## Exhibit G NALWDB Quarterly Report

## Administration

Region: Northern Area Workforce Development Board

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Local Board Meeting Date: 5/10/24		Chief Date: 6
Time: <u>10:00am</u>		Time:
Public Notice Published		Public
Date: 5/3/24		Date:
Time: 9:00am		Time:
Agenda Posted		Agend
Date: 5/6/24		Date:
Time: 2:30pm		Time:
Quorum met?		Quoru
Draft Meeting Minutes Published		Draft l
Date: 5/23/24		Date:
Approved Meeting Minutes Published		Appro
Date: 6/10/24		Date:

Chief Elected Officials Board Meeting
Date: 6/13/24
Time: 10:00am

Public Notice Published
Date: 6/5/24
Time: 9:00am

Agenda Posted
Date: 6/10/24
Time: 9:00am

Quorum met? Y N

Draft Meeting Minutes Published
Date: 6/27/24
Approved Meeting Minutes Published
Date: 6/28/24

Local Board Meeting Date: 6/10/24 Time: 10:00am	Chief Elected Officials Board Meeting Date: 6/28/24 Time: 10:00am
Public Notice Published Date: 5/16/24 Time: 9:00am	Public Notice Published Date: 6/20/24 Time: 9:00am
Agenda Posted Date: 6/6/24 Time: 9:00am	Agenda Posted Date: 6/25/24 Time: 9:30am
Quorum met?	Quorum met?
Draft Meeting Minutes Published Date: 6/25/24  Approved Meeting Minutes Published Date: 6/27/24	Draft Meeting Minutes Published Date: 7/12/24 Approved Meeting Minutes Published Date:

Local Board Meeting Date: 6/27/24 Time: 10:00am
Public Notice Published Date: 6/11/24 Time: 9:00am
Agenda Posted Date: 6/24/24 Time: 9:00am
Quorum met?
Draft Meeting Minutes Published Date: 7/11/24
Approved Meeting Minutes Published Date:

## Continuing Education Credits

	Hours Required	Hours Completed
Administrative Entity Staff		81
Fiscal Agent Staff		0
One Stop Operator Staff		11.5
Board Members		187.5

Name	Role	Training	<b>Hours Completed</b>
Kevin Boyar	AE Staff	Northern Region Workforce Professional Development Conference 2	11.5
Amber Gomez	AE Staff	Northern Region Workforce Professional Development Conference 2	11.5
Lisa Ortiz	Executive Director	Northern Region Workforce Professional Development Conference 2024	11.5
Lisa Ortiz	Executive Director	Fiscal Management Virtual Academy	8
Lisa Ortiz	Executive Director	NMP 212: NM Public Procurement Update & Hot Topics	3
Lisa Ortiz	Executive Director	NMP 213: NM Public Procurement Workshop	3
Lisa Ortiz	Executive Director	WIN 2024 Convening	6
Barney Trujillo	AE Staff	Northern Region Workforce Professional Development Conference 2024	11.5
Brittany Valencia	AE Staff	Northern Region Workforce Professional Development Conference 2024	11.5
Brittany Valencia	AE Staff	IET	3.5
Total :			81
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Name	Role	Training	Hours Completed
Floyd Archuleta	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Krutik Bhakta	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Sarah Boisvert	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Rebecca Estrada	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Vince Howell	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Kristen Krell	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Mario Lucero	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Jolene Nelson	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Lorenzo Reyes	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Lorenzo Reyes	Board Member	Rual Pathways Project Conference	24
Lorenzo Reyes	Board Member	New Mexico Oil and Gas Association - Economic Outlook	2
David Romero	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Art Sparks	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Joseph Weathers	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Eileen Yarborough	Board Member	Northern Region Workforce Professional Development Conference 2024	11.5
Eileen Yarborough	Board Member	Prewitt Industrial Park Stakeholder Roundtable	3
Eileen Yarborough	Board Member	NMIDEA Summer Meeting	8
Eileen Yarborough Total:	Board Member	NMEDD/LEADS Orientation	187.5
TOtal.			107.5
Name	Role	Training	<b>Hours Completed</b>
T-1-1.			
Total:			0
Name	Role	Training	<b>Hours Completed</b>
Ericka Van Eckhoutt	e One-Stop Operator	Northern Region Workforce Professional Development Conference 2024	11.5
Total:			11.5

