

# Joshua Baker

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If you're looking for a creative, problem-solving leader with a proven track record of success, then look no further. Hard work, respect & integrity are values that have been instilled in me from a very young age by my mom, who taught middle school, and my dad, who has owned his own business my entire life. Combining these values with the creativity I was born with has been the recipe for my success.

## WORK EXPERIENCE

### **American Health Testing, St. Louis, MO**

*Owner*

10/2018 -Present

Direct-to-consumer health testing that is fully covered by insurance.

Created and managed entire business from initial product development to

integrating automation within our CRM and also managing a team of 5 callers.

### **Gordon Food Service, St. Louis, MO**

*Customer Development Specialist*

04/2015-10/2018

Managed \$4 Million+ in Annual Sales

E-Commerce Sales - Ranked #2 in Division 2017 & 2018

### **US Foods, St. Louis, MO**

*Division Trainer / Territory Manager*

04/2006 -04/2015

Conducted 13 week onboarding program for 5 new sales hires.

Rolled out and trained Salesforce.com to entire division.

Managed \$2.5 Million+ in Annual Sales.

Won sales promotion trips to Miami FL, Sonoma CA & Seattle WA

Graduate of Aspire to Grow Leadership Development Program

2008 Rookie of the Year

## EDUCATION

### **Bachelor of Arts – Business & Communication, Graduation Year (2015)**

University of Missouri – Columbia

## VOLUNTEER

### **Mizzou Alumni Mentor Program (2015)**

Sharing knowledge and experience with current business students at the

University of Missouri - Columbia.

### **Man of the Year - Leukemia & Lymphoma Society, Gateway (2012)**

Raised \$75,000+ over 5 years by organizing events with friends and family.