

Exhibit G LWDB Quarterly Report

Administration

Region: Northern Area Workforce Development Board

Local Board Meeting
 Date: 10/18/2023
 Time: 1:30 pm

Public Notice Published
 Date: 10/4/2023
 Time: 9:00 am

Agenda Posted
 Date: 10/12/2023
 Time: 2:20 pm

Quorum met? Y N

Draft Meeting Minutes Published
 Date: 10/31/2023

Approved Meeting Minutes Published
 Date: _____

Chief Elected Officials Board Meeting
 Date: _____
 Time: _____

Public Notice Published
 Date: _____
 Time: _____

Agenda Posted
 Date: _____
 Time: _____

Quorum met? Y N

Draft Meeting Minutes Published
 Date: _____

Approved Meeting Minutes Published
 Date: _____

Continuing Education Credits

	Hours Required	Hours Completed
Administrative Entity Staff		64
Fiscal Agent Staff		16
One Stop Operator Staff		25.5
Board Members		147.5

NALWDB Continued Education Units (CEU's) PY23- 2nd Quarter

Name	Role	Training	Hours Completed
Kevin Boyar	AE Staff	2023 New Mexico Workforce Conference	8
Amber Gomez	AE Staff	2023 New Mexico Workforce Conference	8
Lisa Ortiz	Executive Director	2023 New Mexico Workforce Conference	8
Lisa Ortiz	Executive Director	Good Jobs, Great Cities Academy Symposium	6
Lisa Ortiz	Executive Director	2023 Youth Symposium	12
Barney Trujillo	AE Staff	2023 New Mexico Workforce Conference	8
Barney Trujillo	AE Staff	Good Jobs, Great Cities Academy Symposium	6
Brittany Valencia	AE Staff	2023 New Mexico Workforce Conference	8
Total :			64

Name	Role	Training	Hours Completed
Floyd Archuleta	Board Member	2023 New Mexico Workforce Conference	8
Sarah Boisvert	Board Member	2023 New Mexico Workforce Conference	8
Sarah Boisvert	Board Member	2023 Youth Symposium	16
Rebecca Estrada	Board Member	2023 New Mexico Workforce Conference	8
Rebecca Estrada	Board Member	Good Jobs, Great Cities Academy Symposium	6
Rebecca Estrada	Board Member	Los Alamos National Laboratory for a Community Conversation with	1.5
Vince Howell	Board Member	2023 New Mexico Workforce Conference	8
Kristen Krell	Board Member	2023 New Mexico Workforce Conference	8
Mario Lucero	Board Member	2023 New Mexico Workforce Conference	8
Pablo Lujan	Board Member	2023 New Mexico Workforce Conference	8
Jolene Nelson	Board Member	2023 New Mexico Workforce Conference	8
Lorenzo Reyes	Board Member	2023 New Mexico Workforce Conference	8
David Romero	Board Member	2023 New Mexico Workforce Conference	8
David Romero	Board Member	2023 Youth Symposium	16
Joseph Weathers	Board Member	2023 New Mexico Workforce Conference	8
Eileen Yarborough	Board Member	2023 New Mexico Workforce Conference	8
Eileen Yarborough	Board Member	New Mexico Manufacturing Day	4
Eileen Yarborough	Board Member	Outdoor Economics Conference	8
Total:			147.5

Name	Role	Training	Hours Completed
Rick Sandoval	Fiscal Agent	Preparation, Compilation, and Review-Update	4
Rick Sandoval	Fiscal Agent	Internal Control: Understanding and Testing-2023	4
Rick Sandoval	Fiscal Agent	Accounting Industry Update	8
Total:			16

Name	Role	Training	Hours Completed
Ericka Van Eckhoutte	One Stop Operator	2023 New Mexico Workforce Conference	8
Ericka Van Eckhoutte	One Stop Operator	2023 Youth Symposium	16
Ericka Van Eckhoutte	One Stop Operator	Los Alamos National Laboratory for a Community Conversation with Mora and San Miguel	1.5
Total:			25.5

Sector Strategies

The 2024 Northern Area Conference organized by the Northern Board's Sector Strategy and strategic planning committees is shaping up to be an important event. The conference, scheduled for April at the El Dorado Hotel, is designed to bring together key stakeholders, major businesses, and participants from the northern region.

The primary focus of the conference will be on discussing challenges and opportunities related to the Workforce Innovation and Opportunity Act (WIOA). This aims to enhance the workforce system in the northern region by providing various employment and training services. As the committees begin preparations, they likely intend to address current issues, share best practices, and explore ways to optimize the implementation of WIOA in the northern area.

