

**Raymond Modglin's Short Bio:**

Raymond has a unique point of view to discuss real estate and real estate education, coming from a Nuclear Engineering background (Undergrad from Texas A&M University and advanced degrees from Purdue University). His famous quote he often shares is "real estate is not nuclear science...I know, I was one"

As the Director of REAL University, a real estate pre-licensing and continuing education real estate school, keynote speaker and host of his own podcast "*Real Estate with Raymond*" he gets to speak to and educate thousands of newly licensed and veteran real estate agents throughout Indiana; as well as other states.

As well being a contributing editor on the book "Success As A Real Estate Agent for Dummies", Raymond has written several self-published books including: "Introduction Into Commercial Real Estate Brokerage", "Starting Your Real Estate Brokerage", "The Hand guide to Dumping your Debt" and "The Modglin Mindset"

With over \$117 Million in sales and 19 years in the business, Raymond has been able to help many clients buy, sell and trade their residential owner-occupied and investment real estate along with commercial properties too. Including the largest short sale in the State of Indiana in 2010 at a value of \$11.4 Million in one deal. If you're looking for the best real estate education, knowledge or insights, check out Raymond Modglin.

Raymond Modglin's Preferred Introduction:

Our speaker today has been working with licensed real estate professionals for nearly two decade. He has delivered hundreds of presentations to over 250,000 students in 20 different states. He is the author of the student book "Real Estate Licensing Exams", "Starting Your Real Estate Brokerage" and "The Modglin Mindset." He passionate about helping transitioning professionals prepare for life after the board room. As much as he loves speaking, his favorite roles are being a father and a husband. Today, he travels the country speaking to thousands of students in conferences, conventions, brokerages, and other real estate events. He is so excited to be here, and he can hardly wait hear what he is going to say.

Please welcome Raymond Modglin!