







## SALVIN

**Contract Processing , Packaging & Supply Chain** 











100+ Happy Customers



15+ Brand Introduced

Scan & Watch Video





**500+**Products
Packed

## We are...

Salvin Industries communicating from India. To meet with the expectation of our valuable and esteemed buyers, and towards constant up gradation we have set up the most sophisticated, ultra-modern and fully automatic packaging plant . Our main focus is to serve the perfect quality of product to the buyers. So, for quality concerns we are the best for your search. As a company, we cater to a wide range of industries, including food processing, hypermarkets, and global distributors. Whether you require bulk quantity or custom packaging, we will tailor it according to your needs. Our commitment to excellence is reflected in our meticulous selection process, ensuring that only the finest grains and nuts make it to your table. Customer satisfaction is our top priority & we value long-term partnerships, hence we offer superior products without compromising on the quality. We would be delighted to discuss your requirements and offer you a personalized proposal that caters to your needs.

## Core Team



Mr. Keval Gandhi

Managing Director & CEO



Mr. Ajay Panchal

• Internation Business Head



Miss. Priya Rajput

• Business Developer



Mr. Manoj Kushare

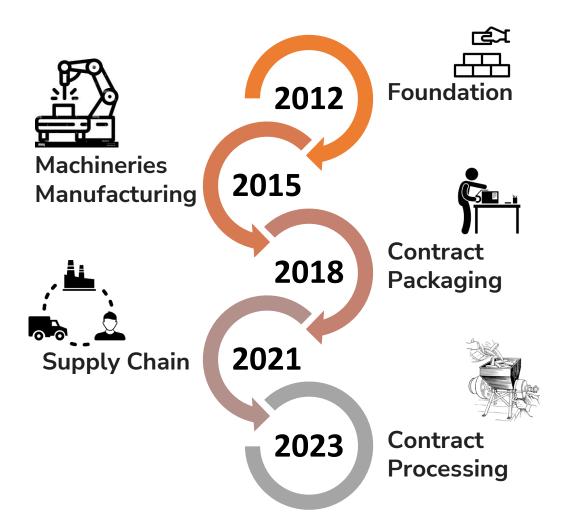
Sales Co Ordinator



Mrs. Khushani Patel

Operation Head

# The history of Dynamic and Progressive thinking



# 1200+ Products We can Process, pack & supply in Personal Brand



**CUSTOM PROCESSING AND PACKING SERVICES** 



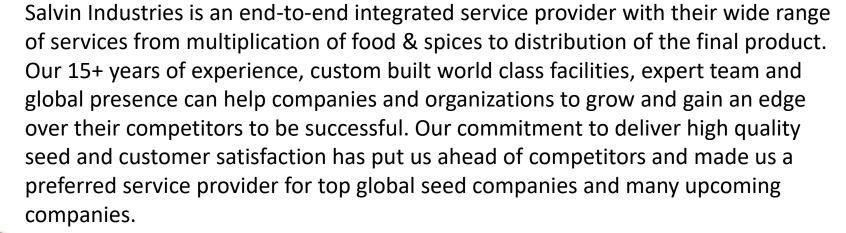


## **Processing & Packaging**

Services













Our list of Packaging services include **Sticky Sachet, Pillow Pouches, Zipper Pouches High Strength Packaging , Jar & Tube Packaging etc.** 











Industrial

## **Facilities**















## **Products: Spices**





**Powder Spices & Whole Spices** 

- 1. Quality Products
- 2. Personal Packaging
- 3. 10 Grams to 25 Kgs. Packaging
- 4. Product Processing
- 5. Export Standard

Salvin Industries . Is An ISO 22000:2005 BRC and FDA Certified Company and Also Owns A 1-star Export House, Today Recognized as A Leading Processor & Exporter of a Diverse Range of Spices , Groundnuts, Kernels, Whole Spices, And Other Argo Products. Salvin Was Incorporated In 2012. Since Its Inception, Salvin has been Dedicated To procuring, processing, and supplying high-quality products from India. We offer Indian Origin Products as Per Client Requirements with Superior Quality & Highest Purity Levels, With Strict Adherence to Delivery schedules. For those who want to better explore the complex structure of international Agri-export businesses, certifications, and processing standards.









