

Cardone, Solomon & Associates- CS&A

*Specialists in Network A/V-IT Collaboration Solutions, Sales & Marketing
Manufacturer Representatives for the North East-Line Card- January 2020*



ASHLY Dante[™] * **(Metro NY/NJ, New England Only)** – DigiMIX Live Control Surface Mixer, US Made, Network enabled Multi-Channel, Multi-Mode Power Amplifiers and DSP.



* Aveo Systems is a leading provider of easy-to-use touch control and management systems for conferencing & collaboration spaces. The Aveo Systems Mira Connect solution is easily configured using a cloud-based portal and can be administered remotely, providing users with intuitive room control and meeting management options.



* AVPro Edge specializes in full bandwidth audio/video distribution, working alongside HDMI, HDBaseT and HDCP. AVPro Edge's product line-up is diverse and each solution is designed to exploit every capability of the chip set inside.



* **(Metro NY/NJ Only)** BARCO develops networked visualization solutions for corporate, educational, entertainment, specialty retail, hospitality, healthcare, transportation terminal and government facilities markets.



* Cleerline Technology Group constantly strives to improve all forms of fiber optic technology. Cleerline SSF[™] fiber optic cables are stonger, safer and faster to terminate than traditional glass fibers. Additionally offered are termination tools, termination and testing equipment, connectors, Fan-out kits & enclosures.



Dante[™] * Microphone Solutions with Networked Audio, Control and Logic Transport. Deployable Through Table or Ceiling Mic Solutions. The World Leader in Custom Microphone Applications.



Dante[™] * EDC acoustics provides customized acoustic solutions for all sound environments including difficult acoustic venues. Each speaker is capable of vertical and horizontal steering as well as customizable wave shaping, allowing reconfigurable pattern control.



Dante[™] * EM Acoustics is a British loudspeaker manufacturer, redefining the standards for sound reinforcement loudspeakers via precision acoustic design with hand craftsmanship & state-of-the-art quality control.




* US Manufactured- Highly Engineered Architecturally Discreet, Application Driven and Aesthetically Integrated Custom, Standard Passive or Amplified Speaker Solutions designed to match ANY Flat Screen with a focus on delivering exceptional Vocal Articulation




SAFE. AND SOUND. * Lencore's Sound Masking improves the level of speech privacy, comfort and productivity within the space and meets the UL 2572 standard for mass notification. The Lencore n.FORM[™] Mass Notification System is a distributed recipient notification platform that enhances safety. Lencore helps to comply with NFPA 72 Standards: meeting Fire Alarm and Signaling Code.




 * Linea Research is a premier level UK based amplifier and DSP specialist with networked control as standard, or optional Dante audio interface.




 * Pre-configured Plug and Play Switches SPECIFICALLY designed for the AV industry. Very Easy to Configure. Designed and certified to work with Dante, AES67, QLAN, Ravenna. Color Assignable VLAN's make trouble shooting simple and fast. Dynamic POE allocates only the necessary power needed to a device on a port and the balance can be used on the other ports where required.



 * World's 1st Dante Enabled IP Addressable PoE Amplified Ceiling Speakers, Pendant Speaker Solutions and Outdoor Speakers. Aesthetically pleasing high quality/low-profile for in-ceiling, wall or glass mount inside or out.




 * **(Metro NY/NJ Only)** RDL – A comprehensive selection of connectivity, signal processing and interface solutions for all AV system applications with a full palate of Dante Solutions. Class leading Bluetooth solutions for wireless audio requirements.




* Sound Control Technologies manufactures camera extension kits that deliver Power, Control, IR and Video over single or dual CAT5e or CAT6 cabling up to 300 feet. Laser cut video conference camera pockets provide clean and invisible camera installation. Available for Cisco, Lifesize, Panasonic, Polycom, Radvision, Sony and others.




 * Providers of compact Dante enabled PoE+, Constant Voltage, Control and reporting and traditional amplifiers with a unique DSP feature set offering a perfect solution for any boardroom or ceiling installation. Network Enabled Dante On and Off Ramps also available.




 * World class Dante enabled audio DSP solutions for audio conferencing, AEC with POTS and VoIP options, DSP for entertainment, hospitality, judicial and house of worship. SymNet software leverages several Dante partners for seamless integration between devices.



 * Televic Conference manufactures the most innovative systems for moderated meetings. The complete range of wired and wireless microphone conference solutions simplifies decision-making by improving the meeting experience. Televic Conference drives successful and efficient meetings worldwide with crystal-clear sound and pristine video.



 * Visionary Solutions manufactures Audio & Video Internet Protocol (AV over IP) equipment that provides real-time transport of audio and video over IP networks. The SD, HD, and 4K encoders support the latest technology standards including Dante, H.264, and JPEG2000.

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CS&A- Representing cutting edge A/V technology manufacturers since 1997