

Helping TN Independent Dealers THRIVE.

**TNIADA Mission: education + engagement + efficiency
= economic development for dealers**

2024 SPRING EVENTS: March: BHPH Bizapalooza inn Memphis
April: Chat It Up in Chattanooga May: New Dealer Training in Knoxville

DRIVE TO 300



NIADA

**#organicallygrown
#dealershelpingdealers**

Karen Brown, TNIADA
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\$395 membership
12 monthths
tniada.com



You're Invited!

Presenters - partner resources from 4-6pm at "Dealers"

- 1. Modern Technology in GPS & Auto Dealership Investment Protection
- 2. How Reinsurance Can Make You Money as a Retail or BHPH Dealer
- 3. Education Convention Opportunities

FREE DEALER EDUCATION MARCH 6, 2024 4-6PM

WALK THE LOT & COME FOR DEALER MEETING + MIX & MINGLE

BHPH BIZAPALOOZA MEMPHIS

Where: DEALERS AUTO AUCTION MEMPHIS Cafeteria Meeting Area

FREE INFO

"HELPING DEALERS THRIVE" Offering: Education & Networking

Karenbrown@tniada.com
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NIADA

Tennessee Welcomes Jeff Martin NIADA Executive Director National Independent Auto Dealers Assoc.

CHATTING-IT-UP IN CHAT TOWN

WEDNESDAY APRIL, 10TH 4-6PM EASTERN

DEALERS AUTO AUCTION CHATTANOOGA PREVIEW DAY

You're Invited!

Independent Dealers Meeting: Hear from Hudson Cook State & National Discussion Legislative Update Meet the Board of Directors Mix & Mingle

Make Plans:
Attend 4-1-1 Sale Thursday Morning Dealer registered or hotel room?
Contact TNIADA 931-265-6143
DAA CHAT:423-499-0015

NIADA.com
Karenbrown@tniada.com

NEW & ACTIVE DEALERS EDUCATION SESSION
May 16, 2024
Adesa Knox

HELPING INDEPENDENTS THRIVE

TENNESSEE INDEPENDENT AUTO DEALERS ASSOC. **RSVP TODAY!** 931-254-6143

MAY 16-17 12-4 pm
FREE
-FREE-

Tennessee Independent TNIADA.com

- TN MOTOR VEHICLE COMMISSION
- TN DEPT OF REVENUE/VEHICLE SERVICES
- WAYNE REAVES DEALER MANAGEMENT
- AUTO DATA DIRECT
- ALL AMERICAN BONDS & INSURANCE
- AFT FLOORPLAN
- ALAMO FINANCIAL
- ADVANTAGE GPS
- ADESA KNOX

Preview Inventory Lunch Provided

FOR ANY NEW & EXISTING DEALERS SEEKING ADVANCED EDUCATION

Free Training is THURSDAY Auction is FRIDAY May 16th, 12-4pm Eastern "Preview Day" ADESA KNOX, Lenoir City

FREE RSVP is requested Stay for Sale FRIDAY, May 17th

HOTEL RATES AVAILABLE

RSVP: Karen Brown 931-265-6143
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BEST PRACTICES/TOPICS COVERED:
Paperwork for buying/selling, FTC Used Car Rule, Privacy, Safety Recalls, Service Contracts vs Warranties, United Description Area & Practices, Required Written Policies, Red Flag Occurrence Laws, OFAC EDN LIST, E330 Compliance, MS Forms and more

Understanding Surety bonds & for insurance
Filing paperwork correctly with State of TN and highlighting common errors that can delay title work, annual sales report, dealer renewals and Tennessee Title expectations questions and expectations
Floorplan education & lending recommendations for success
Doing BHPH collections legally and GPS considerations
Consumer Financial Protection Safeguards Rules & Compliance Requirements
Review in the NADA Guidelines, PSI & Arbitration & MORE

June

NIADA Convention- 30 TN attending
State of TN Revenue Webinar on Franchise Tax Revision June 18th

July:

Board of Directors In-Person Board Meeting
TNIADA Convention Planning for Q125
Summer Webinar Series with HHM

August:

Q3 Town Hall & Business Match Make
TN 24 Quality Dealer Celebration

September:

Dealer Education
Policy Conference in DC
Release TNIADA Conference Agenda

October:

New/Active Dealer Training -Manheim
Nashville with MVC & partners

November: Education Fair



join today

It's Go time

WEBINAR

Overview of New Tennessee Franchise Tax Law

July 10, 2024 10:00 AM ET Zoom Webinar

REGISTER NOW

