

# BOŠKO NEKTARIJEVIĆ

## EU Funding Consultant, Proposal Writer, Trainer & Strategic Advisor

Horizon Europe • EIC Accelerator • EU Programmes • Team Leadership • Evaluation • Institutional Development

[www.nektarijevic.eu](http://www.nektarijevic.eu) | [LinkedIn: linkedin.com/in/nektarijevic](https://www.linkedin.com/in/nektarijevic)

### PROFESSIONAL PROFILE

Senior EU funding consultant, proposal writer, trainer and strategic advisor with 25 years of hands-on experience helping organisations turn EU policies and funding opportunities into competitive proposals, funded projects and stronger institutional capacity. Work spans the full EU-project lifecycle: programme and call analysis, strategic positioning, consortium architecture, proposal writing, evaluator-grade review, technical-assistance design, grant implementation, monitoring and evaluation, training, coaching and institutional development.

**Professional value:** typically engaged where competition, complexity and institutional stakes are high — Horizon Europe and EIC Accelerator proposals, multi-partner project architecture, EU programme participation, proposal pre-evaluation, senior-level training and capacity building. The approach combines programme intelligence, practical project experience, evaluator perspective, strong facilitation and disciplined proposal engineering.

### Career impact at a glance

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| <b>25 YEARS</b><br>EU funding, proposal development, project management, training and strategic advisory experience since 2001.                                      | <b>10,000+ • 30+ COUNTRIES</b><br>Professionals, researchers, entrepreneurs, public officials and project teams trained or coached; programmes repeatedly received top participant evaluations.                                  | <b>6 EIC ACCELERATOR SUCCESSES</b><br>Six EIC Accelerator proposals written and supported through successful funding decisions.                                                                                                                                   |
| <b>1,000+ PROPOSALS</b><br>EU proposals written, developed, supported, reviewed or evaluated across successive generations of EU programmes and funding instruments. | <b>3 FOUNDED • 3 DEVELOPED</b><br>Created EU ACCESS, Balkan Security Network and European Training Academy; contributed to the development of European Movement Training Academy, COTRUGLI Business School and Business Academy. | <b>SENIOR EU EXPERT • KEY EXPERT • TL • EVALUATOR</b><br>Repeated senior-expert assignments linking research, academia, SMEs, business, civil society and government; Key Expert, Team Leader, programme/project evaluator and proposal/tender-development roles. |

### INTERNATIONAL SPEAKER • CONFERENCE CHAIR • PANELIST

Invited international speaker, conference chair and panelist. Speaker/panelist at the Harvard Adaptive Leadership Network's 2017 conference; chaired [Leading Disruptive Innovations](#); and chaired international policy conferences and high-level events including the Gathering of Western Balkans Leaders in Brussels and conferences on EU-Türkiye, EU-Montenegro, EU-Serbia and EU-Ukraine relations.

## What I am hired to do

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| <b>Proposal Strategy &amp; Writing</b><br>Call interpretation; concept architecture; Excellence–Impact–Implementation logic; EIC investor logic; work packages; consortium design; budgets, logframes and evaluator-grade refinement. | <b>EU Funding Advisory</b><br>Programme fit; funding strategy; policy and work-programme intelligence; institutional positioning; stakeholder and ecosystem analysis; long-term funding roadmaps.                                                  |
| <b>Training, Masterclasses &amp; Coaching</b><br>Horizon Europe, EIC Accelerator, FP7/H2020, IPA/PRAG/PCM, proposal writing, project leadership, implementation, monitoring, evaluation, negotiation and stakeholder management.      | <b>Evaluation &amp; Pre-Evaluation</b><br>Proposal and project evaluation; evaluator perspective; evaluation grids; pre-submission quality review; programme and thematic evaluation; recommendations and decision support.                        |
| <b>Project &amp; Grant Delivery</b><br>Technical assistance; beneficiary support; project management; reporting; monitoring; amendments; procurement awareness; risk, quality, sustainability and impact management.                  | <b>Institutional Development &amp; Leadership</b><br>Creation and development of consultancies, academies and professional networks; organisational development; partnerships; team leadership; capacity-building systems and knowledge platforms. |

## Education & professional development

**Solvay Business School, Université libre de Bruxelles, Belgium** — Master of Business Administration (studies 2001–2003; degree issued 2004).

