

Exhibit G
LWDB Quarterly Report

Administration

Region: Northern Area Workforce Development Board

Local Board Meeting
 Date: 11/2/2020
 Time: 10:00 am

Public Notice Published
 Date: 10/27/2020
 Time: 9:00 am

Agenda Posted
 Date: 10/24/2020
 Time: 10:00 am

Quorum met? Y N

Draft Meeting Minutes Published
 Date: 11/12/2020

Approved Meeting Minutes Published
 Date: 1/12/2021

Chief Elected Officials Board Meeting
 Date: 10/16/2020
 Time: 1:30 pm

Public Notice Published
 Date: 9/25/2020
 Time: 9:00 am

Agenda Posted
 Date: 10/9/2020
 Time: 1:50 pm

Quorum met? Y N

Draft Meeting Minutes Published
 Date: 10/29/2020

Approved Meeting Minutes Published
 Date: 11/13/2020

Continuing Education Credits

	Hours Required	Hours Completed
Administrative Entity Staff		32.00
Fiscal Agent Staff		
OneStop Operator Staff		
Board Members		10.00

Chief Elected Officials Board Meeting

Date: 11/13/2020

Time: 1:30 pm

Public Notice Published

Date: 10/31/2020

Time: 9:00 am

Agenda Posted

Date: 11/4/2020

Time: 11:00 pm

Quorum met? Y N

Draft Meeting Minutes Published

Date: 11/25/2020

Approved Meeting Minutes Published

Date: 1/15/2021

Sector Strategies

Please describe actions, successes, and challenges during the quarter:

Sector Strategies

The NALWDB Sector Strategies Committee continues to work relentlessly towards addressing challenges noted and is committed to partnerships with regional employers to concentrate on employer needs that can be assisted through WIOA.

The Sector Strategies Committee meet on a monthly basis during quarter 2 Current Activities

- Developing a Task Force and then formal Committee
- Identified 3 Priorities: Health Care, Information Technology & (Teacher) Education
- Three events on sector initiatives are in planning process.
- Different approaches to agendas, formats and incentivized invitation language
- Minimal regional employer participation

...met the best practices displayed by successful workforce boards of “targeting specific industries and/or clusters of occupations” and serving as “conveners,” it did not produce the “high level of industry engagement [defining a] real sector partnership”

Questions to the committee is considering

- Additional Priorities?
- Hospitality – presently serves as an informal priority
- Construction/Skilled Trades
- Per Chair request, consider agricultural sector as a priority
- Rural Northern NM
- Next Steps?
- Role of HELP, NM?
- Continue to focus on IT or open up?
- Outreach plan?
- Implementation of a sector strategy partnership (e.g. employer(s), training program, NALWDB) as goal for FY?

ETPL

The NALWDB ETPL Committee is starting to align the ETPL with sector strategies, and have developed clear policies for reporting and metrics required from

ETPL-approved programs, Preparing the process and anticipating the capacity needed to reconsider the status of existing providers as renewal comes up, making an application form available online, and understanding, managing and adapting to challenges of the pandemic and post-pandemic environment.

Communications have been established and increased with training institutions in order to ensure they are aware of all pending programs which have been overlooked and have expired. The State has indicated that if training institutions do not reapply as required, they will be removed from the ETPL. Once an ETPL program expires, the training institution must begin the tedious application process from the beginning.

Also, the NALWDB does not support Cosmetology and Barbering programs, and will vote in the near future on the of utilization of Massage Therapy programs.

In the 2nd quarter of PY20, the NALWDB has recommended approval of approximately 60 programs in the Northern Area.

All that is noted is in progress and the current focus of the NALWDB ETPL Committee.

