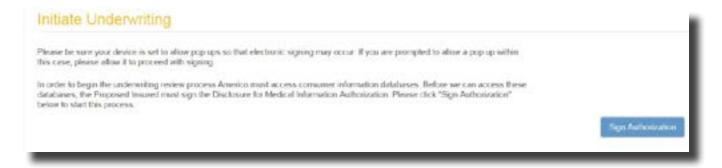


- · If there are available riders, check the boxes to include a specific rider.
- · After selecting riders, click the "Calculate" button.

- · The Initial Premium Amount and the Reoccurring Monthly Premium Amount with be shown.
- · Click "Next" to continue

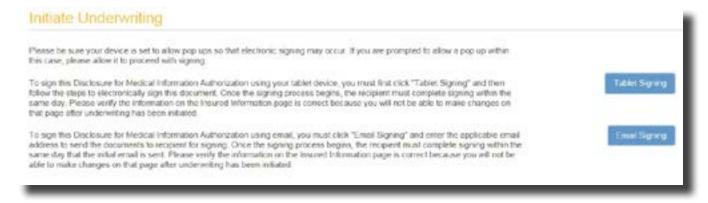


### INITIATE UNDERWRITING



- Be sure your device is set to allow pop ups so that electronic signing may occur. If you are prompted to allow a pop up within this case, please allow it to proceed with signing.
- Your client will need to sign the Disclosure for Medical Information Authorization before the MIB and Prescription Drug Check can be run.
- · Click "Sign Authorization".
- · Once this process begins, you will not be able to change any Insured Information, so be sure this is correct prior to beginning the signing process.
- To go back, either click on the 'Previous' button or use the navigation on the left by clicking on the name of the page.

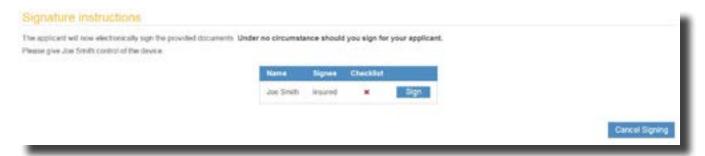
There are two options available for signing the authorization - Tablet Signing or Email Signing.



### **Tablet Signing**

To sign this Disclosure for Medical Information Authorization using your device, you must first click "Tablet Signing" and then follow the steps to electronically sign this document. Once the signing process begins, the recipient must complete signing within the same day and you will not be able to change anything on the Insured information page or the Insured's height or weight.

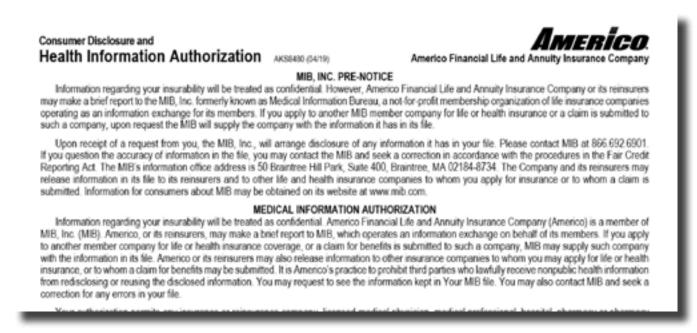
NOTE: If the client fails to sign the same day, or if a wrong email address is entered, simply cancel the signing, make the corrections and send a new email. You will not need to restart the application.



- You will need to give control of the device to the Insured.
- Have them click "Sign".
- $\boldsymbol{\cdot}$  They will be redirected to the equisoft website.
- · Under no circumstance should you sign for your applicant.



- · A new tab will open to request a signature.
- Have the Insured read the Agreement to do business electronically with Americo Financial Life and Annuity Insurance Company.
- The Insured must agree to the disclosure by clicking the check box at the bottom of the agreement. The Confirm box will be grayed out until the box is checked.
- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- · Once the Insured has agreed to the Agreement, the "Confirm" button will highlight.
- · Have them click this to review and sign the Health Information Authorization.

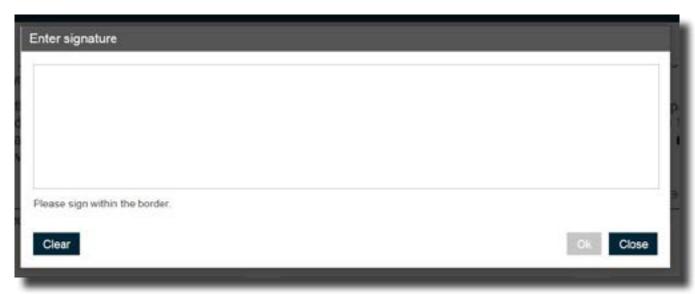


They will need to scroll down to the bottom of the form in order to sign.

• After reviewing the document, the Insured must click on the yellow "Sign" button to sign the document.



- · The signature box will open.
- They must sign the screen just like they are signing a piece of paper.
- · If they do not like their signature, click "Clear" to start over.
- · Once completed, click "OK".
- It is recommended to use a Stylus when capturing signatures.
- · Full signatures are required, initials are not sufficient.



- · Once they have signed the document the signature will appear on the Signature line.
- · Click "FINISH".

mith, Joe	(	2	019-11-19		
Name of Proposed Insured (please print)	Signature of Propo	Sed Insured Ta			
Name of Additional Proposed Insured	(please print) (if applicable) Signature of Addition	onal Proposed Insured Date			
Signature of Child	Signature of Child	Signature of Child			
Signature of Child	Signature of Child	Signature of Child	Signature of Child		
Signature of Parent/Legal Guardian					
Americo Financial Life and Amerity Insurance Co NKS8480 (04/19)	ompany • Hone Office: Dallas, Texas • Administ Page 1 of 1	trative Office: PO BOX 410288, Kansas City, MO 64141-028	8 • www.americo.com For Use in Kansas		

If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.

### **Email Signing**

To sign this Disclosure for Medical Information Authorization using email, you must click "Email Signing" and enter the applicable email address to send the documents to recipient for signing. Once the signing process begins, the recipient must complete signing within the same day that the initial email is sent and you will not be able to change anything on the Product Information Screen.

NOTE: The signature link that is emailed to the client expires at 11:00 pm local time. The signature process needs to be completed by then, or a new link will need to be emailed.

Each client will be required to enter an Access code to review and sign the necessary document(s).

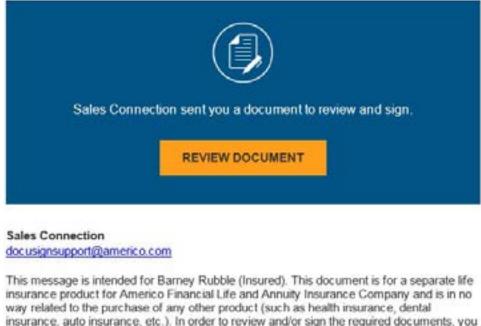
- Confirm this access code with the client prior to sending the email for signing. The default value (last six of client's social security number) may be used for an Access code or a new value may be entered.
- The Access code entered here should be something easy for the client to remember, such as mother's maiden name, name of first pet, place of birth, etc. Refer to the access code guidelines on the page.
- You will also need to provide an access code in order to review the documents. Refer to access code guidelines on the page.
- Confirm all email addresses. Insureds, Owners, and Payors can use the same eamil or different emails.
   Emails that the agent is able to access are not authorized for these fields.
- · Click "Send Email".



Once the email has been sent, you will see a green notice that says "Waiting on signature". You will not be able to continue with the Underwriting Check until the Insured has signed the Medical Information Authorization and submitted it back to you.



The Insured will receive an email from DocuSign. The subject line will be "Americo Application eSignature". They will need to click on "REVIEW DOCUMENT".



This message is intended for Barney Rubble (Insured). This document is for a separate life insurance product for Americo Financial Life and Annuity Insurance Company and is in no way related to the purchase of any other product (such as health insurance, dental insurance, auto insurance, etc.). In order to review and/or sign the required documents, you must enter an access code that was created for you at the time this application was taken. If you have problems accessing these documents, or if any of the data included on the documents is incorrect, please contact the agent of record, Robert Jones, directly at angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number:

Their Internet browser will open to the Authenticate: Security Request page. They will need to enter their Access Code to continue.

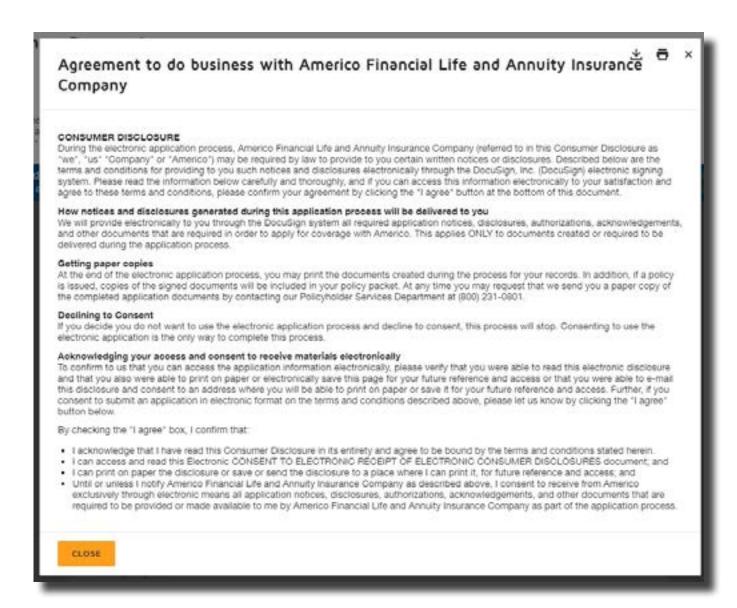


· If a request to track your physical location pops up, click the "Allow" button.



