

# Alan Ray Josselyn

1600 Adams Lane #210 Zanesville, Ohio 43701 (616) 600-2530

alanrayjosselyn.com [alan@alanrayjosselyn.com](mailto:alan@alanrayjosselyn.com)

## Executive Summary Bio

Astute entrepreneur and known specialty Start-Up CEO & Board Chair. Visionary and strategist with an impressive track record of identifying profitable opportunities. Alan sees the “big picture” and effectively communicates it with all parties to reach closure. He is a divergent thinker with a career history of closing impossible deals through innovative solutions.

For 44 years, Alan utilizes wisdom to achieve the best ends and means demanding optimal outcome. He applies prudence for the best time and manner. Alan is a nomad capitalist, working worldwide in the Middle and Far East; North, South, and Central America; Africa; and Europe crossing the political, geographic, and religious boundaries. He works extensively in developing counties and in hostile environments with elements of regional conflicts.

He developed intellectual property for development stage companies. That enables transactions to achieve maximum accelerated deployment. This process has been designed to eliminate failures by allowing the deal to flow through research, analysis, management, strategies, planning, promotions, alliances, and underwriting, and incorporates multiple goals based on the needs, wants, and expectations of entrepreneurs, management, and investors.

Alan Josselyn maintains an open book of business for his own account and is a non-captive participant in all transactions. As a trusted insider and advisor, non-disclosure, noncompete, non-circumvent, and non-solicitation agreements are signed in good faith, binding all parties in the transactions to absolute confidentiality.

## Core Competencies

- |                          |                            |                        |
|--------------------------|----------------------------|------------------------|
| • Investment Banking     | • Equity Authorship        | • Deal Team Management |
| • Capital Formation      | • Capital Procurement      | • Complex Transactions |
| • Enterprise Development | • Catalyst                 | • PPM's and IPO's      |
| • Contract Negotiations  | • Mergers and Acquisitions | • Global Reach         |

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## Universities and Historical Data

2021 Harvard University Fin-Tech Get Smart Program  
2000 Advocates Business Consultants; Mergers & Acquisitions Corporate Institute  
1990 Shearson Lehman Brothers Investment Banking; Corporate Institute  
1987 Dallas Baptist University BCA Business/Entrepreneurship  
National Honors Parliamentary Procedure, TWU  
District Attorney Internship Dallas County Texas; Henry Wade  
1984 Phi Beta Kappa: National Honors, First Place *Parliamentary Procedure*

## Current Deal Team

Steven McDonald Securities Attorney  
Astra Audit and Advisors, LLC PCAOB Tampa Florida  
Crystal Capital Investment Bank, Timothy Crawford Managing Partner  
H2 Performance Financials, Peter Hellwig Managing Partner

## Book of Business

Pipergy Inc. Co-Founder, CEO and chair, Wyoming; Home Office, Zanesville, Ohio.  
Netserah Corporation, Co-Founder, CEO and Chair, Wyoming; Home Office, Zanesville, Ohio.  
Josselyn & Josselyn Mergers and Acquisitions Firm, Co-Founders Alan and Mark Josselyn

## Disclosure

\*1997 State of Utah Securities Violation. Sale of unregistered securities. In Reg. D 504 Public Offering, Exempt from Registration, (Normalcy for Independent Dealmakers) No restrictions were upheld.

## Litigation

\*2008 Josselyn successfully won litigation, Thermal Armor, Brown vs Josselyn Manti Utah; Josselyn 7-0 Determination for the Development Stage Company. Judge Lee, Sanpete County.