# HMS Plus & Eagle Premier Series

eApplication Quick Reference Guide



This guide provides information on how to utilize the Americo Medicare Supplement eApplication. In order to access the Agent Online Application you will need to have a valid writing number and be registered on our agent website. The online application can be used to complete forms and obtain an applicant's signature.

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# CONTACT PHONE NUMBERS:

Americo Agent Services, Agent Licensing & Supplies: 800.231.0801

Claims, Underwriting, Customer Service, & Commissions: 877.212.2346

# How to Access

Go to *www.Americo.com* and login to the Americo Agent Portal by clicking on the SALES CONNECTION button.



A Company You Can Rely On You'll feel secure knowing that you've entrusted your family's future with a financially strong company. Talk to an Americo Representative

Login using your Username and Password.

Type your Usemame and password         Usemame         Password:         Sign In         Forgot My Username   Forgot My Password         If you are an Americo Agent and need to create an Agent Login, <u>Create New Account</u> .         If you've already created an account for Sales Connection, you do not need to create another account for the New Agent Portal. You will use the same Usemame and Password for both.         Your Usemame and Password will be different from the information used to log into Agent Café.
Privacy Policy   Website Linking Agreement   Legal   Careers   Questions?: Email: contactamerico@americo.com

If you have not set up an agent account to access the Agent Portal, you will need to create an account. To create an account you will need the following:

- · Exact full name on your Agent license
- · Last four digits of your Social Security Number
- · Americo Agent ID Number
- Valid email address

Click on 'Create New Account' to get started.

Type your Usemame and password         Usemame         Password:         Bigin In         Sign In         If you are an Americo Agent and need to create an Agent Login, Create New Account.         If you've already created an account for Sales Connection, you do not need to create another account for the New Agent Portal. You will use the same Usemame and Password for both.         Your Usemame and Password will be different from the information used to log into Agent Cafe.
Privacy Policy   Website Linking Agreement   Legal   Careers   <b>Questions?: Email:</b> contactamerico@americo.com <b>Call:</b> 800.231.0801 Write: Administrative Office Address   PO Box 410288   Kansas City, MO 64141-0288 Americo Financial Life and Annuity Insurance Company is authorized to conduct the business of insurance in the District of Columbia and all states except NY and VT.

Your name must match the name on your Agent License. You must be appointed with Americo to register. You can only register once.

Create User	
Step 1. Agent Verification	to Americo
First Name:	Last Name:
First Name	Last Name
Email address	SSN / Gov. ID
Enter email	XXXX
Americo Agent ID Number: Agent ID Number	Only the last 4 digits are required
Step 2. Login Information  Step 3. Challenge Questions	

Create a Username and Password you will remember. Follow the Username Requirements and Password Requirements provided on screen.



Select security questions and type in the answers to these questions. These questions and answers are used to verify your identity in order to recover your Username or Password.

Note: Answers are case sensitive.

Step 1. Agent Verification	
Step 2. Login Information	
Step 3. Challenge Questions	
Question 1	
What is your favorite restaurant?	*
Answer	
Question 2	
What is your mother's maiden name?	×
Answer	
Question 3	
What is your favorite restaurant?	~
Answer	
Question 4	
What is your favorite color?	~
Answer	
Question 5	
What is your favorite restaurant?	~
Answer	

Once your have completed the registration process, you will be taken to the 'Registration Complete' screen.

\*\*Please allow 2 hours before logging in for the first time while the system personalizes your account.

Create User
Registration Complete
Thank you for registering. Your account is being finalized and will be ready for you to sign on in about 2 hours. An email will be sent to the address you entered confirming your registration.
PO Box 410288 Kansas City, MO 64141-0288
Hours of Operation Monday-Friday 8am-5pm Central
800.231.0801

After 2 hours, go to Americo.com and enter your Username and Password to continue to Sales Connection.

lf you've air	Type your Username and password Username Password: Sign In Forgot My Username   Forgot My Password If you are an Americo Agent and need to create an Agent Login, <u>Create New Ac</u> dy created an account for Sales Connection, you do not need to create another account	count.
	You will use the same Username and Password for both. Your Username and Password will be different from the information used to log into <i>i</i>	Agent Café.

You can also access Sales Connection from the Americo Agent Portal Home Page, click on the 'Sales Connection Web Version' link on the right side of the page.



# NAVIGATION AND HELPFUL HINTS

	Q Search	Ne	ew Illustration	New eApp	
ecent Ca	I ast name	Description	Product	l ast Saved	eApplication Status
Test	Hhhh	AM34102035	Eagle Premier CC	November 15, 2019	eApp submission - Successful
			HMS Plus w/ ADB	November 12, 2019	eApp entry - In progress
dfa	sdf		Eagle Premier CC	November 11, 2019	eApp entry - In progress
dfa	sdf Jason		Eagle Premier CC Eagle Premier CC	November 11, 2019 November 08, 2019	eApp entry - In progress eApp entry - In progress

There are two options available on the Welcome screen:

- New Illustration: Quote Americo products
- New eApp: Create a new eApplication

**Recent** Cases shows you a list of the cases you've accessed recently. Click on the line that you wish to open. You can also see the status of the case by clicking on the eApplication status link.

Search allows you to look for previously submitted cases.

It is recommended to use a stylus when capturing signatures.

If you are using an iPad, you can use the arrow keys to navigate between fields.

# **CREATE A NEW CASE**

Click "New eApp" from the Welcome Screen

New eApp 👔					
Issue State	Kansas	Gender	Male	-	
Date of Birth	mm/dd/yyyy	First Name			(optional)
	Please enter a value in the field Dat	te of Birth. Last Name			(optional)

Select the Issue State, and Gender, and fill in the Date of Birth to determine what products are available.

Product	Market	Туре	Description
Eagle Premier CC	Final Expense	Whole Life	Simplified Whole Life with level or graded death benefit
HMS Plus Continuation	Mortgage	Whole Life	Whole life insurance providing an initial level death benefit with 10% of this death benefit continuing after the initial period.
HMS Plus 100	Mortgage	Term Life	HMS 100 & HMS 100 CBO is mortgage term and UL providing level benefit periods, guaranteed premiums, and optional benefit riders.
HMS Plus 125	Mortgage	Term Life	HMS 125 & HMS 125 CBO is mortgage term and UL providing 25% ADB, level benefit periods, guaranteed premiums, and optional benefit riders.
HMS Plus 150	Mortgage	Term Life	HMS 150 & HMS 150 CBO is mortgage term and UL providing 50% ADB, level benefit periods, guaranteed premiums, and optional benefit riders.
HMS Plus w/ ADB	Mortgage	Term Life	Mortgage term with Accidental Death Benefit.
HMS Plus ADB w/ROP	Mortgage	Term Life	Accidental Death Benefit with Return of Premium.
HMS Plus Payment Protector	Mortgage	Term Life	Decreasing term life insurance with a monthly income death benefit.
Payment Protector Continuation	Mortgage	Whole Life	Decreasing death benefit whole life with coverage continuing at 10% of the initial death benefit for the life of the insured.
			Cancel + Create

- Available products will show up. Product will be grayed out if it is not available in the selected state or if • it is not available based on the Date of Birth entered.
- Click on the product to highlight. •
- Once the product is highlighted, click "Create". •

# INTRODUCTION & INSURED INFORMATION

LAFF FORWIS			MESSAGES
fields are highlighted in yellow.	es which areas will need to be completed before	уой сан зирнік уойг аррісацон. Кединес	
If you have questions, please contact A	merico Sales Support at 800.231.0801		
Please enter your personal Americo ag delay in issuing your business.	ent number, not your agency writing number. Fa	ilure to enter the correct number may caus	e a
Agent Number		Agent Name	
Are you with the proposed insured?	Select		
Please ask each of the questions as it your Applicant's eligibility for this produ claim or if additional information is rece	s written and accurately record the Applicant's re ct. In addition, the applicants answers will be use ived by Americo within the contestable period.	sponse. Each response is used to determ to verify benefit payment should there b	ine e a
Insured Name			
Insured Name		Middle Initial	
Insured Name First Name Last Name		Middle Initial Suffix	

- Enter your Agent ID and your name will appear.
- If the Insured Name was entered on the 'Create New Case' screen, it will already be listed here. If not, fill in the information.
- Once you have filled in all the required information, in yellow' click the 'Next' button to continue.

Is the Proposed Insured going	o be the Select  Owner?		
First Name	Joe	Middle Initial	
Last Name	Smith	Suffix	
Mailing Address 1			
Mailing Address 2			
City		State	Select
Zip			
Is mailing address a PO Box?	No		

- This page collects all of the required information about the Proposed Insured.
- Once you initiate underwriting, you will not be able to change anything on this page.
- Be sure to scroll down completely and fill in all required information.

### **PRODUCT INFORMATION**

EAPP	FORMS			MESSAGES
Product	Information			
Cash Bac	k Option - Universal Life			
	Term Period	Select		
	Face Amount			
	Insured Birth Date	12/12/1956		
	Current Age	62		
Please confirm	that the Date of Birth and	l Current Age are correct. If they are	incorrect, a new case will need to be started.	
Request	ed Policy Effective Date	11/19/2019		Change Date
Reocc	urring Monthly Draft Day	19		
	Issue Age	62		
_				

- Enter requested policy information
- Confirm that the Date of Birth and Current Age are correct. If not correct, a new case will need to be started.
- If the Payor would like a different Draft Day, or you would like to back date the policy, you must change the Effective Date. To change the date, click on the "Change Date" button.
- Select the requested Effective Date. If you backdate the policy greater than 30 days, two premiums may need to be paid.
- Once you initiate underwriting, you will not be able to change this information.

Rider Information		
<ul> <li>Accidental Death Benefit</li> </ul>		
Face Amount	62,500.00	
Additional Insured Term Insurance		
Children's Term Insurance		
Critical Illness Accelerated Death Benefit		
Chronic Illness Accelerated Death Benefit		
<ul> <li>Terminal Illness Accelerated Death Benefit</li> </ul>	1	
Income Term Rider		
	Cat	lculate
	Previous 3 of 13 Next	

- If there are available riders, check the boxes to include a specific rider.
- After selecting riders, click the "Calculate" button.

- The Initial Premium Amount and the Reoccurring Monthly Premium Amount with be shown.
- Click "Next" to continue

Initial Premium Amount	\$775.91			
Reoccurring Monthly Premium Amount	\$775.91			
	1	Previous	3 of 13	Next

# INITIATE UNDERWRITING



- Be sure your device is set to allow pop ups so that electronic signing may occur. If you are prompted to allow a pop up within this case, please allow it to proceed with signing.
- Your client will need to sign the Disclosure for Medical Information Authorization before the MIB and Prescription Drug Check can be run.
- Click "Sign Authorization".
- Once this process begins, you will not be able to change any Insured Information, so be sure this is correct prior to beginning the signing process.
- To go back, either click on the 'Previous' button or use the navigation on the left by clicking on the name of the page.

### There are two options available for signing the authorization - Tablet Signing or Email Signing.



### **Tablet Signing**

To sign this Disclosure for Medical Information Authorization using your device, you must first click "Tablet Signing" and then follow the steps to electronically sign this document. Once the signing process begins, the recipient must complete signing within the same day and you will not be able to change anything on the Insured information page or the Insured's height or weight.

NOTE: If the client fails to sign the same day, or if a wrong email address is entered, simply cancel the signing, make the corrections and send a new email. You will not need to restart the application.

Signature instructions				
The applicant will now electronically sign the provided documents. Unde Please give Joe Smith control of the device.	r no circumsta	ince should	l you sign for	your applicar
	Name	Signee	Checklist	
	Joe Smith	Insured	×	Sign

- · You will need to give control of the device to the Insured.
- Have them click "Sign".
- They will be redirected to the equisoft website.
- Under no circumstance should you sign for your applicant.

Consenting to use the electronic application is the only way to complete this process.

#### Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access the application information electronically, please verify that you were able to read this electronic disclosure and that you also were able to request the disclosure to be emailed to you or to have it printed on paper and mailed to you for your future reference and access. Further, if you consent to submit an application in electronic format on the terms and conditions described above, please confirm by clicking on the appropriate box.

I confirm that

- · I have read this Consumer Disclosure in its entirety and agree to be bound by the terms and conditions stated herein
- I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC CONSUMER DISCLOSURES document.
- I can request to have the disclosure emailed or printed on paper and mailed to me for future reference and access.

Until or unless I notify Americo Financial Life and Annuity Insurance Company as described above, I consent to receive from Americo exclusively through electronic means all application notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to me by Americo Financial Life and Annuity Insurance Company as part of the application process.

- A new tab will open to request a signature.
- Have the Insured read the Agreement to do business electronically with Americo Financial Life and Annuity Insurance Company.
- The Insured must agree to the disclosure by clicking the check box at the bottom of the agreement. The Confirm box will be grayed out until the box is checked.
- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- Once the Insured has agreed to the Agreement, the "Confirm" button will highlight.
- Have them click this to review and sign the Health Information Authorization.

### Consumer Disclosure and Health Information Authorization AKS8480 (04/19)



Decline

Americo Financial Life and Annuity Insurance Company

#### MIB, INC. PRE-NOTICE

Information regarding your insurability will be treated as confidential. However, Americo Financial Life and Annuity Insurance Company or its reinsurers may make a brief report to the MIB, Inc. formerly known as Medical Information Bureau, a not-for-profit membership organization of life insurance companies operating as an information exchange for its members. If you apply to another MIB member company for life or health insurance or a claim is submitted to such a company, upon request the MIB will supply the company with the information it has in its file.

Upon receipt of a request from you, the MIB, Inc., will arrange disclosure of any information it has in your file. Please contact MIB at 866.692.6901. If you question the accuracy of information in the file, you may contact the MIB and seek a correction in accordance with the procedures in the Fair Credit Reporting Act. The MIB's information office address is 50 Braintree Hill Park, Suite 400, Braintree, MA 02184-8734. The Company and its reinsurers may release information in its file to its reinsurers and to other life and health insurance companies to whom you apply for insurance or to whom a claim is submitted. Information for consumers about MIB may be obtained on its website at www.mib.com.

#### MEDICAL INFORMATION AUTHORIZATION

Information regarding your insurability will be treated as confidential. Americo Financial Life and Annuity Insurance Company (Americo) is a member of MIB, Inc. (MIB). Americo, or its reinsurers, may make a brief report to MIB, which operates an information exchange on behalf of its members. If you apply to another member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB may supply such company with the information in its file. Americo or its reinsurers may also release information to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. It is Americo's practice to prohibit third parties who lawfully receive nonpublic health information from redisclosing or reusing the disclosed information. You may request to see the information kept in Your MIB file. You may also contact MIB and seek a correction for any errors in your file.

They will need to scroll down to the bottom of the form in order to sign.

• After reviewing the document, the Insured must click on the yellow "Sign" button to sign the document.

representative and will attempt to access my multiplication Exchange or directly through My permissions I have previously executed and I	edical records in the most enicient manner possible, Providers' electronic health record system. This a direct my physician(s) to cooperate fully.	including electronic interchange through a Health uthorization supersedes any records release
Smith, Joe	Sign 🔶	2019-11-19
Name of Proposed Insured (please print)	Signature of Proposed Insured	Date
Name of Additional Proposed Insured (please print	) (if applicable) Signature of Additional Proposed Inst	ured Date
Signature of Child	Signature of Child	Signature of Child
Signature of Child	Signature of Child	Signature of Child
Signature of Parent/Legal Guardian Americo Financial Life and Annuity Insurance Company AKS8480 (04/19)	Home Office: Dallas, Texas • Administrative Office: PO BOX Page 1 of 1	410288, Kansas City, MO 64141-0288 • www.americo.com For Use in Kansas
		Finish Decline

- The signature box will open.
- They must sign the screen just like they are signing a piece of paper.
- If they do not like their signature, click "Clear" to start over.
- Once completed, click "OK".
- It is recommended to use a Stylus when capturing signatures.
- Full signatures are required, initials are not sufficient.

Enter signature	
	pa
Please sign within the border.	-
Clear	Ok Close

- Once they have signed the document the signature will appear on the Signature line.
- Click "FINISH".

nformation Exchange or directly through My permissions I have previously executed and	Providers' electronic health record sys I direct my physician(s) to cooperate fu	<del>tem. This auth</del> orization supersedes any records release Ily.
Name of Proposed Insured (please print)	13Sighature of Proposed in	2019-11-19 Date
Name of Additional Proposed Insured (please pri	nt) (if applicable) Signature of Additional F	Proposed Insured Date
Signature of Child	Signature of Child	Signature of Child
Signature of Child	Signature of Child	Signature of Child
Signature of Parent/Legal Guardian		
merico Financial Life and Annuity Insurance Company KS8480 (04/19)	Home Office: Dallas, Texas • Administrative Page 1 of 1	Office: PO BOX 410288, Kansas City, MO 64141-0288 • www.americo.com For Use in Kansas
		-Finish Decline

If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.

### **Email Signing**

To sign this Disclosure for Medical Information Authorization using email, you must click "Email Signing" and enter the applicable email address to send the documents to recipient for signing. Once the signing process begins, the recipient must complete signing within the same day that the initial email is sent and you will not be able to change anything on the Product Information Screen.

# NOTE: The signature link that is emailed to the client expires at 11:00 pm local time. The signature process needs to be completed by then, or a new link will need to be emailed.

Each client will be required to enter an Access code to review and sign the necessary document(s).

- Confirm this access code with the client prior to sending the email for signing. The default value (last six of client's social security number) may be used for an Access code or a new value may be entered.
- The Access code entered here should be something easy for the client to remember, such as mother's maiden name, name of first pet, place of birth, etc. Refer to the access code guidelines on the page.
- You will also need to provide an access code in order to review the documents. Refer to access code guidelines on the page.
- Confirm all email addresses. Insureds, Owners, and Payors can use the same eamil or different emails. Emails that the agent is able to access are not authorized for these fields.
- Click "Send Email".

The email use sign for your	d by the applicant must be their email. Your person applicant.	nal or business ema	il cannot be used to obtain the applicants signatu	re. Under no circumstance should you
	Barney Rubble (insured)			
Access Code	223366	Email Address	angie.wilkinson@americo.com	
You will also n	eed to provide an access code in order to review t	he documents. Refe	r to access code guidelines above.	
	Jones, Robert Alan (agent)			
Access Code	06042011	Email Address	angiewilkinson11@gmail.com	
				Send Email Cancel
_		_		

Once the email has been sent, you will see a green notice that says "Waiting on signature". You will not be able to continue with the Underwriting Check until the Insured has signed the Medical Information Authorization and submitted it back to you.

	Barney Rubble (insured)			
Access Code	223366	Email Address	angie.wilkinson@americo.com	
	Jones,Robert Alan (agent)			
Access Code	06042011	Email Address	angiewilkinson11@gmail.com	
				Send Email Cancel
				Waiting on signature.

The Insured will receive an email from DocuSign. The subject line will be "Americo Application eSignature". They will need to click on "REVIEW DOCUMENT".



This message is intended for Barney Rubble (Insured). This document is for a separate life insurance product for Americo Financial Life and Annuity Insurance Company and is in no way related to the purchase of any other product (such as health insurance, dental insurance, auto insurance, etc.). In order to review and/or sign the required documents, you must enter an access code that was created for you at the time this application was taken. If you have problems accessing these documents, or if any of the data included on the documents is incorrect, please contact the agent of record, Robert Jones, directly at angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number:

Their Internet browser will open to the Authenticate: Security Request page. They will need to enter their Access Code to continue.

Sales Co	onnection
Americo	
The sender has reque	ested you enter a secret access code prior to reviewing the document. This code
i i i i i i i i i i i i i i i i i i i	Sold you onter a sole to be sole prior to retrieving the about onter the board
should have been sel proceed to viewing th	ected at the time of application. Please enter the code and validate it in order to le document.
should have been sel proceed to viewing th	ected at the time of application. Please enter the code and validate it in order to the document.
should have been sel proceed to viewing th Access Code	ected at the time of application. Please enter the code and validate it in order to ne document.
should have been sel proceed to viewing th Access Code	I NEVER RECEIVED AN ACCESS CODE

• If a request to track your physical location pops up, click the "Allow" button.



This message is intended for Barnev Rubble (Insured). 1

- Have the Insured read the Electronic Record and Signature Disclosure. To view, click on the link and the disclosure will open in a pop-up.
- After reading, click "Close" button.

Agreement to do business with Americo Financial Life and Annuity Insurance	×
Company	

#### CONSUMER DISCLOSURE

During the electronic application process, Americo Financial Life and Annuity Insurance Company (referred to in this Consumer Disclosure as "we", "us" "Company" or "Americo") may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign, Inc. (DocuSign) electronic signing system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the "I agree" button at the bottom of this document.

#### How notices and disclosures generated during this application process will be delivered to you

We will provide electronically to you through the DocuSign system all required application notices, disclosures, authorizations, acknowledgements, and other documents that are required in order to apply for coverage with Americo. This applies ONLY to documents created or required to be delivered during the application process.

#### Getting paper copies

At the end of the electronic application process, you may print the documents created during the process for your records. In addition, if a policy is issued, copies of the signed documents will be included in your policy packet. At any time you may request that we send you a paper copy of the completed application documents by contacting our Policyholder Services Department at (800) 231-0801.

#### Declining to Consent

If you decide you do not want to use the electronic application process and decline to consent, this process will stop. Consenting to use the electronic application is the only way to complete this process.

#### Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access the application information electronically, please verify that you were able to read this electronic disclosure and that you also were able to print on paper or electronically save this page for your future reference and access or that you were able to e-mail this disclosure and consent to an address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to submit an application in electronic format on the terms and conditions described above, please let us know by clicking the "I agree" button below.

By checking the "I agree" box, I confirm that:

- · I acknowledge that I have read this Consumer Disclosure in its entirety and agree to be bound by the terms and conditions stated herein.
- I can access and read this Electronic CONSENT TO ELECTRONIC RÉCEIPT OF ELECTRONIC CONSUMER DISCLOSURES document; and
- I can print on paper the disclosure or save or send the disclosure to a place where I can print it, for future reference and access; and
- Until or unless I notify Americo Financial Life and Annuity Insurance Company as described above, I consent to receive from Americo
  exclusively through electronic means all application notices, disclosures, authorizations, acknowledgements, and other documents that are
  required to be provided or made available to me by Americo Financial Life and Annuity Insurance Company as part of the application process.

CLOSE

• The Insured must agree to the disclosure by clicking the check box.



If there are questions on how the signature works, click "Other Actions".

	CONTINUE OTHER ACTIONS -
	Finish Later
0200	Decline to Sign
	Support 🗹
	About DocuSign 🖸
	View History
	View Certificate (PDF)
	View Electronic Record and Signature Disclosure
	Session Information

- "About DocuSign' will provide helpful information if the Insured has questions about the process."
- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- Once the Insured has agreed to the disclosure, the "Continue" button will highlight.
- Have them click this to review and sign the document.

Please read the Electronic Record and Signature Disclosure
I agree to use electronic records and signatures.

CONTINUE

After reviewing the Health Information Authorization form, the Applicant must click on the yellow "Sign" button to sign the document.

release information in its file to its reinsurers and	o other life and health insurance companies to who	m you apply for insurance or to whom a claim is
submitted. Information for consumers about MIB m	y be obtained on its website at www.mib.com.	

#### MEDICAL INFORMATION AUTHORIZATION

Information regarding your insurability will be treated as confidential. Americo Financial Life and Annuity Insurance Company (Americo) is a member of MIB, Inc. (MIB). Americo, or its reinsurers, may make a brief report to MIB, which operates an information exchange on behalf of its members. If you apply to another member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB may supply such company with the information in its file. Americo or its reinsurers may also release information to other insurance companies to whom you may apply for life or health insurance, or to whom a claim for benefits may be submitted. It is Americo's practice to prohibit third parties who lawfully receive nonpublic health information from redisclosing or reusing the disclosed information. You may request to see the information kept in Your MIB file. You may also contact MIB and seek a correction for any errors in your file.

