



We work with the Insights Discovery models because they can be used together or separately to tackle your business challenges on an individual, team or organisational level.

Here you can find information about the models and what they can be used for. We can use these to create a solution that will address your specific needs, helping you to meet your business and learning objectives.

Insights Discovery

What is it?

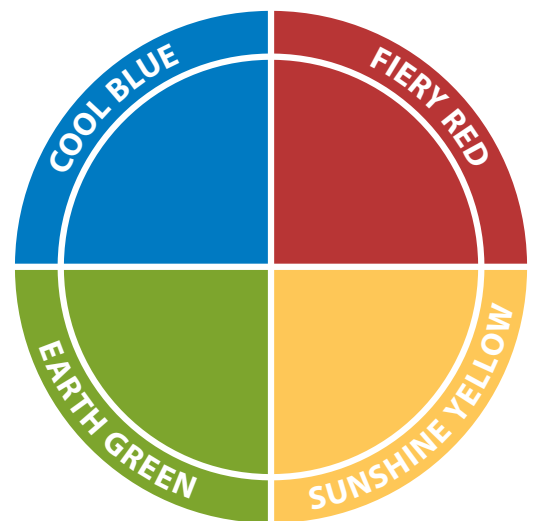
Insights Discovery is the foundation for many programmes. It is a simple and accessible four colour model which, accompanied by an Insights Discovery Personal Profile, helps people understand more about themselves and others and perform at their highest level.

Who is it for?

All members of an organisation, from new starters to senior leadership.

What is it useful for?

- Improving personal effectiveness
- Aiding successful communication and collaboration
- Creating an environment for respectful and productive relationships



Discovering Team Effectiveness

What is it?

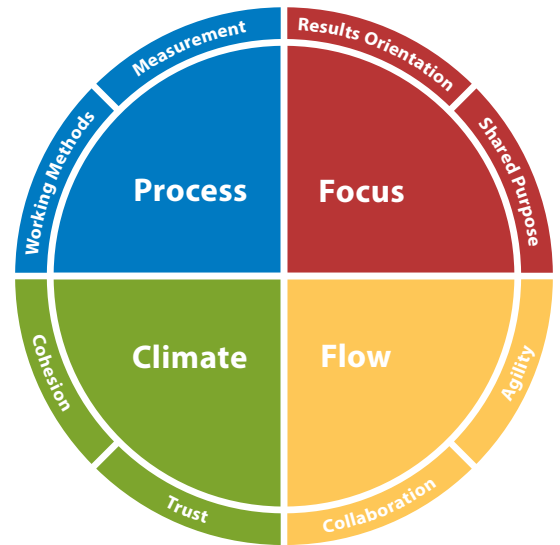
Discovering Team Effectiveness explores working, relationships and perceptions, and helps teams to decide together what their challenges are. It helps teams improve their dynamic, meet objectives and maximise their potential.

Who is it for?

New or existing teams.

What is it useful for?

- Improving team relationships and dynamics
- Building new teams or helping established teams deal with change
- Improving team performance



Discovering Leadership Effectiveness

What is it?

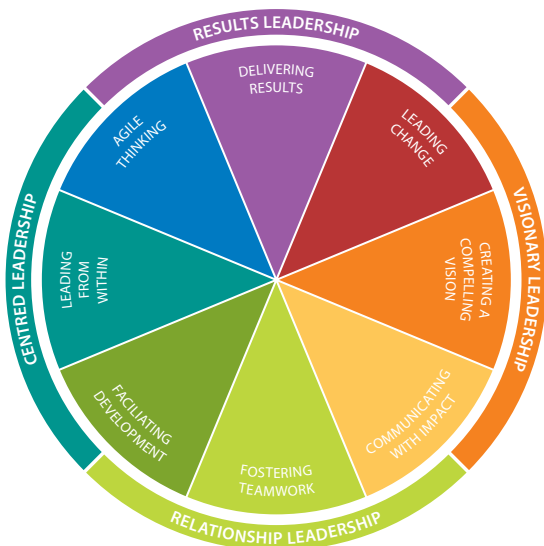
Discovering Leadership Effectiveness, helps leaders learn how their individual style and preferences manifest themselves in their leadership. It helps them to find their balance and make an impact by understanding their strengths and areas for development.

Who is it for?

Leaders at all levels (experienced, new and future leaders).

What is it useful for?

- Improving leadership effectiveness
- Building a leadership pipeline
- Developing confident, balanced leaders



Sales Effectiveness and Effective Influencing

What is it?

The Sales Effectiveness Programme is designed to help salespeople and those who influence stakeholders as part of their role to become more effective, dynamic and successful.

Who is it for?

Anybody who needs to successfully influence others.

What is it useful for?

- Improving customer relationships
- Boosting sales performance
- Helping people influence effectively