**IFAM Business School, Paris, France** — Bachelor of Business Administration, 1996–1999; majors in Marketing and Finance.

**Harvard Kennedy School, USA** — Executive Education – The Art and Practice of Leadership Development, 2005.

**Boston University, Brussels** — NATO/EU security, project management, project leadership and communication courses, 2004–2007.

**Languages:** Serbian (native); English (excellent); French (advanced reading, good speaking, working written proficiency).

**Professional bodies:** Founder, Serbian Association of Managers (2006); founder, Serbian LPG Association (2005); member, Montenegrin Association of Managers (2017).

## Programme, sector & geographic coverage

EU and international instruments: FP6/FP7, CIP/Eco-Innovation, Tempus/LLP, Horizon 2020, SME Instrument, Horizon Europe, EIC Accelerator, European Defence Fund, Digital Europe, Erasmus+, Creative Europe, LIFE, Interreg, IPA I–III, EuropeAid/external action, PRAG/PCM and national innovation instruments.

**Sectors and domains:** agri-food and bioeconomy; environment and natural resources; digital/AI/cyber; advanced materials and construction; energy/circularity; health; cultural and creative industries; social policy and inclusion; public administration; SME and innovation ecosystems.

Regional delivery: assignments, training and advisory work delivered across 30+ countries, with particularly extensive experience in the European Union, Western Balkans, Türkiye, Ukraine and Mediterranean partner countries, plus EU-wide research and innovation networks.

## Professional experience

Selected professional assignments are presented below in detail because the depth of the work — project names, programme context, responsibilities and results — is central to understanding the breadth of the experience. Additional projects, proposals, trainings and advisory assignments are available on request.