This message is intended for Barney Rubble (Insured). The message is intended for Barney Rubble (Insured).

- Have the Insured read the Electronic Record and Signature Disclosure. To view, click on the link and the disclosure will open in a pop-up.
- · After reading, click "Close" button.



The Insured must agree to the disclosure by clicking the check box.



If there are questions on how the signature works, click "Other Actions".



- · "About DocuSign' will provide helpful information if the Insured has questions about the process.
- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- · Once the Insured has agreed to the disclosure, the "Continue" button will highlight.
- Have them click this to review and sign the document.



After reviewing the Health Information Authorization form, the Applicant must click on the yellow "Sign" button to sign the document.

release information in its file to its reinsurers and to other life and health insurance companies to whom you apply for insurance or to whom a claim is submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

### MEDICAL INFORMATION AUTHORIZATION

Information regarding your insurability will be treated as confidential. Americo Financial Life and Annuity Insurance Company (Americo) is a member of MIB, Inc. (MIB). Americo, or its reinsurers, may make a brief report to MIB, which operates an information exchange on behalf of its members. If you apply to another member company for life or health insurance coverage, or a claim for benefits is submitted to such a company. MIB may supply such company with the information in its file. Americo or its reinsurers may also release information to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. It is Americo's practice to prohibit third parties who lawfully receive nonpublic health information from redisclosing or reusing the disclosed information. You may request to see the information kept in Your MIB file. You may also contact MIB and seek a correction for any errors in your file.

Your authorization permits any insurance or reinsurance company, licensed medical physician, medical professional, hospital, pharmacy or pharmacy benefit manager, records custodians, other medical or medically related facility, clearing house, consumer reporting agency, and/or MIB, Inc. that has any information about you, or anyone listed in this application who are proposed to be insured, to give Americo, its reinsurers or any MIB-authorized third-party administrator performing underwriting services on Americo's behalf, information about other insurance coverage, age, general character, habits, finances, motor vehicle records, medical care or advice about any physical or mental condition, including medications prescribed, chart notes, labs, x-rays and special tests, information on the diagnosis and treatment of Human Immunodeficiency Virus (HIV) infection, sexually transmitted diseases, and the use of drugs, alcohol, tobacco and psychotherapy notes and alcoholism, required by Americo to determine insurability and/or claims eligibility, for the duration of the claim. Health information obtained will not be re-disclosed without your authorization unless permitted by law, in which case it may not be protected under federal privacy rules.

This authorization remains in place for the entire contestable period as outlined in your policy. From time to time additional medical information is reported to Americo by MIB and other permitted sources as outlined above that may conflict with your application. Your signature below represents a continuous authorization on your behalf for Americo to request medical records from any medical provider for the contestable period. This authorization will also satisfy the requirements of any separate authorization the medical provider may have for release of medical records. In the event the medical provider does not agree to accept this authorization, you agree to cooperate with Americo in executing any other documentation required for the release of those medical records.

You, may obtain a copy of this Medical Information Authorization on request. This authorization will be valid for 2 years from the date signed. This authorization may be revoked; however, it may not be revoked to the extent Americo has taken action in reliance on this authorization. Notice of revocation must be sent, in writing, to Americo at its Administrative Office address.

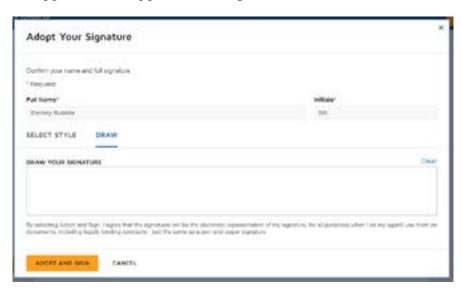
I understand that the aforementioned parties requesting access to my (electronic or paper) medical records are acting as a patient authorized representative and will attempt to access my medical records in the most efficient manner possible, including electronic interchange through a Health Information Exchange or directly through My Providers' electronic health record system. This authorization supersedes any records release permissions I have previously executed and I direct my physician(s) to cooperate fully.

Rubble, Barney
Name of Proposed Insured (please print)

Signature of Proposed Insured

11/19/2019 Date

The signature box will appear for the application to sign.



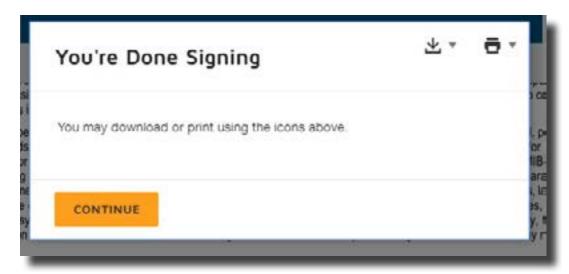
- They must sign the screen just like they are signing a piece of paper.
- · If they do not like their signature, click "Clear" to start over.
- · Once completed, click "ADOPT AND SIGN".
- · It is recommended to use a Stylus when capturing signatures.
- · Full signatures are required, initials are not sufficient.



Once they have signed the document the signature will appear on the Signature line. Click "FINISH".

sabble, harney Name of Proposed Insured (please print)		Signature of Proposed Insured		11/19/2019 Date
Name of Additional Proposed Insured (please	print) (if applicable)	Signature of Additional Proposed Insure	nd b	Date
Signature of Child	Signature	e of Child	Signature of C	hild
Signature of Child	Signature	e of Child	Signature of C	hild
Signature of Parent/Legal Guardian merco Financial Life and Annuity Insurance Company KS8480 (04/19)	Home Office: Di	stas, Texas - Administrative Office: PO BOX 41 Page 1 of 1	0288, Kansas City.	MO 64141-0288 • www.americo.com For Use in Kansas
ours for Medical Information Authorizat	on			1

- They will receive a message that they can either download or print the document if they wish.
- · Click "Continue".



- · They will be logged out of DocuSign and can close the web browser.
- They will also receive a confirmation email from DocuSign that the eSignature process has been completed. They can review the document by clicking on "REVIEW DOCUMENT".



### Sales Connection docusignsupport@americo.com

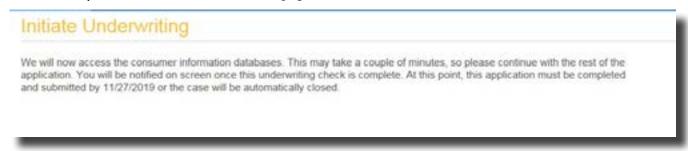
This message is intended for Barney Rubble (Insured). This document is for a separate life insurance product for Americo Financial Life and Annuity Insurance Company and is in no way related to the purchase of any other product (such as health insurance, dental insurance, auto insurance, etc.). In order to review and/or sign the required documents, you must enter an access code that was created for you at the time this application was taken. If you have problems accessing these documents, or if any of the data included on the documents is incorrect, please contact the agent of record, Robert Jones, directly at angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number: You will see when you go back to the eApplication that the green "Waiting on signature" notice is no longer visible. You can click on "Initiate Underwriting" to start the MIB and Prescription Drug check.

**NOTE:** Once you click this, the case will be considered a Submitted Case on your Placement Report.



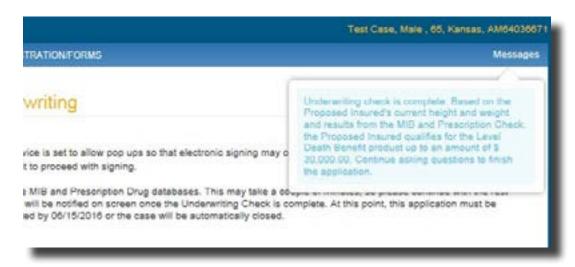
- · A policy number will be assigned to the case.
- The MIB and Prescription Drug Check may take a few minutes to return. You do not have to wait for an answer, you can continue to the next page.



At this point, the application must be completed and submitted within seven (7) days or the case will be automatically closed.

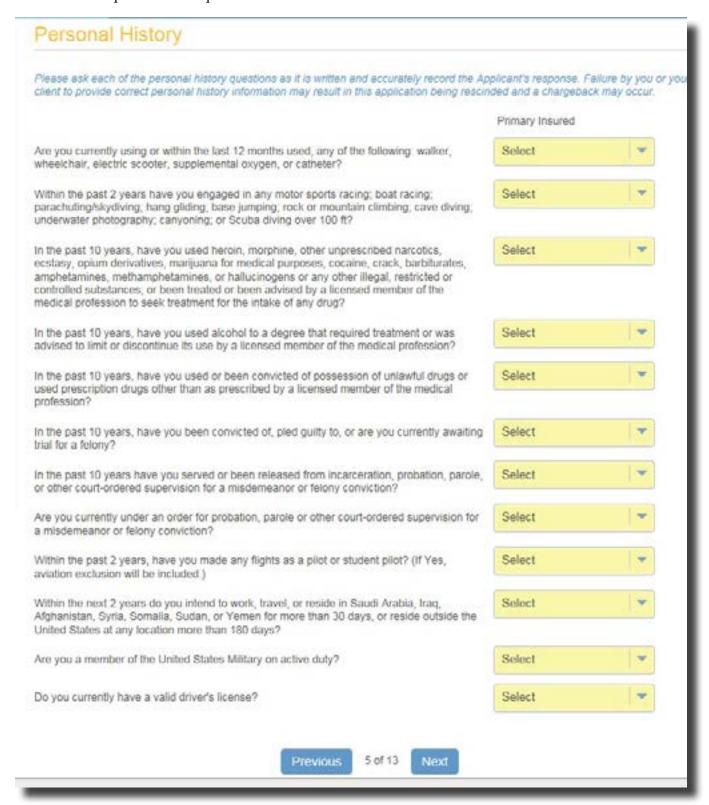
If there are no MIB or prescription database concerns, you will receive a message that the Underwriting Check is complete. If there was an issue with the Underwriting Check, either for MIB or Prescription Drug Check, you will receive a message letting you know that you need to change to Guaranteed Issue product for Eagle Premier Series or to a different product if writing HMS Plus.