## **Sector Strategies**

The insights and momentum gained from the 2024 Northern Region Workforce Development Conference allowed us to make significant strides in Quarter 4. By focusing on sector-based strategies, enhancing cross-agency collaboration, and integrating workforce development with broader regional priorities, we successfully addressed the challenges of the quarter and laid the foundation for continued progress in our community.

#### **Key Outcomes and Strategic Focus in Quarter 4:**

- 1. **Enhanced Cross-Agency Collaboration**: During Quarter 4, we prioritized strengthening partnerships with key stakeholders, including the Department of Vocational Rehabilitation, New Mexico Higher Education Department, and Department of Workforce Solutions. These collaborations were pivotal in aligning resources and efforts to effectively address regional workforce needs.
- Sector-Based Approaches: We implemented sector-based strategies that catered to the specific needs of the Northern Region's workforce ecosystem. Insights shared during the conference's panel discussions and breakout sessions were instrumental in tailoring our programs and services to meet the unique challenges and opportunities within our local economy.
- 3. **Practical Solutions and Evidence-Based Practices**: Throughout Quarter 4, we adopted evidence-based practices in our workforce development initiatives, inspired by the actionable strategies discussed during the conference. Institutions like Northern NM College, SFCC, Luna Community College, and San Juan College played critical roles in delivering these programs, ensuring they were grounded in real-world applicability and aimed at achieving measurable outcomes.
- 4. **Networking and Partnerships**: The networking opportunities provided by the conference laid the groundwork for ongoing collaborations. In Quarter 4, we formalized these partnerships through joint initiatives aimed at advancing workforce development across the Northern Region. These efforts addressed immediate workforce challenges and contributed to long-term sustainability.
- 5. **Integration with Broader Regional Priorities**: We worked to integrate our workforce strategies with key initiatives in economic development, energy transition, and disaster resilience. This holistic approach, advocated by WIOA, helped create a more resilient and adaptable workforce ecosystem capable of responding to the evolving needs of the Northern Region.

### **Sector Strategies**

#### **Success Stories**

NM Corrections Department Adult/Culinary Arts Training Program

NALWDB partnered with New Mexico Corrections Department, the implementation of WIOA-supported vocational programming has not only impacted our prisoner population, but it has also brought joy and excitement to prison Wardens and staff. Chef Fernando Ruiz discovered his passion for cooking behind bars. Twenty-five years later, Ruiz wants to help build confidence in others who have been incarcerated.

The New Mexico Correctional Facility has partnered with Northern Area Local Workforce Development Board to train 9 incarcerated individuals with a four-week culinary course, using a curriculum developed over the last year. The Northern Board, Department of Workforce Solutions and Service Provider of the Northern Board had the opportunity to meet these individuals and discuss the opportunity that has been given to them and their future upon release of New Mexico Santa Fe Penitentiary.

Tessa Shaw - Adult Taos County

Tessa Shaw came into the Taos NM Workforce Connection "NMWC" to inquire on training opportunities. Tessa wanted to build a resume that will give her a step up in pursuing her passion of starting a career in administration and customer service and applied for the WIOA Adult program; she was deemed eligible. WIOA Community Support Advocate (CSA) offered her some leads which led her in searching for training in the field of customer service. Tessa became interested in gaining experience with the TANF program. Her CSA assisted her with the placement at TANF and had her situated to where she would start her transitional jobs training (TJT). Tessa completed 10 weeks of TJT, she was not ready to find other full-time work and came back to the Workforce Connection Center, where she worked with Kara at DWS to find employment. Kara was able to help her work on her resume along with offering interview skills. She applied for several positions while at the NMWC. In preparation of her interview, Tessa worked with her CSA and completed a mock interview before her formal interview at Jane Compton Optometry. Tessa is now employed full time making \$14.00 an hour and working 32 hours a week. She is very thankful for all the partnerships at the NM Workforce Connection Center and for helping her become selfsufficient.

