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Grant Spates, President
Spates Construction, Inc.
P.O. Box 60
1876 Beebe Rd.
Derby, VT 05829

Dear Grant,

Thank you for the opportunity of offering a letter of reference for your use in sharing testimony of working with Spates Construction. We have worked with you on several projects going back to Nordland Condominiums at Smugglers Notch Resort in 2004, up to recent work for the Vermont Army National Guard at the Morrisville Armory. I have found Spates Construction to be very competent and excellent to work with. This attribute is founded in construction experience, from those in your main office down to the crews on site.

Most of our work is renovation of existing buildings where unforeseen situations often come up. The central office with Oscar, (project manager) and Amy (office manager) are well organized and very easy to communicate with directly for timely and thoughtful decisions that share the common goal of achieving the owner's project objectives. Whether schedule issues or construction questions needing immediate resolution, it is good to have Oscar's experience within immediate reach for timely resolutions.

The crews on site have been a pleasure and an honor to work with. Starting with superintendents Jody and Joe, this experience on site brings a level of confidence that the work will be completed in a professional way. Whether dealing with subcontractors, or technical issues, sound construction practices and project interests of the owner are respected. Also, with this experience comes the knowledge of when to ask questions, whether something doesn't seem quite right with what we've directed, or if multiple solutions exist to solve a problem and input is needed. It is very good and most valuable to have this skill and this attitude present on site as part of this team of builder, architect and owner.

I appreciate the heritage of experience that continues with you, Grant, and the staff at Spates Construction. I am grateful for the relationship we've developed over the years, and look forward to the next project with Spates. And to your potential clients, I would recommend strong consideration of the services of Spates Construction for their construction projects. Should one care to discuss further, I am open to a direct call at 802 879 3091 or e mail per contact information above.

Sincerely yours,



John Doane, AIA

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