## Elimination Factors NONPROFIT RFP PROCESS



## Financial Advisory Firm Elimination Factors to Consider in the Search for a Financial Advisor for a Nonprofit Organization

Elimination Factors to Consider		
	1	Firms that are <i>not regulated</i> by the government to provide financial advice
	2	Firms already having been fined for selling toxic investments
	3	Firms selling <b>commission-based</b> bank products
	4	Firms selling <b>commission-based</b> insurance brokerage firm products
	5	Firms selling <b>commission-based</b> investment brokerage firm products
	6	Firms selling <i>fee-based</i> investment brokerage firm products
	7	RIA firms <b>affiliated with</b> a bank
	8	RIA firms affiliated with an insurance company
	9	RIA firms affiliated with an investment securities brokerage firm
	10	RIA firms affiliated with a custodian
	11	RIA firms with <i>no experience</i> with nonprofit organizations
	12	RIA firms with <i>no expertise</i> working with nonprofit organizations
	13	RIA firms that are <b>NOT</b> CEFEX certified