Additionally, the conference is set to delve into topics related to educational apprenticeship/hybrid training and hands-on training. This suggests a comprehensive approach to workforce development, emphasizing not only theoretical education but also practical skills and experience. It aligns with the broader goals of WIOA, which seeks to improve the quality of the workforce by promoting innovative training methods and fostering collaboration between educational institutions and businesses.

By gathering major northern businesses and participants, the conference provides a platform for networking, collaboration, and the exchange of ideas. This kind of event can contribute significantly to regional economic development, as it facilitates partnerships between employers and educational institutions, fostering a skilled and adaptable workforce.

As the preparations for the conference progress, the committees will be working on agenda, keynote speakers, and breakout sessions that will be offered. These elements will provide further insights into the specific topics that will be covered and the expertise that will be brought to the table.

Overall, the 2024 Northern Area Conference seems poised to play a pivotal role in shaping the workforce landscape in the northern region by addressing WIOA challenges, exploring educational training methods, and promoting hands-on training for a more robust and skilled workforce.

WIOA Updates

Success

In the second quarter of our Workforce Innovation and Opportunity Act (WIOA) initiatives, our collaborative efforts with Silver Dollar Wood Products in Maxwell resulted in successful customized training for five participants, focusing on the operation of a new logging equipment at the wood factory. Concurrently, we addressed broader community needs by enrolling five nursing students from Santa Fe Community College, with WIOA providing crucial support in the form of textbooks, laptops, scrubs, nursing shoes, stethoscopes, blood pressure sets, and penlights.

Our commitment to workforce development remains strong, evident in the initiation of a new cohort of 11 participants in the Southwest Indian Foundation (SWIF) Industrial Workforce Training program. This initiative, focusing on welding and heavy equipment operation, contributes significantly to skill development within the community. Additionally, through our partnership with the New Collar Network, we enrolled participants in a 3D printing class, emphasizing cutting-edge training opportunities and in-demand CAD design and 3D printing skills.

In addressing specific workforce needs, we facilitated CDL training services for 28 participants in Mora, San Miguel, and Santa Fe County, collaborating with RV Transportation. Additionally, Comanche CDL in Espanola is providing CDL training for five Rio Arriba County government employees.

Our staffing efforts include welcoming CSA Janet Saucedo in Santa Fe, with ongoing recruitment for positions in Las Vegas. As the designated WIOA service provider, our program remains dedicated to guiding participants toward self-sufficiency and supporting local businesses in acquiring the workforce they need. Future plans involve strengthening partnerships with various agencies, businesses, and schools, with the ultimate goal of becoming the program of choice for all communities we serve.

Excitingly, new partnerships have been forged with Simply Solid LLC, Hacienda Building Center, Pat Romero Feed and Supply, Champion Ford, and others, demonstrating our commitment to expanding our reach and making a meaningful impact within the community through collaborative workforce development.

Additionally, in every location, our participation in at least one in-house event and one community impact event, unrelated to workforce initiatives, showcases the NMWFC and NALWDB brands as valuable contributors to the community. These events exemplify our

commitment to providing support and resources that lead to higher community and individual impact and success.

Recognizing opportunities for improvement, we are focused on enhancing branding initiatives, increasing partner collaboration, and refining data collection methods. Updates to our Operating System (OS) policy have been pivotal in defining roles and responsibilities, empowering our Area Managers. New sign-in event forms, as well as pre and post-event forms, contribute to meticulous data collection and inform data-driven decisions for future events.

The diverse and impactful events across various locations underscore our commitment to community engagement, contributing to the overall success and well-being of individuals and organizations in the regions we serve.

Challenges

In the northern region, WIOA (Workforce Innovation and Opportunity Act) initiatives face notable challenges, particularly concerning staffing issues in the Santa Fe and Espanola areas. These challenges stem from the prevalence of government jobs in the region, which often offer higher salaries compared to positions within workforce development programs. The allure of competitive salaries and benefits in government roles can make it difficult for WIOA service providers to attract and retain skilled professionals in Santa Fe and Espanola, creating a potential barrier to the effective implementation of workforce development programs.

To address these challenges, WIOA initiatives in the northern region may need to implement strategic recruitment and retention efforts. This could involve offering competitive salaries, professional development opportunities, and comprehensive benefits packages to attract and retain skilled staff members. Collaborative partnerships with local educational institutions and training programs may also be explored to develop a pipeline of qualified individuals interested in contributing to workforce development efforts.