Other Program Initiatives

Please describe successes and challenges during the quarter:

ADULT

I-Best Santa Fe Community College - We have partnered with the SFCC and the workforce Action Team with their Integrated Basic Education and Skills Training Program, I-BEST is a nationally recognized model that quickly boosts students' literacy and work skills so that students can earn credentials, get living wage jobs, and put their talents to work for employers. We have received 18 referrals of youth participants working towards a Certified Nursing Assistant, Phlebotomy certificate
In San Juan, McKinley, and Cibola has been creative in engaging participants, training providers, and businesses during the trying times of Covid-19. In addition to serving carry-over participants, we have created the following partnerships and have been able to provide an overview of our services and receive referrals, whether it be via Zoom, telephone or in-person when safely possible.
The NALWDB has been successful in providing the following services throughout the area-ITAs, various Supportive Services, Work Experience, Transitional Job Training, Customized Training, Basic Career Services, and On-the-Job Training. In addition to these services, the WIOA NW Regional Coordinator has been working closely on a 4 Corners Economic Development (4CED) team to interview focus groups leading to the developing of programs to close the local workforce gap. The WIOA NW Regional Coordinator and 4CED is also putting together virtual and traditional business resource guides to be disseminated across the Four Corners and has forged a partnership with the Southwest Colorado Accelerator Program for Entrepreneurs (SCAPE) to create a San Juan County leg of the program. SCAPE works with start-up companies to provide education, mentoring, and access to funding. With this, I am happy to report that HELPNM and WIOA are coming in on the ground level of new and upcoming businesses and programs.

Greater Gallup Industrial Workforce Program- Greater Gallup Economic Development Corporation with its Industrial Workforce Program has a certification program that was created in response to the needs of industrial employers in McKinley County. Five participants are participating with a new cohort of students being referred for enrollment. Goal is to serve 45 students in this program. Cohort two will be starting this month, with anticipated enrollments of 20.

The Farmington Fire Department, the COF Police Department and SJC Sheriff's office has also expressed this urgent need for new deputies and skill upgrades. We are currently providing an estimated \$200,000 in services between these Municipalities through Customized Training.
Again, as funding allows, staff will continue to assist every step of the way.

ADULT SUCCESS



Baily visited his local workforce connection office and coordinated with a Community Engagement Specialist who worked to make contact with a local business, Fred Cadrain & Associates, looking for a Plumber's Helper. This business was interested in completing an OJT but did not have any candidates in mind. The CES took this opportunity to have this job input and went a step further and advertised it on social media platforms, which was extremely fruitful and provided Fred Cadrain with a pool of candidates. Of this applicant pool, Baily stood out and to Mr. Cadrain. Baily came to us as a 19-year-old, single, homeless youth expecting a child. After interviewing, Baily was hired into his OJT on 12/14/2020 at a rate of \$15/hr. Since his start date, Baily has already gained a great amount of experience in the field of plumbing and has received excellent evaluations and feedback from his employer.

ADULT SUCCESS



Craig and Keionna were hired on by the Farmington Fire Department in August as Fire Cadets. We have established a Customized Training contract for these participants to attend the Fire Academy at San Juan College. These two are currently receiving training in the basic concepts of firefighting and will participate in actual hands-on evolution that will give them real experience in the firefighting career field. This program is extremely physically demanding and has required them to



complete evaluations successfully, where they must operate in one of the most aggressive atmospheres that a human being can survive. Keionna and Craig have been working extremely hard and are more than half way done with their customized training with the SJC Fire Academy. They will be done mid-December and at that time they will start an On-the-Job-Training so they may get the true hands on experience to fill the skill gaps that will make them productive and skilled Fire Fighters.

DISLOCATED WORKER

HELP-NM is focusing on Dislocated Workers in a number of ways. The Community Engagement Specialist is working closely with business to provide services to staff that may be being laid off and to provide Business Services to encourage businesses to hire unskilled Dislocated Workers. Additionally, the Community Support Advocates have been working off the UI Bridge Report to make contact with dislocated workers. Although, it appears that the Dislocated Worker population is difficult to recruit due to COVID quarantines and the fact that many individuals would rather stay home and collect UI and stimulus checks. Also, this is due to scarcity of employment. However, HELP-NM are making diligent efforts through management and team meetings to plan and find new and innovative ways of increasing DW recruitment through outreach and recruitment efforts.

