

IT Strategy Project Case Study -Telecom

THE PROJECT	 Developed the IT strategy mid-sized UK headquartered telecom player with B2B Operations in Africa: Documenting and rolling out RFPs Vendor Evaluation Transition and governance of the IT outsourcing activities
BACKGROUND / HISTORY	 Existing IT operations had the transformation challenges and higher cost. With the acquisition of another telecom player, there had been two set of different and parallel running application in IT stacks basis, e.g. two CRM systems, two billing system etc. There has been IT stack with the legacy and propriety applications in place with high license cost. Total set of IT applications close to 100+ with many small applications. Outdated outsourced and other fragmented contracts were running for the IT landscape
APPROACH AND ACTIVITIES	 Strategy Development: ITyukt as Strategy partner formed the strategy team with necessary skills sets It reviewed the current architecture, cost, internal talent and vendor arragements Identified the stakeholder from clients IT teams to form the Steering team Frequent meetings with the required stakeholders. Weekly reporting to Project Sponsor. Basis the ITyukt experience, available client documentation and discussion with the IT teams drafted the phase wise Strategy for transformation. Align on the approach and required tweaking as per ecosystem needs in the IT strategy so to asap move to next phase of RFP documentation. ITyuket created the 5 block IT strategy to meet the 'Digital transformation' vision of the company ITyukt created the TCO for existing cost case analysis and suggested execution methodology. RFP Documentation: ITyukt drafted the RFP documentations for the first 2 blocks(largest one with around \$7 million yearly expenditure) i.e. Application Ops, End-user computing, IT Infrastructure and IT NOC and IT security. Took the approvals from the various stakeholders Rolled out the RFP to the possible vendors as per their procurement process
	Vendor Evaluation:

ITyukt developed the Score based Vendors Evaluation Framework.





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	 Basis the multiple rounds of Vendor discussion ITyukt presented the Final Vendor Scoring with Recommendation Report ITyukt developed the SLA framework for monitoring the performance of the outsourced supplier
	Governance:
	 ITyukt formed the PMO and governance plan and setup the initial team for the transition execution. ITyukt created the governance framework and started with initial activities.
PROJECT LIMITATIONS	 Limited existing technical and cost documentation. Two set of IT teams and stakeholders in ecosystem. Time and cost constraints Resistance to change with IT department