Quarter 2 PY 23

Success Stories

Leon Lujan

Adult

Leon came into the Las Vegas Workforce Connection Center seeking a transitional jobs training services, he applied and qualified for WIOA services. He met with a CSA to determine a good training site. The Mora National Fish Hatchery caught attention, this is where he started his TJT on October 20, 2023, and completed his internship on December 26, 2023. During his tenure, Leon participated in routine hatchery operations and the daily care of threatened Gila Trout. Leon assisted with daily cleaning of tanks, daily feeding, moving fish, maintenance, preparing fish for distribution, and completing monthly sample counts. Leon had the opportunity to travel to the Gila Wilderness and assisted with stocking Gila Trout into Black Canyon Creek for recovery purposes. Overall, Leon did an amazing



job during his internship and his positivity, enthusiasm, dedication, constantly asking questions to continue learning, his can-do attitude, and his willingness to help. This helped lead him to success with the fish hatchery and eventually full-time employment with the Forestry. His Project Leader/Supervisor Daniel had nothing but wonderful things to say about Leon. “We greatly appreciated all his hard work and his contributions towards Gila Trout recovery efforts! Thank you, Leon!” expressed by the Project Manager.

Silver Dollar Wood Products

Participants: Filadelfio Chavez, Gregorio Chaves, Hilario Villanueva, Prudencio Villanueva, Trent Deines

Customized Training

Joshua Ryff – Adult

On October 17, 2023, five employees from Silver Dollar Wood Products completed a customized training with support from WIOA funding. The company was able to purchase an HVS-400 machine, which is a new product for the sawmill that will allow them to speed up their process and better assist their community and overall profit margin. After purchasing the equipment, the business owner realized that he did not understand how to run the machinery and that all his workers would need to be trained on the equipment. HELPNM was able to work with Premier Tech for a 3-day class to teach, certify, and train workers to use new piece of machinery.

Silver Dollar wood products also was able to partner with HELPNM through an On-the-Job Training contract for Joshua Ryff. Joshua is currently working at Silver Dollar Wood Products. Joshua is a single father and has six children. At his previous job, he was unable to be home with his children as he was traveling throughout the region. Due to his family situation Joshua decided that he needed to be closer to his family but struggled to find employment in his small town of Maxwell NM. With the help of WIOA funding, Joshua was able to find a job at Silver Dollar Wood Products through an OJT contract and is now able to help more with his family.

Noe Medrano

Dislocated Worker

Noe, a single father of three, was employed as a Project Manager at PVIC Holdco LLC for nine years before the company shut down and laid off. He was making a significant income of \$29.00 an hour, which he used to support his family. After being laid off, Noe started applying for jobs, and during the application process, he realized that most of the companies he was interested in required a Commercial Driver's License. Therefore, he decided to enroll in the CDL program at the School of Energy at San Juan College as a student, using the ITA program through WIOA funding.

Noe's journey to obtain his Commercial Driver's License (CDL) was a challenging yet rewarding one and after completing an intensive eight-week CDL program, he earned his certificate of completion and CDL. Mr. Medrano had the option to choose from three companies to work for and ultimately decided to join Trinity Services and Innovation LLC in Aztec, NM. His first assignment with the company was participating in the Harvest project for NAPI, where he loaded a considerable amount of material and was the biggest load he had handled during his new employment in the late fall of 2023. Despite the demanding job, Noe was happy to be employed and eager to learn more.



Noe's hourly wage varies from \$22 to \$26, depending on his workload, and he is entitled to benefits for himself and his family and plans to take advantage of our educational training services to add more endorsements to his CDL license, such as passenger endorsement. Mr. Medrano is optimistic about his future and confident about finding employment opportunities that match his skill set.

Aryanah Jim

Out of School Youth/Adult

Aryanah J. is a High School Graduate with limited work experience in Customer Service. She was working with a local Jewelry Supply Company after completing school for one year. Aryanah felt she was well versed in meeting the needs of customers and acquainting them with the goods and services offered by the company. She felt the desire to explore options that would offer an opportunity to advance in skill and knowledge in an area that would provide personal and professional growth.



Aryannah heard about the WIOA Youth Program from a friend who had the most positive experience as a participant and decided to seek a new alternative in the workforce. She expressed her desire to grow into a position that was more sustainable and worthwhile to her efforts in maintaining her current living. Our CSA was able to place her at the newly opened Champion Ford location in Gallup where she began a work experience as an Administrative Office Assistant and was able to learn about the basic run of office, communication with others, maintaining and updating files, business transactions and learning how to disseminate and explain information.