DISLOCATED WORKER SUCCESS

After working for 15 years with Marathon Petroleum, Rocky was laid off and uncertain on his next career path. He was eager to return to work and to earn near the income scale he was earning. He gained some skills working on the operation team at Marathon and he began an interest in working with the heavy tractor trailers. The occupation requires job seekers to have a CDL credential. He began job searching right away and ran into barriers due to his lack of a CDL. As a dislocated worker he turned to services through the local workforce connection and inquired about WIOA. He expressed his interest enrolling with Gallup CDL Training and need help with training cost. In time he met eligibility and completed core services. He began training in October 2020 and during the time of this pandemic he was patient enough to work with a strict schedule and maintain all safety measures on site. He successfully graduated training in January 2021. As of today, he is now well on his way to a new career path and started employment with Michele Ready Mix as a full-time driver. He is pleased with the training and the help our program assisted with.

Performance

	Adult	Dislocated Worker	Youth
Enrolled	181	60	53
Exited	55	22	33
Carry Over	126	38	20
Served (Enrolled + Carry Over)	307	98	73

	Participants Served		
	Adult	Dislocated Worker	Youth
Eligible Veterans	5	1	0
Individuals with a Disability	6	0	20
Displaced homemakers	2	2	0
Low-income individuals	114	50	51
Older individuals	9	4	0
Ex-offenders	0	0	2
Homeless individuals or runaway youth	0	0	8
Current or former foster care youth	0	0	0
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	3	3	30
Eligible migrant and seasonal farmworkers	0	0	0
Exhausting TANF within 2 years (Part A Title IV of the Social Security Act)	0	0	0
Single parents (Including single pregnant women)	3	4	2
Long-term unemployed (27 or more consecutive weeks)	5	3	2

	Title I	Title II	Title III	Title IV
Enrolled				189
Exited				102
Carry Over				1437
Served (Enrolled + Carry Over)				1626

	Adult			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	71.8	78	92%	Meet
Median Wages in Q2:	\$6,157	7100	86.72%	Failed
Employed in Q4 Rate:	70.5	75	94%	Meet
Credential Attainment Rate:	41.7	67	62.3%	Failed
Measurable Skills Gains Rate:	4.7	61.5	7.7%	Failed

	Dislocated Worker			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	71.2	75	94.9%	Meet
Median Wages in Q2:	\$7,094	7,650	92.74%	Meet
Employed in Q4 Rate:	57.1	73	78.3%	Failed
Credential Attainment Rate:	42.4	60	70.7%	Failed
Measurable Skills Gains Rate:	19	60	31.7%	Failed

	Youth			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	61.4	63	97.5%	Meet
Median Wages in Q2:	\$3,064	\$3,400	90.13%	Meet
Employed in Q4 Rate:	40.5	63	64.2%	Failed
Credential Attainment Rate:	11.1	45	24.7%	Failed
Measurable Skills Gains Rate:	0	48.1	0%	Failed

Fiscal

Adult	PY 19	FY 20	PY 20	FY 21	Total
Total Allocation	\$ 6,123.35	\$ 429,105.97	\$ 275,733.00	\$ 1,375,923.00	\$ 2,086,885.32
Total Budgeted	\$ 6,123.35	\$ 429,105.97	\$ 275,733.00	\$ 1,375,923.00	\$ 2,086,885.32
Total Expenditures	\$ 6,123.35	\$ 387,809.34	\$ 76,555.17	\$ 0.00	\$ 470,487.86
Total Admin Expenditures	\$ 6,123.35	\$ 97,384.37	\$ 0.00	\$ 0.00	\$ 103,507.72
Total Support Services Expenditures	\$ 0.00	\$ 0.00	\$ 3,577.47	\$ 0.00	\$ 3,577.47
Transportation Assistance					\$ 0.00
Child and Dependent Care					\$ 0.00
Housing Assistance					\$ 0.00
Educational Testing Assistance					\$ 0.00
Legal Aid Services					\$ 0.00
Reasonable Accommodations					\$ 0.00
Referrals to Healthcare					\$ 0.00
Community Service Linkage					\$ 0.00
Work Attire and Work Related Tools					\$ 0.00
Books, Fees and School Supplies					\$ 0.00
Employment and Training Related Fees					\$ 0.00
Needs Related Payments			\$ 3,577.47		\$ 3,577.47
	PY 19	FY 20	PY 20	FY 21	Total
Total Training Services Expenditures	\$ 0.00	\$ 85,306.06			
Individual Training Accounts		\$ 55,164.25			55164.25
Customized Training					
Incumbent Worker Training					
On the Job Training		\$ 19,000.02			19000.02
Work Experience		\$ 11,141.79			11141.79

