



EXECUTIVE SUMMARY REPORT September 2024

**Seeks debt-based funding with convertible option.
\$2 million to \$3 million as dictated by scaling needs.**

Overview & Executive Summary

Message From: Precision Healthcare Technology

Greetings!

It is with great pleasure that I present this Executive Summary Report and Annual Corporate Social Responsibility Project of the Company.

The Company is and has been a leading turnkey technology platform linking all stakeholders, patients and consumers for health access, engagement, and compliance. As such, it is our Corporate Social Responsibility to be accountable to its stakeholders as well as the public. Our practice in actively conducting our CSR makes us aware of the impact that the Company is having on all the aspects of society, including medical, social, and economic.

Following that statement, after several iterations of finding and defining the proper market access and entry points of implementation for our technology, the Company launched its final version of our core electronic and patient engagement, Software as a Service (SaasS) model on January 2, 2024.

I hope that this Executive Summary Report will enlighten you about the Company's business, markets, and goals.

Thank You!

PROJECT OBJECTIVE

Precision's Compliance, Patient Engagement, and Revenue (CPR) with Precision's Workflow Intelligence (PWI) and Patient Relationship Management (PRM) has long been a standard in turnkey service delivery through our Precision Value Based Management (PVBM) program. Precision now unleashes these capabilities for all physician providers and organizations to utilize under a Software as a Service Model (SaaS).

Only Precision's proprietary technology analyzes patient data to identify individual medical necessities and care plans to the CMS Standard of Care (CMC SOC). Each encounter updates these statuses and then proactively engages the patient both electronically and live to begin the needed actions in the background, away from the provider's workflow. In the value-based world, where medical necessity is found, action must be taken to attain compliance and avoid penalties. At Precision, we lead with technology and support with labor.

BACKGROUND

GENERAL INFORMATION	
NAME:	Precision Healthcare Technology, LLC
DATE OF REGISTRATION:	May 22, 2023
REGISTRATION NUMBER:	Delaware - 7474378
DATE OF INCORPORATION:	Same as Above – EIN is 93-1497749
INDUSTRY:	Healthcare
ADDRESS:	POB 5128 – Hauppauge, NY 11788
STOCKHOLDERS:	Ray Vuono (33%), Doug Sparks (33%), Jim Eaton (33%), Rick Kraniak (1%)
ORGANIZATIONAL CHART	Ray – CEO, Doug – President, Jim – Attorney, Rick – Business Development

The Mission of the Company is to streamline the care and delivery of healthcare services for providers and patients alike, by using technology to electronically engage, risk stratify, and schedule patients for the most appropriate staff member and level of care. All services are provided away from the workflow of the provider and their staff. The patient and their families complete these assessments on their own devices in the comfort of their home or workplace.

CORE LEADERSHIP

[Doug Sparks](#) - in 1987 after eight years on Wall Street I moved into healthcare. For the past 37 years I've seen almost everything. I'm the Co-Founder & CEO of [Precision Value Based Management](#), a turnkey solution to providers and organizations faced with keeping up with compliance while maximizing patient engagement and revenue under this very complicated new grading system. A system we helped to architect and build.

[Ray Vuono](#) - was on the bleeding edge of [Electronic Health Records \(EHR\)](#) systems in that he was the CEO of a publicly traded EHR company before these systems were even required. Please allow me 10 minutes for the short summary we are about to share with you. He is the genius behind our technology, which includes performance data on 1,040,000 providers.

[Jim Eaton](#) – Prominent healthcare attorney and lobbyist for legislation. Clients include health care clinics, health maintenance organizations, health insurance companies, pharmaceutical companies, physician practices, lab test companies, cancer treatment companies and medical practices, medical marijuana growers and dispensaries and dental health companies. Other clients include a major road builder, rock mining company, cement manufacturing company. Also involved in raising capital for new businesses and the sale of businesses.

Jim was an early investor, supporter and believer in Precision from near inception, and provides critical legal and strategic guidance.

[Rick Kraniak](#)- Healthcare Strategist | Executive Advisor | Board Advisor for Emerging Technology. Internationally recognized as an investor with great instincts for commercially innovative and viable businesses, and for a long track record of growing successful companies. He has been with Precision since near inception and has played a large role in their strategic development

His entrepreneurial background includes launching a number of businesses in the media and entertainment, health, software, Internet, and technology verticals. In particular, his entertainment industry experience has informed a unique approach to strategy and creating value with diverse enterprises ranging from startup ventures and mature public companies to supporting social cause related organizations and charitable non-profits.

GOALS OF THE PROJECT

Change Healthcare to Lifecare by simplifying and streamlining patient/provider/consumer communication and actions driven by medical necessity to the CMS Standard of Care.

PROMINENT STRATEGIC PARTNERS

Our strategic healthcare partners (Doximity) represent 80% of the physicians in the US, our partner Ellkay has over 110 hospitals and health systems and Medvision/QuickCap has over 600 ACOs/Medicare Advantage plans. For every \$2,000 a provider spends with us they make \$12,100. We currently have 1.3 million patients under contract, onboarding or pending contract. This is with just 665 physician providers.

COMPANY HISTORY & EVOLUTION – FINDING & DEFINING THE MARKET

We developed, tested, and had revenue under each of several model iterations as we found and defined our market, but found those not to be scalable for one reason or another. Simply put, we recently started over to leave a program with an 18% profit margin requiring six months to onboard and six months to get paid, for one with a 48% profit margin with a 72-hour launch and 60- 90 days to payment. This model required a clean start to remove the expansive service expectations of the old model.

In addition, the old model started with a pilot or a subset of the patient population of maybe 500 of an organization with 300K patients. The new model engages the entire patient population within that same organization. Turnkey vs. SaaS is a simple test of the best approach for all involved. We create system wide revenue and compliance due to services that we perform that we can demonstrate by CMS (Medicare) data that these providers and organizations are failing to perform.

PROJECT IMPLEMENTATION

Through the above-mentioned partners and others, we have significant contracts either active, onboarding or pending a start date. We began contact messaging with Doximity formally on February 19, 2024. This initial first content on our behalf goes out to the most specific sectors we benefit from their 2 million subscribers.

The Corporate Responsibility Project Implementation began last year and allows patients and consumers to download and store their patient records for free on our phone app. Originally built by Precision for T-Mobile, this app will connect to our platform in each of our client offices thus removing the need for filing out redundant patient paperwork. At some point our platform will turn healthcare to being paperless as far as intake and records transfer, saving tens of millions of dollars in the process.

REVENUE HISTORY & PROJECTIONS

Under the old turnkey model, the company finished 2023 with about (some A/R still to be collected) \$480,000 in revenue, again with a profit margin of 18% or an estimated final net revenue number of \$86,400. Conservative projections for 2024 are gross revenue of \$7,290,000 (without considering Doximity) and a 48% profit margin for \$3,499,200 in net revenue, doubling that number in 2025.

For perspective, our contract with Med Alliance of New York has 409,000 patients. We expect 50,000 patient assessment completions in the first week, giving us an A/R of \$1 million for that month alone. We will repeat this contact four times per year minimum, and monthly for 40% of the patient population.

ATTACHMENTS

1. Please take 10 minutes to understand our global mission with this [Virtual Tour](#).
2. [Complete Due Diligence link](#)