Messages will show in the top right corner under "Messages"



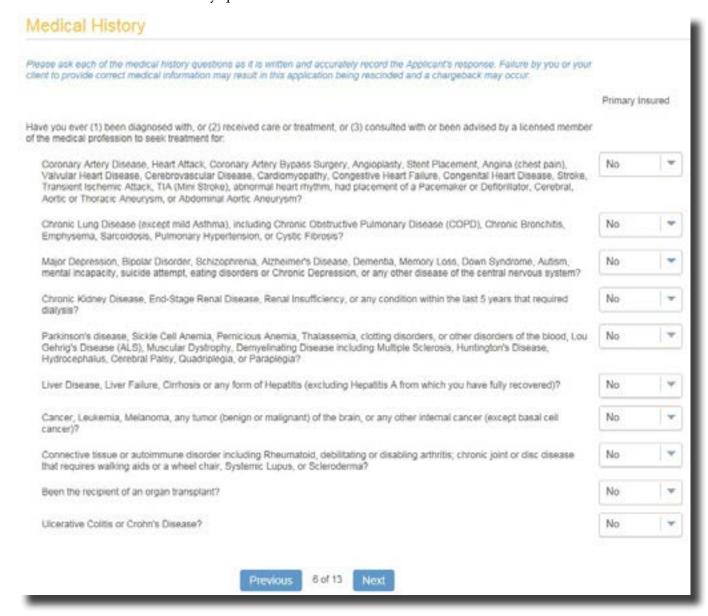
### PERSONAL HISTORY INFORMATION

Answer all the required health questions. Click "Next" to continue.



### MEDICAL HISTORY

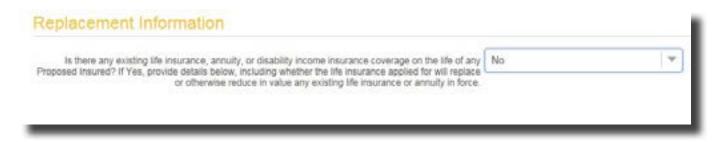
Answer all of the medical history questions. Click "Next" to continue.



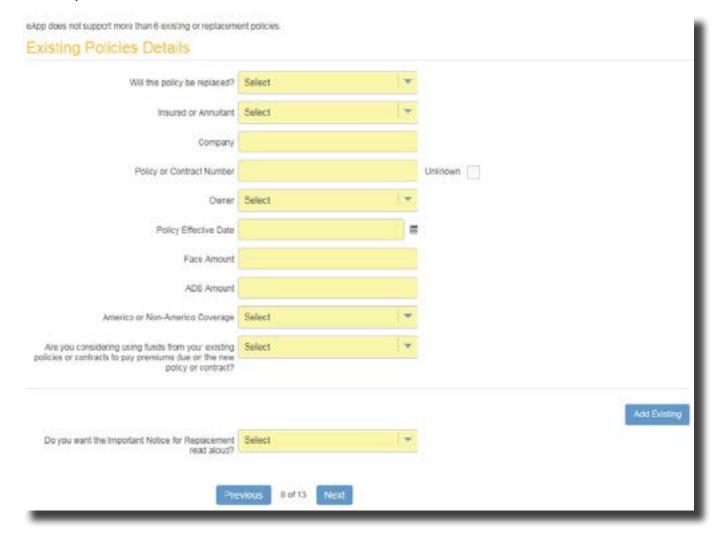
There will be a second page of medical history questions. Continue answering the questions and provide the name and contact information for the Primary Insureds Personal Care Physician. Click "Next" to continue to Replacement Information.

### REPLACEMENT INFORMATION

Complete the Replacement Information Questions.



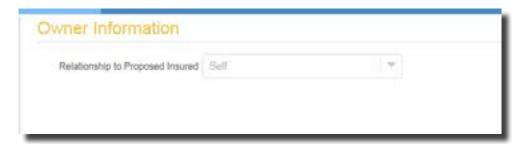
- · If there is no existing coverage, answer 'No' to the question and click "Next" to continue.
- · If "Yes" you will be asked to provide additional details.
- · You can add up to 6 replacement or existing policies.
- When you are finished click "Next".



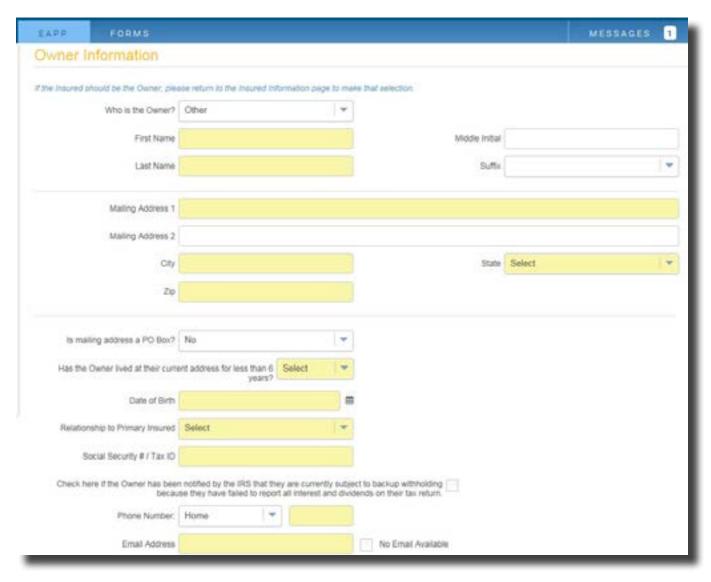
 If the proposed Insured has existing insurance or is replacing another insurance product, you may be requested to complete one or more paper replacement forms.

### OWNER INFORMATION

· If the Owner is the same as the Insured the 'Who is the Owner" question will be grayed out.

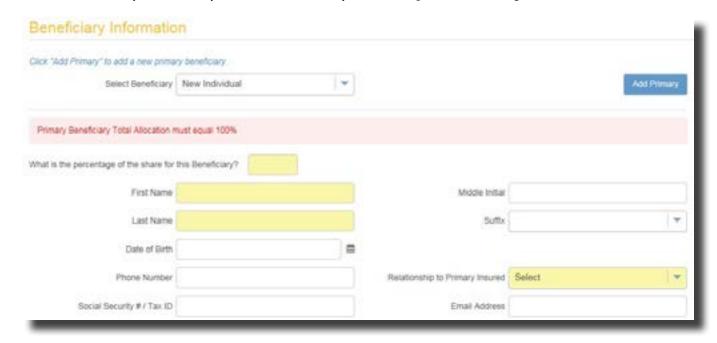


- If the Owner is different, you will need to go back to the Insured Information page and select that the Insured is not going to be the Owner.
- If the Insured and the Owner are different, you will be required to fill in the necessary Owner Information.

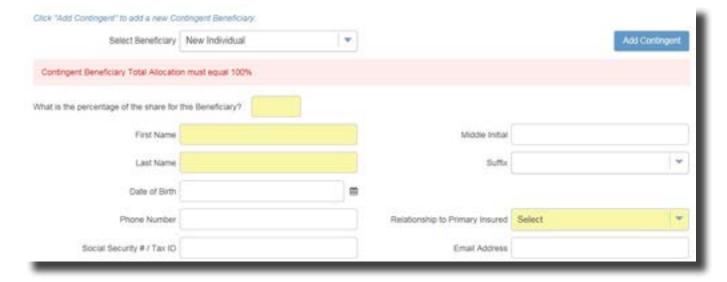


### BENEFICIARY INFORMATION

- · At least one Primary Beneficiary is required.
- · To add a Primary Beneficiary, click "Add Primary" and complete all the required fields.

