

eXp Buyer Client Services



Your Representation

As a client of eXp, your interests will always be my top priority, upheld with the utmost integrity and fairness in all interactions. Together, we'll review the buyer representation agreement and I'll provide a comprehensive overview of my services, the advantages you'll gain from my representation, and a transparent insight into my compensation structure.



Your Property Search

As a client of eXp, I will listen carefully to your needs and wants, and use my knowledge of the local market to select properties that fit your criteria and budget. You'll get access to cutting-edge platforms such as, for example, eXp Exclusives (eXp's proprietary listing network for on and off market real property listings), that allow you to view and search for available properties according to your desired search criteria.



Your Offer

As a client of eXp, I'll provide you with a Competitive Market Analysis (after you select a property), and guide you through the process of crafting, presenting, and skillfully negotiating your offer, ensuring you stand out and secure the best terms possible.



Your Due Diligence

As a client of eXp, and at your request, I can recommend qualified service providers who can provide you with a wide array of property-related inspection services. Following your receipt of any property-related inspection reports and your having an opportunity to consult with your respective qualified service providers about such reports, I will assist you in navigating remedies available to you under your purchase contract, concerning any deficiencies identified in your property-related inspection reports. Your peace of mind and informed decision-making are my foremost priorities.



Your Transaction

As a client of eXp, I'll monitor your transaction and keep you informed of all material updates from beginning to end. Throughout this process, I am committed to keeping you well-informed about all significant developments. Should any questions arise from relevant service providers in your transaction (such as from your escrow officer, title officer, mortgage broker, etc...), I will work to ensure that those questions are promptly directed to the relevant parties to increase the probability of a successful and seamless closing.



eXp's Compensation

You will be responsible for compensating eXp for the services provided to you. Sellers may offer compensation to eXp, as a buyer's broker; this is called cooperative compensation. If this occurs, then amounts that you have agreed to compensate eXp will be reduced, on a dollar-for-dollar basis, by any amounts that eXp receives from a property's seller and/or listing brokerage company. I will provide clear and open information about any applicable cooperative compensation associated with any properties of interest to you. eXp's buyer-broker commission is not predetermined by law.



Commitment to Fair Housing

My commitment to fair housing is unwavering. I pledge to strictly adhere to all applicable local, state, and federal fair housing laws, ensuring equitable treatment for all without exception.



Our Relationship

Although eXp's duties will end upon completion of your transaction, our connection goes beyond the transaction. As a client of eXp, I'm committed to staying engaged with you at every stage - before, during, and after the sale. As needed, I'll facilitate introductions to local resources and service providers. Communication is tailored to your preferences, ensuring you're comfortable with the frequency and method of contact. My aim is to not just gain your trust and satisfaction but to cultivate a lasting client relationship, where you become an eXp "client for life." I anticipate extending the same high-quality service to those you recommend from your circle of friends, family, and colleagues.