#### Warren Billey – Dislocated Worker San Juan County

Warren Billey was employed as a Miner at Westmoreland San Juan Mining LLC for twenty years before the company shut down. He received a layoff notice as many others did in the community. He was making a significant income of \$36.00 an hour, which he used to support himself and found that he was now in a position where that salary was not available, and he would have to make adjustments to his lifestyle.

After becoming displaced, Warren was given some options into the New Mexico Workforce Connections office in Farmington to apply for unemployment benefits. While there, he learned about the WIOA program where he discovered, after meeting with WIOA Community Support Advocate (CSA), about short-term educational programs that interested him. He learned that he could get support with the cost of tuition for a Commercial Driver's License (CDL) license through WIOA. He decided to enroll in the CDL program at the School of Energy at San Juan College using an Individualized Training Account (ITA).

Warren's journey to obtain his CDL was a challenging yet a rewarding one. After completing an intensive eight- week CDL program, he earned his certificate of completion and CDL Licensure. With support in job referrals from the NM Workforce Connections, he accepted a job with Fowler Trucking & Trading Inc. in Fruitland and has been employed for a couple of months. Warren feels that he can contribute his skills and knowledge learned from the mining business to the company, and he is proud to be a part of the team. As a truck loader, he is responsible for manually moving freight, stocking shelves, transporting luggage, and performing other general labor tasks. The company has provided him with assorted opportunities for growth and development, and he appreciates their commitment to their employees' well-being. He stated he appreciated the support he received from his Community Support Advocate and the funding from WIOA. Warren is a skilled and diligent worker who is now earning wages of \$25.00 per hour, which although was less than the mining, however, he was comfortable with because it allowed him to stay local. His employer provides him with health care, paid time off, retirement and other benefits. Warren is extremely thankful for the company he works for and feels fortunate that WIOA has provide him the opportunity to work with such a reputable and supportive employer.

Vince Johnson – Dislocated Worker San Juan County

Vince came in to apply for tuition assistance on 1/17/24. He was laid off from his job at Department of Health & Human Services. Vince is a dislocated worker. He wanted to obtain his Class A Commercial Driver's License from San Juan College. Vince was approved for funding and registered for class and started the program on 3/11/24. This 8-week program includes classroom preparation for obtaining a Commercial Driver's License (CDL) permit, general knowledge, double/triples, tanker, and hazmat endorsement tests/ Students study the regulations related to commercial vehicle operations, defensive driving, forklift operations and safety, and learn all of the skills necessary to pass the CDL exam during four weeks of supervised driving. Vince completed the program on 5/8/24. Vince was offered a job in early July with Premier Distributing as a Route Driver making \$18.30 ph. Vince states it was something to do, and enjoys driving the big trucks.

Brandon Bocanegra – Out of School Youth Taos County

Brandon came into the program as an OSY, he was not able to attend public school due a health condition. He was going blind and was left with a decision of gaining his eyesight through medical treatment or continuing his education. He chooses to seek medical support and therefore had to drop out of school to focus on his health. As his eyesight started to improve, he then again made the decision to return to school to get his Hi-Set through UNM TECC and HELPNM. He was offered support while attending school. As he worked on his diploma, he was introduced to DWS staff Michael for a pre-apprenticeship opportunity. As his Community Support Advocate Laura helped guide him through his HSE alongside UNM TECC, Michael found him a worksite at Kit Carson Electric. In May 2024, Brandon was the student speaker for his graduation and gave great gratitude to the partnership who helped him accomplish his goals. He is now a full-time employee at Kit Carson Electric earning \$18.50 an hour and working 40 hours a week with great benefits. He is now seeing 20/20.