Your authorization permits any insurance or reinsurance company, licensed medical physician, medical professional, hospital, pharmacy or pharmacy benefit manager, records custodians, other medical or medically related facility, clearing house, consumer reporting agency, and/or MIB, Inc. that has any information about you, or anyone listed in this application who are proposed to be insured, to give Americo, its reinsurers or any MIB-authorized third-party administrator performing underwriting services on Americo's behalf, information about other insurance coverage, age, general character, habits, finances, motor vehicle records, medical care or advice about any physical or mental condition, including medications prescribed, chart notes, labs, x-rays and special tests, information on the diagnosis and treatment of Human Immunodeficiency Virus (HIV) infection, sexually transmitted diseases, and the use of drugs, alcohol, tobacco and psychotherapy notes and alcoholism, required by Americo to determine insurability and/or claims eligibility, for the duration of the claim. Health information obtained will not be re-disclosed without your authorization unless permitted by law, in which case it may not be protected under federal privacy rules.

This authorization remains in place for the entire contestable period as outlined in your policy. From time to time additional medical information is reported to Americo by MIB and other permitted sources as outlined above that may conflict with your application. Your signature below represents a continuous authorization on your behalf for Americo to request medical records from any medical provider for the contestable period. This authorization will also satisfy the requirements of any separate authorization the medical provider may have for release of medical records. In the event the medical provider does not agree to accept this authorization, you agree to cooperate with Americo in executing any other documentation required for the release of those medical records.

You, may obtain a copy of this Medical Information Authorization on request. This authorization will be valid for 2 years from the date signed. This authorization may be revoked; however, it may not be revoked to the extent Americo has taken action in reliance on this authorization. Notice of revocation must be sent, in writing, to Americo at its Administrative Office address.

I understand that the aforementioned parties requesting access to my (electronic or paper) medical records are acting as a patient authorized representative and will attempt to access my medical records in the most efficient manner possible, including electronic interchange through a Health Information Exchange or directly through My Providers' electronic health record system. This authorization supersedes any records release permissions I have previously executed and I direct my physician(s) to cooperate fully.

	11/19/2019
Signature of Proposed Insured	Date
	Signature of Proposed Insured

The signature box will appear for the application to sign.

Confirm your name and full signature.		
Required		
Full Name*	Initials*	
Barney Rubble	BR	
SELECT STYLE DRAW		
		i and i and i
sy selecting waopt and sign, I agree that the signatures will be the electronic represent locuments, including legally binding contracts - just the same as a pen-and-paper sign	ation of my signature, for all purposes when I (or m ature.	ny agent) use them o

- They must sign the screen just like they are signing a piece of paper.
- If they do not like their signature, click "Clear" to start over.
- Once completed, click "ADOPT AND SIGN".
- It is recommended to use a Stylus when capturing signatures.
- Full signatures are required, initials are not sufficient.

onfirm your name and full signature.		
Required		
uli Name*	Initials*	
Barney Rubble	BR	
RAW YOUR SIGNATURE		Clear
am	ntation of my signature, for all purposes when I (or my	agent) use them on

Once they have signed the document the signature will appear on the Signature line. Click "FINISH".

I understand that the aforementioned parties requesting access to my (electronic or paper) medical records are acting as a patient authorized representative and will attempt to access my medical records in the most efficient manner possible, including electronic interchange through a Health Information Exchange or directly through My Providers' ele Required - Signature Applied authorization supersedes any records release permissions I have previously executed and I direct my physician(s) to cooperate fully.

Rubble, Barney Name of Proposed Insured (please print)		Signature of Proposed Insured		11/19/2019 Date	
Name of Additional Proposed Insure	d (please print) (if applicable)	Signature of Additional Pr	oposed Insured	Date	
Signature of Child	Signatur	e of Child	Signature o	of Child	
Signature of Child	Signatur	Signature of Child		of Child	
Signature of Parent/Legal Guardian					
Americo Financial Life and Annuity Insurance AKS8480 (04/19)	Company • Home Office: D	allas, Texas • Administrative O Page 1 of 1	ffice: PO BOX 410288, Kansas C	ity, MO 64141-0288 • www.americo.com For Use in Kansas	
losure for Medical Information Aut	thorization				
	$\langle$	FINISH	)		

- They will receive a message that they can either download or print the document if they wish.
- Click "Continue".



- They will be logged out of DocuSign and can close the web browser.
- They will also receive a confirmation email from DocuSign that the eSignature process has been completed. They can review the document by clicking on "REVIEW DOCUMENT".

Sales Connect	ion sent you a document to re	eview and sign.
	REVIEW DOCUMENT	

Sales Connection docusignsupport@americo.com

This message is intended for Barney Rubble (Insured). This document is for a separate life insurance product for Americo Financial Life and Annuity Insurance Company and is in no way related to the purchase of any other product (such as health insurance, dental insurance, auto insurance, etc.). In order to review and/or sign the required documents, you must enter an access code that was created for you at the time this application was taken. If you have problems accessing these documents, or if any of the data included on the documents is incorrect, please contact the agent of record, Robert Jones, directly at angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number: You will see when you go back to the eApplication that the green "Waiting on signature" notice is no longer visible. You can click on "Initiate Underwriting" to start the MIB and Prescription Drug check.

NOTE: Once you click this, the case will be considered a Submitted Case on your Placement Report.



• A policy number will be assigned to the case.

• The MIB and Prescription Drug Check may take a few minutes to return. You do not have to wait for an answer, you can continue to the next page.

Initiate Underwriting	
We will now access the consumer information databases. This may take a couple of minutes, so please continue with the rest of the application. You will be notified on screen once this underwriting check is complete. At this point, this application must be completed and submitted by 11/27/2019 or the case will be automatically closed.	

At this point, the application must be completed and submitted within seven (7) days or the case will be automatically closed.

If there are no MIB or prescription database concerns, you will receive a message that the Underwriting Check is complete. If there was an issue with the Underwriting Check, either for MIB or Prescription Drug Check, you will receive a message letting you know that you need to change to Guaranteed Issue product for Eagle Premier Series or to a different product if writing HMS Plus.

Test Case, Male , 65, Kansas, AM64036671 TRATION/FORMS Messages writing Underwriting check is complete. Based on the Proposed Insured's current height and weight and results from the MIB and Prescription Check, the Proposed Insured qualifies for the Level Death Benefit product up to an amount of \$ vice is set to allow pop ups so that electronic signing may o 30,000.00. Continue asking questions to finish t to proceed with signing. the application. MIB and Prescription Drug databases. This may take a couper one will be notified on screen once the Underwriting Check is complete. At this point, this application must be ed by 06/15/2016 or the case will be automatically closed.

Messages will show in the top right corner under "Messages"

# Personal History Information

Answer all the required health questions. Click "Next" to continue.

	aca ana a chargeoa	ion may occur.
	Primary Insured	
re you currently using or within the last 12 months used, any of the following: walker, /heelchair, electric scooter, supplemental oxygen, or catheter?	Select	•
Vithin the past 2 years have you engaged in any motor sports racing; boat racing; arachuting/skydiving; hang gliding; base jumping; rock or mountain climbing; cave diving; nderwater photography; canyoning; or Scuba diving over 100 ft?	Select	
In the past 10 years, have you used heroin, morphine, other unprescribed narcotics, cstasy, opium derivatives, marijuana for medical purposes, cocaine, crack, barbiturates, mphetamines, methamphetamines, or hallucinogens or any other illegal, restricted or ontrolled substances; or been treated or been advised by a licensed member of the nedical profession to seek treatment for the intake of any drug?	Select	
n the past 10 years, have you used alcohol to a degree that required treatment or was dvised to limit or discontinue its use by a licensed member of the medical profession?	Select	
n the past 10 years, have you used or been convicted of possession of unlawful drugs or sed prescription drugs other than as prescribed by a licensed member of the medical rofession?	Select	-
n the past 10 years, have you been convicted of, pled guilty to, or are you currently awaiting ial for a felony?	Select	
n the past 10 years have you served or been released from incarceration, probation, parole, r other court-ordered supervision for a misdemeanor or felony conviction?	Select	
we you currently under an order for probation, parole or other court-ordered supervision for misdemeanor or felony conviction?	Select	-
Vithin the past 2 years, have you made any flights as a pilot or student pilot? (If Yes, viation exclusion will be included.)	Select	
Vithin the next 2 years do you intend to work, travel, or reside in Saudi Arabia, Iraq, fghanistan, Syria, Somalia, Sudan, or Yemen for more than 30 days, or reside outside the Inited States at any location more than 180 days?	Select	•
are you a member of the United States Military on active duty?	Select	-
o you currently have a valid driver's license?	Select	-

# MEDICAL HISTORY

Answer all of the medical history questions. Click "Next" to continue.

	Primary In	isured
ave you ever (1) been diagnosed with, or (2) received care or treatment, or (3) consulted with or been advised by a licensed member the medical profession to seek treatment for:		
Coronary Artery Disease, Heart Attack, Coronary Artery Bypass Surgery, Angioplasty, Stent Placement, Angina (chest pain), Valvular Heart Disease, Cerebrovascular Disease, Cardiomyopathy, Congestive Heart Failure, Congenital Heart Disease, Stroke, Transient Ischemic Attack, TIA (Mini Stroke), abnormal heart rhythm, had placement of a Pacemaker or Defibrillator, Cerebral, Aortic or Thoracic Aneurysm, or Abdominal Aortic Aneurysm?	No	
Chronic Lung Disease (except mild Asthma), including Chronic Obstructive Pulmonary Disease (COPD), Chronic Bronchitis, Emphysema, Sarcoidosis, Pulmonary Hypertension, or Cystic Fibrosis?	No	] .
Major Depression, Bipolar Disorder, Schizophrenia, Alzheimer's Disease, Dementia, Memory Loss, Down Syndrome, Autism, mental incapacity, suicide attempt, eating disorders or Chronic Depression, or any other disease of the central nervous system?	No	
Chronic Kidney Disease, End-Stage Renal Disease, Renal Insufficiency, or any condition within the last 5 years that required dialysis?	No	
Parkinson's disease, Sickle Cell Anemia, Pernicious Anemia, Thalassemia, clotting disorders, or other disorders of the blood, Lou Gehrig's Disease (ALS), Muscular Dystrophy, Demyelinating Disease including Multiple Sclerosis, Huntington's Disease, Hydrocephalus, Cerebral Palsy, Quadriplegia, or Paraplegia?	No	
Liver Disease, Liver Failure, Cirrhosis or any form of Hepatitis (excluding Hepatitis A from which you have fully recovered)?	No	
Cancer, Leukemia, Melanoma, any tumor (benign or malignant) of the brain, or any other internal cancer (except basal cell cancer)?	No	
Connective tissue or autoimmune disorder including Rheumatoid, debilitating or disabling arthritis; chronic joint or disc disease that requires walking aids or a wheel chair, Systemic Lupus, or Scleroderma?	No	
Been the recipient of an organ transplant?	No	] .
Ulcerative Colitis or Crohn's Disease?	No	

There will be a second page of medical history questions. Continue answering the questions and provide the name and contact information for the Primary Insureds Personal Care Physician. Click "Next" to continue to Replacement Information.

### **Replacement Information**

Complete the Replacement Information Questions.



