

Exhibit G NALWDB Quarterly Report

Administration

Region: Northern Area Workforce Development Board

<p><u>Local Board Meeting</u> Date: <u>8/2/2023</u> Time: <u>9:15 am</u></p> <p>Public Notice Published Date: <u>7/25/2023</u> Time: <u>9:00 am</u></p> <p>Agenda Posted Date: <u>7/27/2023</u> Time: <u>9:00 am</u></p> <p>Quorum met? <input checked="" type="radio"/> Y <input type="radio"/> N</p> <p>Draft Meeting Minutes Published Date: <u>8/15/2023</u></p> <p>Approved Meeting Minutes Published Date: <u>10/18/2023</u></p>
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<p><u>Chief Elected Officials Board Meeting</u> Date: _____ Time: _____</p> <p>Public Notice Published Date: _____ Time: _____</p> <p>Agenda Posted Date: _____ Time: _____</p> <p>Quorum met? <input type="radio"/> Y <input type="radio"/> N</p> <p>Draft Meeting Minutes Published Date: _____</p> <p>Approved Meeting Minutes Published Date: _____</p>

Continuing Education Credits

	Hours Required	Hours Completed
Administrative Entity Staff		54
Fiscal Agent Staff		81
OneStop Operator Staff		5
Board Members		5

NALWDB Continued Education Units (CEU's) PY23- 1st Quarter

Name	Role	Training	Hours Completed
Kevin Boyar	AE Staff	NALWDB Board Retreat	5
Amber Gomez	AE Staff	NALWDB Board Retreat	5
Amber Gomez	AE Staff	Using Dislocated Worker Funds Can be Easy! Yes, WIOA Can!	1
Amber Gomez	AE Staff	Using Labor Market Skills Information for Effective Sector Strategies	1
Lisa Ortiz	Executive Director	NALWDB Board Retreat	5
Lisa Ortiz	Executive Director	2023 New Mexico Tech Summit	5
Lisa Ortiz	Executive Director	Governor's Conference on Economic Development	3
Lisa Ortiz	Executive Director	Gallery Walk Pathways to the Workforce	6
Barney Trujillo	AE Staff	NALWDB Board Retreat	5
Barney Trujillo	AE Staff	2023 New Mexico Tech Summit	10
Barney Trujillo	AE Staff	Governor's Conference on Economic Development	3
Brittany Valencia	AE Staff	NALWDB Board Retreat	5
Total :			54

Name	Role	Training	Hours Completed
Floyd Archuleta	Board Member	NALWDB Board Retreat	5
Krutic Bhakta	Board Member	NALWDB Board Retreat	5
Sarah Boisvert	Board Member	NALWDB Board Retreat	5
Sarah Boisvert	Board Member	2023 New Mexico Tech Summit	10
Rebecca Estrada	Board Member	NALWDB Board Retreat	5
Kristen Krell	Board Member	NALWDB Board Retreat	5
Pablo Lujan	Board Member	NALWDB Board Retreat	5
Sean Medrano	Board Member	NALWDB Board Retreat	5
Jolene Nelson	Board Member	NALWDB Board Retreat	5
David Romero	Board Member	NALWDB Board Retreat	5
David Romero	Board Member	Governor's Conference on Economic Development	3
Jon Paul Romero	Board Member	NALWDB Board Retreat	5
Arthur Sparks	Board Member	NALWDB Board Retreat	5
Joseph Weathers	Board Member	NALWDB Board Retreat	5
Eileen Yarborough	Board Member	NALWDB Board Retreat	5
Eileen Yarborough	Board Member	Governor's Conference on Economic Development	3
Total:			81

Name	Role	Training	Hours Completed
Rick Sandoval	Fiscal Agent	NALWDB Board Retreat	5
Total:			5

Name	Role	Training	Hours Completed
Ericka Van Eckhoutte	One Stop Operator	NALWDB Board Retreat	5
Total:			5

Sector Strategies

Statement on Quarter 1: Northern Board's Second Annual Sectors Strategy Conference

As we commence Quarter 1, the Northern Board is excited to embark on the planning journey for the second annual Sectors Strategy Conference scheduled for April 2024. Building on the success of the inaugural event held in 2023, this upcoming conference aims to further address critical workforce gaps prevalent in Northern New Mexico.