#### Estevan Sena - Out of School Youth Mora County

Estevan came into the office on 07/11/2023 asking for assistance with paying for his class A CDL. He is a 22-year-old, OSY that works for the County of Mora, NM. When I first met Estevan, he was very shy and had low self-esteem. While doing his intake he expressed how much he wanted his CDL so he could move up in his career with the county and earn a higher wage. During the conversation he disclosed he had a disability and was worried he wouldn't be able to pass the written work that is the first phase of receiving the CDL. He was told he wouldn't know unless he tired and gave it his utmost efforts. Seeing the excitement in his eyes we completed his intake, and he was on his way. Estevan started classes on 08/08/2023 at RV's Transportation. He received his commercial learner's permit on 10/23/2023. He was so excited he cried when he showed me his license. He was more excited to begin the driving phase of the CDL. He then received a call from him, and I could hear the sadness in his voice as he didn't pass the state driving test. Knowing he was discouraged, the CSA encouraged him and plead with him not to give up. Estevan received his class A CDL on 04/17/2024. He is now able to drive trucks for the County of Mora, NM. This proved to that he could achieve success by putting in the time and effort to succeed.

Makaila Lee – Out of School Youth San Juan County

Makaila Lee came in as a OSY in August 2022 requesting support services for her Dental Hygiene program at San Juan College. She was in need or books, transportation and training related supplies. These were necessary for her success within the program. She was employed as a manager for Allen Theatres. Towards the end of the year, she stated that she had to resign from her job due to her class schedule and workload. Makaila became a full-time student going for her AAS degree in Dental Hygiene.

Makaila was then enrolled as an Adult in 2023 to support her financial need to finish her program. Makaila was later awarded the PNM-Navajo Nation Workforce Training Scholarship. A special ceremony was held for the PNM Scholarship recipients which included Navajo President Buu Nygren, San Juan County Commissioner Glo Jean Todacheene, City of Farmington Council member Herman Buck, leaders of San Juan College, and PNM. Makaila graduated in May 2024 earning an AAS in Dental Hygiene.

### Challenges for quarter 4

In addition to the ongoing challenges from quarter 3, the transition to a new service provider at the end of Quarter 4 presented significant obstacles. Gathering all participant data from the previous provider proved to be time-consuming and complex. Ensuring a smooth rollover of participants into the new system was also challenging, as it required careful coordination and communication to avoid disruptions in services and support.

Despite these hurdles, the team worked diligently to minimize the impact on participants and maintain the continuity of services. However, the transition highlighted the need for improved data management and streamlined processes to facilitate smoother provider changes in the future.

# **Performance**

	Adult	Dislocated Worker	Youth
Enrolled	41	1	10
Exited	7	0	3
Carry Over	92	4	19
Served (Enrolled + Carry Over)	133	5	632 9

	Participants Served				
	Adult	Dislocated Worker	Youth		
Eligible Veterans	1	0	0		
Individuals with a Disability	0	0	4		
Displaced homemakers	0	0	0		
Low-income individuals	30	0	10		
Older individuals	1	0	0		
Ex-offenders	6	0	1		
Homeless individuals or runaway youth	1	0	1		
Current or former foster care youth	0	0	0		
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	0	0	0		
Eligible migrant and seasonal farmworkers	0	0	0		
Exhausting TANF within 2 years (Part A Title IV of the Social Security Act)	0	0	0		
Single parents (Including single pregnant women)	0	0	0		
Long-term unemployed (27 or more consecutive weeks)	0	0	0		