- If there is no existing coverage, answer 'No' to the question and click "Next" to continue.
- If "Yes" you will be asked to provide additional details.
- You can add up to 6 replacement or existing policies.
- When you are finished click "Next".

eApp does not support more than 6 existing or replacement Existing Policies Details	ent policies.		
Will this policy be replaced?	Select	-	
Insured or Annuitant	Select	-	
Company			
Policy or Contract Number			Unknown
Owner	Select	<b>•</b>	
Policy Effective Date		e	4 
Face Amount			
ADE Amount			
Americo or Non-Americo Coverage	Select		
Are you considering using funds from your existing policies or contracts to pay premiums due on the new	Select		
policy or contract?			
			Add Existing
Do you want the Important Notice for Replacement read aloud?	Select		
Pre	vious 8 of 13	Next	

• If the proposed Insured has existing insurance or is replacing another insurance product, you may be requested to complete one or more paper replacement forms.

### Owner Information

• If the Owner is the same as the Insured the 'Who is the Owner" question will be grayed out.

Owner Information		
Relationship to Proposed Insured	Self	

- If the Owner is different, you will need to go back to the Insured Information page and select that the Insured is not going to be the Owner.
- If the Insured and the Owner are different, you will be required to fill in the necessary Owner Information.

EAPP	FORMS						MESSAGES	1
Owner In	formation							
If the Insurad sh	ould be the Owner, plea	se return to the Insured In	formation page to	mak	re that selection			
n the moureu on	What is the Owner, prea		onnation page to		e mai selection.			
	who is the Owner?	Other						
	First Name				Middle Initial			
	Last Name				Suffix			
	Mailing Address 1							
	Mailing Address 2							
	City				State	Solost		
	City				State	Select		
	Zip							
Is mailir	ng address a PO Box?	No		•				
Has the C	wner lived at their curre	nt address for less than 6	Select	•				
	Date of Birth			•				
Relations	hip to Primary Insured	Select		•				
So	cial Security # / Tax ID							
Check her	e if the Owner has been becaus	notified by the IRS that th se they have failed to repo	ey are currently s t all interest and	subjeo divid	ct to backup withholding ends on their tax return.			
	Phone Number:	Home						
	Email Address				No Email Available			

### BENEFICIARY INFORMATION

•

- At least one Primary Beneficiary is required.
- To add a Primary Beneficiary, click "Add Primary" and complete all the required fields.

Beneficiary Informatio	n			
Click "Add Primary" to add a new primar	y beneficiary.			
Select Beneficiary	New Individual			Add Primary
Primary Beneficiary Total Allocation m	nust equal 100%			
What is the percentage of the share for t	this Beneficiary?			
First Name			Middle Initial	
Last Name			Suffix	
Date of Birth		<b>#</b>		
Phone Number			Relationship to Primary Insured	Select
Social Security # / Tax ID			Email Address	

- If another Primary Beneficiary is required, click "Add Primary" again and fill in the required fields.
- Make sure the "Percentage of Share" for all Primary Beneficiaries adds up to 100%.
- To add a Contingent Beneficiary, click "Add Contingent" and fill in the required information.
- Make sure the "Percentage of Share" for all Contingent Beneficiaries adds up to 100%.

Select Beneficiary	low Individual				
	YEW INUMUUAI	-			Add Contingent
Contingent Beneficiary Total Allocation r	must equal 100%				
What is the percentage of the share for thi	is Beneficiary?				
First Name			Middle Initial		
Last Name			Suffix		
Date of Birth		<b>#</b>			
Phone Number			Relationship to Primary Insured	Select	
Social Security # / Tax ID			Email Address		

# PAYMENT INFORMATION

- Fill in the Payment information.
- You will need to have the Routing Number and Bank Account Number in order to complete the payment information.
- If the Initial Draft Date or Reoccurring Monthly Draft Day is incorrect, proceed back to the Product Information screen and change the poilcy effective date.

Payor Information	
Who is the Payor?	Select
Is this a Business Account?	Select
Will the Payor be using a checking or savings account?	Select
What is the Routing Number?	
The routing number must be 9 digits in length.	
What is the Account Number?	
Please Reenter the Account Number	
Initial Draft Date	11/20/2019
Initial Premium Amount	\$ 276.67
Reoccurring Monthly Draft Day	20
Reoccurring Monthly Premium Amount:	\$ 276.67
Due to recent system updates, future bank drafts	will occur on or immediately after the date specified.
	Dravious 11 of 12 Novt

# Agent Information

- Fill in the required Agent Information.
- Confirm your Agent ID and email address are correct.

Are you related	to the Proposed Insured?	Select				
How long have you know	vn the Proposed Insured?					
Did you use any company-appro marketing materials, including any materials, in your presentation? Leave with Owner. If you used an electroni must i	oved and/or individualized y electronically presented copies of sales materials ic sales presentation, you mail a copy to the Owner.	Select				
Did the applicant approach you to pu	urchase insurance? (If Yes	, list their stated need fo Agent Commer	r the insurance in the hts/Remarks section.)	Select		•
Is there any existing life insurance, annuity, or disability income insurance coverage on the life of any Proposed Insured?						•
At the time the application was taken, were all of the Proposed Insured's present and did you witness their signatures?					Select 🗸	
Did the Proposed	Insured(s) directly respond	d to you regarding each	application question?	Select 🗸		•
Was a government-issued picture ID such as a utility bill, tax return, etc.) for	requested, reviewed, and the Proposed Insured, Ow	confirmed (by reviewing ner, and Payor (if differe	a second document, nt than the Proposed Insured)?	Select		•
Agent Name	Galvan,Enrique Domin			Agent Number	FFLHC8	
Phone Number				Email Address	ENRIQUE.FFL.66@GM/	AIL.COM
Is an agent split involved with this	Select	-	Perce	nt for first agent		

### SIGNING THE EAPPLICATION

- All required information has been entered.
- The application either needs to be signed using Tablet Signing or Email Signing.
- To use your table to sign the application, click "Tablet Signing".
- To sign using email, click "Email Signing".

**NOTE:** Once the signing process begins, everyone must complete signing prior to 11:00 pm local time, and no changes may be made to any of the information provided within the application unless someone declines signing.



Please give Jorge A Almonte control of the device.		jour	g jour o	
	Name	Signee	Checklist	
	Jorge A Almonte	Insured	×	Sign
	Galvan, Enrique Domin	Agent	×	

- · You will need to give control of the device to the Insured.
- · Have them click "Sign" next to their name.
- They will be redirected to the equisoft website.
- Under no circumstance should you sign for your applicant.
- You will sign after the Insured completes the signature process.

Consenting to use the	electronic application	is the only way t	o complete this process.
-----------------------	------------------------	-------------------	--------------------------

Acknowledging your access and consent to receive materials electronically	
To confirm to us that you can access the application information electronically, please verify that you were able to read this electronic disclosure and that you also were able to request the disclosure to be emailed to you or to have it printed on paper and mailed to you for your future reference and access. Further, if you consent to submit an application in electronic format or terms and conditions described above, please confirm by clicking on the appropriate box.	e n the
I confirm that:	- 18
<ul> <li>I have read this Consumer Disclosure in its entirety and agree to be bound by the terms and conditions stated herein.</li> <li>I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC CONSUMER DISCLOSURES document.</li> <li>I can request to have the disclosure emailed or printed on paper and mailed to me for future reference and access.</li> </ul>	- 11
Until or unless I notify Americo Financial Life and Annuity Insurance Company as described above, I consent to receive from Americo exclusively through electronic means all application notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to me by Americo Financial Life and Annuity Insurance Company as part of the application process.	-11
l agree	- 11
	~
Finish	Decline

- A new tab will open to request a signature.
- Have the Insured read the Agreement to do business electronically with Americo Financial Life and Annuity Insurance Company.
- The Insured must agree to the disclosure by clicking the check box at the bottom of the agreement. The • Confirm box will be grayed out until the box is checked.
- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click • "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- Once the Insured has agreed to the Agreement, the "Confirm" button will highlight.
- Have them click "Confirm" to review and sign the application.

ife Insurance ICC18 5160			Americo Financial I	Life and Annuity In	surance (	Company
SECTION 1. PROPOSED INSURED	INFORMATION			-		
1. Proposed Insured's Name (Last, Fir	rst, MI)	2. 🛛	Single 🗌 Married	4. a. Height: _	5,	7 "
Almonte, Jorge A	3. 🛛	🛾 Male 🛛 Female	b. Weight: _	175	lbs.	
5. Mailing Address (Include City, State,	and ZIP. If mailing address is a PO Box, a stre	et address is also	o required.)			
728 east 7th st, Plainfield, M	NJ, 07060					
6. Street Address (Include City, State, and ZIP)						
7 Has the Proposed Insured lived at	their current address for less than 6 years	? □Yes	No If Yes prior 71	P Code is required	d.	
<ol> <li>Has the Proposed Insured lived at</li> <li>Phone Number: ☑ Home □ Ce</li> </ol>	their current address for less than 6 years	? Yes	No If <b>Yes</b> , prior ZI	P Code is required	d:	
<ol> <li>Has the Proposed Insured lived at</li> <li>Phone Number: Home Ce</li> </ol>	their current address for less than 6 years	? Yes ail Address	No If <b>Yes</b> , prior ZI	<sup>D</sup> Code is required	d:	
<ol> <li>Has the Proposed Insured lived at</li> <li>Phone Number: Home Ce</li> <li>90875644</li> </ol>	their current address for less than 6 years II Work 9. Em.	? Yes ail Address	No If <b>Yes</b> , prior ZI	P Code is required	d:	
<ol> <li>Has the Proposed Insured lived at</li> <li>Phone Number: ☑ Home □ Ce 90875644</li> <li>Social Security Number</li> </ol>	their current address for less than 6 years II  Work 9. Em. 445 11. Date of Birth (MM/DD/YYYY)	? Yes ail Address 12. Age	No If <b>Yes</b> , prior ZI	P Code is required	d:	
<ol> <li>Has the Proposed Insured lived at</li> <li>Phone Number:  Home Ce</li> <li>90875644</li> <li>Social Security Number</li> <li>201927124</li> </ol>	their current address for less than 6 years II Work 9. Em. 445 11. Date of Birth (MM/DD/YYYY) 07/15/1971	? Yes ail Address 12. Age 48	No If <b>Yes</b> , prior ZI	P Code is required	d:	
A. Has the Proposed Insured lived at     Phone Number: ⊠ Home □ Ce     90875644     10. Social Security Number         201927124     14. a. Is the Proposed Insured a U.S	their current address for less than 6 years ell Work 9. Em. 445 11. Date of Birth ( <i>MM/DD</i> /YYYY) 07/15/1971 . Citizen? (If <b>No</b> , complete 14b. and 14c. below	? ☐ Yes ail Address 12. Age 48	No If <b>Yes</b> , prior ZI	P Code is required	d:	
7. Has the Proposed Insured lived at     8. Phone Number: ☑ Home □ Ce     90875644     10. Social Security Number	their current address for less than 6 years I Work 9. Em. 445 11. Date of Birth ( <i>MM/DD/YYYY</i> ) 07/15/1971 . Citizen? (If <b>No</b> , complete 14b. and 14c. below manent Resident? (If <b>Yes</b> , provide Permanen	<ul> <li>? Yes</li> <li>ail Address</li> <li>12. Age</li> <li>48</li> <li>v.)</li> <li>t Resident Visa of</li> </ul>	No If <b>Yes</b> , prior ZI	P Code is required com State, Country) NJ, USA	d: Yes	□ No □ No

They will need to scroll down to the bottom of the form in order to sign.

• After reviewing the document, the Insured must click on the yellow "Sign" button to sign the document.

\_\_\_\_\_

### IMPORTANT FRAUD NOTICE:

### ANY PERSON WHO KNOWINGLY PRESENTS A FALSE STATEMENT IN AN APPLICATION FOR INSURANCE MAY BE GUILTY OF A CRIMINAL OFFENSE AND SUBJECT TO PENALTIES UNDER STATE LAW.

Signed at (State)	_on (Month/Day/Year)	2019-11-20
Signature of Proposed Insured (required)	Signature of Owner (	if different than the Proposed Insured)
Galvan, Enrique Domin Printed Name of Witnessing Agent (required)	Signature of Witnessi	ng Agent (required)

- The signature box will open.
- They must sign the screen just like they are signing a piece of paper.
- If they do not like their signature, click "Clear" to start over.
- Once completed, click "OK".
- It is recommended to use a Stylus when capturing signatures.
- Full signatures are required, initials are not sufficient.