In 2023, the Northern Area Local Workforce Development Board (NALWDB) organized a significant two-day conference on February 8-9, bringing together a diverse array of stakeholders committed to tackling the region's workforce challenges. Community leaders, legislative experts, and local employers joined forces to foster collaboration, share knowledge, and explore solutions in key sectors: Healthcare, Hospitality, Trades, and IT.

The success of the previous conference was marked by its focus on creating a platform for innovative solutions and strategies within these vital sectors, essential for the economic development of Northern New Mexico. The conference showcased best practices, encouraged dialogue, and facilitated networking opportunities to strengthen partnerships that contribute to the region's overall workforce development.

As we reflect on Quarter 1, the planning for the second annual conference is in full swing. The Northern Board remains committed to building upon the foundation laid in 2023, ensuring that the upcoming event serves as a catalyst for even greater collaboration, idea exchange, and the implementation of effective workforce development initiatives.

Furthermore, the NALWDB recognizes the importance of personal and professional growth and is dedicated to incorporating attendee feedback into the conference agenda. This approach aligns with our commitment to creating an event that not only addresses current workforce challenges but also supports the ongoing development and success of the Northern New Mexico community.

We look forward to the second annual Sectors Strategy Conference in April 2024, where we will once again unite stakeholders, share insights, and work together towards a resilient and thriving workforce in Northern New Mexico.

Program Initiatives Update and Challenges Faced:

Successful Initiatives:

1. **Silver Dollar Wood Products Training:** Collaborated with Silver Dollar Wood Products in Maxwell to provide customized training for five participants. The training, conducted by NM MEP, focuses on the operation of a new logging equipment at the wood factory.
2. **Support for SFCC Nursing Students:** Enrolled five SFCC nursing students, offering WIOA supportive services to address any unmet needs. Support included textbooks, laptops, scrubs, nursing shoes, stethoscopes, blood pressure sets, and penlights.
3. **SWIF Industrial Workforce Training:** Facilitated a new cohort of 11 participants (8 Adult Dislocated Workers, 3 Youth) in welding and heavy equipment operation through Southwest Indian Foundation (SWIF). The training commenced on August 29th and will conclude on November 17th.
4. **New Collar Network Partnership:** Teamed up with New Collar Network to enroll five participants in a 3D printing class, with plans for another cohort next month. Participants gain in-demand CAD design and 3D printing skills through a 12-week full-time boot camp, earning a New-Collar Network 3D Printing Technician Master Badge.
5. **RV Transportation CDL Training:** Collaborated with RV Transportation in San Miguel to provide CDL training services to 28 participants from Mora, San Miguel, and Santa Fe County.
6. **Comanche CDL Training for Rio Arriba County:** Responded to Rio Arriba County government's request for CDL training with Comanche CDL in Espanola, benefiting five employees referred to acquire necessary skills for their positions.
7. **Staffing Expansion:** Welcomed new hires, including CSA Janet Saucedo in Santa Fe, and extended offers to a CSA and WCOS Specialist in Las Vegas.

Challenges Faced:

While these initiatives demonstrate successful collaborations and positive outcomes, challenges include:

- **Limited Resources:** Facing constraints in resources, particularly in meeting the diverse needs of participants and providing necessary support services.
- **Applicant Vetting:** The need for thorough vetting of applicants for specialized programs like 3D printing and CDL training to ensure optimal outcomes.

- **Geographical Accessibility:** Overcoming logistical challenges, such as commuting, for participants from various locations to attend training programs.

Future Plans:

Our program is committed to continuing to guide participants towards self-sufficiency and supporting local businesses in acquiring the skilled workforce they need. Moving forward, we aim to strengthen partnerships with diverse agencies, businesses, and schools to position ourselves as the program of choice for all our communities. By addressing challenges and fostering collaboration, we strive to enhance the success and impact of our WIOA services in the community.

Supporting Rio Arriba County's Roads Department: WIOA Success Story

In March 2023, Rio Arriba County reached out to the local WIOA (Workforce Innovation and Opportunity Act) Career Services Area (CSA) for assistance in training their Roads Department employees for Commercial Driver's Licenses (CDL). Espanola CSA played a crucial role by processing eight applications, all from current employees requiring CDLs for compliance and continued employment within their department.