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| <b>Nov 2025 – ongoing</b><br>Brussels / EU<br><b>Team Leader / Senior EU Funding Advisor</b> | <b>European Affairs Consulting Group (EACON)</b><br><b>Horizon Europe and European Defence Fund proposal, consortium and capacity-building support</b><br>Provides tailor-made capacity building, strategic advisory and hands-on proposal-writing support for research and innovation institutions, companies, defence-related organisations and public bodies. Work covers EU call interpretation, strategic positioning, consortium architecture, work-package structuring, impact logic, partner roles, evaluator-aware quality review and full proposal development. The assignment is designed to move clients from formal eligibility and compliance towards competitive, coherent and implementation-ready project architecture. |
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| <b>Dec 2022 – Feb 2026</b><br>Paris / Brussels / online<br><b>Mission Manager /<br/>Trainer / Advisor</b>                | <b>Welcomeurope &amp; European Training Network</b><br><b>Horizon Europe and wider EU financial programmes</b><br>Organised and delivered regular training, coaching and hands-on assistance in proposal writing, project design, implementation, management, audit readiness and project evaluation, particularly for research, innovation and SMEs. Programme coverage included Horizon Europe and other EU financial programmes such as Erasmus+, Creative Europe, Digital Europe and external-action / pre-accession instruments. Delivery combined formal programme guidance with practical work on participants' own calls, project concepts, partner profiles and implementation challenges.                                                                                                                                                                                              |
| <b>Sep 2019 – 31 May 2021  <br/>100 WDs</b><br>Montenegro<br><b>Team Leader / Key Expert</b>                             | <b>International Consulting Expertise EEIG</b><br><b>Technical Assistance to the Grant Beneficiaries • Multi-annual Action Programme on<br/>Employment, Education and Social Policies (SOPEES)</b><br>Led technical assistance to EU grant beneficiaries and operational structures, providing capacity building and hands-on support across project development, implementation, monitoring and reporting. Supported beneficiaries with intervention logic, logframes, indicators, compliance, coordination and results-oriented delivery. The wider programme context included Montenegro's Smart Specialisation Strategy, increased participation in EU research and innovation programmes and stronger investment in research. The assignment covered 100 working days as Team Leader.                                                                                                       |
| <b>1 Feb – 1 May 2019   80<br/>WDs</b><br>Belgrade, Serbia<br><b>Key Expert 2</b>                                        | <b>European Management, Engineering &amp; Consulting – EMERCON Ltd</b><br><b>Support to Participation in EU Programmes • EuropeAid/138040/IH/SER/RS</b><br>Key Expert for comprehensive analysis of Serbia's participation in EU programmes, strengthening the capacities of National Contact Points, relevant government bodies and potential applicants, and increasing NCP visibility. Completed an analysis of Serbian participation in EU programmes and supported the development of a comprehensive project and participant database. Interviewed more than 100 stakeholders, including ministries, National Contact Points and support structures, and developed organisational recommendations to strengthen the national EU-programme support system.                                                                                                                                  |
| <b>25 Oct 2018 – 20 Mar<br/>2019   25 WDs</b><br>Ukraine<br><b>Senior Expert / Lead<br/>Expert for EU<br/>Programmes</b> | <b>GFA Consulting Group GmbH</b><br><b>EU4Business   FORBIZ – Creating Better Business Environment in Ukraine • Project ID<br/>EuropeAid/137187/DH/SER/UA • Service Contract 365-472</b><br>Designed, implemented and followed up a Horizon 2020 awareness and application-capacity campaign for innovative SMEs and support organisations. The roadshow covered seven Ukrainian cities: Lviv, Vinnytsia, Odesa, Kharkiv, Kramatorsk, Zaporizhzhia and Kyiv. The campaign reached more than 20,000 stakeholders, generated 995 expressions of interest and brought 330 participants to the roadshow events; participant evaluation averaged above 4/5. Prepared and delivered a Horizon 2020 workshop for the Ministry of Economic Development and Trade and SMEDO and presented "Opportunities for SMEs" at the Innovation Market event.                                                        |
| <b>29 Mar – 31 Jul 2018   15<br/>WDs</b><br>Türkiye / Serbia<br><b>Senior Expert</b>                                     | <b>GFA Consulting Group GmbH</b><br><b>Scoping Mission – Turkey in Horizon 2020 Phase II; Business Incubators / High Value Business<br/>Incubators scoping in Serbia</b><br>Prepared and conducted a fact-finding mission for Turkey in Horizon 2020 Phase II, including stakeholder analysis and appreciative inquiry with ministries, technoparks, research and innovation centres, TÜBİTAK, KOSGEB, Invest in Turkey and the Turkish Patent Institute. Conducted interviews, analysed data and reviewed EU-funded initiatives relevant to research, innovation and SMEs, then prepared a draft proposal for maximising Turkish participation in Horizon 2020. A second mission analysed Serbian business incubators, business-support organisations and previous/ongoing SME-support projects; the resulting report served as a basis for the GFA-led High Value Business Incubators project. |
| <b>2018   25 WDs</b><br>Podgorica, Montenegro<br><b>Evaluator</b>                                                        | <b>HCL Consultants / GDSI</b><br><b>Ex-post Evaluation of the Human Resources Development Programme</b><br>Evaluated the research and innovation segments of the Human Resources Development Programme, the Operational Structure and the project pipeline. Conducted an in-depth documentary review of more than 40 service, supply, framework and grant contracts and developed recommendations for stronger IPA II support and future programming. Completed the evaluation assignment over 25 working days.                                                                                                                                                                                                                                                                                                                                                                                  |

