



CMS has currently received approximately 5,700 applications for the new ACO REACH program.

Please take a few minutes and review the “*Must Haves*” for any program that you wish to consider.

IF YOU ARE CONSIDERING ANY ACO REACH PROPOSAL, YOU NEED TO KNOW SPECIFICALLY WHAT THEY OFFER, HOW MUCH RISK IT MEANS FOR YOU, AND WHAT NEW TECHNOLOGY AND RESPONSIBILITY IT REQUIRES OF YOU AND YOUR STAFF.

Precision Risk Share Cooperative (PRSC) contracts with several of the largest ACO REACH programs, which also have access to high-paying Medicare Advantage and other contracts. These multibillion-dollar entities (**Assar, Wellvana, Humana MA, Centene MA, BCBS, BCN+Risk, Priority Health MA, HAP, Sedara** and growing) sponsor our programs through PRSC to offer providers effective models specific to individual risk tolerance and revenue goals. This provides the unique freedom to source the best possible match for you among all the resources available in this fragmented and confusing market.

Disclaimer - a word about our underwriters and sponsors. These companies provide support and financial reserves required to offer PRECISION products and services to the market. You may be interested to know that some will utilize select PRECISION services for their own clients.



## PRECISION RISK SHARE COOPERATIVE'S 4 "REVENUE SILOS" OFFERS YOU MULTIPLE STREAMS OF REVENUE.

**What does this look like in the real world?** We recently provided an analysis for a multi-specialty group. According to our analytics and cross-referenced with other credible industry resources, this practice was missing \$35,299,032 in mandated services. Their 17 PCPs missed \$15,639,103. Missed mandated services are failures to perform on medical necessities according to the CMS Standard of Care.

WITH OUR 4 "REVENUE SILOS", THE PCPS SHOULD NET \$15,529,705 UNDER FULL RISK, \$11,874,985 UNDER HALF RISK, AND \$8,220,265 WITH NO RISK.

Our 4 Revenue Silos are;



**Missed mandated Medicare Fee for Service Encounters at 80% engagement** – 60% compliance is required to avoid penalties. Most providers are performing at less than 10% compliance.



**Capitation advance payment monthly on risk shared savings** – Depending on provider RAF score and other metrics, this can be up to \$30 Per Medicare Beneficiary per month (PMPM) based on Traditional Medicare beneficiaries.



**Risk Share Gains** – Using our proprietary metrics, we can expect \$2,400 Per Member Per Year (PMPY) based on only a .25 point improvement in the RAF score. Moving up to 1+ point is not uncommon by utilizing our services!



**Provider Compliance Rewards** – Utilize high-value services, and receive shared-volume discounts when using certain contracted providers you are paid quarterly in 2022 from our preferred compliance provider network.

Thank you in advance for your time and interest!



**PRECISION**  
Risk Share Cooperative

## CONSIDER THIS BEFORE YOU SIGN WITH ANY ACO REACH, MA OR OTHER MSSP PROGRAM.

### LET'S START WITH WHAT ARE THEY DOING FOR YOU THE REST OF 2022?!

1. In 2023, ACO REACH will not accept providers with poor RAF scores nor those that are not engaging the majority of their patients in AWP, CCM, RPM, TCM, BHI, etc. These are mandated fee-for-service encounters that earn you real money TODAY! We can show you exactly how CMS sees you, then perform these missing services for you remotely away from the workflow of your office and staff. This generates revenue for fulfilling the gaps in the services that you are not presently performing to the required levels expected CMS Standards of Care. This will assure that your performance increases and you get credit for all your patients for your capitated rate.
2. DCEs this year only paid on 18-26% of your total eligible patients. We have a process that will get you ready for 2023 with a 90-100% attribution success rate to maximize your revenue.
3. By signing an application via Precision, you will be able to begin earning quarterly Provider Compliance Rewards, for mandated services in 2022 through the Precision Virtual Support Network of preferred contracted ancillary providers.



## **THINK TWICE BEFORE SIGNING WITH ANY PROGRAM IF THEY CAN'T OFFER ALL THE FOLLOWING!**

- 1. A technology and management platform that covers every requirement including data analytics, care coordination, remote care delivery, maximizing risk share reimbursements, and significant Provider Compliance Reward bonuses.**
- 2. We are not like any other ACO REACH entity. Our program provides you access to many ACO REACH partners, offering a variety of financial program options to best suit your situation. We are backed by our sponsoring partners with billions in assets and program management experience.**
- 3. Monthly capitation payments in 2023 as an advance against your risk share earnings.**
- 4. 100% of the Medicare Fee Schedule.**
- 5. Maximized risk share revenue through PVBM services, providing required Fee for Service encounters for you, remotely and away from your workflow.**
- 6. We do everything for you rather than assigning new work and/or technology for your staff to learn and manage.**
- 7. Proven technology and methodology to assure risk share surplus distribution improvement.**
- 8. Provider Compliance Rewards are paid quarterly for utilizing high-value services from our preferred provider network.**
- 9. The ability to own, isolate, and work within your own risk share entity.**
- 10. The ability to select your own desired risk level, thus preventing you from being negatively affected by poor performers in someone else's risk pool.**
- 11. The ability to have your own voice in your own entity.**
- 12. Full transparency partnering with PRSC in running your own entity.**

Because only PRECISION can offer these exclusive options, we are currently enrolling entire hospital/health systems, ACOs, provider groups, ACO REACH, DCEs, etc. The contracting and buying power of being part of this group is undeniable.

To be considered, and to find YOUR BEST MATCH OPTION, please review and complete the attached "Application for Consideration for Letter of Intent" so we can begin finding the best solution for you.

Thanks for joining us on this exciting journey; the first step in you taking back control of your future!