

**QUALIFICATIONS OF  
PHILIP F. SARAZEN**

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**APPRAISAL INDUSTRY EXPERIENCE:**

2016-Present	Commercial/Residential Appraiser, Associates Appraisal Group, Fresno, CA
2014-2016	Commercial Valuation Specialist, Colliers International, Fresno, CA
2008-2014	Commercial/Residential Appraiser, Associates Appraisal Group, Lomita, CA
2007-2008	Commercial Appraiser, Appraisal Pacific, San Marcos, CA
2006-2007	Commercial Review Appraiser, Lehman Brothers Bank, Lake Forest, CA
1996-2006	Appraiser & Consultant with Appraisal Techs, Anaheim, CA
1986-1996	Principle Appraiser, The Appraisal Office, Rancho Palos Verdes, CA
1985-1986	Senior Review Appraiser, Major Loans; Western Federal Savings, Marina Del Rey, CA
1981-1985	Appraiser with Lampkin Appraisals, Orange, California
1979-1981	Appraiser with Home Savings & Loan, Arcadia, California

**PROFESSIONAL AFFILIATIONS/ACTIVITIES:**

Office of Real Estate Appraisers (OREA), California Certification No. AG003244  
Project Management Institute, PMP Designation No. 190185 05/2003  
Microsoft Certified Systems Engineer, MCSE, MCT Certification, 2000

**EDUCATION:**

University of California, Long Beach, CA, 1972-1974  
El Camino College, Torrance, CA, 1968-1972  
Glendale Community College, Glendale, CA, 1977-1979  
Chaffey College, Rancho Cucamonga, CA, 1998-2000  
Saddleback College, 2006-2007

**APPRAISAL INSTITUTE/COLLEGE COURSES AND SEMINARS**

Cultural Competency & Elimination of Bias in Appraisals - McKissock  
Appraising Partial Interests – McKissock  
Separating Personal, Tangible, Intangible Interests - AI  
Apartment Appraisals – AI  
Business Ethics - AI  
Advanced Applications - AI  
Sales & Cost Approach - AI  
Valuation Analysis & Report Writing - AI  
R.E. Appraisal Principles – AI  
Standards of Professional Practice – AI  
Investment Analysis – AI  
Case Studies in R.E. Valuation – AI  
Cap Theory & Tech, Part A – AI  
Cap Theory & Tech, Part B – AI  
Single Family Residential Appraisal – AI  
Basic Valuation Procedures – AI  
USPAP - AI, RET, REAA  
Demonstration Report Writing – AI  
Real Estate Economics – Glendale College  
Property Management – Glendale College  
Real Estate Finance– Glendale College  
Real Estate Appraisal – Glendale College  
Real Estate Legal Aspects – Saddleback College  
Real Estate Lending Brokerage – Saddleback College

## **TYPES OF PROPERTY APPRAISED:**

Retail/ Commercial:	Appraised proposed and existing strip and neighborhood retail centers, auto related uses and numerous mixed-use commercial properties (My specialty is Smaller Mixed-Use).
Industrial:	Appraised proposed and existing single-user, multi-tenant industrial properties and business parks.
Office:	Appraised proposed and existing professional and medical office buildings.
Apartment:	Appraised proposed and existing investment grade apartment projects.
Special Purpose:	Gas stations, places of worship, contractor yards, partial or fractional interests
Residential Subdivision:	Appraised proposed custom and tract residential subdivisions.
Residential:	Appraised proposed and existing 2-4 units, single family tract and luxury residences.
Land:	Appraised sites with the following uses: Residential subdivision and multi-family Industrial, office, commercial and retail Avocado Groves, Wineries, Ranches, Farms, Easements

## **INDUSTRY EXPERIENCE**

Valuations (including properties valued over \$50 million) and consultations completed on a wide range of commercial, industrial, residential, and special-purpose properties located throughout the Central Valley primarily in the Counties of Fresno, Madera, King, Tulare and Kern Counties. Residential properties in select areas of Fresno County.

Years Experience: 45 years