## **Products: Sugar**



Sugar

- 1. Quality Products
- 2. Personal Packaging
- 3. 10 Grams to 5 Kgs. Packaging
- 4. Sachet Packaging
- 5. Export Standard

## Packaging We Serve







Powder Sugar - Crystal Sugar - Brown Sugar - Sugar Free



## **Products: Sauces & Mayonnaise**



## Sauces

- 1. Quality Products
- 2. Personal Packaging
- 3. 10 Grams to 1 Kgs. Packaging
- 4. Sachet & Bottle Packaging
- 5. Export Standard

#### Scan & Watch packaging Video



## Packaging We Serve







CHIPOTLE STYLE DIP (1KG)

THOUSAND ISLAND DRESSING (1KG)

PERI PERI MAYONNAISE (1KG)

VEG MAYONNAISE - TANDOORI (1KG)

CLASSIC RANCH DRESSING (1KG)

MINT MAYONNAISE DRESSING (1KG)

HONEY MUSTARD DRESSING (1KG)

EGGLESS MAYONNAISE CHEF'S CHOICE (1KG)



## **Products: Honey**



## Honey

- 1. Quality Products
- 2. Personal Packaging
- 3. 10 Grams to 1 Kgs. Packaging
- 4. Sachet & Bottle Packaging
- 5. Export Standard







Natural – Organic – Wind Honey – Tulsi Blossom



## **Products: Seasoning**



## **Topping**

- 1. Quality Products
- 2. Personal Packaging
- 3. 1 Grams to 1 Kgs. Packaging
- 4. Sachet Packaging
- 5. Export Standard







Oregano – Chilli Flakes – Pizza Powder – Cheeze Powder



## **Products: Coffee**



## Coffee

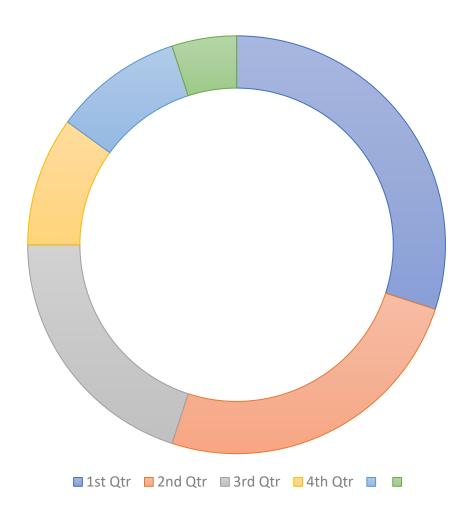
- 1. Quality Products
- 2. Personal Packaging
- 3. 1 Grams to 500 Grams. Packaging
- 4. Sachet Packaging
- 5. Export Standard







Coffee Powder – Coffee Beans



## Work Area

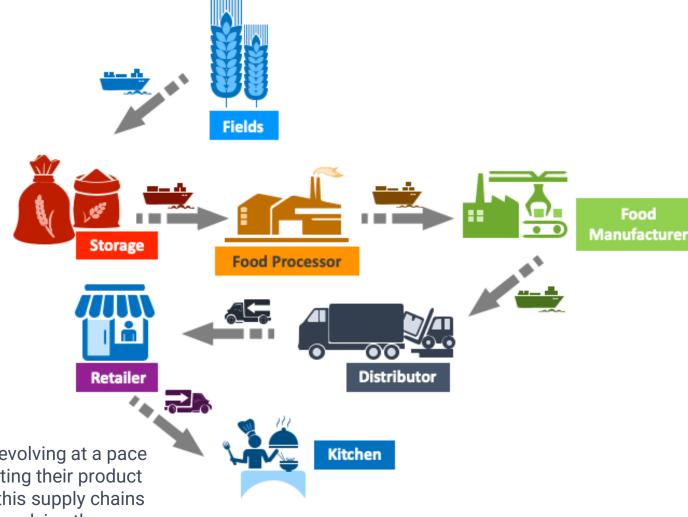
Pre - Cleaning - Removal of external materials like trash, stones, clods which are either in larger size or lighter in weight.

2Fine - Cleaning -Removal of impurities, broken and abortive seeds De-Stoning-Removal of heavy foreign objects Gravity Separator -Separation of seed of almost identical sizes but with different weights.



## **Supply Chain**

**Delivering Supply Chain Solutions** for the demand-driven food ecosystem



Food ecosystem is changing and demand drivers are evolving at a pace faster than ever. In response, food brands are re-orienting their product offerings and fulfilment channels. To stay relevant in this supply chains must become more agile, adaptive and responsive by evolving the ecosystem to sense, foresee, innovate, plan, respond and fulfil demand.



## **Decide your next move for growth**

Devise the best route to market strategy by leveraging our knowledge and legacy to extend brand reach and penetration. Developing a high-performing route to market plan requires focusing on the relevant markets and aligning with customer habits and needs. Choosing the correct sales channels, products, and value propositions is critical to achieving high revenue, profitability, and customer loyalty.

## Design a resilient supply chain for increased revenues

Co-create a resilient supply chain ecosystem with our expertise and mitigate risks and potential disruptions while fulfilling consumer demands. Making an optimum supply chain network implies meeting long-term strategic goals. It will assist in determining the most cost-effective modes of transportation, routes, and intermediate assets to deliver products to accomplish business goals.





