# BUILDING OUR BRAND, WITH PURPOSE.

Forward-thinking. Unique solutions. Real results.

In 2011, three former colleagues developed a fully integrated marketing strategy as hired as freelancers in a business in Syracuse, New York. After exceeding KPIs, and leveraging the success of their initial project, the entrepreneurial flame was ignited for a truly unique business model. Now, after nearly a decade of sustained innovation (and widening reach), our firm is an authoritative voice in marketing leadership for our partners. We have built our brand as a matter of trust; building it, sustaining it, and proving it time-after-time. Since, and today, we build relevant brands with purpose.

### THREE SIGNIFICANT NUMBERS



Clients are our currency; they are the lifeblood that keeps us in business. So we work hard to keep them satisfied. Net budget planning, managing and executing mainstream and digital media throughout the US.

Power in selectivity in absolute service, finding the right clients & partners who dig deeper and work harder.

## MARKETING LEADERSHIP



#### **Business-to-Business**

82% of buyers of our clients see their customers make a business decision based on customized content.



#### **Business-to-Consumer**

70% of our clients customers want to learn more about products through content versus traditional ads.



#### Non-Profit

Instagram is our fastest-growing social media platform with a 44% increase in followers.



Did you know? Our continued growth in content marketing has reached its highest percentage of billing in our agency. Our social listening is winning!