	Title I	Title II	Title III	Title IV
Enrolled	52	154	1545	197
Exited	10	517	375	208
Carry Over	115	599	657	1424
Served (Enrolled + Carry Over)	167	753	2202	1829

	Adult			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	74.17	75%	98.89	Meet
Median Wages in Q2:	9914.29	\$7,100	139.64	Exceed
Employed in Q4 Rate:	77.78	75%	103.7	Exceed
Credential Attainment Rate:	45.83	67%	68.41	<mark>Fail</mark>
Measurable Skills Gains Rate:	46.51	65%	71.56	Fail

	Dislocated Worker				
	Actual	Negotiated	% Met	Meet/Exceed/Failed	
Employed in Q2 Rate:	76	70%	108.57	Exceed	
Median Wages in Q2:	11,616	\$7,650	151.84	Exceed	
Employed in Q4 Rate:	80	73%	109.59	Exceed	
Credential Attainment Rate:	50	60%	83.33	Fail	
Measurable Skills Gains Rate:	42.11	62%	67.91	<mark>Fail</mark>	

	Youth			
	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate:	60.47	66%	91.61	Meet
Median Wages in Q2:	5366.46	\$3,400	151.84	Exceed
Employed in Q4 Rate:	80	65%	123.08	Exceed
Credential Attainment Rate:	80	50.50%	158.42	Exceed
Measurable Skills Gains Rate:	65.91	51.50%	127.98	Exceed

# **Fiscal**

Adult	FY 23	PY 23	FY 24	Total
Total Allocation	\$ 430,164.90	\$521,013.80	\$2,375,919.91	\$3,327,098.61
Total Budgeted	\$430,164.90	\$521,013.80	\$2,124,475.35	\$3,075,654.05
Total Expenditures-Year to Date	\$430,164.90	\$521,013.80	\$2,105,926.11	\$3,057,104.81
Total Admin Expenditures-Year to Date	\$54,936.44	\$81,184.71	\$167,211.41	\$303,332.56
Total Expenditures-4th Quarter	-	\$164,419.09	\$829,782.94	\$994,202.03
Total Admin Expenditures-4th Quarter	-	-	\$105,157.31	\$105,157.31
Total Support Services Expenditures	-	-	-	-
Transportation Assistance	-	-	-	-
Child and Dependent Care	-	-	-	-
Housing Assistance	-	-	-	-
Educational Testing Assistance	-	-	-	-
Legal Aid Services	-	•	-	-
Reasonable Accommodations	1	ı	-	-
Referrals to Healthcare	-	ı	-	-
Community Service Linkage	1	ı	-	-
Work Attire and Work Related Tools	-	•	-	-
Books, Fees and School Supplies	-	-	-	-
Employment and Training Related Fees	-	-	-	-
Needs Related Payments	-	-	-	-
Total Training Services Expenditures	-	\$164,419.09	\$499,742.50	\$664,161.59
Individual Training Accounts	-	-	\$423,933.63	\$423,933.63
Customized Training	-	-	-	-
Incumbent Worker Training	-	-	-	-
On the Job Training	-	\$157,709.10	-	\$157,709.10
Basic Career Services	-	\$6,372.41	-	\$6,372.41
Work Experience	-	\$337.58	\$75,808.87	\$76,146.45
Internship	-	-	-	-
Total Career Services Expenditures	-	-	\$224,883.13	\$224,883.13

Adult	FY 23	PY 23	FY 24	Total
Expenditure Percentage	100.00%	100.00%	88.64%	91.89%
Work Experience Expenditure Percentage	0.00%	0.00%	9.14%	

Were funds transferred to Dislocated Worker?