Enter signature		١
		pa t
Please sign within the border.		9.
Clear	Ok Close	

• Once they have signed the document the signature will appear on the Signature line.

Information Exchange or directly through My Providers' electronic health record system. This authorization supersedes any records release permissions I have previously executed and I direct my physician(s) to cooperate fully.

Smith, Joe	Com	2019-11-19
Name of Proposed Insured (please print)	f3daa1b5-a921-4da8-96f1-f33d6e Signature of Proposed insu	Trea <sup>11</sup> a Date
Name of Additional Proposed Insured (please print) (if a	applicable) Signature of Additional Pro	posed Insured Date
Signature of Child	Signature of Child	Signature of Child
Signature of Child	Signature of Child	Signature of Child

**NOTE:** If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.

After signing the Application, continue to scroll down to the eApplication Security Form.

- · Have the Insured provide their Mother's Maiden Name
- Click the yellow "Sign" button.

Application Security Form 18-261-1 (10/18)	Americo
Owner's Name	Policy Number
Jorge A Almonte	AM50136174
At Americo Financial Life and Annuity Insurance Company, secur security, please provide the following information:	ity is our top priority. For additional
Mother's maiden name:	
Owner's Signature	Date

- The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK".

If you are writing an HMS Plus policy, they will sign the Accelerated Death Benefit Rider Applicant's Acknowledgment. If writing and Eagle Premier Series policy, they will not have this to sign.

Accelerated Death Benefit Rider Applicant's Acknowledgment	AAA8604	Americo Financial Life and Annuity Insurance Company
I acknowledge that I have read the Accelerated Death Ben product have been explained to me.	efit Rider Disclosure, have b	een given a copy of this Disclosure, and that the features of this
Owner's Signature		2019-11-20 Date
I acknowledge that I have reviewed this Rider Disclosure wi	th the Owner.	
Agent's Signature		2019-11-20 Date

- · Continue scrolling down through the application to the Accelerated Death Benefit Rider Disclosure.
- · Once they read through, they will need to sign the Applicant's Acknowledgment.
- Click on the yellow "Sign" button.
- The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK".

Next they will need to review and sign the Bank Draft Authorization Form.

Aut	horization Form AF55019 (06/15)
	As a convenience to me, I hereby request and authorize the banking institution below (the "Bank") to pay and charge to my account drafts on my account by and payable to the order of the company who issued or assumed the policy listed below (the "Company") administering my insurance policy provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that the Bank's rights in respect to such draft shall be the same as if it were a check drawn on the bank and signed personally by me. This authorization will remain in effect until revoked by me or the Company. Notifications should be sent to PO BOX 410288, Kansas City, MO 64141-0288, Attention Customer Service. Our toll-free number is 800.231.0801. I agree that the Bank shall be fully protected in honoring any such draft. I further agree that if any such draft be dishonored, whether with or without cause and whether intentionally or inadvertently, the Bank shall be under no liability whatsoever. Should any draft not be honored by the Bank upon presentation, I understand that should any draft not be honored for the reason of "insufficient funds", a second attempt to draft may occur within 5 business days from the returned draft date.
z	I understand that Americo requires a 5 business day advance notice to set up, change, or discontinue my bank draft information. I also understand that my insurance policy may lapse if said draft is returned unpaid by my Bank, or if I discontinue payments, prior to receiving confirmation of draft processing from the Company. Please keep a copy of this authorization with your banking records.
IATIO	FOR EXISTING POLICIES: Unless otherwise requested, premium draft date will be the existing premium due date.
INFORM	DRAFT DATE: (If no option is selected, Draft Date will default to the first option listed below) Upon issue and on the policy's regular due date thereafter
DRAFT	Specific start date:/ / (must be within 10 days of the Due Date and cannot be on the 29 <sup>th</sup> , 30 <sup>th</sup> , or 31 <sup>st</sup> of the month. It may

- Have them review the information on the Bank Draft Authorization form.
- If everything is correct, click on the yellow "Sign" button.

INSURE					
PAYOR INFORMATION	Name Jorge A Almonte Address (If mailing address is a PO Box, a street address is also required) 728 east 7th st, Plainfield, NJ, 07060 How long at current address? If less than 5 years at current	Relationship to Proposed Insured self	Phone Number		
SIGNATURE	Sign       2019-11-20         Payor's Signature (REQUIRED, as it appears on bank records)       Date				

- The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK".

Lastly, they will sign the Premium Conditional Receipt.



HIVENUU
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THIS IS A CONDITIONAL RECEIPT - PLEASE READ CAREFULLY!

NO INSURANCE WILL BE PROVIDED BY YOUR FIRST PAYMENT UNLESS ALL TERMS IN PARAGRAPH "FIRST" ARE MET EXACTLY AND IN FULL! NO AGENT OR BROKER HAS THE AUTHORITY TO CHANGE OR WAIVE ANY OF THESE TERMS.

Received from <u>Jorge A Almonte</u> on (Month/Day/Year) <u>2019-11-20</u> <u>\$276.67</u> by check, preauthorized order for withdrawal, or salary deduction plan. This payment is the amount of the first full modal premium for the policy applied for in the application for life insurance to Americo Financial Life and Annuity Insurance Company having the same date as this Conditional Receipt. This payment is made and accepted under the terms of this Conditional Receipt. This Conditional Receipt cannot be transferred.

ANY PAYMENT BY CHECK MUST BE MADE PAYABLE TO AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY. DO NOT MAKE ANY CHECK PAYABLE TO THE AGENT OR LEAVE THE PAYEE BLANK. IF YOUR CHECK OR DRAFT IS NOT HONORED WHEN FIRST PRESENTED FOR PAYMENT, THIS CONDITIONAL RECEIPT WILL NOT BE VALID OR ENFORCEABLE.

IF ALL OF THE TERMS OF THIS CONDITIONAL RECEIPT ARE NOT MET EXACTLY AND IN FULL, TO THE COMPANY'S SATISFACTION, THE COMPANY'S ONLY LIABILITY WILL BE TO REFUND THE AMOUNT FOR WHICH THIS CONDITIONAL RECEIPT WAS GIVEN. "Effective Date" means the latest of: (1) the date the application is signed; (2) the date all required information is completed and received by the Company; or (3) the date of issue.

- Have them review the information on the Conditional Receipt.
- If everything is correct, click on the yellow "Sign" button.

SECOND: LIMITS OF LIABILITY – MAXIMUM AMOUNT OF INSURANCE AND PERIOD OF TIME WHICH INSURANCE CAN BE POLICY DELIVERY. The Company's liability for insurance under this Conditional Receipt plus all insurance which is pending in t Insured can never exceed \$250,000 of life insurance including Accidental Death Benefits. The time for which the Company can be Receipt can never exceed a period of 60 days from the date this Receipt was signed.

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge These have been fully explained to me by the Agent.

х	
	Signature of Licensed Agent

Signature of Owner

If the application is not approved and accepted within 60 days from the date it was signed, the Company shall have no of this payment on surrender of this Receipt.

Americo Financial Life and Annuity Insurance Company • Home Office: Dallas, Texas • Administrative Office: PO Box 410288, Kansas City, MO 6

- The signature box will open.
- They can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK".
- The signature will appear on the line and the "Finish" button will no longer be grayed out.
- Click "Finish".

s of this Conditional Receipt and the Authorization and Acknowledgement section of the application.

2019-11-20 Date ) days from the date it was signed, the Company shall have no liability except for the return e: Dallas, Texas · Administrative Office: PO Box 410288, Kansas City, MO 64141-0288 · www.americo.com Leave with Applicant Finish Decline

It is now the Agent's turn to sign the application. You will be directed back to the Signature Instructions page.

- · Take the device from the Insured
- Click "Sign" next to your name.

The applicant will now electronically sign the provided	documents. Under no circumstance s	hould you s	sign for your a	pplicant.
Please give Galvan, Enrique Domin control of the device	æ.			
	Name	Signee	Checklist	
	Jorge A Almonte	Insured	~	
	Galvan, Enrique Domin	Agent	×	Sign

- A new tab will open to the Agreement to do business electronically with Americo Financial Life and Annuity Insurance Company.
- Read through the agreement and agree by clicking the check box at the bottom of the agreement. The Confirm box will be grayed out until the box is checked.

Consenting to use the electronic application is the only way to complete this process.

Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access the application information electronically, please verify that you were able to read this electronic disclosure and that you also were able to request the disclosure to be emailed to you or to have it printed on paper and mailed to you for your future reference and access. Further, if you consent to submit an application in electronic format or terms and conditions described above, please confirm by clicking on the appropriate box.	i the
I confirm that:	- 14
<ul> <li>I have read this Consumer Disclosure in its entirety and agree to be bound by the terms and conditions stated herein.</li> <li>I can access and read this Electronic CONSENT TO ELECTRONIC RECEIPT OF ELECTRONIC CONSUMER DISCLOSURES document.</li> <li>I can request to have the disclosure emailed or printed on paper and mailed to me for future reference and access.</li> </ul>	- 11
Until or unless I notify Americo Financial Life and Annuity Insurance Company as described above, I consent to receive from Americo exclusively through electronic means all application notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to me by Americo Financial Life and Annuity Insurance Company as part of the application process.	- 11
Confirm	v
Finish	Decline

- Once you have agreed to the Agreement, the "Confirm" button will highlight.
- · Click "Confirm" to review and sign the application.

Application for Individual				Для	Rico
Life Insurance ICC18 5160			Americo Financial	Life and Annuity In	surance Company
SECTION 1. PROPOSED INSURED INFOR	RMATION				
1. Proposed Insured's Name (Last, First, MI)		2. 🛛 S	ingle 🗌 Married	4. a. Height:	5; 7»
Almonte, Jorge A 3. 🛛 Male 🗌 Female b. Weight: <u>175</u> lbs.					
5. Mailing Address (Include City, State, and ZIP. If mailing address is a PO Box, a street address is also required.)					
728 east 7th st, Plainfield, NJ, O	7060				
6. Street Address (Include City, State, and ZIF	?)				
7. Has the Proposed Insured lived at their of	surrent address for less than 6 years?	🗌 Yes 🛛	No If Yes, prior ZI	P Code is required	d:
8. Phone Number: 🔀 Home 🗌 Cell 🗌	] Work 9. Emai	il Address			
9087564445			joejoe@yahoo.	com	
10. Social Security Number	11. Date of Birth (MM/DD/YYYY)	12. Age	13. Place of Birth (	State, Country)	
201927124	07/15/1971	48		NJ, USA	
14. a. Is the Proposed Insured a U.S. Citize	en? (If <b>No</b> , complete 14b. and 14c. below.	.)		Σ	Yes 🗌 No
b. Is the Proposed Insured a Permaner	nt Resident? (If Yes, provide Permanent	Resident Visa or Gr	een Card ID Number.) .		Yes 🗌 No
<ul> <li>*Permanent Resident Visa or Green</li> </ul>	Card ID #				

- You will need to scroll down to the bottom of the form in order to sign.
- · After reviewing the document, click on the yellow "Sign" button to sign the document.

an	
ba73d222-59d2-49e5-95db-2230046eb3be Signature of Proposed Insured (required)	Signature of Owner (if different than the Proposed Insured)
Galvan,Enrique Domin	Sign
Printed Name of Witnessing Agent (required)	Signature of Witnessing Agent (required)

- The signature box will open.
- Sign the screen just like you are signing a piece of paper.
- If you do not like your signature, click "Clear" to start over.
- Once completed, click "OK".
- It is recommended to use a Stylus when capturing signatures.
- Full signatures are required, initials are not sufficient.

Enter signature	
	pa i t
Please sign within the border. Clear	9. Ok Close

Once they have signed the document the signature will appear on the Signature line.

