

This course is perfect for breaking in a brand new salesperson or refreshing the skills of a veteran!

Attendees will learn: greeting, building rapport, qualifying, selection and presentation, demo procedures, negotiating, closing techniques, delivery, and follow up; workbook and certification included!

All independent dealers are welcome!

TNIADA members: NO CHARGE

Non-members: \$95

REGISTRATION DEADLINE: May 31.

Call Rod Heasley at 248-880-7263, or Scan the QR code, to register!

Join VP of Training and Development Rod Heasley to learn the auto sales BASICS!

Tuesday, June 4
10:30 am to 2:30 pm, EST
Lunch provided at noon
(Compliments of
Peak Performance Team)

Location

Fairfield Inn & Suites 5620 Merchants Center Blvd. Knoxville , TN 37912



PEAK / ®
PERFORMANCE
TRAINING