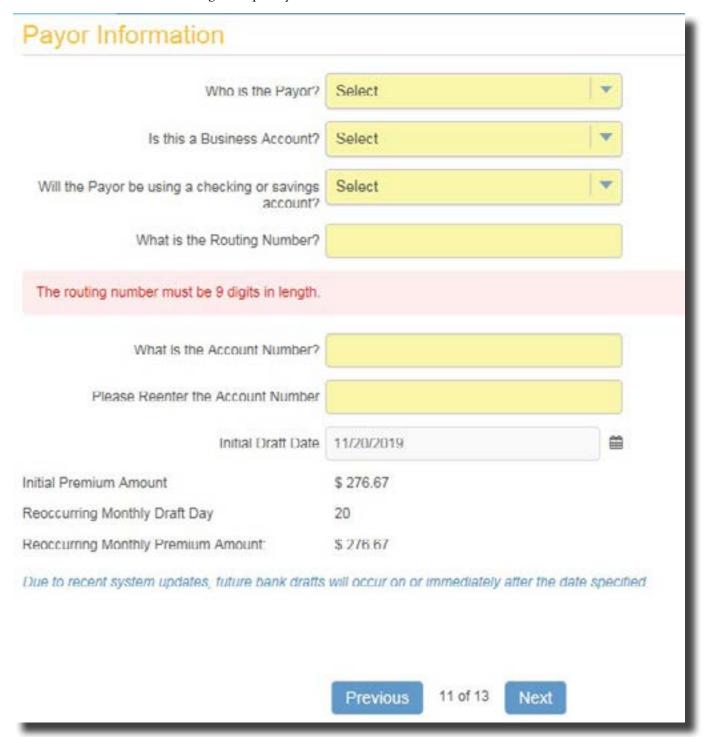


- · If another Primary Beneficiary is required, click "Add Primary" again and fill in the required fields.
- · Make sure the "Percentage of Share" for all Primary Beneficiaries adds up to 100%.
- · To add a Contingent Beneficiary, click "Add Contingent" and fill in the required information.
- Make sure the "Percentage of Share" for all Contingent Beneficiaries adds up to 100%.



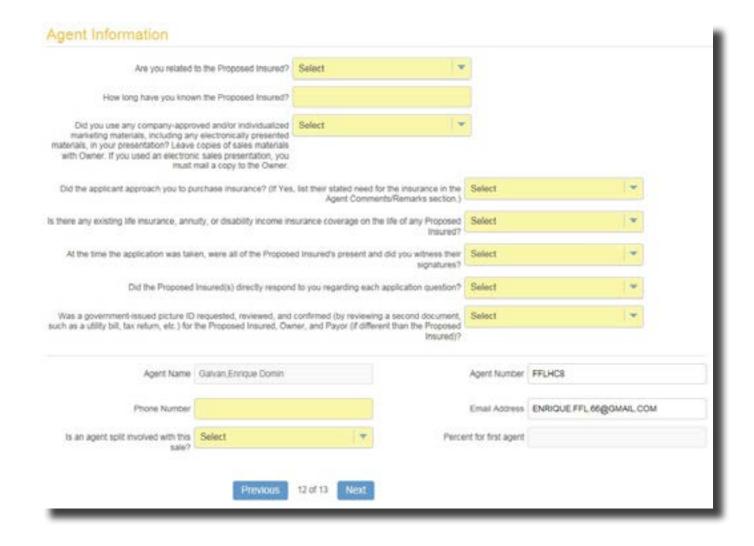
### PAYMENT INFORMATION

- Fill in the Payment information.
- You will need to have the Routing Number and Bank Account Number in order to complete the payment information.
- If the Initial Draft Date or Reoccurring Monthly Draft Day is incorrect, proceed back to the Product Information screen and change the poilcy effective date.



### AGENT INFORMATION

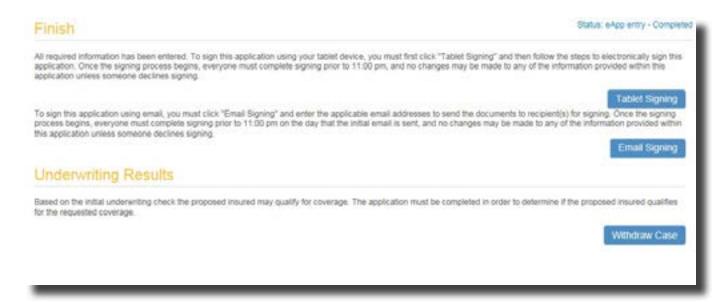
- · Fill in the required Agent Information.
- · Confirm your Agent ID and email address are correct.



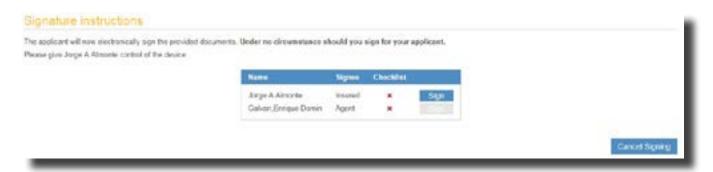
### SIGNING THE EAPPLICATION

- · All required information has been entered.
- The application either needs to be signed using Tablet Signing or Email Signing.
- To use your table to sign the application, click "Tablet Signing".
- · To sign using email, click "Email Signing".

**NOTE:** Once the signing process begins, everyone must complete signing prior to 11:00 pm local time, and no changes may be made to any of the information provided within the application unless someone declines signing.



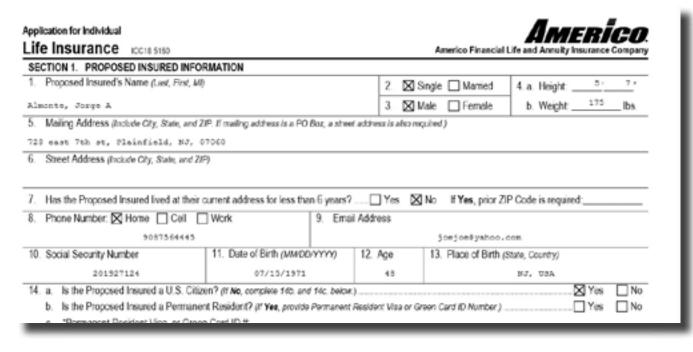
### **Tablet Signing**



- · You will need to give control of the device to the Insured.
- · Have them click "Sign" next to their name.
- · They will be redirected to the equisoft website.
- · Under no circumstance should you sign for your applicant.
- · You will sign after the Insured completes the signature process.



- · A new tab will open to request a signature.
- Have the Insured read the Agreement to do business electronically with Americo Financial Life and Annuity Insurance Company.
- The Insured must agree to the disclosure by clicking the check box at the bottom of the agreement. The Confirm box will be grayed out until the box is checked.
- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- · Once the Insured has agreed to the Agreement, the "Confirm" button will highlight.
- · Have them click "Confirm" to review and sign the application.

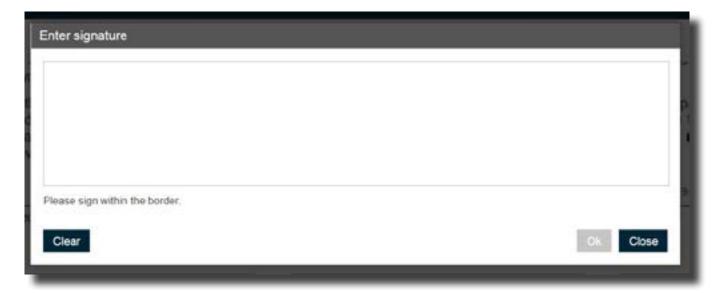


They will need to scroll down to the bottom of the form in order to sign.

· After reviewing the document, the Insured must click on the yellow "Sign" button to sign the document.

# IMPORTANT FRAUD NOTICE: ANY PERSON WHO KNOWINGLY PRESENTS A FALSE STATEMENT IN AN APPLICATION FOR INSURANCE MAY BE GUILTY OF A CRIMINAL OFFENSE AND SUBJECT TO PENALTIES UNDER STATE LAW. Signed at (State) SET ON (Worth/Day/Year) 2019-11-20 Signature of Proposed Insured (required) Signature of Owner (if different than the Proposed Insured) CALVAN, Enrique Demán Printed Name of Witnessing Agent (required) Signature of Witnessing Agent (required)

- · The signature box will open.
- · They must sign the screen just like they are signing a piece of paper.
- · If they do not like their signature, click "Clear" to start over.
- · Once completed, click "OK".
- It is recommended to use a Stylus when capturing signatures.
- · Full signatures are required, initials are not sufficient.



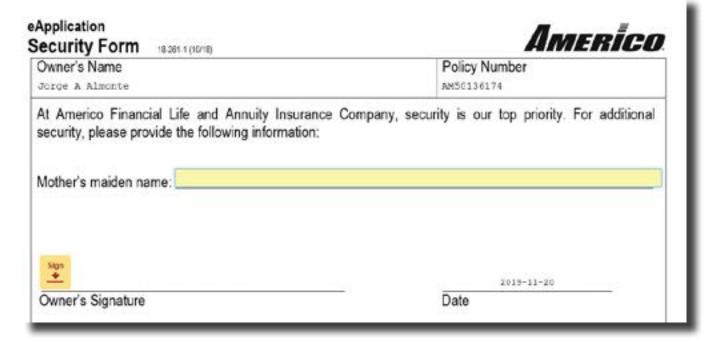
· Once they have signed the document the signature will appear on the Signature line.

beith, Joe	(	2019-11-19
Name of Proposed Insured (please print)	Signature of Proposed Insured	Dute
Name of Additional Proposed Insured (picase print) if a	opticable) Signature of Additional Proposed Insu	ured Date
Signature of Child	Signature of Child	Signature of Child

**NOTE:** If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.

After signing the Application, continue to scroll down to the eApplication Security Form.

- · Have the Insured provide their Mother's Maiden Name
- · Click the yellow "Sign" button.



- The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK".

If you are writing an HMS Plus policy, they will sign the Accelerated Death Benefit Rider Applicant's Acknowledgment. If writing and Eagle Premier Series policy, they will not have this to sign.