Signed at (State)	_ on (Month/Day/Year)
HAT342225 5942-4965-954b-2330946eb3bbe Signature of Proposed Insured (required)	Signature of Owner (if different than the Proposed Insured)
Galvan, Enrique Domin	Or-

Printed Name of Witnessing Agent (required)

٠

Signature of Witnessing Agent (required)

After signing the Application, continue scrolling down through the application to the Accelerated Death Benefit Rider Disclosure.

Accelerated Death Benefit Rider Applicant's Acknowledgment AAA8604	Americo Financial Life and Annuity Insur
I acknowledge that I have read the Accelerated Death Benefit Rider Disclosure, have a product have been explained to me.	been given a copy of this Disclosure, and that the fe
a	2019-11-20
Owner's Signature	Date
I acknowledge that I have reviewed this Rider Disclosure with the Owner.	2019-11-20

- · Read through and sign the Applicant's Acknowledgment.
- Click on the yellow "Sign" button.
- The signature box will open.
- Either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK".

Next you will need to sign the Bank Draft Authorization Form.



If everything is correct, click on the yellow "Sign" button.

SIGNATURE	74680962 0464 4019 8608 Payor's Signatur	Peerson as it appears on bank records)	2019-11-20 Date					
		Attach Voided Check/Depos	it Slip Here					
	Complete below only when voided check or deposit slip is not available							
TION	Routing Number	301079183						
IFICA.	Account Number 548945							
TERNATE ACCOUNT VER	Check here if this is a business account  Agent's Certification (For New Business only) I do hereby attest that I personally verified this information. I understand that any misrepresentation or falsification on my part will rescind my privilege to use this sign FFLHCS  FFLHCS							
AL	Agent's Signature	(REQUIRED)	Agent's Number					

- The signature box will open.
- You either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK".

Next sign the Premium Conditional Receipt.

### Premium Conditional Receipt AAA8482



#### THIS IS A CONDITIONAL RECEIPT - PLEASE READ CAREFULLY!

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Received from <u>Jorge A Almonte</u> on (Month/Day/Year) <u>2019-11-20</u> \$<u>276.67</u> by check, preauthorized order for withdrawal, or salary deduction plan. This payment is the amount of the first full modal premium for the policy applied for in the application for life insurance to Americo Financial Life and Annuity Insurance Company having the same date as this Conditional Receipt. This payment is made and accepted under the terms of this Conditional Receipt. This Conditional Receipt cannot be transferred.

ANY PAYMENT BY CHECK MUST BE MADE PAYABLE TO AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY. DO NOT MAKE ANY CHECK PAYABLE TO THE AGENT OR LEAVE THE PAYEE BLANK. IF YOUR CHECK OR DRAFT IS NOT HONORED WHEN FIRST PRESENTED FOR PAYMENT, THIS CONDITIONAL RECEIPT WILL NOT BE VALID OR ENFORCEABLE.

IF ALL OF THE TERMS OF THIS CONDITIONAL RECEIPT ARE NOT MET EXACTLY AND IN FULL, TO THE COMPANY'S SATISFACTION, THE COMPANY'S ONLY LIABILITY WILL BE TO REFUND THE AMOUNT FOR WHICH THIS CONDITIONAL RECEIPT WAS GIVEN. "Effective Date" means the latest of: (1) the date the application is signed; (2) the date all required information is completed and received by the Company; or (3) the date of issue.

If everything is correct, click on the yellow "Sign" button.

receipt can never exceed a pendo of ou days from the date this receipt was signed.

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge The sign ve been fully explained to me by the Agent.

х

Signature of Licensed Agent

X 23b40990-7327-4fa5-b5b1-c98f1fe793e7 Signature of Owner

- The signature box will open.
- You can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK".

Lastly, sign the Agent's Report.

	AIC5160-AS
AGENT'S REPORT	
Important Note: Agent's Report must be completed and submitted with all applications	
Proposed Insured's Name: Almonte, Jorge A	
. Is the Agent related to the Proposed Insured(s)? Yes X No If Yes, provide relationship:	
How long has the Agent known the Proposed Insured(s)?	<u> </u>
rovide details of all Yes answers in the Agent Comments/Remarks section. Did the applicant approach you to purchase insurance? If Yes, list their stated need for the insurance in the Agent Comments/Remarks section[	es No □⊠
Is there any existing life insurance, annuity, or disability income insurance coverage on the life of any Proposed Insured?[ If Yes, answer question 5. If No, skip question 5.	
Will the life insurance applied for replace, or otherwise reduce in value, any existing life insurance, annuity, or disability insurance now in force?[ Complete replacement form(s) in accordance with applicable state replacement regulations. Provide copies of replacement form(s) to the Owner and the Company. Leave copies of sales materials with Owner. If you used an electronic sales presentation, you must mail a copy to the Owner.	
Were appropriate replacement forms left with the client?	

If everything is correct, click on the yellow "Sign" button.

ign	Agent Signature	Print Agent Name	Agent Phone Number	Agent Email Address	Americo Produce
<b>•</b>		Galvan, Enrique Domin	2223336697	ENRIQUE.FFL.66@GMAIL .COM	FFLHC8

- The signature box will open.
- You can either sign in the box again, or select the "Use Previous" button to use the same signature that was used on the application.
- Click "OK"

•

- The signature will appear on the line and the "Finish" button will no longer be grayed out.
- Click "Finish".

Agent-Signature	Print Agent Name	Agent Phone Number	Agent Email Address	Americo Producer #	State License # (if required)	%
7832c1a-b1dd-402d-9d8e-ce157ff3	Galvan,Enrique Domin 2585	2223336697	ENRIQUE.FFL.66@GMAIL .COM	FFLHC8		100
Does Am	erico have your curr	ent contact infor	mation? If not, email	: submit@americo	.com.	
merico Financial Life and Annuity Ins NC5160-AS	urance Company • Home Of	fice: Dallas, Texas • // Agent's F	Administrative Office: PO BOX 4 Report	10288, Kansas City, MO 6414	11-0288 • www.ame	erico.com
					Finis	h Dec

You will be directed back to the Signature Instructions page. The signature process is now complete. Click "OK" to continue to the application process.

The signature process is now complete. By clicking the C	K button you will return to the case m	nain page to	resume the ap	plication pr
Please give the agent control of the device.				
	Name	Signee	Checklist	
	Jorge A Almonte	Insured	-	Sign
	Galvan, Enrique Domin	Agent	~	

### **Email Signing**

To sign the application by email, you must click "Email Signing" and enter the applicable email address to send the documents to recipient for signing. Once the signing process begins, the recipient must complete signing within the same day that the initial email is sent and you will not be able to change anything on the Insured information page or the Insured's height or weight.

# NOTE: The signature link that is emailed to the client expires at 11:00 pm local time. The signature process needs to be completed by then, or a new link will need to be emailed.

Each client will be required to enter an Access code to review and sign the necessary document(s).

- The client's access code will be the same as it was to sign the documents to initiate underwriting.
- Confirm the Insured's email address. The person signing the authorization must be the person receiving the email.
- Click "Send Email".

The email use sign for your	d by the applicant must be their email. Your pe applicant.	ersonal or business emai	I cannot be used to obtain the applicants signate	ure. Under no circumstance should you
	Barney Rubble (insured)			
Access Code	223366	Email Address	angie.wilkinson@americo.com	
You will also n	eed to provide an access code in order to revi	ew the documents. Refe	r to access code guidelines above.	
	Jones,Robert Alan (agent)			
Access Code	06042011	Email Address	angiewilkinson11@gmail.com	
				Send Email Cancel

Once the email has been sent, you will see a green notice that says "Waiting on signature". You will not be able to continue with the Underwriting Check until the Insured has signed the Medical Information Authorization and submitted it back to you.

	Barney Rubble (insured)				
Access Code	223366	Email Address	angie.wilkinson@americo.com		
	Jones,Robert Alan (agent)				
Access Code	06042011	Email Address	angiewilkinson11@gmail.com		
				Send Email	Cancel
				Waiting on s	ignature.

The Insured will receive an email from DocuSign. The subject line will be "Americo Application eSignature". They will need to click on "REVIEW DOCUMENTS".



This message is intended for Barney Rubble (Insured). This document is for a separate life insurance product for Americo Financial Life and Annuity Insurance Company and is in no way related to the purchase of any other product (such as health insurance, dental insurance, auto insurance, etc.). In order to review and/or sign the required documents, you must enter an access code that was created for you at the time this application was taken. If you have problems accessing these documents, or if any of the data included on the documents is incorrect, please contact the agent of record, Robert Jones, directly at angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number:

Their Internet browser will open to the Authenticate: Security Request page. They will need to enter their Access Code to continue.

Sales Co	onnection
Americo	
The sender has reque	ested you enter a secret access code prior to reviewing the document. This code
i i i i i i i i i i i i i i i i i i i	Sold you onter a solor tables of the prior to revealing the about onter the board
should have been sel proceed to viewing th	ected at the time of application. Please enter the code and validate it in order to le document.
should have been sel proceed to viewing th	ected at the time of application. Please enter the code and validate it in order to the document.
should have been sel proceed to viewing th Access Code	ected at the time of application. Please enter the code and validate it in order to ne document.
should have been sel proceed to viewing th Access Code	I NEVER RECEIVED AN ACCESS CODE

• If a request to track your physical location pops up, click the "Allow" button.



This message is intended for Barnev Rubble (Insured). 1

- Have the Insured read the Electronic Record and Signature Disclosure. To view, click on the link and the disclosure will open in a pop-up.
- After reading, click "Close" button.

Agreement to do business with Americo Financial Life and Annuity Insurance	×
Company	

#### CONSUMER DISCLOSURE

During the electronic application process, Americo Financial Life and Annuity Insurance Company (referred to in this Consumer Disclosure as "we", "us" "Company" or "Americo") may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign, Inc. (DocuSign) electronic signing system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to these terms and conditions, please confirm your agreement by clicking the "I agree" button at the bottom of this document.

#### How notices and disclosures generated during this application process will be delivered to you

We will provide electronically to you through the DocuSign system all required application notices, disclosures, authorizations, acknowledgements, and other documents that are required in order to apply for coverage with Americo. This applies ONLY to documents created or required to be delivered during the application process.

#### Getting paper copies

At the end of the electronic application process, you may print the documents created during the process for your records. In addition, if a policy is issued, copies of the signed documents will be included in your policy packet. At any time you may request that we send you a paper copy of the completed application documents by contacting our Policyholder Services Department at (800) 231-0801.

#### Declining to Consent

If you decide you do not want to use the electronic application process and decline to consent, this process will stop. Consenting to use the electronic application is the only way to complete this process.

#### Acknowledging your access and consent to receive materials electronically

To confirm to us that you can access the application information electronically, please verify that you were able to read this electronic disclosure and that you also were able to print on paper or electronically save this page for your future reference and access or that you were able to e-mail this disclosure and consent to an address where you will be able to print on paper or save it for your future reference and access. Further, if you consent to submit an application in electronic format on the terms and conditions described above, please let us know by clicking the "I agree" button below.

By checking the "I agree" box, I confirm that:

- · I acknowledge that I have read this Consumer Disclosure in its entirety and agree to be bound by the terms and conditions stated herein.
- I can access and read this Electronic CONSENT TO ELECTRONIC RÉCEIPT OF ELECTRONIC CONSUMER DISCLOSURES document; and
- I can print on paper the disclosure or save or send the disclosure to a place where I can print it, for future reference and access; and
- Until or unless I notify Americo Financial Life and Annuity Insurance Company as described above, I consent to receive from Americo
  exclusively through electronic means all application notices, disclosures, authorizations, acknowledgements, and other documents that are
  required to be provided or made available to me by Americo Financial Life and Annuity Insurance Company as part of the application process.

CLOSE

• The Insured must agree to the disclosure by clicking the check box.



- If the Insured declines to sign the Electronic Records and Signature Disclosure acknowledgment, click "Decline to Sign". At this point depending on the product, for HMS Plus you will need to fill out a paper application and submit to the home office for processing. For Eagle Premier Series, you will not be able to finish the application, a paper version of the application is not available.
- Once the Insured has agreed to the disclosure, the "Continue" button will highlight.
- Have them click this to review and sign the document.

