

Strategies to Sell Smarter,  
Lead Better, and Live  
with Purpose

# **SHUT UP AND WIN**

JED ETTERS

## **DISCOVER YOUR SUPERPOWER**

A companion tool from the book

**SHUT UP AND WIN by Jed Etters**

Learn more at [ShutUpAndWin.com](https://ShutUpAndWin.com)

## Superpower Questionnaire

### **Superpower Discovery Questions**

#### **1. Passions and Hobbies**

- What activities make you lose track of time?
- What did you love doing as a child?

#### **2. Natural Abilities**

- What do people often seek your help or advice for?
- What tasks do you excel at effortlessly?

#### **3. Personal Traits**

- What qualities do others admire in you?
- How do you handle challenges?

#### **4. Dreams and Impact**

- What positive change do you wish to bring to the world?
- What future aspirations excite you most?

#### **5. Instincts and Confidence**

- When have your instincts guided you successfully?
- In what situations do you feel most confident?

#### **6. Feedback and Recognition**

- What compliments or recognition do you frequently receive?
- Have you received awards for something you did exceptionally well?

#### **7. Reflection**

- Are there recurring themes or patterns in your answers?
- Which activities or traits bring you the most joy and satisfaction?

Take a moment to reflect on these questions and see if any particular themes or consistent strengths emerge. Your superpower often lies at the intersection of what you love, what you excel at, and what brings you fulfillment and impact.