Accelerated Death Benefit Rider Applicant's Acknowledgment	AAA3304	Americo Financial Life and Annuity Insu	
I acknowledge that I have read the Accelerated Death B product have been explained to me.	ienefit Rider Disclosure, he	we been given a copy of this Disclosure, and that the	cutures of this
Sign   W Owner's Signature		2019-11-20 Date	
acknowledge that I have reviewed this Rider Disclosure	with the Owner.		
		2019-11-20	
Agent's Signature		Date	

- · Continue scrolling down through the application to the Accelerated Death Benefit Rider Disclosure.
- · Once they read through, they will need to sign the Applicant's Acknowledgment.
- · Click on the yellow "Sign" button.
- · The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK".

Next they will need to review and sign the Bank Draft Authorization Form.

Bank Aut	horization Form AFSS019 (DS115)  AMERICO	!			
	As a convenience to me, I hereby request and authorize the banking institution below (the "Bank") to pay and charge to my account drafts on my account by and payable to the order of the company who issued or assumed the policy listed below (the "Company") administering my insurance policy provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that the Bank's rights in respect to such draft shall be the same as if it were a check drawn on the bank and signed personally by me. This authorization will remain in effect until revoked by me or the Company. Notifications should be sent to PO BOX 410288, Kansas City, IMO 64141-0288, Attention or Customer Service. Our toll-free number is 800.231.0801. I agree that the Bank shall be fully protected in honoring any such draft. I further agree that if any such draft be dehonored, whether with our cause and whether intentionally or inadvertently, the Bank shall be under no liability whatsoever. Should any draft not be honored by the Bank upon presentation, I understand that this method of payment may be terminated. I further understand that should any draft not be honored for the reason of "insufficient funds", a second attempt to draft may occur within 5 business days from the returned draft date.				
z	I understand that Americo requires a 5 business day advance notice to set up, change, or discontinue my bank draft information. I also understand that my insurance policy may lapse if said draft is returned unpaid by my Bank, or if I discontinue payments, prior to receiving confirmation of draft processing from the Company. Please keep a copy of this authorization with your banking records.				
B	FOR EXISTING POLICIES: Unless otherwise requested, premium draft date will be the existing premium due date.	l			
RAFT INFORMATION	DRAFT DATE: (If no option is selected, Draft Date will default to the first option listed below)  ☐ Upon issue and on the policy's regular due date thereafter  ☑ Specific start date: 11 / 20 (must be within 10 days of the Due Date and cannot be on the 29°, 30°, or 31° of the month. It may				
Lº	Month Day take up to 4 business days from the day we initiate the draft for your bank to process this transaction.)	L			

- · Have them review the information on the Bank Draft Authorization form.
- If everything is correct, click on the yellow "Sign" button.

INFORMAT					
	Name Jorge A Almonte	Relationship to Proposed Insured	Phone Number		
PAYOR	Address (If mailing address is a PO Box, a street address is also require 718 east 7th st, Flainfield, NJ. 07060	od)			
INF	How long at current address?				
ATURE	Sign	2019-11-20			
SGNA	Payor's Signature (REQUIRED, as it appears on bank records	Data	Date		

- The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK".

Lastly, they will sign the Premium Conditional Receipt.

### Premium AMERICO Conditional Receipt THIS IS A CONDITIONAL RECEIPT - PLEASE READ CAREFULLY! NO INSURANCE WILL BE PROVIDED BY YOUR FIRST PAYMENT UNLESS ALL TERMS IN PARAGRAPH "FIRST" ARE MET EXACTLY AND IN FULL! NO AGENT OR BROKER HAS THE AUTHORITY TO CHANGE OR WAIVE ANY OF THESE TERMS Received from Jorge A Almonte on (Month/Day/Year) preauthorized order for withdrawal, or salary deduction plan. This payment is the amount of the first full modal premium for the policy applied for in the application. for life insurance to Americo Financial Life and Annuity Insurance Company having the same date as this Conditional Receipt. This payment is made and accepted under the terms of this Conditional Receipt. This Conditional Receipt cannot be transferred. ANY PAYMENT BY CHECK MUST BE MADE PAYABLE TO AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY. DO NOT MAKE ANY CHECK PAYABLE TO THE AGENT OR LEAVE THE PAYEE BLANK. IF YOUR CHECK OR DRAFT IS NOT HONORED WHEN FIRST PRESENTED FOR PAYMENT, THIS CONDITIONAL RECEIPT WILL NOT BE VALID OR ENFORCEABLE. IF ALL OF THE TERMS OF THIS CONDITIONAL RECEIPT ARE NOT MET EXACTLY AND IN FULL, TO THE COMPANY'S SATISFACTION, THE COMPANY'S ONLY LIABILITY WILL BE TO REFUND THE AMOUNT FOR WHICH THIS CONDITIONAL RECEIPT WAS GIVEN. "Effective Date" means the latest of. (1) the date the application is signed, (2) the date all required information is completed and received by the Company, or (3) the date of issue

- · Have them review the information on the Conditional Receipt.
- · If everything is correct, click on the yellow "Sign" button.

SECOND: LIMITS OF LIABILITY – MAXIMUM AMOUNT OF INSURANCE AND PERIOD OF TIME WHICH INSURANCE CAN BE POLICY DELIVERY. The Company's liability for insurance under this Conditional Receipt plus all insurance which is pending in I Insured can never exceed \$250,000 of life insurance including Accidental Death Benefits. The time for which the Company can I Receipt can never exceed a period of 60 days from the date this Receipt was signed.

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge These have been fully explained to me by the Agent.

X
Signature of Licensed Agent

Signature of Owner

If the application is not approved and accepted within 60 days from the date it was signed, the Company shall have no of this payment on surrender of this Receipt.

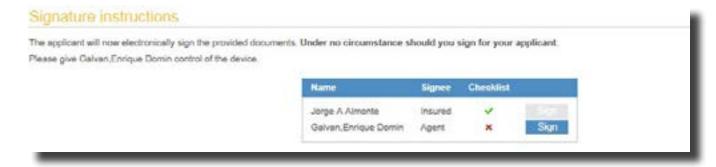
Americo Financial Life and Annuity Insurance Company • Home Office: Dailas, Texas • Administrative Office: PO Box 410288, Kansas City, MO 6

- The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK".
- · The signature will appear on the line and the "Finish" button will no longer be grayed out.
- · Click "Finish".

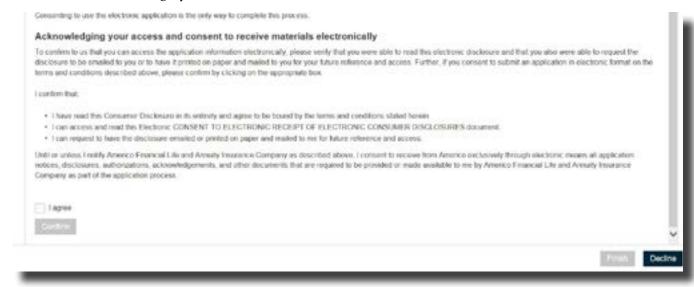


It is now the Agent's turn to sign the application. You will be directed back to the Signature Instructions page.

- Take the device from the Insured
- · Click "Sign" next to your name.



- · A new tab will open to the Agreement to do business electronically with Americo Financial Life and Annuity Insurance Company.
- Read through the agreement and agree by clicking the check box at the bottom of the agreement. The Confirm box will be grayed out until the box is checked.



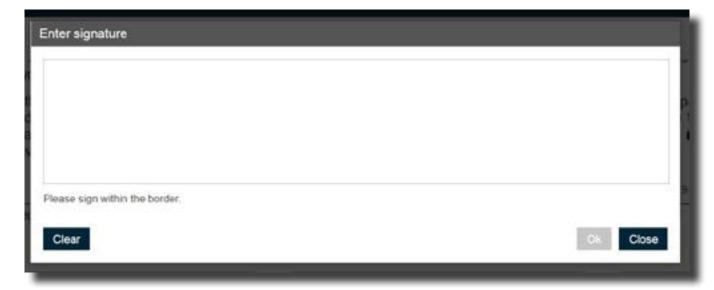
- · Once you have agreed to the Agreement, the "Confirm" button will highlight.
- · Click "Confirm" to review and sign the application.



- · You will need to scroll down to the bottom of the form in order to sign.
- · After reviewing the document, click on the yellow "Sign" button to sign the document.



- · The signature box will open.
- · Sign the screen just like you are signing a piece of paper.
- · If you do not like your signature, click "Clear" to start over.
- · Once completed, click "OK".
- · It is recommended to use a Stylus when capturing signatures.
- · Full signatures are required, initials are not sufficient.



· Once they have signed the document the signature will appear on the Signature line.



After signing the Application, continue scrolling down through the application to the Accelerated Death Benefit Rider Disclosure.

Accelerated Death Benefit Rider Applicant's Acknowledgment AAABS04	Americo Financial Life and Annuity Insura
I acknowledge that I have read the Accelerated Death Benefit Rider Disclos product have been explained to me.	ure, have been given a copy of this Disclosure, and that the fee
307-6057-5171-4-61-6176-709-61905648. Owner's Signature	2019-11-20 Date
I acknowledge that I have reviewed this Rider Disclosure with the Owner	
Agent's Signature	2019-11-20 Date

- · Read through and sign the Applicant's Acknowledgment.
- · Click on the yellow "Sign" button.
- · The signature box will open.
- Either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK".

Next you will need to sign the Bank Draft Authorization Form.

