# Q1 2025 - Top 20 - IT Services Company Monitor

Tracking the Top 20 IT Services firms by Revenue, Margin, and Workforce trends

+3.0%\* Q1 YoY revenue Growth

\* Excludes Fujitsu to reflect divestment impact and enable like-for-like comparison.





































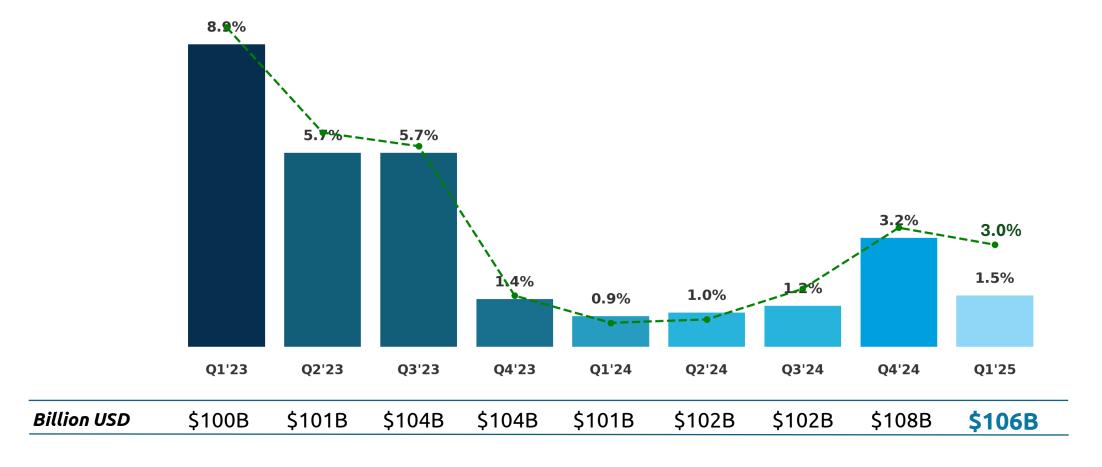




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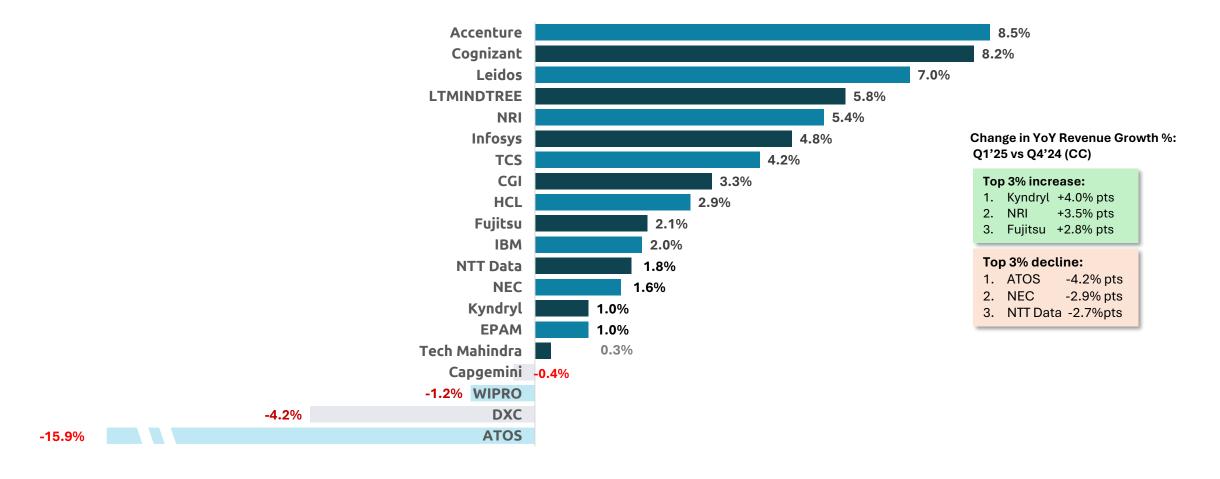
# Year-over-Year Quarterly Revenue Growth Trends

Top 20 growth for Q1'25 reported at 1.5%, but normalizing for Fujitsu's divestment lifts growth to 3.0% — in line with Q4'24.



# Q1'25 Revenue Growth % (YoY, Constant Currency)

Accenture and Cognizant lead Q1'25 growth, overtaking Leidos after four quarters at the top. Strong momentum also from LTIMindtree, NRI, and Infosys, while ATOS and DXC remain impacted by structural headwinds.

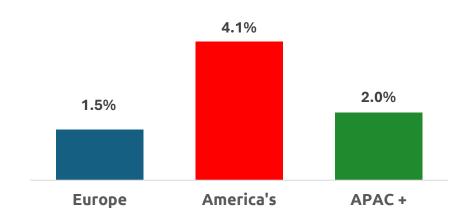


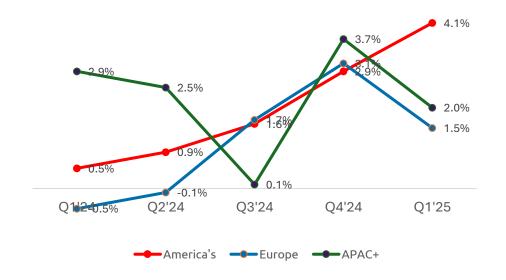
# Regional YoY Revenue Growth Trends

Americas continues to gain momentum, reaching 4.1% YoY growth, while APAC+ and Europe remain at and below 2%.

