

Interactive Public Speaker, Launch & Turnaround Specialist

## SHORTER BIO:

## **ERIKA FEINBERG:**

**Uniquely Interactive Public Speaker & Phronesis Specialist.** 

Multi-Channel, Human Dynamics & Market Strategy Expert

Erika has been CEO of three small businesses and grew all three into multimillion, market-leading & nationally loved brands in the software and medical products markets.

Her latest business became one of the highest ranked multi-channel sales resources of cash-pay medical products and devices.

The company helped generate billions in revenues for strategic partners and over \$90 million in revenue for the company before she sold it in 2014.

...She coaches, on-stage and on-site, leveraging her fun, interactive style to cause better strategies, better collaboration, and lofty goal achievement.

## LONGER BIO:

## **ERIKA FEINBERG:**

**Uniquely Interactive Public Speaker and Phronesis Specialist.** 

Multi-Channel, Human Dynamics & Market Strategy Expert

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Erika has been CEO of three small businesses and grew all three into multimillion, market-leading & nationally loved brands in the software and medical products markets. One of those businesses was a retained executive search firm that was purchased by one of the venture capital funds it was serving.

She also co-founded a venture philanthropy non-profit that has now donated hundreds of millions to non-profits around the world.

Her latest business became one of the highest ranked multi-channel sales resources of cash-pay medical products and devices that:

- 1. Solved facility safety issues,
- 2. Improved the patient experience,
- 3. Educated providers,
- 4. Captured appreciated and compliant leads for its strategic partners.

The company helped generate billions in revenues for strategic partners, and over \$90 million in revenue for the company before she sold it in 2014.

She was appointed Entrepreneur in Residence at Arizona State University; coaching students of all ages and disciplines how to most effectively ideate, collaborate and launch into viable and funded ventures.

...She coaches, on-stage and on-site, leveraging her fun, personalized, interactive style to help corporate clients power through organizational change, new launches, & lofty goals. (Anyone can get pulled on stage!)

Boston University: BS Communications.

Western International University: MS Human Dynamics.