Bank <b>Aut</b>	Draft horization Form AF85019 (06176)  AMERICO
	As a convenience to me, I hereby request and authorize the banking institution below (the "Bank") to pay and charge to my account drafts on my account by and payable to the order of the company who issued or assumed the policy listed below (the "Company") administering my insurance policy provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that the Bank's rights in respect to such draft shall be the same as if it were a check drawn on the bank and signed personally by me. This authorization will remain in effect until revoked by me or the Company. Notifications should be sent to PO BOX 410288, Kansas City, MO 64141-0288, Attention Customer Service. Our toll-free number is 800.231.0801. I agree that the Bank shall be fully protected in honoring any such draft. I further agree that if any such draft be dehonored, whether with or without cause and whether intentionally or inadvertently, the Bank shall be under no liability whatsoever. Should any draft not be honored by the Bank upon presentation, I understand that this method of payment may be terminated. I further understand that should any draft not be honored for the reason of "insufficient funds", a second attempt to draft may occur within 5 business days from the returned draft date.
,	I understand that Americo requires a 5 business day advance notice to set up, change, or discontinue my bank draft information. I also understand that my insurance policy may lapse if said draft is returned unpaid by my Bank, or if I discontinue payments, prior to receiving confirmation of draft processing from the Company. Please keep a copy of this authorization with your banking records.
M M	FOR EXISTING POLICIES: Unless otherwise requested, premium draft date will be the existing premium due date.
DRAFT INFORMATION	DRAFT DATE: (If no option is selected, Draft Date will default to the first option listed below)  ☐ Upon issue and on the policy's regular due date thereafter  ☐ Specific start date:1 /20 (must be within 10 days of the Due Date and cannot be on the 29°, 30°, or 31° of the month. It may    Month   Day   take up to 4 business days from the day we initiate the draft for your bank to process this transaction.)

· If everything is correct, click on the yellow "Sign" button.

MATURE	Payor's Signature (REQUIRED, as it appears on bank records)		2019-11-20 Date		
64		Attach Voided Check/Deposit			
		201079183	and the state of t		
No.	Routing Number	17 TO THE RESERVE OF			
ğ	Account Number	540945			
85	Check here if the	is is a business account			
ALTERNATE ACCOUNT VERIFICATION	Agent's Certification (For New Business only)  I do hereby affect that I personally verified this information. I understand that any misrepresentation or falsification on my part will rescind my privilege to and may lead to immediate termination of my appointment with the Company.				
5	Agent's Signature	- IDE OLUBERY	Agent's Number		

- · The signature box will open.
- You either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK".

Next sign the Premium Conditional Receipt.

If everything is correct, click on the yellow "Sign" button.

Premium Conditional Receipt AAA8882			AME	Rico
NO INSURANCE WILL BE PROVIDED BY YOUR FIRST	IDITIONAL RECEIPT — PLEASE READ O PAYMENT UNLESS ALL TERMS IN PARA THE AUTHORITY TO CHANGE OR WAN	AGRAPH "FIRST"		Y AND IN FULL!
Received from Jorge A Almonte presuthorized order for withdrawal, or salary deduction plan for life insurance to Americo Financial Life and Annuty In accepted under the terms of this Conditional Receipt. This CANY PAYMENT BY CHECK MUST BE MADE PAYABLE CHECK PAYABLE TO THE AGENT OR LEAVE THE PAY PAYMENT, THIS CONDITIONAL RECEIPT WILL NOT BE	surance Company having the same date Conditional Receipt cannot be transferred. TO AMERICO FINANCIAL LIFE AND ANY ZEE BLANK IF YOUR CHECK OR DRAFT	modal premium for as this Conditional NUITY INSURANCE	the policy applied for all Receipt. This pays CE COMPANY. DO	n in the application nent is made and NOT MAKE ANY
IF ALL OF THE TERMS OF THIS CONDITIONAL REC COMPANY'S ONLY LIABILITY WILL BE TO REFUND THE latest of: (1) the date the application is signed, (2) the date	AMOUNT FOR WHICH THIS CONDITION	AL RECEIPT WA	S GIVEN. "Effective	Date" means the

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge
The Sign to been fully explained to me by the Agent.

X 23640990,73327,4665655,c30t196793

- · The signature box will open.
- You can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK".

Lastly, sign the Agent's Report.

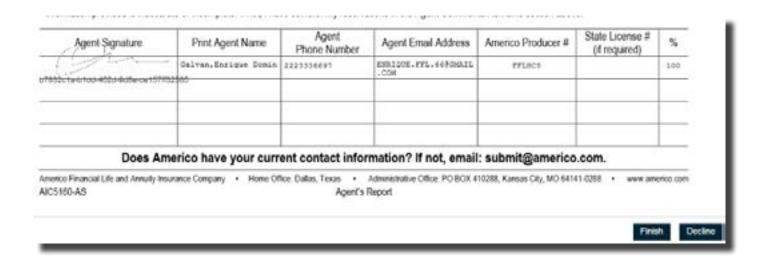
AIC AIC	5160-A8
AGENT'S REPORT	
Important Note: Agent's Report must be completed and submitted with all applications	
roposed Insured's Name: Almonte, Jorge A	
Is the Agent related to the Proposed Insured(s)? Yes No If Yes, provide relationship:	
How long has the Agent known the Proposed Insured(s)?5	_
rovide details of all Yes answers in the Agent Comments/Remarks section.  Did the applicant approach you to purchase insurance? If Yes, list their stated need for the insurance in the Agent Comments/Remarks section	No
. Is there any existing life insurance, annuity, or disability income insurance coverage on the life of any Proposed Insured?	$\boxtimes$
Will the life insurance applied for replace, or otherwise reduce in value, any existing life insurance, annuity, or disability insurance now in force?	
Were appropriate replacement forms left with the client?	
	_

· If everything is correct, click on the yellow "Sign" button.

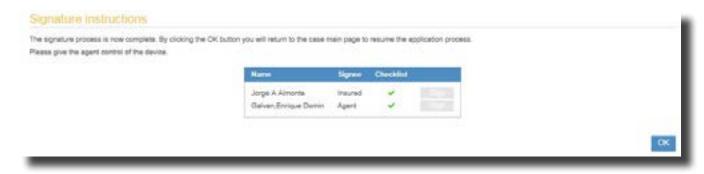
Sign	Agent Signature	Print Agent Name	Agent Phone Number	Agent Email Address	Americo Produce
<u>+</u>		Galvan, Enrique Domin	2223336697	ENRIQUE.FFT,.66@GMAIL.	FFLHCS

- · The signature box will open.
- You can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- · Click "OK"

- · The signature will appear on the line and the "Finish" button will no longer be grayed out.
- · Click "Finish".



You will be directed back to the Signature Instructions page. The signature process is now complete. Click "OK" to continue to the application process.



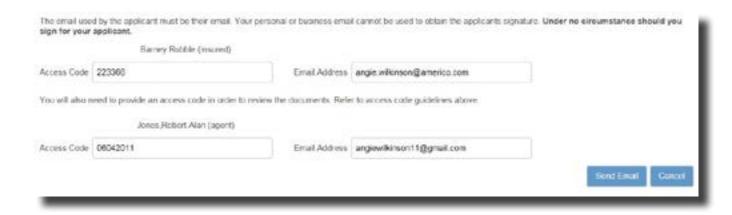
## **Email Signing**

To sign the application by email, you must click "Email Signing" and enter the applicable email address to send the documents to recipient for signing. Once the signing process begins, the recipient must complete signing within the same day that the initial email is sent and you will not be able to change anything on the Insured information page or the Insured's height or weight.

NOTE: The signature link that is emailed to the client expires at 11:00 pm local time. The signature process needs to be completed by then, or a new link will need to be emailed.

Each client will be required to enter an Access code to review and sign the necessary document(s).

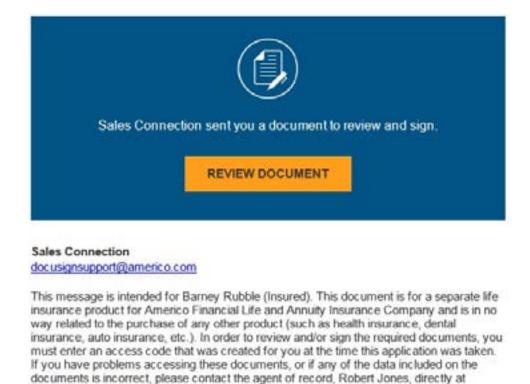
- The client's access code will be the same as it was to sign the documents to initiate underwriting.
- Confirm the Insured's email address. The person signing the authorization must be the person receiving the email.
- · Click "Send Email".



Once the email has been sent, you will see a green notice that says "Waiting on signature". You will not be able to continue with the Underwriting Check until the Insured has signed the Medical Information Authorization and submitted it back to you.



The Insured will receive an email from DocuSign. The subject line will be "Americo Application eSignature". They will need to click on "REVIEW DOCUMENTS".



angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number:

Their Internet browser will open to the Authenticate: Security Request page. They will need to enter their Access Code to continue.

