ST. ALBANS (800) 639-1627 DERBY (855) 739-1626



ENOSBURG (800) 639-1628 MIDDLESEX (866) 639-1629

December 18, 2014

Mr. Grant Spates Spates Construction, Inc. P.O. Box 860 Derby, VT 05829

Dear Grant:

Sticks & Stuff is pleased to include Spates Construction, Inc. on our list of preferred customers. 2015 marks 20 years our companies have worked together on many projects throughout northern Vermont. The projects have ranged from municipal renovations and additions to commercial new construction. From estimating to job site management and office management, Spates Construction, Inc. is organized and efficient.

Spates Construction, Inc. was our general contractor for the retrofit of the former IROC building from a recreation center with indoor pool and ice rink to a new retail hardware lumber yard, our Derby Home Center. The project was not without its challenges and your company met them head on and executed the contract with skill and professionalism.

In closing, Sticks & Stuff values its relationship with Spates Construction, Inc. and are happy to recommend this company without hesitation.

Sincerely,

Kris Bullock Owner

Jeffrey Lamphere

Owner

Gerald Belisle

Owner

KB/JL/GB/rjs



June 24, 2013

Reference Letter for Spates Construction Inc., Derby, VT 05829

I would like to preface this letter by saying that there is nothing negative that I can say about Spate's Construction Inc. Grant Spates, President of Spates Construction Inc., bid and received the contract to build a new town garage for the Town of Jay in 2010.

As a Select Board member for the town of Jay, VT, I was the Clerk of the Works for the \$450,000.00 project to build a new 4 bay town garage and salt shed. I am a licensed builder in Massachusetts and have been a carpenter my entire adult life. Grant and Lee Spates are very professional businessmen. Spate's Construction Inc. won the bid for the project with a competitive bid, from start to finish the job was well organized and proceeded without problems. As Clerk of the Works, I was at the worksite 2 to 5 times a week inspecting their work and the work of the sub-contractors. The work crew was excellent. When I asked for 4 spikes instead of the 3 spikes per stud in framing the walls they obliged without a problem. All work was done on time and efficiently. When we had to do a work order change due to the Dept of Fire Safety, Spate's Construction solved the problem to the specifications of the Fire Marshall. The cost was absorbed into the contract.

Spate's Construction fulfilled all aspects of the contractual obligation and I would highly recommend them and their work. It was a pleasure working with them. They have great communication skills.

I would also like to acknowledge the office project manager Oscar Thayer. He did a great job of organizing and coordinating all jobs, he made sure all specifications were sent to me for approval and he worked well with our Road Crew.

Sincerely,

Marc Burroughs-Biron Jay Select Board, Town of Jay 1036 VT Route 242 Jay, VT 05859

Vermont Agricultural Credit Corporation Vermont Small Business Loan Program Vermont 504 Corporation

January 5, 2015

Grant Spates Spates Construction P. O. Box 860 Derby, VT 05829

RE: Letter of Reference

Dear Grant:

The Vermont Economic Development Authority (VEDA) is happy to provide Spates Construction with a Letter of Reference.

VEDA first met Spates Construction in 2007 when VEDA undertook a large renovation project on its Montpelier office building. Spates Construction was extremely helpful to us as we moved through the project; working well with our architect and engineers to meet our needs and to get the best prices and best quality of products possible.

Due to the diligent efforts of the Spates Construction team, our project was completed on time and on budget. Spates was tasked with completing the project while the building was fully occupied; not an easy task, but completed with as little disruption as possible.

We found Grant and his team to be efficient, easy to work with, respectful and understanding of our needs. Superintendent, Jody Alex, ran the job with ease and worked well to coordinate subcontractors so the project moved along seamlessly.

We continue to receive compliments on our beautiful office space. We have used Spates Construction on other renovations since and would highly recommend them to anyone.

Sincerely,

Jo Bradley

∠CEO

123 St. Paul Street Burlington, Vermont 05401 Phone 802/863-8424 Fax 802/660-9034 www.hvt.org

December 14, 2012

Building possibilities.

Grant Spates Spates Construction, Inc. 1876 Beebe Road Derby, Vermont 05829

Re: Reference for Spates Construction, Inc.

Dear Grant,

I'm writing on behalf of the Newport Family Housing Limited Partnership to thank you and your staff at Spates Construction for a job well done. The renovations and new construction work for the Lakebridge at Compass Drive project in Newport, Vermont, were complicated and involved many professionals, owner's representatives and funders. Spates Construction was committed to working with our development team to navigate the various, and often conflicting, building code, historic preservation, environmental, energy, budget and scheduling requirements with foresight, integrity and a sense of humor.

Spates did an excellent job renovating and constructing the buildings, coordinating subcontractors, providing paperwork, and proactively managing the project to minimize change orders. You and Oscar Thayer (Project Managers) and Mark Lewis and Jody Alix (Superintendents) are intelligent, flexible, respectful, and honest, and communicated well with the design team. You are all seasoned professionals with a great deal of practical experience and construction knowledge; your involvement and advice enabled the development team to make well informed decisions. Amy Hilliker, office manager, is organized, detailed and responsive. She dealt with the volumes of paperwork required for Section 3 and Davis Bacon compliance and was always pleasant even when handling difficult deadlines or unexpected requests from funders.

The buildings and site that Spates Construction renovated and built are beautiful and have been a positive influence on the community and will be a fantastic place for tenants to put down roots. I'm sorry to see this project end – it's been a pleasure working with you all and we'll look forward to the next one.

Take good care.

Sincerely,

Sue Cobb

Senior Project Manager

Housing Vermont

Becky Masure

Project Manager

Rural Edge



United States Department of the Interior



FISH AND WILDLIFE SERVICE

300 Westgate Center Drive Hadley, MA 01035-9589

In Reply Refer To: FWS/Region 5/BA-CGS

Spates Construction P.O. Box 860 Derby, VT 05829

REF: Administration/Visitor Contact Station, Nulhegan Basin Division of the Silvio O. Conte

National Fish and Wildlife Refuge, Brunswick, VT

Dear Mr. Spates,

On behalf of The U.S. Fish and Wildlife Service (Service) please accept my sincere appreciation for the wonderful job you and your team did on our new Visitor Center in Brunswick, VT. Please share our gratitude with all of your staff involved in the process of bringing this Center to fruition.

The feedback I have received from the staff members of the Refuge and everyone who worked on the project here in Hadley have been extremely impressed by the professionalism and customer service oriented approach demonstrated by both you and your staff. They have been equally impressed with the quality and workmanship of your selected subcontractors.

This new Refuge facility has precipitated a renewed interest in the mission of the Service. Visitation to Nulhegan doubled the number of visitors for the previous year in just the months of July and August. Families stop by to see what the refuge has to offer, groups and organizations request the use of the beautiful conference room for meetings, and school groups are interested in educational possibilities and request tours and presentations regularly.

Spates' efforts and dedication to the look and feel of this building are very much a part of why people are interested and stop by. The craftsmanship, attention to detail, and the work ethic which was demonstrated by Spates is second to none.

Again, thanks to you and your staff for the good work you do each and every day and we look forward to the opportunity of working together again.

Please feel free to contact me if I can be of assistance to you at any time.

Sincerely,

Marsha Browning,

Contracting Officer