

# Memo

To: Distribution

From: Aaron Johnston

Date: 11/20/2019

Re: 2020 Gerber Life Weekly Commission Run Cycle and Payment Dates

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The following is the planned schedule for the 2019 Gerber Life commission run cycle and payment dates. This schedule is subject to change.

<u>Commission run date</u>	<u>Payment date</u>	<u>Commission run date</u>	<u>Payment date</u>
January 6, 2020	January 8, 2020	July 6, 2020	July 8, 2020
January 13, 2020	January 15, 2020	July 13, 2020	July 15, 2020
January 21, 2020	January 23, 2020	July 20, 2020	July 22, 2020
January 27, 2020	January 29, 2020	July 27, 2020	July 29, 2020
February 3, 2020	February 5, 2020	August 3, 2020	August 5, 2020
February 10, 2020	February 12, 2020	August 10, 2020	August 12, 2020
February 18, 2020	February 20, 2020	August 17, 2020	August 19, 2020
February 24, 2020	February 26, 2020	August 24, 2020	August 26, 2020
March 2, 2020	March 4, 2020	August 31, 2020	September 2, 2020
March 9, 2020	March 11, 2020	September 8, 2020	September 10, 2020
March 16, 2020	March 18, 2020	September 14, 2020	September 16, 2020
March 23, 2020	March 25, 2020	September 21, 2020	September 23, 2020
March 30, 2020	April 1, 2020	September 28, 2020	September 30, 2020
April 6, 2020	April 8, 2020	October 5, 2020	October 7, 2020
April 13, 2020	April 15, 2020	October 12, 2020	October 14, 2020
April 20, 2020	April 22, 2020	October 19, 2020	October 21, 2020
April 27, 2020	April 29, 2020	October 26, 2020	October 28, 2020
May 4, 2020	May 6, 2020	November 2, 2020	November 4, 2020
May 11, 2020	May 13, 2020	November 9, 2020	November 12, 2020
May 18, 2020	May 20, 2020	November 16, 2020	November 18, 2020
May 26, 2020	May 28, 2020	November 23, 2020	November 25, 2020
June 1, 2020	June 3, 2020	November 30, 2020	December 2, 2020
June 8, 2020	June 10, 2020	December 7, 2020	December 9, 2020
June 15, 2020	June 17, 2020	December 14, 2020	December 16, 2020
June 22, 2020	June 24, 2020	December 21, 2020	December 23, 2020
June 29, 2020	July 1, 2020	December 28, 2020	December 30, 2020