

ANALYSTS: BUSINESS BENEFITS



Operational benefits of $\geq 10\%$ are realized by 76% of companies with large-scale AR in areas such as **productivity, efficiency, safety**



Manufacturing benefits:

- ✓ Increased efficiency (70%)
- ✓ Decreased training time (60%)
- ✓ Improved accuracy (42%)

Services benefits:

- ✓ Improved knowledge transfer (66%)
- ✓ Employees more efficient (60%)
- ✓ Effectiveness / first-time-fix-rates (50%)



Companies who use AR see year-over-year business growth:
 29% gross margin lift, 17% revenue lift, 14% customer retention lift



Economic Impact:

- ✓ 172% ROI
- ✓ Benefits of \$12.6 M
- ✓ <6 Month Payback

Services benefits:

- ✓ Reduction in New Hire Training (50%)
- ✓ Reduction in Overtime Spend (10-12%)
- ✓ Faster Authoring Time (60%)
- ✓ Reduction in Scrap and Rework (5-10%)

PTC Customer's Study



Forrester AR
Report

EXPERT CAPTURE

PTC ATLAS SAAS PLATFORM



Capture domain expertise and leverage 3D CAD Data to scale a library of digital knowledge experiences embedded into the physical world

Scale digital mentors to enable workers to re-live the expert's experience to get trained more effectively

Enable a workforce with work instructions that can improve productivity, reduce errors & enable continuous improvement

VUFORIA SAAS PROVIDES THE SECURITY YOU NEED



Attestation and Certification – request report here - <https://www.ptc.com/en/about/trust-center/soc2>

- Certified SOC 2 Type I and II compliance
- ISO 270001:2013 next

Cloud Hosting

- Microsoft Azure
- Multi-layered security provided by Microsoft across physical datacenters, infrastructure, and operations in Azure

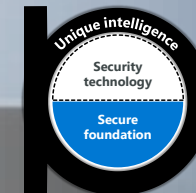
Content Encryption

- In transit via HTTPS/TLS and certificates
- At rest with 256-bit AES encryption
- Secure authentication through Azure Active Directory B2C, and OpenID Connect, SSO supported

Monitoring and Remediation

- Environment vulnerability scanning and penetration testing with threat-level remediation
- DDoS Protection Basic including always-on traffic monitoring and real-time mitigation of common level attack
- Controlled network access with VPN and IP filtering
- Multi-layer networks with separate perimeter and application firewalls

Backups and Disaster Recovery



Did You Know?

94% of cloud adopters say the Cloud produces security benefits, and more than 50% of IT professionals rank security as a top reason for moving applications to the Cloud.¹

1. Source: Rapidscale, <https://rapidscale.net/resources/blog/cloud-facts/5-ways-convince-cio-move-cloud>

ALL- INCLUSIVE SAAS SUBSCRIPTION



Vuforia Expert Capture - INCLUDED		SAAS
Infrastructure	<ul style="list-style-type: none">• Hardware Acquisition, Sizing and Administration• OS/DB Acquisition, Maintenance, Version Compatibility and Support• Load Balancing• Infrastructure Monitoring• Technical Updates and Upgrades	✓ included
Application	<ul style="list-style-type: none">• Application Architecture, Redundancy & Scalability• Application Administration & Support• Product Updates and Upgrades• Formal Change Control Process backed by Tools & Systems	✓ included
Resources	<ul style="list-style-type: none">• PTC Vuforia Expertise and Access to R&D• Proactive Incident Management with Resolution and Root Cause Analysis• 24/7 Monitoring and Technical Support• PTC Customer Success Support	✓ included
Security	<ul style="list-style-type: none">• SSAE 16 SOC2 Compliance• Content Encryption for Data in Transit and at Rest• Secure Authentication (Active Directory, OpenID Connect) and SSO Support• Multi-layered Application Security Management including service isolation, network and web application firewalls, user access controls and auditing• Environment Vulnerability Scanning and Penetration Testing• DDoS Protection for real-time monitoring and remediation for network level attacks• Backups and Disaster Recovery	✓ included
Performance	<ul style="list-style-type: none">• Proactive Performance Monitoring and Tuning• CDN global solution for delivering high bandwidth content• Guaranteed Uptime and Industry Standard SLA	✓ included
		All-inclusive Subscription