Please read the <u>Electronic Record and Signature Disclosure</u> .  ✓ I agree to use electronic records and signatures.	CONTINUE

Have the Insured review the application.

Application for Individual	pplication for Individual America							
Life Insurance ICC18 5160				Ar	merico Financial L	ife and Annuity In	surance	Company
SECTION 1. PROPOSED INSURED INFO	RMATION							
1. Proposed Insured's Name (Last, First, MI)			2.	🔀 Single	Married	4. a. Height: _	5,	7 "
Almonte, Jorge A			3.	🔀 Male	Female	b. Weight:	175	_ lbs.
5. Mailing Address (Include City, State, and ZIP. If mailing address is a PO Box, a street address is also required.)								
728 east 7th st, Plainfield, NJ, 07060								
6. Street Address (Include City, State, and ZIP)								
7. Has the Proposed Insured lived at their of	current address for less that	n 6 years?	Yes	s 🛛 No	If Yes, prior ZIF	<sup>o</sup> Code is required	:	
8. Phone Number: Home Cell	Work	9. Emai	I Address					
9087564445				j	oejoe@yahoo.c	om		
10. Social Security Number	11. Date of Birth (MM/DD	/YYYY)	12. Age	13.	Place of Birth (S	tate, Country)		
201927124	07/15/1971		48			NJ, USA		
14. a. Is the Proposed Insured a U.S. Citiz	en? (If <b>No</b> , complete 14b. and	14c. below.	)			Σ	Yes	No No
b. Is the Proposed Insured a Permaner	nt Resident? (If Yes, provide	Permanent I	Resident Vis	a or Green C	ard ID Number.)		Yes	🗌 No
<ul> <li>*Permanent Resident Visa or Green</li> </ul>	Card ID #						_	

- You will need to scroll down to the bottom of the form in order to sign.
- After reviewing the document, click on the yellow "Sign" button to sign the document.

Signed at (State)	_ on (Month/Day/Year)
Signature of Proposed Insured (required)	Signature of Owner (if different than the Proposed Insured)

The signature box will appear for the application to sign.

Adopt Your Signature	
Confirm your name and full signature.	
* Required	
Full Name*	Initials*
Barney Rubble	BR
SELECT STYLE DRAW	
DRAW YOUR SIGNATURE	Clea
By selecting Adopt and Sign, I agree that the signatures will be the electron documents, including legally binding contracts - just the same as a pen-and	ic representation of my signature, for all purposes when I (or my agent) use them of -paper signature.
ADOPT AND SIGN CANCEL	

- They must sign the screen just like they are signing a piece of paper.
- If they do not like their signature, click "Clear" to start over.
- · Once completed, click "ADOPT AND SIGN".
- It is recommended to use a Stylus when capturing signatures.
- Full signatures are required, initials are not sufficient.

Description		
Test Test		
nature of Proposed Insured (required)	Signature of Owner (if different than Proposed Insured)	Signature of Witnessing Agent (required)

Once they have signed the document the signature will appear on the Signature line.

After signing the Application, continue to the eApplication Security Form.

- Have the Insured provide their Mother's Maiden Name •
- Click the yellow "Sign" button.
- Their signature will be filled in to the document.

Application Security Form 18-261-1 (10/18)	Americo
Owner's Name	Policy Number
Jorge A Almonte	AM50136174
At Americo Financial Life and Annuity Insurance Company, secur security, please provide the following information:	ity is our top priority. For additional
Mother's maiden name:	
Sign ▲ Owner's Signature	2019-11-20 Date

- Continue scrolling down to the Accelerated Death Benefit Rider Disclosure if writing a HMS Plus • policy.
- If writing an Eagle Premier Series policy, you will go to the Bank Draft Authorization form. •
- Once they read through, they will need to sign the Applicant's Acknowledgment.
- Click on the yellow "Sign" button.
- The signature will be automatically filled in.



Americo Financial Life and Annuity Insurance

I acknowledge that I have read the Accelerated Death Benefit Rider Disclosure, have been given a copy of this Disclosure, and that the features of this product have been explained to me.



Owner's Signature

2019-11-20

Date

Next they will need to review and sign the Bank Draft Authorization Form.

As a convenience to me, I hereby request and authorize the banking institution below (the "Bank") to pay and charge to my account drafts on my account by and payable to the order of the company who issued or assumed the policy listed below (the "Company") administering my insurance policy provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that the Bank's rights in respect to such draft shall be the same as if it were a check drawn on the bank and signed personally by me. This authorization will remain in effect until revoked by me or the Company. Notifications should be sent to PO BOX 410288, Kansas City, MO 64141-0288, Attention Customer Service. Our toll-free number is 800.231.0801. I agree that the Bank shall be fully protected in honoring any such draft. I further agree that if any such draft to be honored, whether with or without cause and whether intentionally or inadvertently, the Bank shall be under no liability whatsoever. Should any draft not be honored for the reason of "insufficient funds", a second attempt to draft may occur within 5 business days from the returned draft date. I understand that Americo requires a 5 business day advance notice to set up, change, or discontinue my bank draft information. I also understand that my insurance policy may lapse if said draft is returned unpaid by my Bank, or if I discontinue payments, prior to receiving confirmation of draft processing from the Company. <i>Please keep a copy of this authorization with your banking records</i> . FOR EXISTING POLICIES: Unless otherwise requested, premium draft date will be the existing premium due date. DRAFT DATE: ( <i>If no option is selected, Draft Date will default to the first option listed below</i> ) Upon issue and on the policy's regular due date thereafter Specific start date:11/20 (must be within 10 days of the Due Date and cannot be on the 29 <sup>m</sup> , 30 <sup>m</sup> , or 31 <sup>m</sup> of the month. It may	Bank Aut	Draft chorization Form AF55019 (06/15)
I understand that Americo requires a 5 business day advance notice to set up, change, or discontinue my bank draft information. I also understand that my insurance policy may lapse if said draft is returned unpaid by my Bank, or if I discontinue payments, prior to receiving confirmation of draft processing from the Company. Please keep a copy of this authorization with your banking records.         FOR EXISTING POLICIES: Unless otherwise requested, premium draft date will be the existing premium due date.         DRAFT DATE: (If no option is selected, Draft Date will default to the first option listed below)            Upon issue and on the policy's regular due date thereafter         Specific start date:11 _ /20 (must be within 10 days of the Due Date and cannot be on the 29 <sup>th</sup> , 30 <sup>th</sup> , or 31 <sup>st</sup> of the month. It may		As a convenience to me, I hereby request and authorize the banking institution below (the "Bank") to pay and charge to my account drafts on my account by and payable to the order of the company who issued or assumed the policy listed below (the "Company") administering my insurance policy provided there are sufficient collected funds in said account to pay the same upon presentation. I agree that the Bank's rights in respect to such draft shall be the same as if it were a check drawn on the bank and signed personally by me. This authorization will remain in effect until revoked by me or the Company. Notifications should be sent to PO BOX 410288, Kansas City, MO 64141-0288, Attention Customer Service. Our toll-free number is 800.231.0801. I agree that the Bank shall be fully protected in honoring any such draft. I further agree that if any such draft be dishonored, whether with or without cause and whether intentionally or inadvertently, the Bank shall be under no liability whatsoever. Should any draft not be honored by the Bank upon presentation, I understand that should any draft not be honored for the reason of "insufficient funds", a second attempt to draft may occur within 5 business days from the returned draft date.
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B       DRAFT DATE: (If no option is selected, Draft Date will default to the first option listed below)         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image: Default to the policy's regular due date thereafter         Image:	ATIO	FOR EXISTING POLICIES: Unless otherwise requested, premium draft date will be the existing premium due date.
L D L L D L L D L L D L L D D L L D D L L D D D L D	DRAFT INFORM	DRAFT DATE: (If no option is selected, Draft Date will default to the first option listed below) □ Upon issue and on the policy's regular due date thereafter ⊠ Specific start date:1 /2 (must be within 10 days of the Due Date and cannot be on the 29 <sup>th</sup> , 30 <sup>th</sup> , or 31 <sup>st</sup> of the month. It may the best the test the test the test the test the date is if it is the defined of the best the test is if it is the date is if it is the best the test the test the date is if it is the

- Have them review the information on the Bank Draft Authorization form.
- If everything is correct, click on the yellow "Sign" button.
- The signature will be automatically filled in.

INSURE						
	Name Jorge A Almonte	Relationship to Proposed Insured self	Phone Number			
PAYOR	Address (If mailing address is a PO Box, a street address is also required) 728 east 7th st, Plainfield, NJ, 07060					
	How long at current address? It less than 5 years at current	address, prior address required.				
ATURE	Sign	2019-11-20				
NDIS	Payor's Signature (REQUIRED, as it appears on bank records) Date					

If writing an HMS Plus policy they will sign the Premium Conditional Receipt.

If writing an Eagle Premier Series policy, click the "FINISH" button after signing the Bank Draft Authorization form.

### Premium Conditional Receipt AAA8482



#### THIS IS A CONDITIONAL RECEIPT - PLEASE READ CAREFULLY!

NO INSURANCE WILL BE PROVIDED BY YOUR FIRST PAYMENT UNLESS ALL TERMS IN PARAGRAPH "FIRST" ARE MET EXACTLY AND IN FULL! NO AGENT OR BROKER HAS THE AUTHORITY TO CHANGE OR WAIVE ANY OF THESE TERMS.

Received from <u>Jorge A Almonte</u> on (Month/Day/Year) <u>2019-11-20</u> \$<u>276.67</u> by check, preauthorized order for withdrawal, or salary deduction plan. This payment is the amount of the first full modal premium for the policy applied for in the application for life insurance to Americo Financial Life and Annuity Insurance Company having the same date as this Conditional Receipt. This payment is made and accepted under the terms of this Conditional Receipt. This Conditional Receipt cannot be transferred.

ANY PAYMENT BY CHECK MUST BE MADE PAYABLE TO AMERICO FINANCIAL LIFE AND ANNUITY INSURANCE COMPANY. DO NOT MAKE ANY CHECK PAYABLE TO THE AGENT OR LEAVE THE PAYEE BLANK. IF YOUR CHECK OR DRAFT IS NOT HONORED WHEN FIRST PRESENTED FOR PAYMENT, THIS CONDITIONAL RECEIPT WILL NOT BE VALID OR ENFORCEABLE.

IF ALL OF THE TERMS OF THIS CONDITIONAL RECEIPT ARE NOT MET EXACTLY AND IN FULL, TO THE COMPANY'S SATISFACTION, THE COMPANY'S ONLY LIABILITY WILL BE TO REFUND THE AMOUNT FOR WHICH THIS CONDITIONAL RECEIPT WAS GIVEN. "Effective Date" means the latest of: (1) the date the application is signed; (2) the date all required information is completed and received by the Company; or (3) the date of issue.

- Have them review the information on the Conditional Receipt.
- If everything is correct, click on the yellow "Sign" button.
- The signature will be automatically filled in.

SECOND: LIMITS OF LIABILITY – MAXIMUM AMOUNT OF INSURANCE AND PERIOD OF TIME WHICH INSURANCE CAN BE POLICY DELIVERY. The Company's liability for insurance under this Conditional Receipt plus all insurance which is pending in t Insured can never exceed \$250,000 of life insurance including Accidental Death Benefits. The time for which the Company can be Receipt can never exceed a period of 60 days from the date this Receipt was signed.

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge These have been fully explained to me by the Agent.

х

Signature of Licensed Agent

+

Signature of Owner

If the application is not approved and accepted within 60 days from the date it was signed, the Company shall have no of this payment on surrender of this Receipt.

Americo Financial Life and Annuity Insurance Company • Home Office: Dallas, Texas • Administrative Office: PO Box 410288, Kansas City, MO 6

- The signature will appear on the line and the "Finish" button will no longer be grayed out.
- · Click "Finish".
- They will receive a message that they can either download or print the document if they wish.
- Click "Continue".



