



May 13, 2015

Dear Potential Customer of Spates Construction,

If you have the chance to work with Spates Construction I highly recommend that you select them for your project.

Working with Spates Construction, Circus Smirkus recently completed a \$1.4 Million Circus Summer Camp. The project consisted of the new construction of two dormitories totaling 15,000 square feet and the renovation and remodeling of a 135-year-old farmhouse and post and beam barn. The entire facility will house, feed, and train 650 aspiring young circus stars each summer.

Throughout the project Spates' responsiveness, quality, and professionalism was above and beyond our expectations. At the onset of the project, they took the time to meet with committees from our board of directors, explain the project and listen to the board's concerns. They agreed to provide reporting and invoicing in the formats requested by board and bank. Their communication and accounting has been clear, timely and thorough all through the project.

The quality of their work has been exemplary. Spates did an excellent job of asking the right questions upfront to ensure they understood the job correctly. Circus Smirkus employed an owner's representative to help manage the project, and based on their up-front work, their knowledge construction and their collaborative approach, Smirkus did not experience a single misunderstanding or dispute throughout the course of the project. They completed the project on time, in budget and at a quality standard that makes our organization strike up the band!

Grant, Oscar, Amy and Glen and their entire organization seem to take great pride in their work. Remodeling an antique farmhouse and barn can be an incredible challenge. Over and over we watched them uncover "handyman" construction and convert it to current professional code standards efficiently and cost effectively. At Circus Smirkus we are extremely proud of our new camp. Working with Spates Construction made it possible. I recommend them without reservation for your project, whatever it may be.

On behalf of thousands of grateful kids,

Ed LeClair
Executive Director, Circus Smirkus