

RBCGI Solutions

Survive and Thrive Service Offerings

Examples of Work Approach Services (Some services can be performed remotely. Some will require at least parts of the processes to be performed on site. Training sessions performed remotely and in-person.)

Operational Assessments (Rapid Assessments – RA)

- Current structure efficiencies, challenges, and opportunity assessments (RA).
- Gaps, needs, strengths, assessments, and analysis (RA).
- Findings, realignment, recommendation, and implementation guidance.
- Mentoring and training to new structural standards.

Human Impact Assessments & Recommendations

- Work approach and team dynamic observations (Shadowing).
- Resource, training, and development protocols and access assessments.
- Review of internal and external engagement processes and protocols.
- Acknowledgment and corrective action and support implementation recommendations.

Business Development and Client/Customer Management Support

- Review of current business stability and growth models.
- Assessments of current response capabilities and capacities.
- Support of review of current markets and conditional impacts and opportunities/timelines.
- Identification of necessary changes, needs, and impacts with associated timelines and budgetary implications.

Development of Expansion of Competencies & Opportunities

- Leveraging existing staff talents.
- Streamline current business models to maximize the most promising and profitable business centers.
- Examine strategic partnership relationship opportunities.
- Assess current client/customer needs and shifts to identify potential opportunities or needed work approach shifts.

Assess Business Viability

- Assess current business operational abilities to serving market demands and shifts.
- Proactively assess internal, external (client/customer/vendors/partners), regulatory, political, and industry shifts that could positively or negatively impact the functionalities and opportunities.
- Evaluate current staff's competencies, locations, needs, SWOTs, and the budgetary impacts of projected necessary resource shifts and the viability of the abilities to absorb such.
- Proactively determine critical mass points of operations and the impacts of such.
- Continual business viability assessments and future path option approach recommendations based on findings.

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