- They will be logged out of DocuSign and can close the web browser.
- They will also receive a confirmation email from DocuSign that the eSignature process has been completed. They can review the document by clicking on "REVIEW DOCUMENTS".



This message is intended for Barney Rubble (Insured). This document is for a separate life insurance product for Americo Financial Life and Annuity Insurance Company and is in no way related to the purchase of any other product (such as health insurance, dental insurance, auto insurance, etc.). In order to review and/or sign the required documents, you must enter an access code that was created for you at the time this application was taken. If you have problems accessing these documents, or if any of the data included on the documents is incorrect, please contact the agent of record, Robert Jones, directly at angiewilkinson11@gmail.com or 937-832-3100.

If you are required to sign this document please complete the signing as soon as possible. This document will be voided if all parties have not completed signing by midnight CST. Reference Number:

Now it is time for the agent to sign the application.

- You will receive an email from DocuSign. The subject line will be "Americo Application eSignature". Click on "REVIEW DOCUMENTS".
- The Internet browser will open to the Authenticate: Security Request page. Enter your Access Code they created to continue.
- · If a request to track your physical location pops up, click the "Allow" button.
- Have the Insured read the Electronic Record and Signature Disclosure. To view, click on the link and the disclosure will open in a pop-up.
- · After reading, click "Close" button.
- You must agree to the disclosure by clicking the check box.
- · Once you agree to the disclosure, the "Continue" button will highlight.
- Have them click this to review and sign the application.
- Click "Start" on the right hand side to begin reviewing the application.
- · You will need to scroll down to the bottom of the form in order to sign.

• After reviewing the document, click on the yellow "Sign" button to sign the document.

DocuSigned by: Test Test				Sign			
Signature of Proposed Insured (required)	_	Signature of Owner (if different than Proposed Insured)	s	Signature of	Witnessing Age	ent (n	equired)
Americo Financial Life and Annuity Insurance Company	•	Home Office: Dallas, Texas      Administrative Office: PO BOX	410	)288, Kansas (	City, MO 64141-028	8.	www.americo.com

The signature box will appear for you to sign.

Adopt Your Signature	
Confirm your name and full signature.	
* Required	
Full Name*	Initials*
Barney Rubble	BR
SELECT STYLE DRAW	
DRAW YOUR SIGNATURE	Clear
By selecting Adopt and Sign, I agree that the signatures will be the electronic repres documents, including legally binding contracts - just the same as a pen-and-paper s	entation of my signature, for all purposes when I (or my agent) use them on signature.
ADOPT AND SIGN CANCEL	

- Sign the screen just like you are signing a piece of paper.
- If you do not like their signature, click "Clear" to start over.
- · Once completed, click "ADOPT AND SIGN".
- It is recommended to use a Stylus when capturing signatures.
- Full signatures are required, initials are not sufficient.
- Once you have signed the document your signature will appear on the Signature line.

Signed at (State)_KS	on (Month/Day/Year) 11/20/2019			
Test Test Test Test Signature of Proposed Insured (required)	Signature of Owner (if different than Proposed Insured)	Docusigned by: AMERICAN (LASSIC AGE Signature of Withessing Agent (required)		

After signing the Application, you will either sign the Accelerated Death Benefit Rider Disclosure if it is an HMS Plus policy or will continue to the Bank Draft Authorization form if writing Eagle Premier Series.

### Accelerated Death Benefit Rider Applicant's Acknowledgment

AAA8604



I acknowledge that I have read the Accelerated Death Benefit Rider Disclosure, have been given a copy of this Disclosure, and that the fea product have been explained to me.

25057.5111.4ce1.e116.700e81038e48	2019-11-20
wner's Signature	Date
acknowledge that I have reviewed this Rider Disclosure with the Owner.	
acknowledge that I have reviewed this Rider Disclosure with the Owner.	
acknowledge that I have reviewed this Rider Disclosure with the Owner.	2019-11-20

- · Read through and sign the Applicant's Acknowledgment.
- Click on the yellow "Sign" button.
- Your signature will be automatically filled in.

Next you will need to sign the Bank Draft Authorization Form.



- If everything is correct, click on the yellow "Sign" button.
- · The signature box will open.
- Your signature will be inserted automatically.

### Complete below only when voided check or deposit

NO	Routing Number	301079183
ICATI	Account Number	123654
VERIF	Check here if thi	is is a business account
ALTERNATE ACCOUNT VE	Agent's Certification I do hereby attest the this form and may lee AMERI (AN Agent's Signature	on (For New Business only) at I personally verified this information. I understand that any misrepresentat ad to immediate termination of my appointment with the Company. UUSSIC ACE (REQUIRED)

If you are writing an HMS Plus policy, you will sign the Premium Conditional Receipt. If you are writing and Eagle Premier Series policy you will continue to the Producers Statement.

### Premium Conditional Receipt AAA8482

Americo

THIS IS A CONDITIONAL RECEIPT — PLEASE READ CAREFULLY!

NO INSURANCE WILL BE PROVIDED BY YOUR FIRST PAYMENT UNLESS ALL TERMS IN PARAGRAPH "FIRST" ARE MET EXACTLY AND IN FULL! NO AGENT OR BROKER HAS THE AUTHORITY TO CHANGE OR WAIVE ANY OF THESE TERMS.

Received from <u>Jorge A Almonte</u> on (Month/Day/Year) <u>2019-11-20</u> \$<u>276.67</u> by check, preauthorized order for withdrawal, or salary deduction plan. This payment is the amount of the first full modal premium for the policy applied for in the application for life insurance to Americo Financial Life and Annuity Insurance Company having the same date as this Conditional Receipt. This payment is made and accepted under the terms of this Conditional Receipt. This Conditional Receipt cannot be transferred.

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- If everything is correct, click on the yellow "Sign" button.
- Your signature will be filled in automatically.

receipt can never exceed a period of ou days from the date this receipt was signed.

I understand and agree to the terms, conditions and limitations of this Conditional Receipt and the Authorization and Acknowledge The sign been fully explained to me by the Agent.

х

Signature of Licensed Agent

X 23b40990-7327-4fa5-b5b1-c98f1fe793e7 Signature of Owner

Important Note: Agent's Report must be comp	leted and submitted with all applications
Proposed Insured's Name: Almonte, Jorge A	
1. Is the Agent related to the Proposed Insured(s)? Yes No If Yes	, provide relationship:
2. How long has the Agent known the Proposed Insured(s)?	5
Provide details of all Yes answers in the Agent Comments/Remarks section 3. Did the applicant approach you to purchase insurance? If Yes, list their stated r	n. Yes No need for the insurance in the Agent Comments/Remarks section
<ol> <li>Is there any existing life insurance, annuity, or disability income insurance coverage If Yes, answer question 5. If No, skip question 5.</li> </ol>	ge on the life of any Proposed Insured?
5. Will the life insurance applied for replace, or otherwise reduce in value, any existin Complete replacement form(s) in accordance with applicable state replacem Owner and the Company. Leave copies of sales materials with Owner. If you to the Owner.	If insurance, annuity, or disability insurance now in force?
6 Were appropriate replacement forms left with the client?	

- If everything is correct, click on the yellow "Sign" button.
- Your signature will be filled in automatically.

пнотпавот ргочаса в насоанас от поотрыс, я пос, т наче асстотят ту теастивота и вто лусти сотплетка на на ассвот

Sign	Agent Signature	Print Agent Name	Agent Phone Number	Agent Email Address	Americo Produce
*		Galvan, Enrique Domin	2223336697	ENRIQUE.FFL.66@GMAIL .COM	FFLHC8
_					

- The signature will appear on the line and the "Finish" button will no longer be grayed out.
- Click "Finish".
- They will receive a message that you can either download or print the document if you wish.
- Click "Continue".

You're Done Signing	* ₹	<b>⊡</b> ~ ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
You may download or print using the icons above.		, pt for f tiB-
CONTINUE		aia s,la ∋s, y,fi iy n

- You will be logged out of DocuSign and can close the web browser.
- You will also receive a confirmation email from DocuSign that the eSignature process has been completed. They can review the document by clicking on "REVIEW DOCUMENTS".

### FINISHING THE APPLICATION PROCESS

Return to the Finish screen where the Underwriting Results will be displayed.



Here you will click "Submit" to complete the application process. If the client has change their mind and refuses to complete the application, "Withdraw Case" will remove it from consideration.

Once you submit the case and the submission is successful, a "Success" message will appear. Click "OK" to close.

Success	
Submit Success	
	ОК

You will see the Finish screen where you will get the application decision. The policy number will be displayed.



You have the option to print a copy of the finished application, click "Print" at the bottom of the Navigation on the left hand side.

The application is now complete! You can use the navigation at the top of the page to start a new application, run an illustration, return to the home page or open another case.

# Demo Site

If you would like to practice completing a eApplication prior to meeting with a client, you can go to our eApplication Demo Site.

- · Become familiar with the instant decision process
- Practice completing an eApp
- · Feel confident selling Eagle Premier Series or HMS Plus

Go to https://scdemo.americo.com and enter your Americo.com Username and Password to get started.

	Q Search		• New Illustration	+ New eApp	
Recent Ca	ases				
First Name	Last name	Description	Product	Last Saved	eApplication Status
Jorge	Almonte	AM50136174	HMS Plus 100 CBO	November 20, 2019	eApp submission - Successful
			Eagle Premier Series	November 20, 2019	
Robin	Sherette	AM86675806	Eagle Premier Series	November 20, 2019	eApp submission - Successful
Robin	Sherette	AM40426323	Eagle Premier Series	November 20, 2019	eApp submission - Successful
Char	Doobie	AM82368276	Eagle Premier Series	November 20, 2019	eApp entry - In progress
We're her Americo Sales S & 800.231.0801	e to help.				Software version: v2_R10.1.0 # 603. Last updated: 11.01

If you have trouble or need assistance with eApplications; please contact Americo Agent Services at 800.231.0801 or agent.services@americo.com.



Americo Financial Life and Annuity Insurance Company 300 W. 11th Street Kansas City, MO 64105

### **About Americo**

For over 100 years, Americo Life, Inc.'s family of insurance companies has been committed to providing the life insurance and annuity products you need to protect your mortgage, family, and future.<sup>1</sup> We listen to what you want from an insurance policy or annuity and do our best to provide a proper solution for your individual situation.

Innovative thinking has helped us build a strong financial foundation for our business. Americo Financial Life and Annuity Insurance Company (Americo) is a member of the Americo Life, Inc. family of companies. Americo Life, Inc., is one of the largest, independent, privately held insurance groups in the United States<sup>2</sup> with 640,000 policies, over \$31.6 billion of life insurance in force, and \$6.1 billion in assets for year-end 2014.<sup>3</sup>

<sup>1</sup>Americo Life, Inc. is a holding company and is not responsible for the financial condition or contractual obligations of its affiliate insurance companies.

<sup>2</sup>"Admitted Assets, Top Life Writers-2014," A.M. Best Co., as of July 2014.

<sup>3</sup>Information is as of year end 2014 on a consolidated basis for Americo Financial Life and Annuity Insurance Company and the other life insurance subsidiaries of Americo Life, Inc., unless otherwise indicated. Information is prepared on the basis of generally accepted accounting principles (GAAP).

### Important Information

Americo Financial Life and Annuity Insurance Company is authorized to conduct business in the District of Columbia and all states except NY and VT.

Americo Medicare Supplement (Policy Series 500) is underwritten by Americo Financial Life and Annuity Insurance Company (Americo), Kansas City, MO, and may vary in accordance with state laws. Some products and benefits may not be available in all states.

Neither Americo Financial Life and Annuity Insurance Company nor any agent representing Americo Financial Life and Annuity Insurance Company is authorized to give legal or tax advice. Please consult a qualified professional regarding the information and concepts contained in this material.

Neither Americo nor its Medicare Supplement insurance policy are connected with or endorsed by the US government or the federal Medicare program.

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