Dislocated Worker	FY 23	PY 23	FY 24	Total
Total Allocation	\$740,489.57	\$294,385.20	\$722,693.03	\$1,757,567.80
Total Budgeted	\$740,489.57	\$115,730.03	1	\$856,219.60
Total Expenditures-Year to Date	\$740,489.57	\$355.29	\$110,75.03	\$851,596.89
Total Admin Expenditures-Year to Date	-	\$355.29	\$104,619.75	\$104,975.04
Total Expenditures-4 <sup>th</sup> Quarter	\$179,973.71	-	\$27,790.28	\$204,763.99
Total Admin Expenditures-4 <sup>th</sup> Quarter	-	•	\$21,658.00	\$21,658.00
Total Support Services Expenditures	-	•	•	-
Transportation Assistance	-	-	-	-
Child and Dependent Care	-	-	-	-
Housing Assistance	-	-	-	-
Educational Testing Assistance	-	•	•	-
Legal Aid Services	-	-	-	-
Reasonable Accommodations	-	-	-	-
Referrals to Healthcare	-	-	-	-
Community Service Linkage	-	-	-	-
Work Attire and Work Related Tools	-	-	-	-
Books, Fees and School Supplies	-	-	-	-
Employment and Training Related Fees	-		•	-
Needs Related Payments	-	-	-	-
Total Training Services Expenditures	\$44,255.49	-	\$6,132.28	\$50,387.77
Individual Training Accounts	\$38,016.47	-	\$6,132.28	\$44,148.75
Customized Training	-	1	ı	-
Incumbent Worker Training	-	1	ı	-
On the Job Training	\$3,780.00	-	-	\$3,780.00
Basic Career Services	-	1	•	-
Work Experience	\$2,459.02	-	-	\$2,459.02
Internship	-	-	-	-
Total Career Services	\$132,718.22	-	-	\$132,718.22

Dislocated Worker	FY 23	PY 23	FY 24	Total
Expenditure Percentage	100.00%	0.12%	15.32%	48.45%
Work Experience Expenditure Percentage	1.39%	0.00%	0.00%	

Were funds transferred to Adult? • Y



Transfer amount: Date of Transfer: Transfer Justification:

Youth	PY 22	PY 23	Total
Total Allocation	\$414,434.55	\$1,347,448.06	\$1,761,882.61
Total Budgeted	\$414,434.55	\$935,017.80	\$1,349,452.35
Total Expenditures	\$414,434.55	\$780,559.39	\$1,194,993.94
Total Admin Expenditures	\$19,410.29	\$120,264.46	\$139,674.75
Total Expenditures-4 <sup>th</sup> Quarter	-	\$322,262.35	\$322,262.35
Total Admin Expenditures-4 <sup>th</sup> Quarter	-	\$34,085.87	\$34,085.87
Total Support Services Expenditures	-	-	-
Transportation Assistance	-	-	-
Child and Dependent Care	-	-	-
Housing Assistance	-	-	-
Educational Testing Assistance	-	-	-
Legal Aid Services	-	-	-
Reasonable Accommodations	-	-	-
Referrals to Healthcare	-	-	-
Community Service Linkage	-	-	-
Work Attire and Work Related Tools	-	-	-
Books, Fees and School Supplies	-	-	-
Employment and Training Related Fees	-	-	-
Needs Related Payments	-	-	-
Total Training Services Expenditures	-	\$108,028.69	\$108,028.69
Individual Training Accounts	-	\$16,707.31	\$16,707.31
Customized Training	-	-	-
Incumbent Worker Training	-	-	-
On the Job Training	-	-	-
Basic Career Services	-	-	-
Work Experience	-	\$91,321.38	\$91,321.38
Participant Incentives	-	-	-
Internship	-	-	-
Total Career Services Expenditures	-	\$180,147.79	\$180,147.79
Total Out-of-School Expenditures	_	\$153,199.91	\$153,199.91
Total In-School Expenditures	-	\$72,992.18	

Youth	PY 22	PY 23	Total
Expenditure Percentage	100.00%	57.93%	67.82%
Out-of-School Expenditure Percentage	0.00%	47.54%	8.70%
Work Experience Expenditure Percentage	0.00%	28.34%	5.18%