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| <b>9 Oct 2014 – 1 Feb 2019   720 WDs</b><br>Brussels / Western Balkans<br><b>Senior Expert / Team Leader</b>              | <b>European Training Academy</b><br><b>FP7, Horizon 2020, SME Instrument and EU external-action training, proposal and implementation support</b><br>Designed and organised training, coaching and technical assistance in EU proposal writing, project design, management, implementation, audit and evaluation, particularly for research, innovation and SMEs. Developed interactive and experiential methodologies for proposal development, project management and leadership. Supported management and administrative delivery of EU-funded research and innovation projects, including COMPETE, Strength2Food and an SME Instrument project (TFS), and delivered practical training on IPA/EuropeAid procedures, PCM/LFA, PRAG, concept notes, full applications, logframes, budgeting, monitoring and reporting. |
| <b>Jun – Aug 2016   3 WDs</b><br>Slovenia<br><b>SME Instrument Coach</b>                                                  | <b>European Commission – Executive Agency for SMEs (EASME)</b><br><b>Horizon 2020 SME Instrument coaching assignment</b><br>Designed and executed a coaching plan for an SME Instrument beneficiary implementing a Horizon 2020 project. Reviewed business and marketing strategy, supported the development of strategic alliances with clients and investors for the testing phase, refined the work plan and provided business-support services aimed at strengthening the company's capacity to manage growth. Delivered the assignment in Slovenia as an SME Instrument Coach.                                                                                                                                                                                                                                      |
| <b>20 Apr – 25 May 2017   4 WDs</b><br>Ankara, Türkiye<br><b>Senior Expert</b>                                            | <b>Louis Berger / ECORYS-led technical assistance</b><br><b>Technical Assistance for Operating Structure to Prepare and Strengthen Programming for the Period 2014–2020</b><br>Prepared and delivered training on the general IPA II framework and inter-institutional relations. The assignment covered IPA structures and programming, donor coordination, stakeholder involvement, monitoring and evaluation and best-practice examples. The wider training portfolio also covers PCM, PRAG procurement, irregularity and fraud, grants, terms of reference, twinning, project appraisal, multi-criteria analysis, feasibility, budget estimation, tender dossiers, services/supplies/works procurement and monitoring.                                                                                               |
| <b>15 Jan 2016 – 25 Oct 2017   120 WDs</b><br>Bosnia and Herzegovina<br><b>Senior Expert</b>                              | <b>Horizon 2020 MINATURA project / Ministry of Economy</b><br><b>Horizon 2020 research and innovation project – national stakeholder consultation and implementation support</b><br>Responsible for project management, reporting and stakeholder engagement for the Horizon 2020 MINATURA project in Bosnia and Herzegovina. Conducted preparatory analysis, designed and implemented workshops and organised two rounds of National Stakeholder Consultations involving public authorities, industry, SMEs, civil society experts and representatives of other EU-funded projects. Supported analysis of the regulatory framework, identification of problems and solutions, consensus building, stakeholder mapping and financial/project reporting.                                                                  |
| <b>7 Mar 2016 – 27 Oct 2017   45 WDs</b><br>Türkiye<br><b>Senior Expert / Training Expert – Research &amp; Innovation</b> | <b>International Development Ireland-led consortium</b><br><b>Turkey in Horizon 2020</b><br>Delivered country-wide preparatory analysis, training and coaching on Horizon 2020 project development and proposal writing for multiple target groups and thematic areas. Developed and delivered modules on programme architecture, call analysis, project-environment folders, application forms, impact, self-evaluation, partner search and successful proposal-writing tools. The assignment included responsibility for developing more than 20 project proposals, evaluating more than 100 proposals and projects, individually coaching more than 20 clients, and providing expert support at international brokerage and matchmaking events in Istanbul and Brussels.                                              |
| <b>1 Feb – 30 Jun 2016   100 WDs</b><br>Croatia / Mediterranean partner countries<br><b>Senior Expert</b>                 | <b>IT Consult GmbH</b><br><b>Horizon 2020 / IPA II acquisition and implementation; FP7 MED-Dialogue events and regional training</b><br>Supported acquisition and implementation of new projects under Horizon 2020 and IPA II. Organised events in the context of the EU-funded FP7 MED-Dialogue project and delivered a series of training and networking activities across the Western Balkans and Mediterranean region, including Horizon 2020 and project-cycle-management programmes. The role combined proposal/project development with event organisation and capacity building.                                                                                                                                                                                                                                |