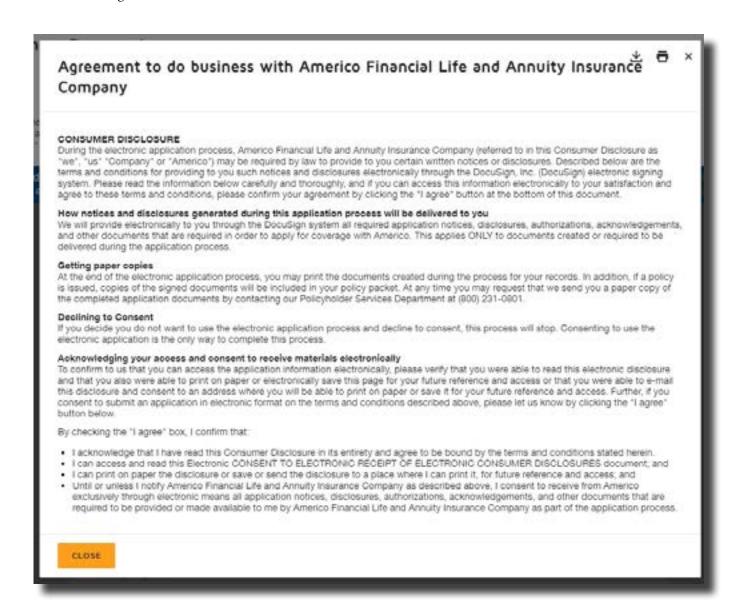


· If a request to track your physical location pops up, click the "Allow" button.



This message is intended for Barney Rubble (Insured). The message is intended for Barney Rubble (Insured).

- Have the Insured read the Electronic Record and Signature Disclosure. To view, click on the link and the disclosure will open in a pop-up.
- · After reading, click "Close" button.



The Insured must agree to the disclosure by clicking the check box.



- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- · Once the Insured has agreed to the disclosure, the "Continue" button will highlight.
- · Have them click this to review and sign the document.



Have the Insured review the application.



- · You will need to scroll down to the bottom of the form in order to sign.
- · After reviewing the document, click on the yellow "Sign" button to sign the document.



The signature box will appear for the application to sign.



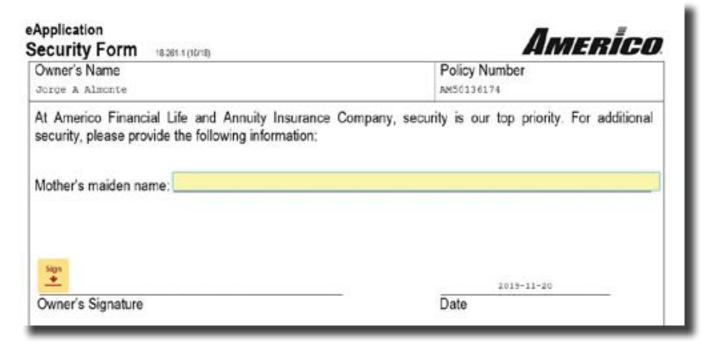
- They must sign the screen just like they are signing a piece of paper.
- · If they do not like their signature, click "Clear" to start over.
- · Once completed, click "ADOPT AND SIGN".
- · It is recommended to use a Stylus when capturing signatures.
- · Full signatures are required, initials are not sufficient.



Once they have signed the document the signature will appear on the Signature line.

After signing the Application, continue to the eApplication Security Form.

- · Have the Insured provide their Mother's Maiden Name
- · Click the yellow "Sign" button.
- · Their signature will be filled in to the document.



- Continue scrolling down to the Accelerated Death Benefit Rider Disclosure if writing a HMS Plus policy.
- · If writing an Eagle Premier Series policy, you will go to the Bank Draft Authorization form.
- · Once they read through, they will need to sign the Applicant's Acknowledgment.
- · Click on the yellow "Sign" button.
- · The signature will be automatically filled in.



Next they will need to review and sign the Bank Draft Authorization Form.



- · Have them review the information on the Bank Draft Authorization form.
- · If everything is correct, click on the yellow "Sign" button.
- The signature will be automatically filled in.



If writing an HMS Plus policy they will sign the Premium Conditional Receipt.

If writing an Eagle Premier Series policy, click the "FINISH" button after signing the Bank Draft Authorization form.

## Premium Conditional Receipt AAASS



#### THIS IS A CONDITIONAL RECEIPT - PLEASE READ CAREFULLY!

NO INSURANCE WILL BE PROVIDED BY YOUR FIRST PAYMENT UNLESS ALL TERMS IN PARAGRAPH "FIRST" ARE MET EXACTLY AND IN FULL!

NO AGENT OR BROKER HAS THE AUTHORITY TO CHANGE OR WAIVE ANY OF THESE TERMS.

Received from Josge A Almontos on (Month/Day/Year) 2019-12-20 \$ 276-67 by check, presultionized order for withdrawal, or salary deduction plan. This payment is the amount of the first full modal premium for the policy applied for in the application for life insurance to Americo Financial Life and Annuity Insurance Company having the same date as this Conditional Receipt. This payment is made and accepted under the terms of this Conditional Receipt. This Conditional Receipt cannot be transferred.

ANY PAYMENT BY CHECK MUST BE MADE PAYABLE TO AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY. DO NOT MAKE ANY CHECK PAYABLE TO THE AGENT OR LEAVE THE PAYEE BLANK IF YOUR CHECK OR DRAFT IS NOT HONORED WHEN FIRST PRESENTED FOR PAYMENT, THIS CONDITIONAL RECEIPT WILL NOT BE VALID OR ENFORCEABLE.

IF ALL OF THE TERMS OF THIS CONDITIONAL RECEIPT ARE NOT MET EXACTLY AND IN FULL, TO THE COMPANY'S SATISFACTION, THE COMPANY'S ONLY LIABILITY WILL BE TO REFUND THE AMOUNT FOR WHICH THIS CONDITIONAL RECEIPT WAS GIVEN. "Effective Date" means the latest of: (1) the date the application is signed, (2) the date all required information is completed and received by the Company, or (3) the date of issue.

- · Have them review the information on the Conditional Receipt.
- · If everything is correct, click on the yellow "Sign" button.
- · The signature will be automatically filled in.

SECOND: LIMITS OF LIABILITY – MAXIMUM AMOUNT OF INSURANCE AND PERIOD OF TIME WHICH INSURANCE CAN BE POLICY DELIVERY. The Company's liability for insurance under this Conditional Receipt plus all insurance which is pending in a Insured can never exceed \$250,000 of life insurance including Accidental Death Benefits. The time for which the Company can Receipt can never exceed a period of 60 days from the date this Receipt was signed.

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge These have been fully explained to me by the Agent.

X
Signature of Licensed Agent

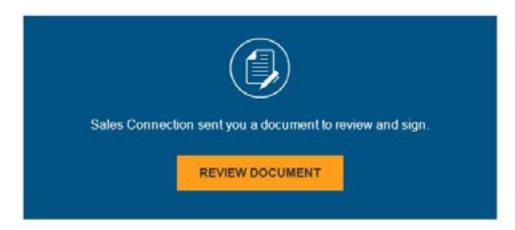
X
Signature of Company Shall have no of this payment on surrender of this Receipt.

Amorico Financial Life and Annuity Insurance Company • Home Office: Dailas, Texas • Administrative Office: PO Box 410288, Kansas City, MO 6

- · The signature will appear on the line and the "Finish" button will no longer be grayed out.
- Click "Finish".
- They will receive a message that they can either download or print the document if they wish.
- · Click "Continue".



- They will be logged out of DocuSign and can close the web browser.
- They will also receive a confirmation email from DocuSign that the eSignature process has been completed. They can review the document by clicking on "REVIEW DOCUMENTS".



### Sales Connection docusignsupport@americo.com

This message is intended for Barney Rubble (Insured). This document is for a separate life insurance product for Americo Financial Life and Annuity Insurance Company and is in no way related to the purchase of any other product (such as health insurance, dental insurance, auto insurance, etc.). In order to review and/or sign the required documents, you must enter an access code that was created for you at the time this application was taken. If you have problems accessing these documents, or if any of the data included on the documents is incorrect, please contact the agent of record, Robert Jones, directly at angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number:

Now it is time for the agent to sign the application.

- You will receive an email from DocuSign. The subject line will be "Americo Application eSignature". Click on "REVIEW DOCUMENTS".
- The Internet browser will open to the Authenticate: Security Request page. Enter your Access Code they created to continue.
- · If a request to track your physical location pops up, click the "Allow" button.
- Have the Insured read the Electronic Record and Signature Disclosure. To view, click on the link and the disclosure will open in a pop-up.
- · After reading, click "Close" button.
- You must agree to the disclosure by clicking the check box.
- · Once you agree to the disclosure, the "Continue" button will highlight.
- · Have them click this to review and sign the application.
- · Click "Start" on the right hand side to begin reviewing the application.
- · You will need to scroll down to the bottom of the form in order to sign.

· After reviewing the document, click on the yellow "Sign" button to sign the document.



The signature box will appear for you to sign.



- Sign the screen just like you are signing a piece of paper.
- · If you do not like their signature, click "Clear" to start over.
- · Once completed, click "ADOPT AND SIGN".
- It is recommended to use a Stylus when capturing signatures.
- Full signatures are required, initials are not sufficient.
- · Once you have signed the document your signature will appear on the Signature line.



After signing the Application, you will either sign the Accelerated Death Benefit Rider Disclosure if it is an HMS Plus policy or will continue to the Bank Draft Authorization form if writing Eagle Premier Series.