Given the absence of CDL training programs in Rio Arriba County listed on the Eligible Training Provider List (ETPL), the participants were enrolled in a BCS (Basic Career Services) activity. A certified CDL training program was identified through Comanche CDL Training and Consulting, owned and instructed solely by Ron Sapcutt. Mr. Sapcutt, upon learning about our program, graciously agreed to train the county employees.

Comanche CDL conducted the training during and after work hours using county vehicles. The cost per student was \$500 for the theory portion and \$2,000 for behind-the-wheel training. Six out of the eight employees successfully completed the training, with five obtaining their CDLs, and one awaiting the test. This initiative allowed the county to retain these employees without any out-of-pocket expenses from them or the participants.

Ron Sapcutt is actively working to get his program listed on the ETPL, ensuring that future Rio Arriba WIOA participants can obtain their CDL locally, eliminating the need to travel to Albuquerque, Taos, or Las Vegas. Both Ron Sapcutt and the County express gratitude for WIOA funding, emphasizing how the collaboration has positively impacted the community and facilitated workforce development. As of this week, there are five more employees in need of training, and WIOA applications for their training are underway. The partnership continues to empower Rio Arriba County in enhancing its workforce capabilities.

Jerome Pacheco: A WIOA Dislocated Worker Success Story in CDL Achievement

Meet Jerome Pacheco, a 21-year-old single male and dislocated worker. Unfortunately, he faced a layoff due to a lack of work but saw an opportunity to pursue a long-standing goal: obtaining his Commercial Driver's License (CDL). Jerome believed that this certification would not only aid in securing a new position within his previous company but also lead to increased earning potential.

Eager to fulfill his goal, Jerome sought assistance for financing his CDL training. After approval, he enrolled at RV's Transportation in the CDL Program. Through dedication and hard work, he successfully



completed both written and driving exams, earning a certificate for his achievements. Subsequently, Jerome went on to pass the written exam at the DMV, securing his learner's permit. The culmination of his efforts came with the excitement of passing the skills test, administered by a state-certified examiner. We take pride in announcing that Jerome Pacheco is now a proud holder of a Commercial Driver's License (CDL). This accomplishment marks a significant step toward his career aspirations. Looking forward, Jerome sets new goals, aiming to acquire additional CDL endorsements, further expanding his skill set and career opportunities. Jerome's journey showcases determination, resilience, and the successful realization of personal and professional objectives through the support of the program.

Bianca Sandoval: A WIOA Dislocated Worker Success Story

In May 2023, Bianca Sandoval approached our program seeking WIOA services after completing her RESEA appointment with DWS staff. With almost nine years of experience at a tax company, Bianca found herself laid off and uncertain about her next career move. Despite the uncertainty, she was determined to continue assisting the general public.



Upon meeting with the WIOA program, Bianca expressed a strong interest in Transitional Job Training or On-the-Job Training. Learning about a retiring staff member in the Workforce Office, she inquired about the position and sat down with the M.E.T. program staff member. M.E.T. was willing to serve as a host site, providing Bianca with a valuable opportunity. A pre-screen discussion with MET allowed WIOA to gauge her performance level, paving the way for a Transitional Job Training activity.

Bianca embarked on her training journey on June 7, 2023, receiving 300 hours of direct work experience. Throughout this period, she acquired a range of skills and gained insight into the mentorship process within the Grant. Bianca's enthusiasm and dedication caught the attention of the MET team, who encouraged her to apply for a position.

As her Transitional Job Training neared its end, Bianca received an offer for a full-time position. Her performance had impressed MET, and they were confident in her ability to contribute to the Migrant/Farmworker program. On August 11th, she successfully completed all training hours with the WIOA program, and by August 14th, she commenced her role as a full-time "Client Service Representative" with the M.E.T. program.

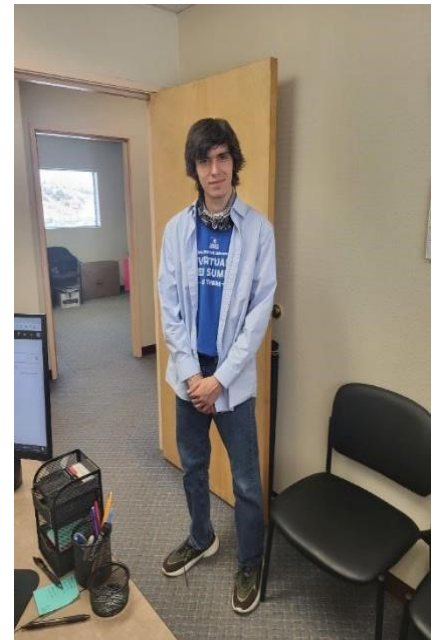
Bianca's swift reentry into the workforce is a testament to her dedication and the effectiveness of WIOA services. She expresses joy and gratitude for the support received from the entire Workforce team. Bianca's success story exemplifies the positive impact of WIOA programs in facilitating career transitions and empowering individuals to quickly rejoin the workforce.

