

# hfma™ Your Challenge. Our Mission. 20-21

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## Effective Strategies in Identifying and Pursuing Less Commonly Recognized Payors

Are you tired of writing off charges when there are various payor sources you may not be aware of? Then join us to learn how to screen and pursue less common payors and other third-party liability sources.

With declining reimbursement rates, shrinking operating margins, and the impact of a global pandemic, Hospitals are faced with increasing pressure to reduce unnecessary write-offs. From initial identification, to timely claim submission, and coordination of benefits, there are many opportunities to achieve reimbursement from a vast array of uncommon sources. As an industry leader in complex claims management, Pacific Medicaid Services Inc. has identified and recovered millions for our clients from local, state, and federal programs. We are excited to share these tips and tricks with our provider partners in Hawaii.

Presentation objectives:

- 1 Define and explain less common payor sources and scenarios (providing examples)
- 2 Create an opportunity for audience members to inquire/participate in the identification of less common payors, troubleshooting common reimbursement issues in the region
- 3 Take away valuable tips/advice to improve providers front and back-end Revenue Cycle to reduce write-offs and achieve maximum reimbursement.

Tuesday, October 20, 2020 from 12:00pm to 1:00pm HST



Register today <https://cvent.me/aQD7wq>



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