

# Exhibit G LWDB Quarterly Report

## Administration

Region: Northern Area Workforce Development Board

Local Board Meeting  
Date: 12/19/2019  
Time: 10:00 am

Public Notice Published  
Date: 12/7/2019  
Time: \_\_\_\_\_

Agenda Posted  
Date: 12/16/2019  
Time: 10:00 am

Quorum met?  Y  N

Draft Meeting Minutes Published  
Date: 12/29/2019

Approved Meeting Minutes Published  
Date: 1/5/2020

Chief Elected Officials Board Meeting  
Date: 11/19/2019  
Time: 10:00 am

Public Notice Published  
Date: 11/14/2019  
Time: \_\_\_\_\_

Agenda Posted  
Date: 11/15/2019  
Time: 5:09 pm

Quorum met?  Y  N

Draft Meeting Minutes Published  
Date: 11/29/2019

Approved Meeting Minutes Published  
Date: 1/25/2020

### Continuing Education Credits

	Hours Required	Hours Completed
Administrative Entity Staff	<b>60.00</b>	277.00
Fiscal Agent Staff		20.00
OneStop Operator Staff	<b>10.00</b>	10.00
Board Members	<b>230.00</b>	<b>222.00</b>

# Sector Strategies

Please describe actions, successes, and challenges during the quarter:

## *Sector Strategies*

The Northern Area Local Workforce Development Board has begun working strategically to identify a core team, aimed at addressing the workforce needs of northern New Mexico. We have established a monthly meeting, and we have worked with Maher and Maher to build the foundation for this state and regional mission.

The goal of the NALWDB is to take a strategic role in building regional talent pipelines, addressing skill gaps, and creating meaningful career pathways for a range of workers in important regional industries.

Our region's group objectives:

### **Objective 1: WORKER- AND STUDENT- CENTRIC SERVICES**

The NALWDB aims to provide a client-centric approach to services throughout Northern New Mexico in which system partners and programs coordinate in a way that each individual student or client has a pathway to improving his or her education, knowledge, and skills and entering into a fulfilling and rewarding career, with partner and program resources designed to complement the individual's pathway.

**Objective 2:** Link career pathways to New Mexico's high demand careers for students and workers across the K-12, postsecondary and adult systems

**Objective 3:** Increase the number of students and adults who attain post-secondary skill certifications and degrees

**Objective 4:** Elevate the importance of work-and-learn models

The team has identified the following industries as our primary and secondary **sector strategies:**

Primary

- 1) Support and build upon the IT workforce in NNM.
- 2) Strengthen the Healthcare Career pathway systems for healthcare in

New Mexico.

Secondary

4) Support the education sector in New Mexico

5) Support the Hospitality workforce in NM.

What our research says about Northern New Mexico;

Our next steps (our roadmap):

—April 1 Hold an IT Convening Meeting in Espanola, NM

—Identify the workforce trends as evidenced by the businesses in the region

—Are there broader ways to group these jobs?

—What occupations will the team focus on?

—Build career pathways

—How many people are we preparing vs how many are available for the

## Other Program Initiatives

Please describe successes and challenges during the quarter:

Through a collaborative effort provided jointly by the NM State Penitentiary, the NM Workforce Connection-Santa Fe Office and the Department of Workforce Solutions; training in the construction industry to 14 inmates has now successfully moved into phase II. Secretary Bill McCamley and Deputy Secretary Ricky Serna were a tremendous help in helping to pave the way and work through many road blocks that arose to aid in moving this joint project forward. The first stage of this project was developed to provide short term training that will provide industry recognized certification to participating inmates who are very close to release. This certification will help to provide the skills required to quickly re-enter the workforce into a demand industry. As these inmates are released they will be moved into phase II within the Albuquerque area. through a collaborative effort with the Workforce Connection of Central New Mexico, Art Martinez and Joy our colleagues in the Central Region will provide potential on the job training opportunities to enable on-going on site training while assisting the employer with initial training costs.

It has been an exciting project requiring Staff to participate in hours of training to enable access to the prison and inmates. The Department of Health was on-site during the initial eligibility stage to aid in assuring that birth certificates were obtained as needed. DWS registered all eligible inmates into the WCOS. The entire effort was well planned and demonstrates a realistic ability to pull various resources together to address the on-going recidivism problem associated with this target population.