Aryannah performed so well in her position that her efforts were noticed by those she encountered in the upper management level of the company and became an asset to the agency and Champion Ford, they chose to continue working with her in a permanent placement as the key contact person for all business inquiries. Aryannah continued as a co-enrollment in the Adult On-the-Job Training Program and is paid \$12.25/hr., until she completes the Ford Focused Training Course. Upon completion, she will advance in pay and be able to create a new stance in her newfound interest in managing a customer base and is excited about the advances that were created for her and the chance to work in a professional environment that remains rewarding.

Alana Leuppe.

In-School Youth



Alana L. is a College Student studying Public Education at Ft. Lewis College, based in Durango, Colorado. She is attending full-time this year online and is a second-year student in the program. During the winter season, she has worked as a Lift Operator at Purgatory Ski Resort where she was able to gain a vast amount of experience that has allowed her to work in a fast-paced, exciting environment. She remains very active as a student and hopes to return to in person learning in the Summer 2024.

Alana is a very upbeat and inquisitive person, she has direction and drive the helped to maintain her perseverance up to this point in life. She found out about the WIOA program from a friend who was working with the Youth Program and decided to seek further information at the local One-Stop office. Upon applying, she and I

had the discussion about the direction she was moving. We were able to concentrate on an occupation that would allow her to grow into her Customer Service and Organizational Skills. This was a chosen factor that she believed she would apply to any future work situation.

Alana was placed at the Gallup CDL Training location where they needed an Administrative Office Assistant. She began the Work Experience and began a new journey in a professional work setting. Throughout the time in the program, she maintained contact, provided updates on her successes and welcomed feedback on progress to support her role. I referred Alana to the State Pre-Apprenticeship Program to continue toward her training goal, and she was accepted one week after exiting the WIOA Youth Program. The Pre-apprenticeship Program will allow her to work an additional 400 hrs. earning a wage of \$15.90/hr. to support her while she is learning. Alana is extremely grateful for the opportunity and feels confident in her stance in her position!

Performance

	Adult	Dislocated Worker	Youth
Enrolled	43	3	15
Exited	15	5	4
Carry Over	171	51	60
Served (Enrolled + Carry Over)	214	54	75

	Participants Served		
	Adult	Dislocated Worker	Youth
Eligible Veterans	8	4	0
Individuals with a Disability	7	2	16
Displaced homemakers	2	1	0
Low-income individuals	144	28	74
Older individuals	17	11	0
Ex-offenders	1	0	1
Homeless individuals or runaway youth	3	1	2
Current or former foster care youth	0	0	0
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	3	0	0
Eligible migrant and seasonal farmworkers	0	0	0
Exhausting TANF within 2 years (Part A Title IV of the Social Security Act)	0	0	0
Single parents (Including single pregnant women)	14	4	1
Long-term unemployed (27 or more consecutive weeks)	9	3	1

	Title I	Title II	Title III	Title IV
Enrolled	59	252	1617	107
Exited	24	333	443	115
Carry Over	269	953	505	1302
Served (Enrolled + Carry Over)	328	1205	2122	1409

	Adult			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	72.22	75%	96.30	Meet
Median Wages in Q2:	8150.23	\$7,100	114.79	Exceed
Employed in Q4 Rate:	77.63	75%	103.51	Exceed
Credential Attainment Rate:	66.04	67%	98.56	Meet
Measurable Skills Gains Rate:	55.87	65%	85.95	Fail

	Dislocated Worker			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	77.50	70%	110.71	Exceed
Median Wages in Q2:	8011.00	\$7,650	104.72	Exceed
Employed in Q4 Rate:	76.67	73%	105.02	Exceed
Credential Attainment Rate:	66.67	60%	111.11	Exceed
Measurable Skills Gains Rate:	69.23	62%	111.16	Exceed

	Youth			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	72.00	66%	109.09	Exceed
Median Wages in Q2:	4423.84	\$3,400	130.11	Exceed
Employed in Q4 Rate:	67.14	65%	103.3	Exceed
Credential Attainment Rate:	60.42	50.50%	119.64	Exceed
Measurable Skills Gains Rate:	66.13	51.50%	128.41	Exceed

