Consumer**Connection+**Target**Retail** Pro

powered Epsilon°



Drive Sales, Reduce Waste, Deliver Results.

CC+ Target**Retail**® is a multi-channel marketing platform that allows dealers to identify customers who are in market to purchase a vehicle. Through precise data intelligence and consumer attributes, Dealers can leverage Epsilon's top ranked customer database to **enrich profiles across both their current owners and available conquest customers using key demographic and lifestyle data.**



Customer Audiences and Insights

Enjoy unrestricted access to distinct audience segments and valuable insights, assisting you in identifying the appropriate customer base for your campaigns to achieve your retail sales targets.



Real-Time Offers and Leads with 1:1 Communications

Effectively market the most suitable vehicle inventory with real time penny perfect payments. **CC+** Target**Retail's**® 1:1 messaging drives traffic to a personalized website where customers can view current offers and submit leads that will be automatically delivered into your CRM system.





EMAIL



SOCIAL



PERSONAL LANDING PAGE



ALWAYS ON 1:1 DIGITAL TARGETING



DIRECT MAIL



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Drive Sales, **Reduce** Waste, Deliver **Results**.

Upgrade to **CC+** Target**Retail**® **Pro** and get unlimited access to **ALL distinct owner and conquest** audience segments and valuable insights, assisting you in identifying the appropriate customer base for your campaigns **with real-time lease and finance payments to achieve your retail sales targets.**



LITE vs. PRO	Lite	Pro
Multiple Campaign Options w/Ford & Lincoln Brand Specific Creative	\odot \bigcirc	\odot $\overset{\circ}{\circ}$
In-Market Modeling (Epsilon's Personal Valuation Engine (PVE))	\bigcirc $\frac{+}{\omega}$	$\bigcirc \frac{+}{a}$
Reporting Access + Real Attribution Metrics	Ø g ⊕ Q e	⊘ gr arge
Ford Direct 1st Party Data + DMS Integration	\bigcirc $\overleftarrow{\mathbf{x}}$	⊘ 5
Custom Landing Page (PURL)	et a	⊘ ta et a
CRM Lead Generation via Ford Direct		
Access to Owner Data	Ø Ē	Ø 67
Access to Conquest Data	\otimes	
Dedicated Onboarding Specialist	\bigotimes	\odot
Custom Penny-Perfect Lease & Finance Offers w/Dynamic Inventory Creative	\bigotimes	\odot
Always-on Display Targeting 20,000 Impressions (Owners/Conquest Audience)	\otimes	\odot
Implementation of Call Tracking Numbers	\otimes	\odot
Equity Mining Campaigns & Black Book Evaluations for Equity Assessment	\bigotimes	\odot
Used and Certified Pre-Owned Campaigns	\bigotimes	\odot

CC+ TargetRetail® Pro



Log into FordDirect's Dealer Center by clicking <u>HERE</u>. Then click the Consumer**Connnection+** product under the Solutions section.

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