





# Sustainably farming, processing & refining seaweed



Creating a green future from blue growth

### **Super Seaweed**

- A promising solution toward **'blue growth'** from the ocean whilst **protecting** it, **creating jobs** & supporting a **strong social agenda**.
- Industry evolving & new applications and markets are being rapidly realised.
- Solutions for **food security**, **health**, **fertilisers**, **feeds** and **biomaterials**.
- Farmed at sea passively: no fertilisers, feeds or waste. Grows fast!
- Supports local biodiversity & restores habitats.
- Ecosystem services include **bioremediation** & **carbon sequestration**.









### **Global Demand**



- In 2018, 32.4 mT of seaweed was wild harvested and farmed globally, worth \$13.3 billion, tripling the industry over 20 years. 12% annual growth up to 2024 (Sofia 2020).
- In Europe, farmed seaweed demand exceeds production levels (Sofia, 2018)
- **Opportunity to substitute:** imported & capped wild harvest sources (Seaweed for Europe, 2020).



## **The European Story**

- Investment into the overall industry increased **10 X** last year – securing a strong pipeline.
- Finance plays a key role in supporting early-stage farmers to get established.
- 63% companies including Biome perform more than one role in value chain. 31% companies including Biome have a diverse product/service portfolio.
- Industry value: €9.63 billion by 2030 across all sectors.
- Farming can capture 30% of the seaweed requirement to support the industry: 8.3 m T farmed seaweed over 26,300 Ha. UK policy needs to further support scaling up of seaweed farming as a kelp-based intervention.

#### Pipeline breakdown by geographic region





## **Biome's unique business model:**



- Occupy strong value chain position: producer, processor & refining.
- Diverse products, multiple revenue streams toward zero waste & a vertically integrated approach with market partners.
- Focus on markets that **magnify** Biome's environmental impact.



Supplying seaweed & extracts for seaweedderived products supporting circular economies.







## **UN sustainability goals**



Seaweed farms provide shelters & nursery grounds for a whole range of fish, shellfish & invertebrates. They act as *defacto* Marine Protected Areas



#### **Seaweed babies & deployment**



- STEP 1: The team collect fertile material from natural populations near the farm.
- STEP 2: The fertile material is turned into seeds either in a bio-glue or on twine.
- STEP 3: Deployment in October/November each year when sea temperature drops.



### **Monitoring & harvesting**



- MONITORING: Productivity, growth rates, biodiversity, environmental effects, carbon potential, biosecurity.
- HARVESTING: Starts from late March onward. Need specialist lifting equipment. Health & Safety + training important.
- QUANTITIES: Can grow up to 15 T a line. Just harvested 60 T wet weight! Aiming for 500 T next season. 12-14, 000 T by 2025.



#### **Drying & Processing**



- LOW ENERGY DRYING & PROCESSING using renewables and nature.
- PRODUCT: dried and milled with seaweed extracts planned for season 4
- THIS SEASON: Developing & building state of the art, wind/solar powered & scaled processing facilities first of their kind & a transferable model that can be established elsewhere to provide services for other farmers.





## **Our journey**

Metric	Season 1: pilot 2020-21	Season 2: 2021-22	Season 3: 2022-23	Season 4: 2023-24	Season 5: 2024-25	Season 6: 2025-26
Licences achieved	1	2	4	5	6	As required
Farmable area Ha	10	10	50	150	400+	400+
Species farmed	1	2	2	3	4	4
Tonnage (w/w)	5	60	500	5, 000	10, 000	12, 000
IP	Farm design & farming model Automated farming & processing equipment	Scalable biorefinery blueprint	Low energy drying & processing facilities Fit-for-purpose boat	Scaled cascading biorefinery Additional boats: fleet	Bi-product extraction	Bi-product extraction







## Markets & product diversity

Metric	Season 1: pilot	Season 2:	Season 3:	Season 4:	Season 5:	Season 6:
	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26
Products & Services	Proof of concept IP development RD&I Science	Food Cattle Feed Biostimulants	Food Cattle feed Biostimulants Biomaterials	Food Cattle feed Biostimulants Biomaterials & extracts	Food Cattle feed Biostimulants Biomaterials & extracts	Food Cattle feed Biostimulants Biomaterials & extracts





## **Gaining traction in the industry**

#### **Currently:**

- Biggest farm in England: 550 T this coming season!
- Positive industry reputation
- Working with Plymouth and Exeter University measuring benefits of farming on the marine environment & looking to commence important carbon research with Earthly and the Crown Estate.

#### Aiming to be:

- One of Europe's largest producers and processors (including refining).
- The most diverse producer of seaweed and seaweedderived extracts in Europe.









#### **Our seaweed**







## **Biodiversity**



- No significant negative effects indicated (including organic enrichment)
- Early results indicate that there is a net increase in biodiversity
- This includes a number of high-value fish species, scallops, crabs and even attracts porpoise and seals.
- Maerl, a slow growing crustose algae & high priority conservation species is present within farms.









In partnership with Earthly, aiming to conduct:

- Important science around carbon capture of our seaweeds in Devon & Cornwall.
- The potential for fallowing and sinking seaweed to lock carbon? Needs research & data!
- The carbon footprint of our seaweed operation (LCA) & assessing that of our target markets too!







#### **Our awards**









#### **Our website and contact details**

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