The GGEDC Industrial Workforce Training Program was designed collaboratively via a joint effort with the New Mexico Workforce Connection and the NM Dept. of Workforce Solutions. The issue was presented that the local workforce in Gallup did not possess the skills many of the new and existing employers required. The GGEDC quickly set out to address this challenge and pulled in its partners at the the NM Workforce Connection to design an innovative program. Through lots of planning, cooperation and creativity, a project design was finalized and put into place. The NM Dept. of Workforce Solutions helped to work through the specific requirements of the system and to assist in outreach, registration and assessment of all applicants.

We are proud of our first graduating class from the GGEDC Industrial Workforce Training program. All 12 participants received their certificates on 12/13/2019 and have been or are now being placed into permanent positions with local participating employers. We will be moving forward with the second session of the GGEDC industrial Workforce Training program on Jan. 20<sup>th</sup>. Our team has been able to get an additional 15 adult applicants that were determined eligible and enrolled into the program.

## Performance

	Adult	Dislocated Worker	Youth
Enrolled	173	21	32
Exited	99	10	40
Carry Over	345	53	83
Served (Enrolled + Carry Over)	518	74	115

	Participants Served		
	Adult	Dislocated Worker	Youth
Eligible Veterans	18	7	0
Individuals with a Disability	16	2	33
Displaced homemakers	0	4	0
Low-income individuals	237	31	70
Older individuals	31	9	0
Ex-offenders	1	0	3
Homeless individuals or runaway youth	3	0	5
Current or former foster care youth	0	0	0
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	4	0	40
Eligible migrant and seasonal farmworkers	0	0	0
Exhausting TANF within 2 years (Part A Title IV of the Social Security Act)	<b>0</b>	<b>0</b>	<b>0</b>
Single parents (Including single pregnant women)	<b>17</b>	<b>0</b>	<b>3</b>
Long-term unemployed (27 or more consecutive weeks)	<b>8</b>	<b>4</b>	<b>0</b>

	Title I	Title II	Title III	Title IV
Enrolled	226	449	1247	141
Exited	159	95	456	139
Carry Over	481	81	502	1347
Served (Enrolled + Carry Over)	707	530	1749	1488

	<b>Adult</b>			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	74%	78%	95%	Exceeded
Median Wages in Q2:	\$6941.74	\$7,500	93%	Meet
Employed in Q4 Rate:	73.4%	70%	105%	Exceeded
Credential Attainment Rate:	44.5%	67%	67%	Met
Measurable Skills Gains Rate:	23.5%			

	<b>Dislocated Worker</b>			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	71.2%	71.5%	72%	Exceeded
Median Wages in Q2:	\$6,960	\$7,500	93%	Meet
Employed in Q4 Rate:	65.6%	64%	64%	Met
Credential Attainment Rate:	55.2%	78%	71%	Met
Measurable Skills Gains Rate:	6.9%		6.1%	

	<b>Youth</b>			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	64.3%	46%	46%	Met
Median Wages in Q2:	\$3083.96		\$3083.96	
Employed in Q4 Rate:	43.3%	53%	84%	Exceeded
Credential Attainment Rate:	0.0%	42.5%	0	Fail
Measurable Skills Gains Rate:	23%		23%	