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| <b>17 Sep 2014 – 29 May 2015   160 WDs</b><br>Belgrade, Serbia<br><b>Senior Expert for EU Programmes</b>                                       | <b>Regional Agency for Development and European Integration of Belgrade</b><br><b>EU programme, SME and institutional capacity-building support</b><br>Provided business and SME support through analysis of available funding sources, primarily EU programmes, and advised senior government officials on business-support policy. Built the capacities of public servants and clients from business, academia, R&D, industry, SMEs and NGOs for project development from idea to implementation across technical assistance, IPA, Horizon 2020, COSME, TAIEX and other instruments.                                                                                                                                                                                                                                                                                                                |
| <b>21 Apr – 30 Jun 2014   40 WDs</b><br>Sarajevo, Bosnia and Herzegovina<br><b>Expert</b>                                                      | <b>International Development Ireland-led consortium – RTDPI</b><br><b>Capacity Building of BiH in European Research and Technology Development Programmes and Initiatives</b><br>Supported institutional capacity building for participation in European research and technology programmes. Delivered training and workshops, mentoring and coaching for project preparation, partner and brokerage-event support, trainer qualification and preparation of guidelines for SMEs, academia and National Contact Points. Promoted international cooperation, assisted applicants in joining consortia and contributed to a database of institutions, enterprises and individuals relevant to EU RTD and Horizon 2020 participation.                                                                                                                                                                    |
| <b>Dec 2013 – Nov 2015   80 WDs</b><br>Serbia<br><b>Senior Expert / Project Expert</b>                                                         | <b>University of Belgrade, Faculty of Agriculture / CaSA consortium</b><br><b>TEMPUS – Building Capacity of Serbian Agricultural Education to Link with Society • Project 544072-2013 • 544072-TEMPUS-1-2013-1-RS-TEMPUS-SMHES</b><br>Contributed to project management and delivered training workshops for university professors and Ministry of Agriculture extension experts. Supported needs analysis for vocational courses, communication and proposal-writing skills, questionnaire design and analysis for quality control and impact assessment, development of an online information centre and e-learning platform, dissemination planning and management activities, and development of project initiatives and proposals. The assignment combined project implementation, training, quality-control tools and capacity building for university and agricultural-extension stakeholders. |
| <b>20 Oct 2012 – 30 Oct 2015   78 WDs</b><br>Serbia / Poland / Belgium<br><b>Senior Expert / Executive Manager of beneficiary organisation</b> | <b>FP7 COMPETE consortium / Balkan Security Network</b><br><b>FP7-KBBE-2012-6-single-stage • Grant Agreement 312029 • EU contribution €2,422,725</b><br>Supported implementation and project management of the FP7 KBBE research and innovation project “International comparisons of product supply chains in the agri-food sectors: determinants of their competitiveness and performance on EU and international markets”. Organised training, workshops and stakeholder meetings in Serbia, Poland and Belgium on proposal development, team building, cross-cultural collaboration, sustainability and impact, and reviewed FP7/Horizon 2020 initiatives and proposals from stakeholders and partners. Balkan Security Network participated as beneficiary No. 13, with Boško Nektarijević serving as its Executive Manager and authorised representative.                                       |
| <b>Jul 2011 – Jul 2012   80 WDs</b><br>Serbia<br><b>Short-Term Expert – Research &amp; Innovation</b>                                          | <b>Improved SME Competitiveness and Innovation Project (ICIP)</b><br><b>EU IPA-funded Improved SME Competitiveness and Innovation Project</b><br>Supported research organisations, universities, SMEs and enterprises in accessing CIP, FP7 and other EU funding opportunities. Analysed work programmes and calls, application requirements, proposal structures, required documents and partner needs; provided direct information, coaching, mentoring and partner-search support through project-idea and proposal-development stages. Delivered more than 30 information sessions, trainings and workshops for more than 400 participants and provided direct project-development support to more than 30 enterprises and organisations.                                                                                                                                                         |
| <b>Sep 2010 – Sep 2014   700 WDs</b><br>Western Balkans / Brussels<br><b>Executive Manager / Lead Trainer / Programme Director</b>             | <b>Balkan Security Network (BSN)</b><br><b>Regional EU programmes, FP7/Horizon 2020/Tempus/IPA project development and capacity building</b><br>Initiated and led the development of a regional network connecting consultants, academics, officials and reform leaders around EU-funded projects and policy reform. Designed and implemented project-proposal, knowledge-sharing, leadership and capacity-building programmes and, as lead trainer/programme director, organised more than 300 workshops and trainings. Managed development and implementation activity across IPA grants, FP7, Horizon 2020 and Tempus projects; the role included more than 700 workdays of EU-project implementation, publication of a regional EU-programmes/project database and co-authorship of the BSN Guide for project development and implementation.                                                     |

