

AClareCorp Federal Revenue Architecture & Capture Alignment Report – 2025

Prepared for Federal Review - Clarence D. Hawkins, MBA, Principal Creator

I. Executive Summary

This white paper outlines AClareCorp's revenue generation framework and federal capture strategy within the context of U.S. government contracting, innovation grants, and dual-use commercialization pathways. The report supports potential evaluation under SBA 8(a), SBIR/STTR, and cooperative R&D frameworks (15 U.S.C. § 638; 13 CFR § 124.602).

II. Mission & Compliance Foundation

AClare, LLC (AClareCorp) develops federally ready, secure technology systems that unify cybersecurity, AI, compliance automation, and education into modular EdgeNodes. All systems align with the following standards and frameworks:

- NIST SP 800-53 Rev. 5 (Security & Privacy Controls)
- NIST SP 800-207 (Zero Trust Architecture)
- FISMA 44 U.S.C. § 3551 et seq.
- FedRAMP Moderate/High Baselines
- 13 CFR § 124.602 (SBA 8(a) Financial Statements)

III. Revenue Architecture (Node-Based Model)

Node / Platform	Federal Vehicle Alignment	Revenue Type	Projected Capture (FY 2025-27)
AeroNet VPN Node	NASA SEWP VI (\$60B), Army CHESS (\$12B)	Contract Task Orders / Zero-Trust VPN Deployments	\$2-4M
AI Utility Grid Node	DOE AI Initiatives, SBIR/STTR	Grant + Data Licensing	\$1-2M
Digital Trust Charter™	DHS ADaPTS (\$250–640M), FedRAMP BPA	Compliance-as-a- Service	\$1-2M
Forensic Auditing Suite	Treasury FinTech Pilots / CIO-SP4	SaaS + Contract	\$0.75-2M
Healthcare Compliance Tracker	NIH CIO-SP4 (\$50B)	Software Licensing + Task Order	\$1-1.5M
Education Achievement Tracker	DOE EdTech RFQ / SBIR Education	Contract + Analytics Service	\$0.5-1M
Toolbelt to Triumph™ / Flip the Pitch™	GSA OASIS SB / SBA Training Grants	Training + Workshop Revenue	\$0.5-1.5M
AClare Aero Node	AFWERX SBIR / CS3 (\$2.5B)	R&D Contract + Satellite Telemetry	\$2-5M
Admin Dashboard Node	DHS ADaPTS / Army CHESS	Governance SaaS + Integration Support	\$1-3M

Total Projected Federal Capture (FY 2025–27): ≈ \$10 – 20 million

IV. Revenue Validation & Oversight

Each stream is validated through Cost Accounting Standards (48 CFR 9904) and Federal Acquisition Regulation (FAR Part 31) guidance for allocable, allowable, and reasonable costs. AClareCorp maintains internal controls per OMB Circular A-123 and A-133 Audit Compliance Supplement, ensuring all federally derived revenues are traceable and compliant.

V. Cooperative R&D and Dual-Use Pathways

AClareCorp supports Cooperative Research and Development Agreements (CRADAs) and dual-use commercialization models under 15 U.S.C. § 3710a. Federal partners may participate in joint testing or pilot deployments of key systems including AeroNet VPN, AI Utility Grid, and the Digital Trust Charter.

VI. Federal Readiness Indicators

Metric Status

SAM.gov Registration Active – CAGE Code 13U25

SBA Profile Complete – Small Business Technology

Category

Cybersecurity Framework NIST 800-171 / CMMC 2.0 Aligned

Insurance & Bonding Active BiBerk Coverage – General Liability

and Errors & Omissions

Intellectual Property Control AClareCorp Source Code Trust – MIT with

Creator Veto

VII. Conclusion

AClareCorp's node-based revenue architecture allows for modular scaling of compliant technologies across federal domains. Each node represents an auditable revenue engine that reinforces U.S. mission priorities in cybersecurity, sustainability, healthcare, and education.

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