Out of School Youth Staff in Gallup: Isiah Goldberg McKinley's Success Story

Isiah Goldberg McKinley is a remarkably humble individual with a strong interest in the positive aspects of life. A high school graduate, Isiah explored various jobs in different areas of the state to discover his true interests. His most recent job as a dishwasher at a lavish out-of-state casino made him realize that it wasn't the best fit for him at the time. Upon returning to New Mexico, he embarked on a journey to find work and purpose in the workforce, aiming for a fulfilling goal that would enhance his personal experiences while staying close to home.

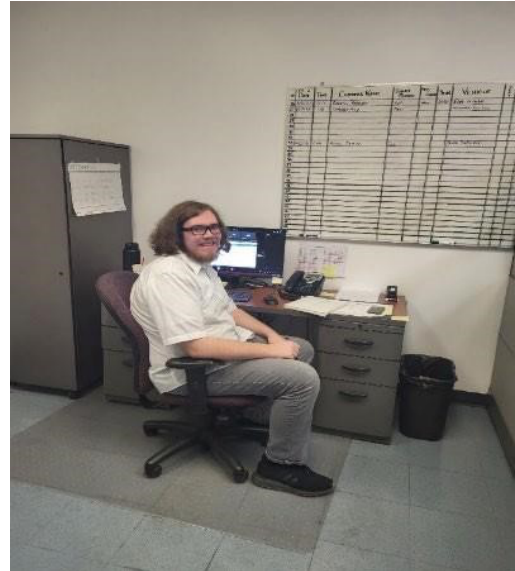
Seeking opportunities, Isiah visited the NM Workforce Connection, where I had the chance to connect with him and discuss his current situation. Through our conversation, we identified his interest in working with children and adolescents within his age group. As a result, we placed him at the Boys & Girls Club of Gallup, a place he had spent time at during his youth. There, he gained valuable experience in organizing events, leading, promoting interest in recreational activities, and managing daily operations.

Isiah excelled in this work environment, and his efforts were recognized by the CEO of the organization. Following his successful work experience, he was hired as a Youth Mentor, dedicating 25 hours per week to supporting the youth in his community and earning a wage of \$13.00 per hour. Isiah expresses gratitude for the opportunity provided, allowing him to explore a new venture in an area he never thought he would enjoy so much. His journey serves as an inspiring example of resilience, adaptability, and the positive impact that meaningful work can have on one's life.



Joseph Neff Career A Out of School Youth Success Story

Joseph, a high school graduate, sought a new opportunity to grow and advance in the workforce, despite having limited prior work experience, primarily in customer service at a music shop in Oklahoma. While he had a passion for music, Joseph also expressed a profound interest in Information Technology and Data & Information. His journey took him to the NM Workforce One Stop location in Gallup, where he explored program opportunities in the area after attending a recent Career Event.



In conversation with Joseph, we delved into ideas about his ideal job. Coincidentally, I had a meeting with the Marketing Manager of Champion Ford, a local car dealership, during that week. The marketing team was looking for candidates to track website activity and follow up with customers regarding inquiries on new purchases. Intrigued by the opportunity, Joseph expressed interest.

Joseph was then placed into a Work Experience role as a Marketing Strategist at Champion Ford. Here, he learned about managing tracking and reporting, monitoring search-related activity on the company website, and providing analysis to Marketing Executives. His role became pivotal in driving inquiries into purchases, setting appointments for dealer inquiries, participating in online marketing strategies, and optimizing website exposure.

Impressively, Joseph excelled in his role, and Champion Ford recognized him as an asset to their Marketing team. He is now employed at the location, starting with a wage of \$12.50 per hour. Upon completing the FORD Vehicle Training Program in his new role, Joseph aims to maximize his earning potential. He will also continue as a co-enrollment in the WIOA Adult Program, participating in an On-the-Job Training Contract to support Champion Ford in his ongoing training and future success in the workforce. Joseph's journey exemplifies the transformative power of seizing opportunities and aligning one's interests with a fulfilling career path.