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| <b>24 Feb – 10 Oct 2010   100 WDs</b><br>North Macedonia / Belgium<br><b>Senior Expert / Programme Director / Trainer</b> | <b>Macedonian Institute for Integration</b><br><b>European Integration School; European Project Management and Leadership Programme; Brussels Gathering of Reform Leaders</b><br>Designed and implemented training and capacity-building programmes aimed at enabling organisations and reform leaders to use EU financial support effectively. Developed an advanced European Project Management and Leadership Programme and directed the first Brussels Gathering of Western Balkan reform leaders and EU-project experts, bringing together more than 60 project leaders and more than 20 experts and authorities from EU institutions. Programmes received the highest evaluation marks for programme management, training and lecturing.                                                                                                 |
| <b>Nov 2007 – Oct 2010   720 WDs</b><br>Brussels / Western Balkans<br><b>Executive Manager / Team Leader / Expert</b>     | <b>EU Access sprl</b><br><b>Brussels-based EU programmes and funding consultancy and regional training network</b><br>Led the establishment and development of EU Access as a Brussels-based consultancy providing entry to EU programmes and funds for Western Balkan stakeholders. Responsibilities covered organisational and network development, partnership negotiation, training/course development, project development, implementation, monitoring, controlling and follow-up. Highlights include the 2008 Brussels conference “EU Programs and Funds for Serbia” with more than 130 delegates and over 20 institutional and donor speakers; more than 200 highly evaluated education and training events reaching 2,000+ reform leaders; support to 20+ EU-funded projects; and more than 720 working days on EU-funded assignments. |
| <b>Oct 2006 – Aug 2007   200 WDs</b><br>Belgrade, Serbia<br><b>Project Officer</b>                                        | <b>Business &amp; Strategies in Europe S.A. / 2005 European Integration Fund</b><br><b>Technical Assistance for the 2005 European Integration Fund – Serbia</b><br>Worked on design and management of a grant scheme supporting SMEs, NGOs and cultural organisations in the context of Serbian European integration. Responsibilities covered needs assessment, draft guidelines for applicants, grant manuals, visibility and clarification meetings, answers to frequently asked questions, proposal assessment, evaluation grids and reports, recommendations, award/rejection documentation, draft contracts and payments, beneficiary implementation support, monitoring, technical and financial reporting, final impact reporting and recommendations for future actions.                                                              |
| <b>1 Sep – 30 Dec 2006   80 WDs</b><br>Belgrade, Serbia<br><b>Team Leader</b>                                             | <b>APOD – Art and Practice of Organisational Development</b><br><b>EBRD TAM/BAS co-financed capacity-building component + European Agency for Reconstruction equipment support • programme value €321,948</b><br>Designed and implemented an advanced organisational-development programme for managers of R&D institutes and coordinated a team of two Senior Experts. Managed the capacity-building component and procurement of new equipment. More than 50 managers from 15 institutions completed the programme; the APOD Guide was published and co-authored by Boško Nektarijević, and new equipment was installed in the Institute for Material Testing. The programme combined a €21,948 capacity-building component with €300,000 in eligible equipment financing.                                                                   |
| <b>1 Jan 2005 – 30 Dec 2006   440 WDs</b><br>Brussels / Western Balkans<br><b>Project Manager – Western Balkans</b>       | <b>European Movement Training Academy (EMTA)</b><br><b>EU integration, project development and management training platform</b><br>Managed the European Movement Training Academy’s Western Balkan activities, including organisational development, strategic relationships, knowledge and intelligence, EU project/programme development, training-course design, proposal writing and planning, team management, reporting and controlling. The assignment covered 440 workdays and contributed substantially to the development of the Academy.                                                                                                                                                                                                                                                                                            |
| <b>1 Mar – 30 Jul 2005   100 WDs</b><br>Belgrade, Serbia<br><b>Expert / Project Officer</b>                               | <b>Prodirekt Consulting Group / Serbian Government joint reform project</b><br><b>Towards More Effective Implementation of Reforms</b><br>Interviewed more than 150 senior government officials and analysed nine relevant ministries. Supported workshops that strengthened policy and planning capacity through applicable joint action plans, brought reform initiatives and strategies into a common monitoring and evaluation framework and improved coordination across government. The project linked European integration, poverty-reduction priorities, sector strategies, the budget process and international assistance programming.                                                                                                                                                                                               |

