

# Leadership Consulting & Training

## I understand how we “tick” & how best to communicate

I’ve been with tens of the thousands of people around the world, including some of the world’s most successful business leaders and some of the world’s finest communicators.

I’ve worked in the upper echelons of both the global corporate arena for two decades and the personal development industry for three.

## How we as humans work?

Our thinking is made up of three things:

1. Questions – especially the questions that we ask ourselves most often.
2. Values – you may be aware of business values—our brains use values very differently.
3. Beliefs – collectively our millions of beliefs are often called our model of the world, what we believe to be true about the world we live in and how it works.

## Your work to be done

We fine-tune:

- Your communication skills in training.
- Your decision-making in value alignment sessions.
- Your beliefs in coaching.

## Training Course: Communication Leadership — 2 days

After this course you will:

- Appreciate how we “tick” as human beings.
- Have developed the habit of how the best communicators in the world build deep rapport in a matter of seconds.
- Decide how much rapport is appropriate in the current moment.
- Appreciate where we are in the stage of human civilisation, including where your business is, and where your team are.

## Consulting/Training Sessions: Aligning Values — 2, 4 or 6 days

We make decisions using hierarchies of values. If the values in our value hierarchies are in conflict, this leads to poor or bad decision making, it may also lead to “one step forwards, two steps backwards” behaviour.

My research has discovered that in daily life, the human brain uses five value hierarchies. In business there are also two other value hierarchies that are also involved.

Aligning values is profound and deep psychological work. Thus, it is best done two days at a time, and allowing about a week for the new aligned values hierarchies to settle before working on other value hierarchies.

The Prerequisite Training “Communication Leadership” can be run on the days immediately before the first values session; e.g., training Monday-Tuesday, values Wednesday-Thursday.

## Pricing

As this work consists of the finest and most precise psychological processes and skills on the planet, that have been perfected over decades, the rate, per person, to participate in this change work is: 2,000 USD per day, per person.

Payment is to be made in advance.

Payment covers time spent, and thus is non-refundable.