

AJWillman International, LLC
7235 Spoonbill Lane
Carlsbad, CA 92011
1-703-731-3074
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CAPABILITY STATEMENT

Capabilities

- Management of government and commercial property O&M financial accounts for optimum performance
- Developed and implemented the facility management assessment procedures to evaluate critical equipment operation and key technical staff and outsource capabilities for enhanced operational reliability
- Facility condition expert, based upon over 70M square feet of commercial and government office properties in U.S. and abroad, for HVAC equipment performance, maintenance and operation, and as well as indoor air parameters in occupied areas

Differentiators

- Detailed management and presentations of the \$140M financial baseline for 270 embassies' property maintenance needs, resulted in annual budget increase of 200% since 2009
- Top Secret security clearance issued by the Bureau of Diplomatic Security, U.S. Department of State, since 2003 with no incidents
- Created and delivered presentation in 2016, to members of the Federal Facilities Council, the Facility Management Assessment and Assistance Program
- Achieved twelve performance awards from Department of State since 2004

Company Data: NAICS Codes

- 541330 - Mechanical Engineering
- 541350 - Building Inspection Services
- 54161 - Management Consulting
- 541613 - Marketing Consulting Services
- 531312 - Nonresidential Property Management
- 928120 - International Affairs, Embassies and Consulates

DUNS: 01-216-1534

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Licensed Professional Engineer; U. S. Naval Reserve Officer (retired)