Performance

	Adult	Dislocated Worker	Youth
Enrolled	88	26	37
Exited	7	0	1
Carry Over	141	49	73
Served (Enrolled + Carry Over)	229	75	110

	Participants Served		
	Adult	Dislocated Worker	Youth
Eligible Veterans	1	4	0
Individuals with a Disability	4	0	17
Displaced homemakers	1	1	0
Low-income individuals	56	13	36
Older individuals	7	6	0
Ex-offenders	0	0	0
Homeless individuals or runaway youth	1	0	2
Current or former foster care youth	0	0	0
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	0	0	0
Eligible migrant and seasonal farmworkers	0	0	0
Exhausting TANF within 2 years (Part A Title IV of the Social Security Act)	0	0	0
Single parents (Including single pregnant women)	5	1	1
Long-term unemployed (27 or more consecutive weeks)	5	2	0

	Title I	Title II	Title III	Title IV
Enrolled	151	729	1823	121
Exited	8	48	195	114
Carry Over	253	992	468	1295
Served (Enrolled + Carry Over)	404	1721	2291	1416

	Adult			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	75	75	100%	Exceed
Median Wages in Q2:	7,972.09	7,100	112.28%	Exceed
Employed in Q4 Rate:	68.29	75	91.06%	Meet
Credential Attainment Rate:	52.63	67	78.55%	Fail
Measurable Skills Gains Rate:	66.08	65	101.66%	Exceed

	Dislocated Worker			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	93.33	70	133.33%	Exceed
Median Wages in Q2:	8,695.77	7,650	113.67%	Exceed
Employed in Q4 Rate:	66.67	73	91.32%	Meet
Credential Attainment Rate:	76.92	60	128.21%	Exceed
Measurable Skills Gains Rate:	61.7	62	99.52%	Meet

	Youth			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	76.77	66	116.31%	Exceed
Median Wages in Q2:	3,413.96	3,400	100.41%	Exceed
Employed in Q4 Rate:	71.43	65	109.89%	Exceed
Credential Attainment Rate:	50	50.5	99.01%	Meet
Measurable Skills Gains Rate:	61.84	51.5	120.08%	Exceed

Fiscal

Adult	FY 23	PY 23	FY 24	Total
Total Allocation	\$ 430,164.90	\$355,928.71	\$1,646,890.00	\$2,432,983.61
Total Budgeted	\$430,164.90	\$355,928.71	\$1,354,596.19	\$2,140,688.80
Total Expenditures-Year to Date	\$357,551.76	-	-	\$357,551.76
Total Admin Expenditures-Year to Date	\$49,970.94	-	-	\$49,970.94
Total Expenditures-1 st Quarter	\$357,551.76	-	-	\$357,551.76
Total Admin Expenditures-1 st Quarter	\$49,970.94	-	-	\$49,970.94
Total Support Services Expenditures	\$6,562.59	-	-	\$6,562.59
Transportation Assistance		-	-	-
Child and Dependent Care		-	-	-
Housing Assistance	-	-	-	-
Educational Testing Assistance	-	-	-	-
Legal Aid Services	-	-	-	-
Reasonable Accommodations	-	-	-	-
Referrals to Healthcare	-	-	-	-
Community Service Linkage	-	-	-	-
Work Attire and Work Related Tools	-	-	-	-
Books, Fees and School Supplies	-	-	-	-
Employment and Training Related Fees	-	-	-	-
Needs Related Payments	\$6,562.59	-	-	\$6,562.59
Total Training Services Expenditures	\$174,810.17	-	-	\$174,810.17
Individual Training Accounts	\$61,977.38	-	-	\$61,977.38
Customized Training	-	-	-	-
Incumbent Worker Training	-	-	-	-
On the Job Training	\$69,511.69	-	-	\$69,511.69
Basic Career Services	-	-	-	-
Work Experience	\$43,321.10	-	-	\$43,321.10
Internship	-	-	-	-
Total Career Services Expenditures	\$126,208.06	-	-	\$126,208.06