Q1'25 YoY revenue evolution by Region

Q1'24 TO Q1'25 YoY revenue evolution by Region



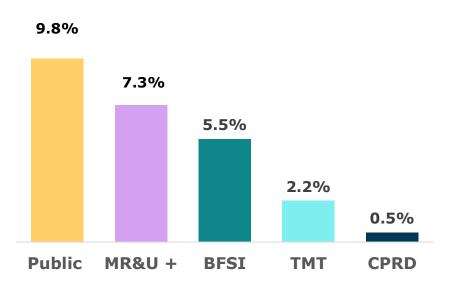


### YoY Revenue Growth By Industry

#### Public and MR&U+ remain top contributors to growth in Q1'25; BFSI improving to 5.5% YoY.

Q1'25 YoY Revenue Growth by Industry

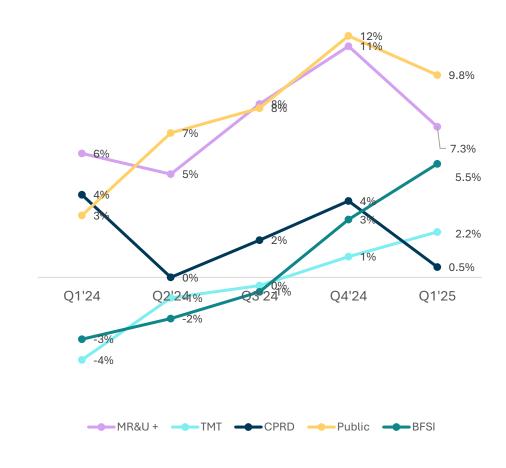
Q1'24 TO Q1'25 YoY Revenue Growth by Industry



BFSI: Banking, Financial Services, & Insurance

Public: Public and Health Sectors

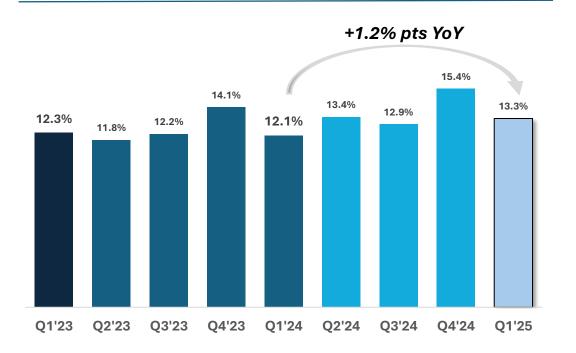
CPRD: Consumer Products, Retail, and Distribution
TMT: Telecommunications, Media, and Technology
MR&U+: Manufacturing, Resourcing & Utilities, and Other



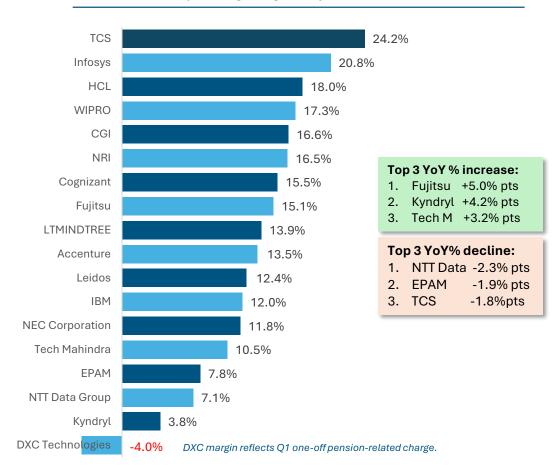
## **Quarterly Operating Margin% evolution**

#### Q1'25 13.3% Operating Margin +1.2%pts YoY, main improvements for Fujitsu, Kyndryl & Tech M.

Q1'23 TO Q1'25 Average Operating Margin of Top 20\*



#### Q1'25 Operating Margin% by IT Services Provider

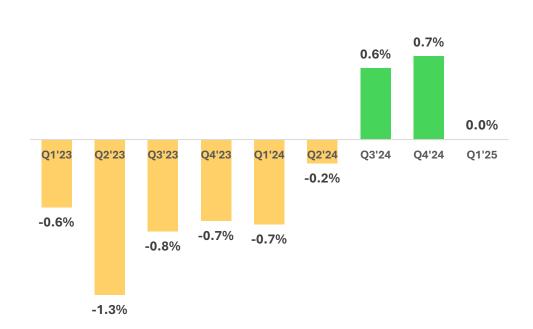


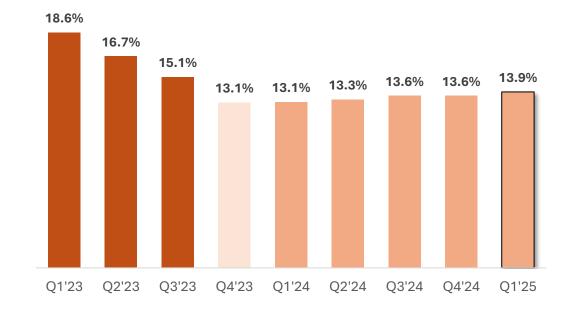
### People metrics

#### Headcount steady in Q1'25 following two quarters of growth; attrition crept up to 13.9%.

Sequential Quarterly evolution of Headcount

Attrition% evolution Q1'23 to Q1'25





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