# **AINSLEY MURPHY**

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#### **EDUCATION**

**Clemson University** Bachelor of Science in Marketing GPA: 3.41/4.00

Master of Science in Marketing

#### **PROFESSIONAL EXPERIENCE**

#### **Crown Town Frose. South Carolina**

Sales and Marketing Associate

- Tailor marketing strategies for a college town audience, increasing student engagement and visibility. •
- Manage sales and customer interactions during peak weekends to maximize revenue. •
- Lead social media campaigns and on-site activations, including tailgates and events, to drive brand • awareness and foster community involvement.

### Clemson Alpha Phi, Clemson, South Carolina

Social Media Director

- Implemented targeted content strategies to boost social media growth, accumulating 747,337 TikTok • views and increasing overall social following by 5,000+. Leveraged data analytics for optimization.
- Created and curated brand-aligned posts to ensure consistency and relevance across multiple platforms. •
- Cultivated collaborations and alumni relationships, enhancing community connections and support. •

#### **OTHER EXPERIENCE**

#### **Amazon Prime**

Marketing Intern and Campaign Ambassador

- Develop and execute content aligned with Amazon's guidelines to promote Prime benefits. •
- Create, film, and edit engaging social media content, incorporating required elements and optimizing for • platform trends.
- Analyze content performance metrics to access effectiveness, adapt strategies, and maximize reach.

## **Clemson University, Clemson, South Carolina**

Clemson Alpha Phi Homecoming Chair

- Led and directed all sorority involvement in Homecoming, enhancing organization and creativity. •
- Designed float concepts, collaborated with other Clemson organizations to bring ideas to life. •
- Managed budgets, service hours, and logistics to ensure efficient execution and clear communication.

## **Clemson University, New York City, New York**

Gateway to World Markets Course

- Engaged with leaders across 15 industries in NYC, gaining insights into diverse career and business • operations.
- Participated in high-level networking events, establishing connections to advance career development.
- Gained firsthand experience in marketing and business, deepening my understanding of market driven • decision-making.

## HONORS AND ACTIVITIES

Clemson University's Dean's List Sales Club, Women in Business Club Law Firm Runner, Babysitter, Cola Stacks Marketing Associate NIL Certification

Microsoft PowerPoint & Excel Adobe Illustrator & Photoshop Canva

**SKILLS** 

May 2024

September 2023 – September 2024

February 2025 – July 2025

Aug 2021 – May 2025

June 2025 – May 2026

March 2024 – Present

December 2023 – January 2025