

Cardone, Solomon & Associates- CS&A

***specialists in Network A/V-IT Collaboration Solutions, Sales & Marketing
Manufacturer Representatives for the North East- Line Card- September 2025***



ANALOG WAY®
Pioneer in Analog, Leader in Digital

Analog Way is the leader in large video wall image processing, media servers, and corporate interior video wall processing. Analog Way has options for a typical boardroom, corporate lobby, large signage solutions, and much more. There are options for every project out there – including government entities.



We are a young and dynamic team of AV professionals service providers, who understand your business and the issues related to your business. Using our expertise in this field, we strive to bring meaningful solutions to those practical problems you experience. Between a mix of our services, applications and consulting offerings, we intend to be the right fit for you and your business. The very best video processing made easy!



Dante™ * AVPro Edge specializes in full bandwidth audio/video distribution, working alongside HDMI, HDBaseT and HDCP. AVPro Edge's product line-up is diverse, and each solution is designed to exploit every capability of the chip set inside.



Dante™ * Microphone Solutions with Networked Audio, Control and Logic Transport. Deployable Through Table or Ceiling Mic Solutions. The World Leader in Custom Microphone Applications.



A Delta Associate Company

(Metro NY/NJ, Eastern PA/So. New Jersey, Upstate NY, New England Only)

An Emmy-award winning manufacturer of ultra-high-performance laser illumination & fine-pitch LED solutions. These elite products are the reference standard for demanding applications in large venues, live-event staging, Fortune 5000, education, medical & scientific research, command & control, digital cinema, entertainment, digital signage, worship and elite home cinema.



Dante™ * EM Acoustics is a British loudspeaker manufacturer, redefining the standards for sound reinforcement loudspeakers via precision acoustic design with hand craftsmanship & state-of-the-art quality control.



* US Manufactured- Highly Engineered Architecturally Discreet, Application Driven and Aesthetically Integrated Custom, Standard Passive or Amplified Speaker Solutions designed to match ANY Flat Screen with a focus on delivering exceptional Vocal Articulation



Jupiter is pioneering the future of visual experience with ultra-wide 21:9 displays as well as mission-critical video processing solutions worldwide. For more than 40 years, Jupiter has empowered federal agencies, public and private organizations, and large and small corporations with technology that drives decision-making. Companies that seek to deliver revolutionary ways to process multiple, simultaneous data from disparate sources and display them effectively with control come to Jupiter. Recognized as the innovation leader in collaborative visualization, Jupiter is dedicated to engineering and delivering cutting-edge technology that exceeds industry standards and redefines the user experience.



**LINEA
RESEARCH**

Dante™ * Linea Research is a premier level UK based amplifier and DSP specialist with Networked control as standard, or optional Dante audio interface.



The best designs are the simplest to assemble. At Mount-It!, we engineer products that ANYONE can assemble in just a few minutes. Now when you open your box, within minutes you can start transforming your workspace for optimal productivity and



Dante™ World's 1st Dante Enabled IP Addressable PoE Amplified Ceiling Speakers, Pendant Speaker Solutions and Outdoor Speakers. Aesthetically pleasing high quality/low-profile for in-ceiling, wall or glass mount inside or out



Commercial Audio. Done Differently. Keep customers coming back for more and help staff focus on the job in hand. An eco-system of multi-zone audio controllers, amplifiers and loudspeakers, enabling system integrators to easily tailor sound systems and present venue staff with intuitive control.



Dante™ * (Metro NY/NJ Only) RDL – A comprehensive selection of connectivity, signal processing and interface solutions for all AV system applications with a full palate of Dante Solutions. Class leading Bluetooth solutions for wireless audio requirements.



Salamander Designs is the recognized global brand that offers premium A/V and technology furniture that connects people and ideas in newfound, transformative ways. We provide beautiful, turnkey, and custom furniture that's designed, made to order and built in our 100-percent, solar-powered factory in Connecticut.



Dante™ * Providers of compact Dante enabled PoE+, Constant Voltage, Control and reporting and traditional amplifiers with a unique DSP feature set offering a perfect solution for any boardroom or ceiling installation. Network Enabled Dante On and Off Ramps also available.



Stewart Filmscreen has over 70 years of Projection screen industry experience. Stewart Filmscreen produces screens of all sizes – designed & built to provide outstanding viewing experiences with products that are built to last.



Dante™ * World class Dante enabled audio DSP solutions for audio conferencing, AEC with POTS and VoIP options, DSP for entertainment, hospitality, judicial and house of worship. SymNet software leverages several Dante partners for seamless integration between devices.

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CS&A- Representing cutting edge A/V technology manufacturers since 1997