Negotiating with the Tooth Fairy: How Kids Can Get What the Want

Mom, Dad,

Isn't this great, <u>No school for the rest of the school year!</u> I know that I asked Santa for some big gifts this holiday season, but this beats the cake! On a more serious note, I understand that both of you are thinking what's next. With the uncertainty of the economy and the restrictions on non-essential activities the next 30 days, I am sure it is stressful on you both.

Can you remember the last time that you had a night out to yourselves? Dropping us kids off for a few hours, grabbing a meal out at a nice restaurant, and catching a movie. With Governor Northam's Executive Order to close all non essential activities due to the Corona Virus, that won't even be a possibility for the next 30 days (until April 23, 2020 at the earliest). I know what you are thinking – "How am I going to get through this"? **Would you like to know how?** [YES]

A normal night out would you about **\$160**! Dropping us at **NZone or Lifetime** for a few hours (\$50), **eating dinner out with tip** (\$60), and **going to the movies** (\$50). That is outrageous! Why not have that same experience in the comfort of your own home at half the cost! Are you ready for a **Parents Night In**?!
[YES]

Allow me to handle those details for you. I will be out of your hair during your **Parents Night In** for **4 hours**. All that is required is **a small investment of \$30 for an Nintendo E-Shop Card** for entertainment purposes (a discount from \$50). From there, I can handle the rest. What I will need from you:



3 Dates and Times that will work for both of you and your busy schedules.



Select Restaurant Appetizers and Entrees that cater to **Uber Eats**



Choose a movie you want to stream on your choice of streaming service

Once I have our choices, I will be able to calculate a reservation and invoice for your **Parent's Night In**. I may require your assistance in issuing payment for any of the vendors, but I will take the reigns from there. Let's beat this Corona Virus together! I look forward to your support and your decisions of what you would like to eat and what movie you want to see.

Regards,

Ethan



Invoice Issued To
The Browers

Negotiating with the Tooth Fairy PO Box 503 www.negotiatingwiththetoothfairy.com Centreville, VA 20122 info@negotiatingwiththetoothfairy.com United States 571-732-2220

Invoice Number 0001
Invoice Date Apr 16, 2020
Balance Due \$0.00

ltem	Description	Unit Cost	Quantity	Line Total
Lunch	Lunch and Dessert for 3 at El Fresco	\$33.38	1	\$33.38
Entertainment	Redbox Movie and Snacks	\$8.59	1	\$8.59
Freedom from Kids	Nintendo E-Shop Gift Card	\$35.00	1	\$35.00

Subtotal \$76.97
Paid To Date \$76.97

Balance Due \$0.00

Name *			
Etzel Brower			

Feedback *

Ethan, I wanted to let you know that you did a bang up job with the Parent's Day In event on Saturday April 11th, 2020. We enjoyed the food we had from Al Fresca, along with the dessert. It was nice being able to enjoy a meal with just your mom and I. We had a chance to talk and did not have to worried about being distracted. It gave us some more time to talk about what we plan to do as a family during this lockdown. We also enjoyed the movie. Escape from Pretoria was intense. I particularly like the snacks and attentiveness that you provided for us during the movie so we did not have to get up. It felt like a full service movie theater, which I appreciate. I am sure you had an interesting time managing your little sister during the 4 hour session, but I would say we were 100% satisfied and will likely take you up on another offer of this opportunity. Thanks again! - Dad

Name *			
Sophia			

Feedback*

I thought everything went well for the most part, the only area of improvement was when the order was placed- I had to finish up the call because Ethan got too nervous.