Adult	FY 23	PY 23	FY 24	Total
Expenditure Percentage	83.12%	83.12%	0.00%	14.70%
Work Experience Expenditure Percentage	12.12%	12.12%	0.00%	

Were funds transferred to Dislocated Worker? Y N

Dislocated Worker	FY 23	PY 23	FY 24	Total
Total Allocation	\$740,489.57	\$459,470.29	\$1,451,722.94	\$2,651,682.80
Total Budgeted	\$740,489.57	\$420,265.75	\$153,142.56	\$1,313,897.85
Total Expenditures-Year to Date	\$123,787.92	-	-	\$123,787.92
Total Admin Expenditures-Year to Date	\$17,300.43	-	-	\$17,300.43
Total Expenditures-1 st Quarter	\$123,787.92	-	-	\$123,787.92
Total Admin Expenditures-1 st Quarter	\$17,300.43	-	-	\$17,300.43
Total Support Services Expenditures	\$1,646.93	-	-	\$1,646.93
Transportation Assistance	-	-	-	-
Child and Dependent Care	-	-	-	-
Housing Assistance	-	-	-	-
Educational Testing Assistance	-	-	-	-
Legal Aid Services	-	-	-	-
Reasonable Accommodations	-	-	-	-
Referrals to Healthcare	-	-	-	-
Community Service Linkage	-	-	-	-
Work Attire and Work Related Tools	-	-	-	-
Books, Fees and School Supplies	-	-	-	-
Employment and Training Related Fees	-	-	-	-
Needs Related Payments	\$1,646.93	-	-	\$1,646.93
Total Training Services Expenditures	\$19,837.12	-	-	\$19,837.12
Individual Training Accounts	\$6,092.24	-	-	\$6,092.24
Customized Training	-	-	-	-
Incumbent Worker Training	-	-	-	-
On the Job Training	\$3,780.00	-	-	\$3,780.00
Basic Career Services	-	-	-	-
Work Experience	\$9,964.88	-	-	\$9,964.88
Internship	-	-	-	-
Total Career Services	\$85,003.44	-	-	\$85,003.44

Dislocated Worker	FY 23	PY 23	FY 24	Total
Expenditure Percentage	16.72%	0.00%	0.00%	4.67%
Work Experience Expenditure Percentage	8.05%	0.00%	0.00%	

Were funds transferred to Adult? Y N

Transfer amount:

Date of Transfer:

Transfer Justification:

Youth		PY 22	PY 23	Total
Total Allocation		\$414,434.55	\$1,347,448.06	\$1,761,882.61
Total Budgeted		\$414,434.55	\$932,978.80	\$1,347,413.35
Total Expenditures		\$300,569.44	-	\$300,569.44
Total Admin Expenditures		\$42,007.16	-	\$42,007.16
Total Expenditures-1 st Quarter		\$300,569.44	-	\$300,569.44
Total Admin Expenditures-1 st Quarter		\$42,007.16	-	\$42,007.16
Total Support Services Expenditures		\$4,092.04	-	\$4,092.04
Transportation Assistance		-	-	-
Child and Dependent Care		-	-	-
Housing Assistance		-	-	-
Educational Testing Assistance		-	-	-
Legal Aid Services		-	-	-
Reasonable Accommodations		-	-	-
Referrals to Healthcare		-	-	-
Community Service Linkage		-	-	-
Work Attire and Work Related Tools		-	-	-
Books, Fees and School Supplies		-	-	-
Employment and Training Related Fees		-	-	-
Needs Related Payments		\$4,092.04	-	\$4,092.04
Total Training Services Expenditures		\$134,316.36	-	\$134,316.36
Individual Training Accounts		\$10,104.62	-	\$10,104.62
Customized Training		-	-	-
Incumbent Worker Training		-	-	-
On the Job Training		-	-	-
Basic Career Services		-	-	-
Work Experience		\$124,211.74	-	\$124,211.74
Participant Incentives		-	-	-
Internship		-	-	-
Total Career Services Expenditures		\$120,153.88	-	\$120,153.88

Total Out-of-School Expenditures		\$175,666.95	-	\$175,666.95
Total In-School Expenditures		\$82,895.33	-	\$82,895.33

Youth	PY 22	PY 23	Total
Expenditure Percentage	72.53%		17.06%
Out-of-School Expenditure Percentage	58.44%		9.97%
Work Experience Expenditure Percentage	41.33%		7.05%