Requirement Gathering
SIPOC
Value Stream Mapping
Business & IT Modelling
End-To-End Process Decomposition
Estimation Tools
Create Proposal
Create Client Orals deck
Value Proposition
Competitor Analysis
Estimation Tools
Staffing Plan
Delivery Model
On Shore-Off Shore delivery
Work Package Strategy
Managed Services
Component Delivery
Development Services
Pricing
Negotiation
Project Governance Plan
Quality Management Plan
RTM
Architecture Document
Design Template
Testing Strategy
Operational Acceptance Test
Change Management
Benefits Management

KRONOS SOLUTION ARCHITECT
SOLUTION-TO-SELL.
SOLUTION-TO-DELIVER.

Kronos Systems Integration Solution Architect

This program will help you become an expert in becoming an "Experienced" Kronos Solution Architect. Our unique pedagogy "Experience In A Classroom" not only helps you "Learn To", but also "How To" effectively deliver as a Kronos Solution Architect. The program combines the body of knowledge from Technology Services and Management Consulting Services. At the end of the program, you will be able to deliver in Solution-To-Sell (Pre-sales) and/or Solution-To-Deliver (techno-functional Kronos Architect) roles, delivering multi-country implementation projects like an experienced Kronos Solution Architect.

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PARTICIPANT PROFILE

Should have delivered at least 1 end-to-end KRONOS Implementation project as a KRONOS Consultant, Project Manager, or Solution Architect. Keen to build a career in KRONOS pre-sales. Or keen on building a career as a Techno-functional KRONOS Solution Architect. Interested in delivering multi-country global projects and roll-out. Or experienced KRONOS Solution Architect wanting to build skills on Management Consulting work-streams that dovetail into KRONOS Programs.