Internship					
------------	--	--	--	--	--

Adult	PY 19	FY 20	PY 20	FY 21	tal
Expenditure Percentage	100%	90.38%	27.76%	0.00%	218.14
Work Experience Expenditure Percentage	0%	5.43%	0.00%		

Were funds transferred to Dislocated Worker?

Y N

Transfer amount:

Date of Transfer:

Transfer Justification:

Dislocated Worker	PY 19	FY 20	PY 20	FY 21	Total
Total Allocation	42687.21	1488935.19	448455.00	2007358.00	3987435.40
Total Budgeted	42687.21	1488935.19	448455.	654886.2	2634963.60
Total Expenditures	42517.00	342431.24	0	0	384948.24
Total Admin Expenditures	42517.00	42427.34	0	0	84944.34
Total Support Services Expenditures	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Transportation Assistance					
Child and Dependent Care					
Housing Assistance					
Educational Testing Assistance					
Legal Aid Services					
Reasonable Accommodations					
Referrals to Healthcare					
Community Service Linkage					
Work Attire and Work Related Tools					
Books, Fees and School Supplies					
Employment and Training Related Fees					
Needs Related Payments					
	PY 19	FY 20	PY 20	FY 21	Total
Total Training Services Expenditures		71816.73			\$ 71,816.73
Individual Training Accounts		64094.22			\$ 64,094.22
Customized Training					
Incumbent Worker Training		5295.00			5295.00
On the Job Training					
Work Experience		2427.51			2427.51
Internship					

Dislocated Worker	PY 19	FY 20	PY 20	FY 21	Total
Expenditure Percentage	99.60%	23.00%	0.00%	0.00%	122.6
Work Experience Expenditure Percentage	0.00%	1.12%	0.00%	0.00%	1.12

Were funds transferred to Adult?



Transfer amount:

Date of Transfer:

Transfer Justification:

Youth	PY 19	FY 20	PY 20	FY 21	Total
Total Allocation	\$1,458,695.00		1394076.00		2,852,771.00
Total Budgeted	\$1,396,729.07		0		1,396,729.07
Total Expenditures	\$330,894.92				330,894.92
Total Admin Expenditures	\$64,226.38				
Support Services Expenditures					
	PY 19	FY 20	PY 20	FY 21	Total
Total Support Services Expenditures	90.57				90.57
Transportation Assistance					
Child and Dependent Care					
Housing Assistance					
Educational Testing Assistance					
Legal Aid Services					
Reasonable Accommodations					
Referrals to Healthcare					
Community Service Linkage					
Work Attire and Work Related Tools					
Books, Fees and School Supplies					
Employment and Training Related Fees					
Needs Related Payments	90.57				90.57
Training Services Expenditures					
	PY 19	FY 20	PY 20	FY 21	Total
Total Training Services Expenditures	14,360.88				
Individual Training Accounts					
Customized Training					
Incumbent Worker Training					
On the Job Training					
Work Experience	14,360.88				
Internship					
Out-of-School Expenditures					
	PY 19	FY 20	PY 20	FY 21	Total
Total Out-of-School Expenditures	58,152.65				58,152.65
Total In-School Expenditures	19,046.14				19,046.14

Youth	PY 19	FY 20	PY 20	FY 21	Total
Expenditure Percentage	22.68%		0.00%		11.60%
Out-of-School Expenditure Percentage	56.02%		0.00%		2.04%
Work Experience Expenditure Percentage	13.83%		0.00%		0.50%