## Fiscal

Adult	PY 18	FY 19	PY 19	FY 20	Total
Total Allocation	\$ 28,296.00	\$ 900,241.73	\$ 260,137.00		\$ 1,188,674.73
Total Budgeted	\$ 28,296.00	\$ 900,241.73	\$ 260,137.00		\$ 1,188,674.73
Total Expenditures		\$ 540,438.25	\$ 97,891.80		\$ 638,330.05
Total Admin Expenditures	\$ 0.00	\$ 11,089.68	\$ 0.00		\$ 11,089.68
Total Support Services Expenditures	\$0.00	\$14,458.98	\$ 0.00	\$ 0.00	\$ 14,548.98
Transportation Assistance		\$410.00			\$ 410.00
Child and Dependent Care					\$ 0.00
Housing Assistance					\$ 0.00
Educational Testing Assistance					\$ 0.00
Legal Aid Services					\$ 0.00
Reasonable Accommodations					\$ 0.00
Referrals to Healthcare					\$ 0.00
Community Service Linkage					\$ 0.00
Work Attire and Work Related Tools					\$ 0.00
Books, Fees and School Supplies					\$ 0.00
Employment and Training Related Fees					\$ 0.00
Needs Related Payments		\$14,138.98			\$ 14,138.98
	PY 18	FY 19	PY 19	FY 20	Total
Total Training Services Expenditures	\$ 0.00	\$ 343,156.37			
Individual Training Accounts		\$97,376.91			\$97,376.91
Customized Training					
Incumbent Worker Training					
On the Job Training		\$213,824.46			\$213,824.46
Work Experience		\$13260.00			\$13260.00
Internship		\$18695.300			\$18695.300

Adult	PY 18	FY 19	PY 19	FY 20	Total
Expenditure Percentage		60.03	37.63		97.66
Work Experience Expenditure Percentage		2.45			

Were funds transferred to Dislocated Worker?     Y     N

Transfer amount:

Date of Transfer:

Transfer Justification:

<b>Dislocated Worker</b>	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Total Allocation	\$39,950.00	\$428,540.00	\$425,172.00	\$2,015,844.00	\$3,123,118.44
Total Budgeted	\$39,950.00	\$428,540.00		\$1,029,885.56	\$2,137,160.00
Total Expenditures		\$143,715.57		0	\$209,538.67
Total Admin Expenditures		\$10,236.62		0	\$15,763.91
Total Support Services Expenditures					
Transportation Assistance					
Child and Dependent Care					
Housing Assistance					
Educational Testing Assistance					
Legal Aid Services					
Reasonable Accommodations					
Referrals to Healthcare					
Community Service Linkage					
Work Attire and Work Related Tools					
Books, Fees and School Supplies					
Employment and Training Related Fees					
Needs Related Payments					
	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Total Training Services Expenditures					
Individual Training Accounts					
Customized Training					
Incumbent Worker Training					
On the Job Training					
Work Experience					
Internship					

<b>Dislocated Worker</b>	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Expenditure Percentage	0	\$33.54	0	0	33.54
Work Experience Expenditure Percentage					0

Were funds transferred to Adult?  Y  N

Transfer amount:

Date of Transfer:

Transfer Justification:

<b>Youth</b>	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Total Allocation	\$1,516,636.45		\$1,453,635		\$2,970,271.45
Total Budgeted	\$1,516,849.31		\$725,557.22		\$2,243,452.00
Total Expenditures	\$309,826.25				\$309,826.25
Total Admin Expenditures	\$136,276.25				\$136,276.25
<b>Support Services Expenditures</b>					
	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Total Support Services Expenditures	\$2,566.86				\$2,566.86
Transportation Assistance	\$2,350.00				\$2,350.00
Child and Dependent Care					
Housing Assistance					
Educational Testing Assistance					
Legal Aid Services					
Reasonable Accommodations					
Referrals to Healthcare					
Community Service Linkage					
Work Attire and Work Related Tools					
Books, Fees and School Supplies					
Employment and Training Related Fees					
Needs Related Payments	\$216.86				\$216.86
<b>Training Services Expenditures</b>					
	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Total Training Services Expenditures	\$49,237.39				\$49,237.39
Individual Training Accounts					
Customized Training					
Incumbent Worker Training					
On the Job Training					
Work Experience	\$47,937.39				\$47,937.39
Internship					
Participant Incentives	\$1,300.00				\$1,300.00
<b>Out-of-School Expenditures</b>					
	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Total Out-of-School Expenditures	\$122,475.96				\$122,475.96
Total In-School Expenditures	\$51,074.04				\$51,074.04

<b>Youth</b>	<b>PY 18</b>	<b>FY 19</b>	<b>PY 19</b>	<b>FY 20</b>	<b>Total</b>
Expenditure Percentage	20.43				18.73
Out-of-School Expenditure Percentage	39.53				4.12
Work Experience Expenditure Percentage	15.47				1.61