# Accelerated Death Benefit Rider Applicant's Acknowledgment

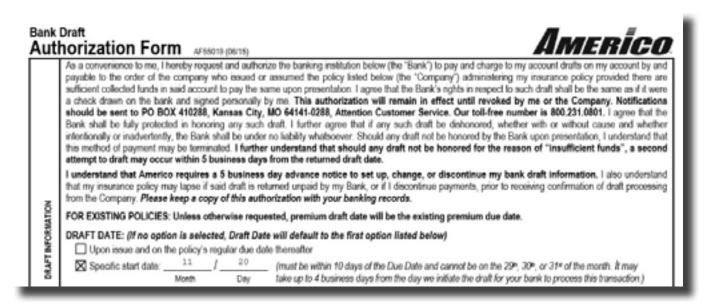


4448604

I acknowledge that I have read the Accelerated Death Benefit Rider Disclosure, have product have been explained to me.	been given a copy of this Disclosure, and that the
307-8057-5151-4-st-s108-200s81938s48	2019-11-20
Owner's Signature	Date
I acknowledge that I have reviewed this Rider Disclosure with the Owner	
Agent's Signature	2019-11-20 Date

- Read through and sign the Applicant's Acknowledgment.
- Click on the yellow "Sign" button.
- Your signature will be automatically filled in.

Next you will need to sign the Bank Draft Authorization Form.



- If everything is correct, click on the yellow "Sign" button.
- The signature box will open.
- Your signature will be inserted automatically.

		Complete below only when voided check or deposit			
N.	Routing Number	301079183			
CATI	Account Number	123654			
VER	Check here if this is a business account				
ALTERNATE ACCOUNT VERIFICATION	I do hereby attest the this form and may le	on (For New Business only) at I personally verified this information. I understand that any misrepresentate and to immediate termination of my appointment with the Company.  (UASSIC AGE)  (REQUIRED)			

If you are writing an HMS Plus policy, you will sign the Premium Conditional Receipt. If you are writing and Eagle Premier Series policy you will continue to the Producers Statement.

Premium Conditional Receipt	AAA8482			Ame	Rico
NO INSURANCE WILL BE PROVIDEND AGE	DED BY YOUR FIRST PAYME	IAL RECEIPT — PLEASE READ O ENT UNLESS ALL TERMS IN PARA JUTHORITY TO CHANGE OR WAN	AGRAPH "FIRST"		Y AND IN FULL!
Received from Jorge A Almonte		on (Month/Day/Year)	2019-11-20	\$ 276.67	by check
preauthorized order for withdrawal, or for life insurance to Americo Financi accepted under the terms of this Cor	ial Life and Annuity Insurance	e Company having the same date	as this Condition	r the policy applied to al Receipt. This payr	r in the application nent is made and
ANY DAVISENT DV CHECK MISST		ERICO FINANCIAL LIFE AND AN			
CHECK PAYABLE TO THE AGENT PAYMENT, THIS CONDITIONAL RI					

- · If everything is correct, click on the yellow "Sign" button.
- · Your signature will be filled in automatically.

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge
The Sign of Electric Signature of Licensed Agent

X 23640990,7337,4965655,c90t19678367

Signature of Owner

AIC AIC	5160-AS
AGENT'S REPORT	
Important Note: Agent's Report must be completed and submitted with all applications	
roposed Insured's Name: Almonte, Jorge A	
I. Is the Agent related to the Proposed Insured(s)? Yes No If Yes, provide relationship:	
How long has the Agent known the Proposed Insured(s)?	_
rovide details of all Yes answers in the Agent Comments/Remarks section.  Did the applicant approach you to purchase insurance? If Yes, list their stated need for the insurance in the Agent Comments/Remarks section	No
. Is there any existing life insurance, annuity, or disability income insurance coverage on the life of any Proposed Insured?	$\boxtimes$
Will the life insurance applied for replace, or otherwise reduce in value, any existing life insurance, annuity, or disability insurance now in force?	
Were appropriate replacement forms left with the client?	

- If everything is correct, click on the yellow "Sign" button.
- · Your signature will be filled in automatically.

Sign	Agent Signature	Print Agent Name	Agent Phone Number	Agent Email Address	Americo Produce
-		Galvan, Enrique Domin	2223336697	ENRIQUE.FFL.668GMAIL .COM	FFLHCS

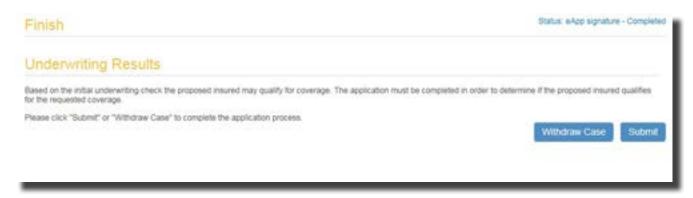
- · The signature will appear on the line and the "Finish" button will no longer be grayed out.
- · Click "Finish".
- · They will receive a message that you can either download or print the document if you wish.
- · Click "Continue".



- · You will be logged out of DocuSign and can close the web browser.
- You will also receive a confirmation email from DocuSign that the eSignature process has been completed. They can review the document by clicking on "REVIEW DOCUMENTS".

## FINISHING THE APPLICATION PROCESS

Return to the Finish screen where the Underwriting Results will be displayed.

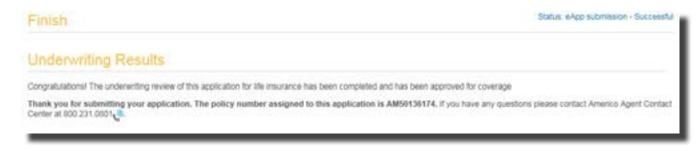


Here you will click "Submit" to complete the application process. If the client has change their mind and refuses to complete the application, "Withdraw Case" will remove it from consideration.

Once you submit the case and the submission is successful, a "Success" message will appear. Click "OK" to close.



You will see the Finish screen where you will get the application decision. The policy number will be displayed.



You have the option to print a copy of the finished application, click "Print" at the bottom of the Navigation on the left hand side.

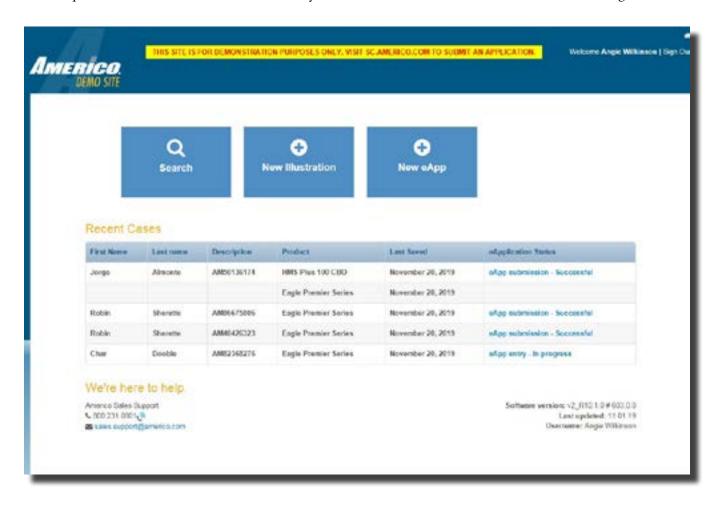
The application is now complete! You can use the navigation at the top of the page to start a new application, run an illustration, return to the home page or open another case.

## **DEMO SITE**

If you would like to practice completing a eApplication prior to meeting with a client, you can go to our eApplication Demo Site.

- Become familiar with the instant decision process
- Practice completing an eApp
- Feel confident selling Eagle Premier Series or HMS Plus

Go to https://scdemo.americo.com and enter your Americo.com Username and Password to get started.



If you have trouble or need assistance with eApplications; please contact Americo Agent Services at 800.231.0801 or agent.services@americo.com.



#### **About Americo**

For over 100 years, Americo Life, Inc.'s family of insurance companies has been committed to providing the life insurance and annuity products you need to protect your mortgage, family, and future.¹ We listen to what you want from an insurance policy or annuity and do our best to provide a proper solution for your individual situation.

Innovative thinking has helped us build a strong financial foundation for our business. Americo Financial Life and Annuity Insurance Company (Americo) is a member of the Americo Life, Inc. family of companies. Americo Life, Inc., is one of the largest, independent, privately held insurance groups in the United States<sup>2</sup> with 640,000 policies, over \$31.6 billion of life insurance in force, and \$6.1 billion in assets for year-end 2014.<sup>3</sup>

'Americo Life, Inc. is a holding company and is not responsible for the financial condition or contractual obligations of its affiliate insurance companies.

<sup>2</sup>"Admitted Assets, Top Life Writers-2014," A.M. Best Co., as of July 2014.

<sup>3</sup>Information is as of year end 2014 on a consolidated basis for Americo Financial Life and Annuity Insurance Company and the other life insurance subsidiaries of Americo Life, Inc., unless otherwise indicated. Information is prepared on the basis of generally accepted accounting principles (GAAP).

### Important Information

Americo Financial Life and Annuity Insurance Company is authorized to conduct business in the District of Columbia and all states except NY and VT.

Americo Medicare Supplement (Policy Series 500) is underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kansas City, MO, and may vary in accordance with state laws. Some products and benefits may not be available in all states.

Neither Americo Financial Life and Annuity Insurance Company nor any agent representing Americo Financial Life and Annuity Insurance Company is authorized to give legal or tax advice. Please consult a qualified professional regarding the information and concepts contained in this material.

Neither Americo nor its Medicare Supplement insurance policy are connected with or endorsed by the US government or the federal Medicare program.

Copyright Americo Financial Life and Annuity Insurance Company 2015.