## Maximize your total value chain

Enhance the value supply chain by enabling its transition from cost-focus to value focus, backed by actions and initiatives that redefine the way the supply chain operates for greater benefits. Not only must the businesses, infrastructure, procedures, and systems be in place to integrate internal supply chain tasks, but also with those of customers, competitors, and alliance partners.



## Address consumer demands throughout India

Our strategically located 5+ warehouses enable businesses to penetrate new markets. As a controlled cost fulfilment solution, our warehousing solutions enable enterprises to consolidate orders and distribute them in multiple locations, resulting in a better cost-to-serve ratio and fewer road miles due to higher drop densities. The nationwide presence of our multi-temperature warehouses spanning 0.1 million sqft of space offer a perfect solution for food brands to scale their business through the urban and rural landscape of India.

## Maximize operating performance with unified way of working across warehouses

To inculcate a uniform way of working our proprietary technology Unit X Pro was embedded in the way our warehouses perform. Unit X pro ensures business continuity, boosts productivity and efficiency, streamlines operations, and builds business intelligence while empowering a culture of co-creation. It improves various functions, processes, and systems, of a unit including proactive management of contingencies while making sure that no sales are lost due to equipment or personnel concerns. The technology also enhances and simplifies all system procedures consequently reducing risks across functions.

## Improve efficiency and productivity of business units at lowest system costs

We help achieve efficiency at warehouses by optimizing space utilization, streamlining operations, and increasing productivity. Our processes are planned to balance inventory storage and turnover. The state-of-art infrastructure we have helps smoothen pick-up, racking, and other processes. We train people with industry best practices to improve productivity in our operating environment. We constantly focus on leveraging technology to further improve the effectiveness of our people and processes.



## Assured quality, safety, and hygiene compliance

Safety and quality are a part of our DNA given product integrity are of the highest value in the foodservice domain. Our entire team supports this belief, and as a result, a specific internal audit was created to ensure our quality. SQVI (Service Quality Value Index) is the internal process Quality audit designed on the Food Safety Principals which are derived from various International and National Food Safety Authorities and Legal Authorities. It improves 13 quality and other aspects ensuring efficient and effective operations to deliver brand protection and business continuity. We further this process by awarding an internal rank to our best-performing units by a process called UPVI (Unit Performance Value Index). All of our units strive towards operational excellence. To measure each unit's performance, we created UPVI which is an index that measures customer-centricity, safety, quality, operational execution, and innovation.

## Range of solutions to serve you better

With our extensive knowledge of the foodservice industry, we aim to empower brands in the culinary domain with various warehousing offerings to streamline processes that construct the backdrop of their business. Our warehouses are FSSAI certified, equipped with the modern G+4 pallet racking system and other product handling equipment's like battery operated forklifts and reach-trucks.

#### **Shared Warehouses**

We help multiple businesses manage their warehousing needs by storing their inventories at a multi-client warehouse that acts as a distribution center. With collaborations on space, labor, and technology costs help improve supply chain operations to run more efficiently.

#### **Dedicated Warehouses**

We assist businesses in managing dedicated storage facilities. We bring in our people, processes, and technology to manage different kinds of inventories and enable the supply chain lifecycle to thrive.



## Leverage our warehousing capabilities to your competitive advantage

## **Automated Storage and Retrieval (ASRS)**

ASRS is a type of warehouse automation technology meant to buffer, store, and retrieve products and inventory on demand. ASRS provides several substantial benefits to operations by automating the low-value and repetitive job of inventory storage and retrieval.

## **Temperature controlled**

Our climate-controlled warehouses can range from humid environments for storing fresh fruits, flowers, and other perishables to freezers for storing frozen items. These warehouses help maintain the temperature and integrity of the products stored in cold storage.

## **Ambient / Dry**

Our dry warehousing solution is concerned with the storage of consumer products including packaged food. With this kind of warehousing, we offer an excellent alternative for products that require quality and safety but do not require precise temperature control.

#### Value-added services (VAS)

We tailor-made VAS allows you to focus on your core expertise. Some of our flexible solutions include – Packaging, Bundling, Breakbulk operations, Cross docking, Compliance Advisory and Execution, Network Design & Re-Design, Material Sourcing and others

## Products

Products Per year we packed

	2021	2022	2023
Spices	235000	163000	289000
Lentils	500,000	123000	390000
Peanut Butter	84000	80	28000
Cosmetics	89000	345000	156000
Atta	0	25000	13000
Vitamin Powder	400000	1200000	950000
Sanitizer	1400000	0	0
Instant Mix	1300	27000	12500
Chemical	281,250	85000	2400000
ORS	0	25000	109000

## Contact Us

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