Nov 2002 – May 2004 |  
300 WDs

Brussels, Belgium

**Communication Manager  
/ Assistant Trainer**

**Solvay Business School, Université libre de Bruxelles**

**MBA communication, leadership, team-building and management training**

Designed and delivered courses for business-school audiences in transition management, self-awareness, interpersonal communication, team building, conflict resolution, negotiation, leadership, cross-cultural communication, fundraising, lobbying and related subjects. Managed development of IT and communication-policy reorganisation and supported development of MBA specialisations. The work contributed during a period when Solvay Business School entered The Economist's Top 100.

## Selected portfolio, programmes & training reach

Beyond the named assignments above, the professional portfolio spans well over 1,000 EU proposals and project concepts worked on in different capacities — proposal writer, evaluator, reviewer, trainer, coach, technical expert, project manager and consortium adviser. The work ranges from early Framework Programmes and FP7 through Horizon 2020 and Horizon Europe, EIC Accelerator, IPA/EuropeAid, Erasmus+, Creative Europe, Digital Europe, LIFE, Interreg and national innovation instruments.

### Training programmes, masterclasses & methods

Designed and delivered training and coaching for more than 10,000 participants in 30+ countries, covering EU funding strategy, call analysis, proposal writing, Project Cycle Management, Logical Framework Approach, PRAG and grant implementation, Horizon Europe, EIC Accelerator, consortium building, evaluation logic, project leadership, negotiation, conflict management, monitoring, reporting and institutional development. Programmes have repeatedly received excellent and top participant evaluations, including 4.5/5 and highest-mark assessments.

### Organisation building & lasting professional platforms

Founded or initiated EU ACCESS, Balkan Security Network and European Training Academy, developing them as practical platforms for EU funding intelligence, project development, training, professional networking and institutional cooperation. Also contributed to the development of the European Movement Training Academy, COTRUGLI Business School and Business Academy through programme design, organisational development, communications, partnerships, executive education and EU-project capacity building. Selected project work across these platforms includes COMPETE, MINATURA, Strength2Food, TFS/SME Instrument, SENSIVER, MLETUS, WBC-Inno, APOSTILLE, KONFEST, EIT Inno-Life, CaSA, ICIP, RTDPI, Turkey in Horizon 2020 and EU4Business/FORBIZ.