Dislocated Worker		PY 22	FY 23	PY 23	FY 24	Total
Total Allocation			740,489.57	459,470.29	1,451,722.94	2,651,682.80
Total Budgeted			740,489.57	420,265.72	153,142.56	1,313,897.85
Total Expenditures			340,113.37	355.29	56,408.86	396,877.52
Total Admin Expenditures				355.29	56,408.86	56,764.15
Total Support Services Expenditures			1,387.21			1,387.21
Transportation Assistance						
Child and Dependent Care						
Housing Assistance						
Educational Testing Assistance						
Legal Aid Services						
Reasonable Accommodations						
Referrals to Healthcare						
Community Service Linkage						
Work Attire and Work Related Tools						
Books, Fees and School Supplies						
Employment and Training Related Fees						
Needs Related Payments			1,387.21			1,387.21
		PY 22	FY 23	PY 23	FY 24	Total
Total Training Services Expenditures			102,853.98			102,853.98
Individual Training Accounts			67,737.51			67,737.51
Customized Training						
Incumbent Worker Training						
On the Job Training			14,897.92			14,897.92
Work Experience			20,218.55			20,218.55
Internship						
Total Career Services			128,718.69			128,718.69

Dislocated Worker	PY 22	FY 23	PY 23	FY 24	Total
Expenditure Percentage	%	45.93%	0.08%	3.89%	14.97%
Work Experience Expenditure Percentage		8.68%			

Were funds transferred to Dislocated Worker? Y N

Transfer amount: Date of

Transfer:

Transfer Justification:

Fiscal

Adult	PY22	FY 23	PY 23	FY 24	Total
Total Allocation		430,164.90	355,928.71	1,646,890.00	2,432,983.61
Total Budgeted		430,164.90	355,928.71	1,354,595.19	2,140,688.80
Total Expenditures		430,164.90	323,177.70	420,355.48	1,173,698.08
Total Admin Expenditures		54,936.44	49,099.70	0	104,036.14
Total Support Services Expenditures		5,054.20			5,054.20
Transportation Assistance					
Child and Dependent Care					
Housing Assistance					
Educational Testing Assistance					
Legal Aid Services					
Reasonable Accommodations					
Referrals to Healthcare					
Community Service Linkage					
Work Attire and Work Related Tools					
Books, Fees and School Supplies					
Employment and Training Related Fees					
Needs Related Payments		5,054.20			5,054.20
	PY22	FY 23	PY 23	FY 24	Total
Total Training Services Expenditures		62,593.44	174,671.35	290,932.01	528,196.80
Individual Training Accounts				290,932.01	290,932.01
Customized Training					
Incumbent Worker Training					
On the Job Training		62,593.44	116,926.88		179,520.32
Work Experience			57,744.47		57,744.47
Basic Career Services					
Total Career Services Expenditures			100,072.65	129,423.47	229,496.12

Adult	PY22	FY 23	PY 23	FY 24	Total
Expenditure Percentage	%	100%	90.80%	25.52%	48.24%
Work Experience Expenditure Percentage	0	0	0	0	0

Were funds transferred to Dislocated Worker? Y N

Transfer amount: N/A

Date of Transfer:

Transfer Justification:

Youth	PY22	FY23	PY 23	FY24	Total
Total Allocation	414,434.55		1,347,448.06		1,761,882.61
Total Budgeted	414,434.55		932,978.80		1,347,413.35
Total Expenditures	414,434.55		171,288.93		585,723.48
Total Admin Expenditures	19,410.29		55,770.58		75,180.87
Support Services Expenditures					
	PY22	FY23	PY 23	FY24	Total
Total Support Services Expenditures	1,931.51				1,931.51
Transportation Assistance					
Child and Dependent Care					
Housing Assistance					
Educational Testing Assistance					
Legal Aid Services					
Reasonable Accommodations					
Referrals to Healthcare					
Community Service Linkage					
Work Attire and Work Related Tools					
Books, Fees and School Supplies					
Employment and Training Related Fees					
Needs Related Payments	1,931.51				1,931.51
Training Services Expenditures					
	PY22	FY23	PY23	FY24	Total
Total Training Services Expenditures	73,973.94				73,973.94
Individual Training Accounts	23,310.00				23,310.00
Customized Training					
Incumbent Worker Training					
On the Job Training					
Work Experience	50,663.94				50,663.94
Internship					
Participant Incentives					
Total Career Services	60,556.53		115,518.35		176,074.88
Out-of-School Expenditures					
	PY22	FY23	PY23	FY24	Total
Total Out-of-School Expenditures	87,090.03		73,723.81		160,813.84
Total In-School Expenditures	49,371.95		41,794.54		91,166.49

Youth	PY22	FY23	PY23	FY24	Total
Expenditure Percentage	100%		12.71%		33.24%
Out-of-School Expenditure Percentage	63.82%		49.58%		9.13%
Work Experience Expenditure Percentage	37.13%		0%		2.88%